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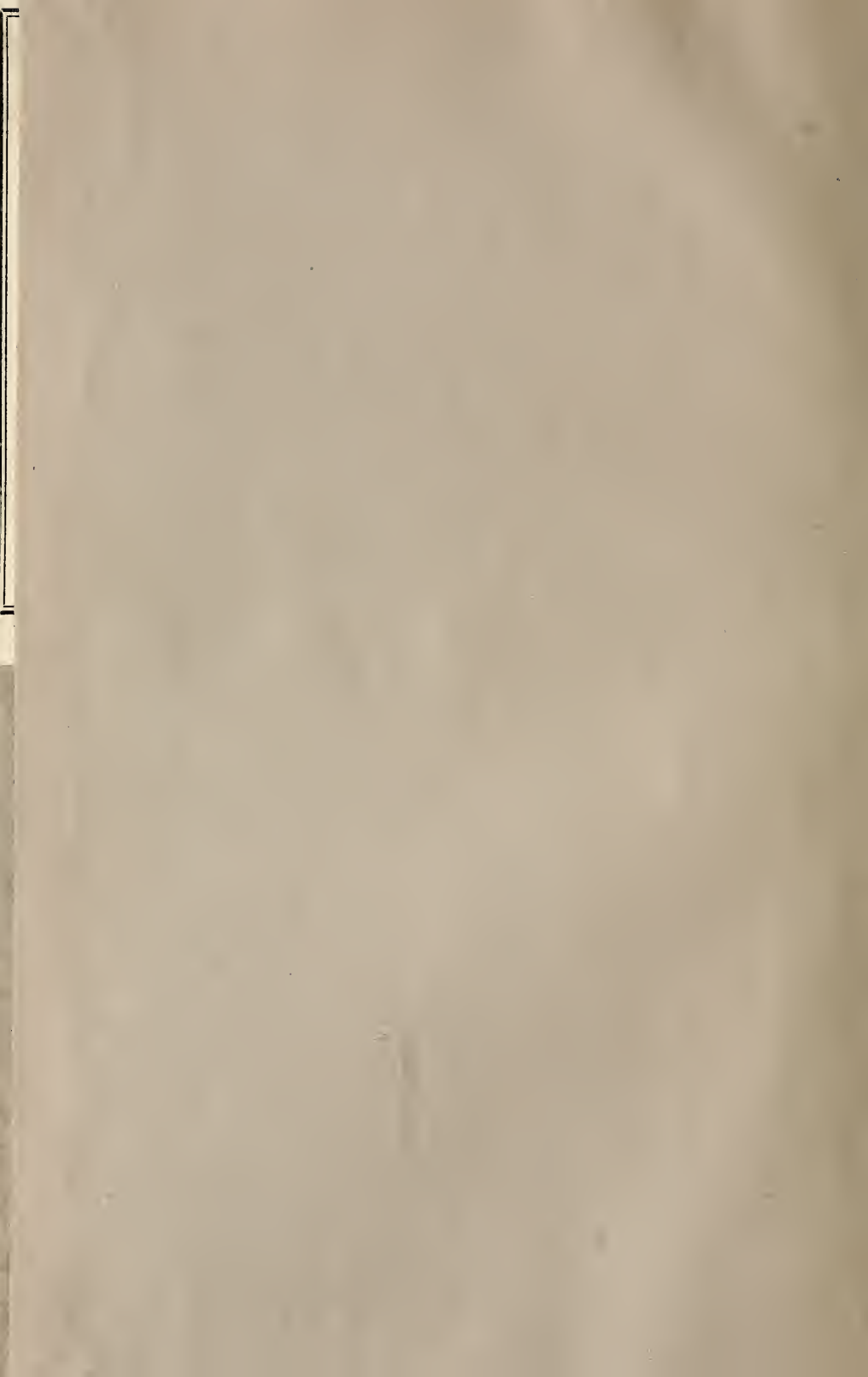
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THE CAROLINA Journal of Pharmacy

Published Monthly by the North Carolina Pharmaceutical
Association at Chapel Hill, N. C.

January, 1938



TABLE NO. 31

Black Formica Top
Plain Base

24" x 24"	
Each	\$13.50
30" x 30"	
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TABLE NO. 33

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TABLE NO. 344

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WOOD CHAIR

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Designers and Manufacturers of Store and Bank Equipment
MONTGOMERY, ALABAMA

Prophylaxis and Treatment of Bacterial Infections of the Upper Respiratory Tract



HEXYLRESORCINOL SOLUTION S.T. 37 is unique among the antiseptics which are suitable for application to the tissues of the upper respiratory tract. It is not only germicidal *in vitro* and *in vivo*, but it is also non-toxic, non-irritating, odorless and stainless. Furthermore, it possesses low surface tension.

Hexylresorcinol Solution S.T. 37 should be employed in the nasopharynx full strength as a topical application or in dilution as a spray. Dilutions of Hexylresorcinol Solution S.T. 37 for use with spray equipment are stable.

As an antiseptic irrigating solution, a dilution of one part Hexylresorcinol Solution S.T. 37 with two to four parts

warm water is suggested. For localized infections, apply full strength. For prolonged action, a saturated tampon or cotton pledget, where its application is feasible, may be employed as a wet dressing, using a dilution of two to four parts of warm water.

Hexylresorcinol Solution S.T. 37 [1:1000 Solution of Caprokol (Hexylresorcinol, S & D)] is supplied in convenient five-ounce and twelve-ounce bottles.

This advertisement appearing in medical journals, coupled with intensive detailing by Sharp & Dohme representatives, is creating active seasonal demand for Hexylresorcinol Solution S.T. 37. Are your stocks adequate?



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Pharmaceuticals **SHARP & DOHME** Mulford Biologicals

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BALTIMORE

MONTREAL

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
AT

CHAPEL HILL, N. C.
J. G. BEARD, MANAGING EDITOR

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Vol. XIX

JANUARY, 1938

No. 1

Officers of the North Carolina Pharmaceutical Association for 1937-38

President, also Chairman of Executive Committee.....	P. J. Suttlemyre, Hickory
Secretary-Treasurer.....	J. G. Beard, Chapel Hill
Chairman of the Legislative Committee.....	M. P. Dawson, Rocky Mount
Chairman of the Fair Trade Committee.....	J. P. Stowe, Charlotte
Secretary-Treasurer N. C. Board of Pharmacy.....	F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....	F. O. Bowman, Chapel Hill

Happy New Year

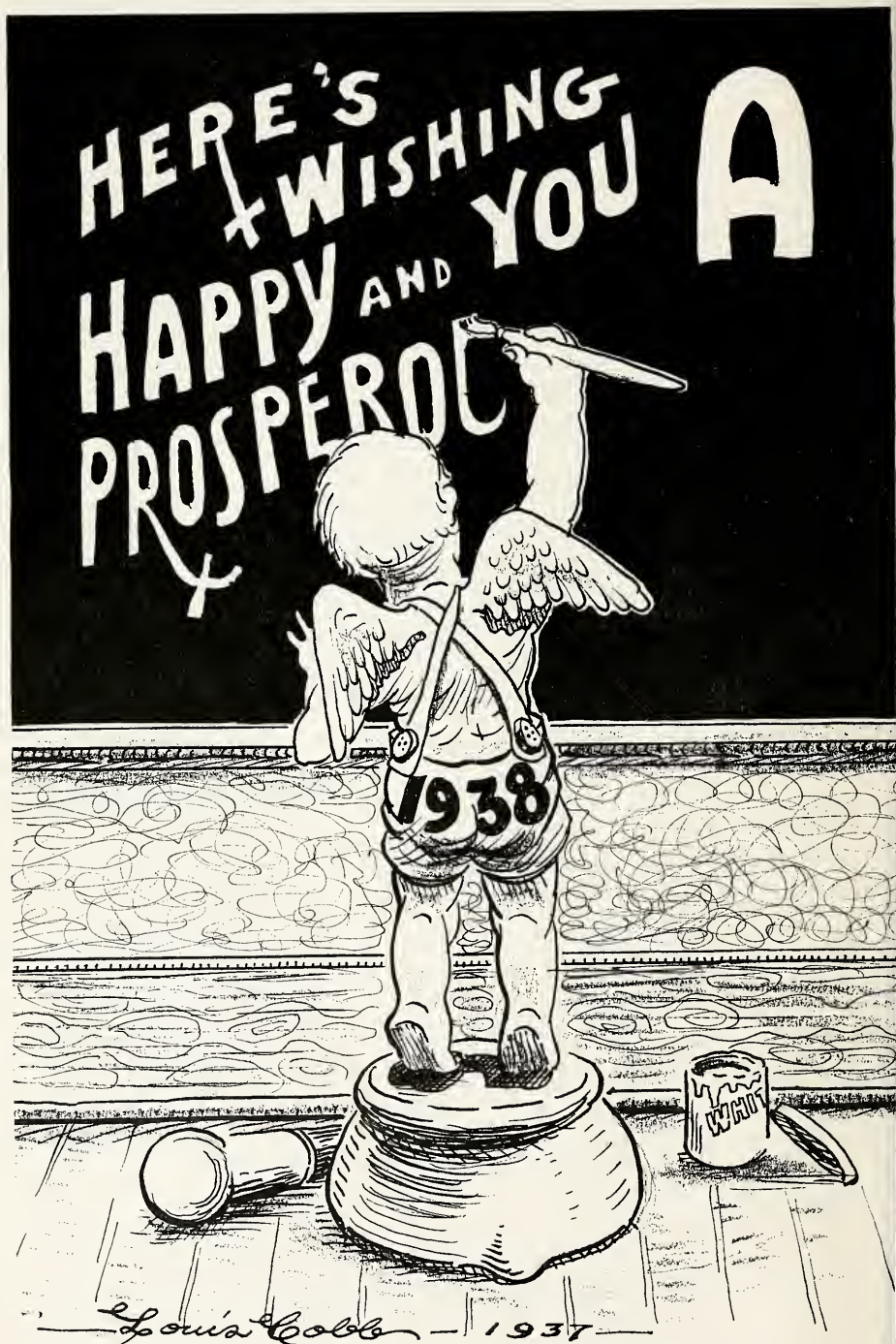
We have tried in every January issue of the JOURNAL to express to our readers the hope that the New Year will mean to them happiness and prosperity. We seem to have exhausted our ability to express these same genuine sentiments in a different sort of way, and so with the trust that our good wishes to all of you may not lose any force by being simply stated we say Good Luck, God Bless You, and May Your Fondest Hopes be Realized During the Year Nineteen Hundred and Thirty-Eight!

Mid-Year Meeting of the Executive Committee

The Executive Committee will hold its usual mid-year meeting on January 12 at 10:00 a.m. in Chapel Hill.

We believe that we speak the sentiments of the Committee in asking that any suggestions or recommendations that are calculated to make the Committee better acquainted with what the general membership feels should be done by way of making the Asheville convention fully successful, or of making the Association itself more effective, or let us say, more responsive to the needs of North Carolina Pharmacy at this time. Article III, Sec. 2 of the By-Laws, dealing with the Executive Committee, says among other things that between Conventions "it shall have charge of and final authority over all affairs of the Association which are not specifically provided for elsewhere in the By-Laws." This definitely imposes a big responsibility upon the members of the Committee, and to their attention should be brought any matters that need consideration.

Please address your letters to President P. J. Suttlemyre, of Hickory, but send them soon enough to be brought to the mid-year meeting during the first half of January. The personnel of the Committee follows: P. J. Suttlemyre, *Chairman*, J. G. Beard, *Secretary*, J. C. Brantley, Jr., W. C. Ferrell, C. C. Fordham, Jr., R. A. McDuffie, and E. E. Thomas. The average age of this group is 42 years, ranging from 32 to 49.



Louie Cobb — 1937 —

New Year's Resolutions Concerning the Association

By J. G. BEARD

(The article below is not intended to represent any views except those of the author. It is, therefore, to be considered as an unofficial set of personal opinions of one person.)

In practically all organizations numbering several hundred members there is always discontentment of varying degrees among some members about the policies or the politics or both of the organization. Oftentimes this dissatisfaction has a real basis in fact. Sometimes it comes from a group who do not attend the meetings, or if attending devote more time to pleasurable events than to business sessions. Sometimes it comes from would-be office holders who are disappointed because they are not elected. The latter group is generally small. Many times the criticism originates from persons who are not members, therefore, not helpful in any way, but who raise Cain because the organization is not run according to their fancies. This group should not be considered seriously. It is, therefore, for the first two that this article is intended. Since the N. C. Pharmaceutical Association is sometimes under fire from these groups, it shall be the purpose here to set forth several facts of a constructive nature.

Too few members of the Association are familiar with its Constitution and By-Laws. This Code is printed annually in the Proceedings issue of this JOURNAL. It will be found in the last Proceedings (October, 1937) on pp. 171-175. This document is both specific enough to include definite working machinery and general enough to include matters that cannot be reduced to exact wordage. It is subject at all times to amendments or improvements according to the methods prescribed in Article V of the Constitution on page 172. This Code is recommended for study by every member of the Association because it contains information of many sorts that will show, for example, how faults, or methods out of date, can be corrected. Obviously it should be followed faithfully at all times but changed whenever conditions require amendments. Every organization of importance has just such an instrument of procedure.

Since we all know that the Association is not perfect; that it can be improved; and since there may be a measurable degree of dissatisfaction with either the present policies or the politics, or both, of the Association it would be a healthy thing for every member to search for and try to cure conditions that are or may be causing discontent. Furthermore it should be the self-imposed responsibility of those who are dissatisfied to present their cases in a constructive manner either to the Executive Committee at its January meeting or to the Asheville convention in June. For this procedure to be fully successful there must be courage that will name names if necessary and a freedom from the timidity we all feel at times about making indictments even when they are based on sincere beliefs. The author feels that he may be one of the targets of criticism and is often restless because of hints and implications concerning his official position, knowing nothing of a definite character that he can defend. This sort of thing if allowed to develop in concealment, causes a cancerous growth which cannot be cured without a frank diagnosis frankly disclosed. He is, therefore, anxious for all facts concerning his official acts to be disclosed in order that he may either be found at fault or else vindicated. No officer or committeeman of the Association should take personal exceptions to honest criticisms from any source concerning his acts. We believe on the contrary that all of them would welcome any information of which they have no knowledge which if withheld or subjected to secret propaganda might cause them later on to be humiliated without once having an opportunity openly to explain any deeds he honestly performed that were unsatisfactory to a substantial element within the Association. The same sort of thing that applies to officers applies with equal force to policies. If the Association's methods are not in accord with general opinion or if they fail to embrace necessary

functions, then these facts should be given full consideration. It follows, of course, that somebody has to call attention to the faults of commission or omission before correction can be made. *Revelment rather than concealment is the remedy to such cases!*

A word now about politics. In practically all organizations we find two sorts of politics displayed. One group includes members of experience who are genuinely anxious that the helms of control be in the hands of persons who can be trusted to chart a safe yet progressive course of action. This group as a whole has no personal axe to grind; generally they act deliberately in the sincere belief that they are performing a necessary function honestly. If, however, this group fails to keep its fingers on the pulse of the major membership desires and needs it should be checkmated, for even the best-intentioned people make mistakes or errors of judgment. The other group are often seeking self-glory that satisfies their desire for power. Sometimes they want to elect candidates who will feel obligated to render tit for tat. Sometimes the whole purpose in sponsoring a candidate is not so much based on belief or knowledge of his qualifications as it is based on a desire to get rid of an officer who does not act in accordance with their beliefs. Oftentimes this group serves a splendid purpose either in sponsoring some worthy person who has been overlooked or else in keeping the first group on its toes and more receptive to outside suggestions. In this writer's opinion politics of the helpful, healthy sort is to be welcomed since the rank and file of the general membership in our or any Association are not very interested in political machinery that has to be run by somebody. We do feel very strongly, however, that in electing members of the Board of Pharmacy, politics as politics should be excluded altogether in order that the best person may be selected. It is well to bear in mind that we are often threatened with having examinations for pharmaceutical license taken from Association control and vested in some State Bureau. This would result in great harm since politics might likely play the most prominent part and

further it would likely result finally in selecting a non-pharmaceutical body of examiners. In such an event organized pharmacy would lose control of a right it now enjoys legally. But except for elections of Board examiners we should recognize that politics simply will come into an organization and the prevailing party may do a good or a bad piece of work. Naturally we should follow, in so far as possible, a policy and a system of politics that is forward-looking and which is aimed at the good of organized pharmacy not only now but in the future.

As a result of the foregoing statements the following are recommended:

1. Each member should be acquainted with the Constitution and By-Laws in order to know how desired changes can be legally made.
2. Each member should learn from reliable, unprejudiced sources whether or not, everything considered, a proposed change might not substitute one evil for another. Even the best of us are liable to get wrong conceptions of an existing order and to act impetuously in a matter that should be handled advisedly. Here is where the Executive Committee can perform a service. (If some officer who is a member of the Executive Committee is under fire, write President Suttlemyre and ask that the member in question be asked to retire during the ensuing discussion.)
3. Every member has an undisputed right to the floor at conventions. Too many of them do not speak up when something is about to happen which they do not like. They should assert their opposition then because a new point of view may thus be presented that would alter the final vote.
4. A larger number of attending members should participate in the business sessions and take part in the debates and actions. In this way only can the sessions be most representative of the membership. A failure to do this oftentimes leaves such absent members unable to pass intelligently upon the merits or demerits of what is done during the convention.
5. Politics may as well be accepted. Determine for yourself which sort is selfish in nature or unsound in character, and which sort is sponsored by men whom you trust, or whose policies you believe in, and make your own choice. It is a wise plan to hear both sides before making a decision.
6. When you do not like or believe in something that has been done by the Association, write the president about it confidentially.

(Continued on page 10)

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Reminders for the Year 1938

Every Retail Druggist is Required by Law:

1. To register his drug store or pharmacy with the State Board of Pharmacy and obtain a permit to conduct same on or before January 1, 1938.
2. To renew his license as a pharmacist with the State Board of Pharmacy, on or before January 1, 1938. (After March 1, a penalty of \$5.00 must be paid).
3. To keep his certificate of registration, his 1938 drug store permit, and his 1938 renewal license conspicuously displayed in the store at all times.
4. To keep three separate prescription files, namely: (a) a regular file, (b) a narcotic file, and (c) a venereal file.
5. To keep a record of the sales of all "Hypnotic Drugs" dispensed at his store.
6. To keep a Poison Register in which shall be recorded the sales of all the so-called "Register Poisons".
7. To keep a complete and accurate record of the sales of all semi-narcotic preparations, classed by the Federal Law as "Exempt Preparations".
8. To keep a record of the sales of all proprietary remedies for venereal diseases, and make a report of such sales weekly to the State Board of Health.
9. To pay to the State Department of Revenue, Raleigh, N. C., the following privilege taxes on or before June 1, 1938, (a) cigarette tax, (b) sandwich tax, (c) soda fountain tax of \$10.00 per draft arm, together with such other privilege taxes for which he is liable.
10. To pay to the State Department of Revenue the 3 per cent sales tax on his total gross sales, except upon prescriptions and the other drugs and medicines that are manufactured, mixed, or processed. Complete records must be kept of all sales, and a return together with check for the amount of tax due, must be sent to the Revenue Department on or before the 15th of each month for the preceding month's transactions. The collection of the sales tax is mandatory and must be collected in accordance with the Uniform Tax Schedule promulgated by the Commissioner of Revenue.
11. To pay to the city or town in which his business is located at the time fixed for the payment thereof, the following taxes: (a) cigarette tax, (b) sandwich tax, (c) soda fountain tax of one-half the amount paid to the State, together with such other privilege taxes as are legally imposed by the governing bodies of cities and towns.
12. To re-register with the United States Collector of Internal Revenue, Greensboro, N. C., on or before July 1, 1938, as a retail dealer in narcotic drugs and preparations thereof (Classes 3 and 5), and to keep the certificate of such registration posted in his place of business at all times.
13. To file income tax returns on or before March 15, 1938, and pay income taxes to both State and Federal Governments, if any is due; to pay personal and real property taxes, automobile taxes, special school taxes, and all other taxes as may be imposed legally at the time fixed by law for the payment of same.

The Sincere Wish of the Writer is that the New Year Will Bring Both Happiness and Prosperity to Every North Carolina Druggist.

HONOR ROLL

Manufacturers Qualified Under the North Carolina Fair Trade Act

American Safety Razor Corporation	Miles Laboratories
Bauer & Black	Monticello Drug Co.
Bourjois Sales Corporation	The Murine Co., Inc.
Bristol-Myers Co.	Norwich Pharmacal Co.
Burroughs Wellcome & Co.	Northam Warren Corporation
Chamberlain Laboratories	Paramount Sales Company
Chichester Chemical Company	Parke, Davis & Co.
Chattanooga Medicine Co.	Park & Tilford
Colgate-Palmolive-Peet Co.	The Pepsodent Co.
The Centaur Company	Penn-Champ Oil Corp.
Creomulsion Company	The Pineoleum Company
Eastern Trading Co.	Plough, Inc.
Emerson Drug Co.	The Proctor Gamble Dist. Co.
J. C. Eno (U. S.) Limited	Prophylactic Brush Co.
French Lick Springs Hotel	Sales Builders, Inc.
F. & F. Laboratories, Inc.	Seeck & Kade, Inc.
Gillette Safety Razor Co.	Schering Corporation
Guerlain, Inc.	School Mfg. Co., Inc.
Houbigant Sales Corp.	W. A. Sheaffer Pen Co.
Internat'l Cellucotton Prod. Co.	Julius Schmid, Inc.
Walter Janvier, Inc.	Smith Bros.
Johnson & Johnson	E. R. Squibb & Sons
The Knox Co.	Stanco Distributors
Lanteen Medical Laboratories	Tampax, Inc.
Lehn & Fink Prod. Co.	The Upjohn Company
Lewis-Howe Co.	Vadeco Sales Corporation
The George W. Lufts Co., Inc.	Vick Chemical Co.
The Mennen Company	Weco Products Co.
L. J. McFaddin Co.	World's Dispensary Medical Asso.
McKesson & Robbins, Inc.	The J. B. Williams Co.
The Wm. S. Merrell Company	Yardley & Co., Ltd.
	Youngs Rubber Corporation
	Zonite Sales Corp.

Approximately twenty manufacturers have qualified under the North Carolina Fair Trade Law during the past month, bringing the total number who have come under the Fair Trade Law up to sixty-five. Many other manufacturers will be ready to come under this law after the first of the year. It is the opinion of the Fair Trade Committee that we may reasonably expect more than one hundred manufacturers to be operating under the Fair Trade Law within the next thirty to sixty days. This splendid response on the part of the manufacturers to the invitation extended them to come under our Fair Trade Law is indeed gratifying and encouraging to the Committee as it proceeds with the task of making Fair Trade a real success.

Coca Cola Dispenser Not Subject to Draft Arm Tax

The following ruling of the Attorney General, under date of December 3, on the Subject: Schedule "B" License Tax; Sec. 144, carbonated draft arm, is self-explanatory:

"On July 23, 1937, this Department, in an advisory opinion addressed to Mr. . . . held that apparatus attached to soda fountains, which dispensed coca-colas, was taxable as a carbonated draft arm, under Section 144, 1937 Revenue Act.

After a further consideration of this matter, we are of the opinion that this ruling is incorrect, and we now wish to withdraw that letter, and advise that such apparatus is not a draft arm within the meaning of the above Section."

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte

J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Mr. J. H. Brinkley has returned to his old home in New Bern where he has accepted a position with the Smith Drug Co.

Mr. Horace Kee, of Gumberry, was one of the successful candidates for license in Virginia in the November examinations of the Old Dominion State Board. Mr. Kee is located with Burrow, Martin and Co. in Norfolk, Va. In a recent letter to the editor he states that he is looking forward to a visit to Chapel Hill and his friends in North Carolina around New Year's Day.

Messrs. Eli Lilly and Co. have recently completed Building No. L which replaces Building No. 1, the original building first occupied fifty-six years ago. It also adds to a façade a full city block in frontage of modern, uniform architecture. The new building is 176 x 116 ft. and consists of a basement and six floors. The construction is of reinforced concrete, faced with brick and Bedford stone trim with interior walls of glazed tile.

FOR SALE: In a progressive city in Western North Carolina the stock and fixtures of an established drug store. Preference will be given to purchaser who will operate on a fair trade price basis that local druggists seek to maintain. Will sell equipment without stock. Address replies to Drug Store Owner, c/o Carolina Journal of Pharmacy, Chapel Hill, N. C.

Mr. L. B. Ring, who for the past nine months has been doing relief work with the Dees Pharmacy, of Wallace, has accepted a position with the Black Mountain Drug Co., of Black Mountain. This puts Mr. Ring back in his old home territory as he is a native of Elkin.

Mr. D. P. Robinson, formerly of Hall's Drug Store, of Scotland Neck, has accepted a position with Woolard's Drug Store in Henderson.

Mr. R. E. Cornelius, for the past several months with the Dixie Pharmacy, of Greensboro, has returned to Charlotte and is making his home at 119 Church St.

Mr. F. R. Owen has resigned his position with the Childs Drug Co., of Lincolnton, and is now with the Phillips Drug Co., of China Grove.

Mr. J. W. Williamson, of Mooresville, has accepted a position with the Innes St. Drug Co., of Salisbury, as assistant manager. One of the proprietors, Mr. P. J. Liske, has been named manager of the pharmacy, while Mr. J. W. Compton, another proprietor, who has been with the store since it was founded in 1926, will serve as manager of the Fulton St. Pharmacy in the same city.

We have just learned that Mr. Alf Duckett severed his connection with the Peabody Drug Co. on Nov. 10. He was vice-president and general manager of the concern. Mr. Duckett has not announced his plans for the future but we hope his new work will cause him to continue his visits to his druggist friends. We would miss his cheerful calls! Mr. John A. Weatherford, who has been connected with Peabody for twenty-two years has been made manager of the firm.

Mr. S. M. Turner, recently of Hamlet, is now associated with the Plaza Drug Store, of Charlotte.

We have just received a letter from Mr. H. T. Murrell stating that a big mistake was made in last month's JOURNAL when we stated he was connected with a wholesale grocery company in Albemarle. The item was given to us by a very close friend of Mr. Murrell's and we naturally thought the information correct. We apologize to Mr. Murrell and take pleasure in stating that he is located with Phillips Cut Rate Drug Store, in Albemarle.

As a Christmas present to itself the Kenly Drug Co., of Kenly, installed a handsome new soda fountain which adds greatly to the appearance of the pharmacy. Mr. C. E. Gilliken is the proprietor of the drug store.

Messrs. Magnus, Mabee and Reynard, Inc., of New York City, are in the process of constructing a new building, which will be sixty per cent. larger in floor area than the present buildings. We are told it will be strictly fire-proof, modern and up-to-date in every respect.

Officers-Elect of A.Ph.A.

The Board of Canvassers of the American Pharmaceutical Association, composed of Messrs. C. Leonard O'Connell, Chairman, Robert R. Gaw, and Hugh C. Muldoon, of Pittsburgh, announced as the result of the mail ballot for officers of the Association, the election of the following: President, J. Leon Lascoff, New York City; Vice-Presidents, A. O. Mickelsen, Portland, Oregon, and Geo. A. Moulton, Peterborough, N. H.; Members of the Council, Roy B. Cook, Charleston, W. Va., Glenn L. Jenkins, Minneapolis, Minn.; and R. L. Swain, Baltimore, Md. These officers will be installed at the next annual meeting of the Association which will be held in Minneapolis, Minn. in 1938.

A Wide-Awake Citizen

Mr. C. T. Council, president of the B. C. Remedy Co. and for many years a leader in the civic life of Durham, on December 1st became president of the Depositors National Bank of his home city. We often wonder how Druggist Council finds time and strength to take on so many responsibilities and to carry them through so successfully. In addition to the offices mentioned above he is president of the Durham Chamber of Commerce, president of the Kiwanis Club, vice-president of the Home Building and Loan Association, a member of the City Board of Education, and has been a prime factor in the success of the Community Club. He is also a member of the University of North Carolina Board of Trustees and finds time to serve as head of the local

University Alumni Association. He is likewise a great football enthusiast. Shortly after the football season ended he gave a banquet in honor of the football squads of Duke and Carolina. Special guests included representatives of other colleges and universities in the State, as well as coaches, sports writers, and others interested in athletics. Between 200 and 300 persons were in attendance. In announcing plans for the banquet Mr. Council said, "I get a great kick out of getting all these fellows together and I only hope they enjoy it as much as I do."

Again We Thank You!

Just about this time each year we mention that a certain druggist has sent in his dues and added an extra dollar "for the good of the service." Today we again received his annual check with the following notation: "Regret I overlooked this. Just use the extra dollar for helping out." Such co-operation as this shows real interest in the Association and we thank you, sir, for the check as well as for this evidence of approval of what the organization is trying to accomplish.

Damon and Pythias

A friendship which was outstanding while the boys were in college in the early nineteen twenties and which has continued since they left the University is that of Messrs. W. A. Ward and W. L. West. Mr. Ward lives in the western part of the State—in Swannanoa—while Mr. West lives way down east in Roseboro. Not long ago the editor was delighted to receive a letter from Mr. Ward. One paragraph will be of interest to our readers: "I guess you wonder at times what has happened to W. L. West and myself and to our friendship since leaving the University. We still keep up with each other and get together as often as possible. My family and I had the pleasure of spending Thanksgiving with the Wests, returning a visit they paid us last summer. All of us went to Chapel Hill for the Thanksgiving game with Virginia. I wonder if you knew that West's son is named Waits Artemus for me, while my son bears the name,

Vilbur Latham, for my old roommate. I also have an eight-year old daughter, Barbara, while West's son is his only child. We had a great time together Thanksgiving talking over old days." In this age of hurry and bustle it is pleasant to think on such friendships as these.

Births

Mr. and Mrs. Wm. Dorsey Welch, Jr., of Washington, announce the birth of a daughter, Jane Louise, on Dec. 9 at the Payloe Hospital. The father of the young lady is a proprietor of the George Washington Drug Store in Washington.

Marriages

The News and Observer for Dec. 12 carried a most attractive photograph of Mrs. Claude E. Killiken, of Kenly, whose marriage in New London on Aug. 13 to Mr. Killiken recently has been announced. The bride was formerly Miss Mabel Heavner, daughter of Mr. and Mrs. P. C. Heavner, of Lincolnton. The bridegroom is originally from Morehead City, but has been the proprietor of a drug store in Kenly—the Kenly Drug Co.—for the past several years.

Mr. and Mrs. John Wm. Bass announce the marriage of their daughter, Edna Lurine, to Mr. James Monroe Wheless, Jr., at noon on Dec. 31 at the Methodist Episcopal Church in Farmville. Mr. Wheless is associated with his father in the Wheless Drug Co., of Farmville. He attended Wake Forest College and the State University, graduating from the latter institution in 1934 and receiving his license in June of that year. The *JOURNAL* is wishing for the young couple much happiness in their wedded life.

Deaths

Mr. Henry B. Aaron, for years associated with the Emerson Drug Co. and a native of Mount Olive, died at the home of his sister, Mrs. Albert Pickett, in Mount Olive on Dec. 4. Before forming a connection with the Emerson Co. Mr. Aaron was associated with the Capudine Co. with headquarters in St. Louis, Mo.

Friends were shocked to learn that Mr. F. L. White, prominent Mebane druggist, was killed instantly on the night of Dec. 2nd when a freight train struck his automobile near the Southern Railway station in Mebane. Mr. White, returning to his drug store after supper, drove on the tracks in front of the freight. He was driving slowly, witnesses said, but apparently did not see the approaching train. His car was demolished. The impact threw the druggist a distance of thirty feet from his automobile, it was reported. Both of his legs and several ribs were broken and he also suffered head lacerations and a fracture of the skull. Mr. White was a native of Louisburg and lived in Zebulon for awhile. He had, however, been the proprietor of the Mebane Drug Co. for the past thirty-four years. He is survived by his wife, a daughter, and three sons, one of whom, Mr. D. F. White, is a registered pharmacist and associated in business with his father.

As we go to press news reaches us of the death from pneumonia on Dec. 7 of Dr. Chas H. LaWall, dean of pharmacy at the Philadelphia College of Pharmacy and Science. Dr. LaWall was one of the most prominent figures in American pharmacy and possessed an enviable and distinguished career as an educator and pharmacist. We regret that the news of his death reaches us too late to prepare a suitable tribute to him for this issue. The *JOURNAL* extends sincerest sympathy to the Philadelphia College of Pharmacy in their great loss as well as to his wife, Mrs. Millicent Renshaw LaWall, herself a graduate of the P. C. P. and a collaborator with Dr. LaWall in many researches and writings.

We have just learned of the death of Mr. Hiram Eldridge Thrower, of Southern Pines, aged fifty-three, who died on December 16 at his home following an illness of several weeks. The funeral services were held in Henderson from the home of his mother-in-law, Mrs. J. L. Currin. Mr. Thrower was licensed as a pharmacist in 1906 and had been a member of the State Association for many years. He was the proprietor of a drug store in Southern Pines and was well liked among a wide circle of friends.

Christmas Eve Thoughts and News

All around us as we close our forms on Christmas Eve are lovely gifts and cards from our friends among the druggists and we are taking this means of expressing our sincere appreciation to them for their thoughtfulness. We believe they must know how much we enjoy the Christmas season and we wish there was some way that we could make them realize how greatly they have added to our joy. We also want to express the hope that 1938 will be the very happiest year of their lives!

Druggist A. Coke Cecil, well known magician put on an entertainment of a most mystifying nature at the Christmas banquet and party of the Vick Chemical Co. on Dec. 23. Mr. Cecil was formerly connected with the company. More than two hundred employees were present at the enjoyable party which was held at the Vick club house in Greensboro. Just preceding the dinner the company gave to each employee the usual cash Christmas present.

Friends will regret to learn that Mr. J. L. Sutton continues quite ill in a Norfolk

hospital. Mr. Sutton was stricken just following Thanksgiving Day and has been in a critical condition since that time. Latest reports from his bedside state that he is slightly improved. The JOURNAL joins many friends in wishing for him a speedy and complete recovery. Mr. Sutton is the proprietor of drug stores in Chapel Hill and Edenton.

NEW YEAR'S RESOLUTIONS CONCERNING THE ASSOCIATION

(Continued from page 4)

dentially. He may be able to explain the matter satisfactorily and thus change your attitude. Damaging criticism that grows out of irresponsible rumors should be taken with a grain of salt or else investigated and/or reported. This is the way to make the Association *your* association.

7. Finally, keep yourself intelligently posted about what the Association does or does not do. Be as quick to praise its good deeds as to criticize its unwise procedures. Remember: the ASSOCIATION IS YOUR ASSOCIATION. Help to make it an organization in which you can take pride in saying that "I belong to this Association."

**Scott's Nose & Throat
Drops**

Scott's Nural-g-lene

Scott's Itch Remedy

Scott's Mange Medicine

Scott's Nuxaphen

Scott's Cold Remedy

Scott's Ear Ache Drops

Scott's Worm Syrup

Scott's Minerol

Constantly Advertised

**Carried in Stock by North Carolina and Virginia
Wholesale Druggists**

**SCOTT DRUG COMPANY
CHARLOTTE**

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
AT

CHAPEL HILL, N. C.
J. G. BEARD, MANAGING EDITOR

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Vol. XIX

FEBRUARY, 1938

No. 2

Officers of the North Carolina Pharmaceutical Association for 1937-38

President, also Chairman of Executive Committee.....	P. J. Suttlemyre, Hickory
Secretary-Treasurer.....	J. G. Beard, Chapel Hill
Local Secretary.....	Lloyd M. Jarrett, Biltmore
Chairman of the Legislative Committee.....	M. P. Dawson, Rocky Mount
Chairman of the Fair Trade Committee.....	J. P. Stowe, Charlotte
Secretary-Treasurer N. C. Board of Pharmacy.....	F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....	F. O. Bowman, Chapel Hill

Financial and General Statement About the Carolina Journal of Pharmacy

In the June, 1935, issue of this JOURNAL a fairly complete story of the origin and development of the Association's medium of publicity was printed. Interested readers of the following statements concerning the JOURNAL might do well to refer to the original article as a background for a more thorough understanding of this report.

It may be well, however, to repeat here that the original CAROLINA JOURNAL OF PHARMACY was published as a quarterly by the students of the William Simpson Society of the state school of pharmacy from May, 1915, to June, 1918. The Association's Proceedings for 1916, 1917, and 1918 were published without cost to the Association in the original JOURNAL. The disturbances of the World War caused this project to be abandoned.

In 1922 the Association took over the JOURNAL as its own medium of publicity, changing it from a quarterly to a monthly journal. The original four volume numbers, however, were retained, hence this report follows the issuance of Vol. XVIII for the year 1937.

The present JOURNAL is largely financed by revenue from advertising. Ordinarily the monthly make-up, excluding the cover pages, is composed of one page of advertising for each page of reading matter. The revenue from the first pays for its own publication plus the cost of printing one page of reading matter. However, the funds received from the advertisements on the four cover pages are over and above publication costs. These funds are used (1) for various overhead costs such as postal charges, salaries, office expense, etc., and (2) for publishing the Proceedings issue in which reading matter far out-numbers advertising pages, hence constitutes a heavy drain upon operating expenses.* In addition to net advertising revenue derived from the cover pages in ordinary issues, the Program Number carries extra advertisements the revenue from which is used for new equipment and for building up a reserve fund to hold for emergencies and to provide for possible "lean years." Incidentally, no charge is made for space used by North Carolina pharmacists who wish to advertise stores for sale or for a store to buy, or for similar matters such as "Want ads," etc.

In reading the financial statement that follows below it should be borne in mind that the Association partially subsidizes the JOURNAL to the extent that the three editors are employed by the organization and the comparatively small part of their time that is devoted to the JOURNAL is time paid for by the Association. If this were not the case the

* The Board of Pharmacy pays the publication costs of inserting the annual report of the Secretary-Treasurer.

JOURNAL could not continue publication. This plan of subsidization is employed by the *Virginia Pharmacist*, the *Maryland Pharmacist*, the *New Jersey Journal of Pharmacy*, as well as all other state journals that we know about. It should be obvious to everyone but we shall nevertheless say that any JOURNAL monies over and above operating expenses naturally belong to the Association.

FINANCIAL STATEMENT OF THE CAROLINA JOURNAL OF PHARMACY
VOLUME XVIII

1937

RECEIPTS:

Balance on Hand January 1, 1937.....	\$ 573.05	
Advertising Revenue	2,443.87	
Subscriptions	75.50	
N. C. Board of Pharmacy, publishing Annual Report for 1936....	111.60	
Total Receipts		\$3,204.02

DISBURSEMENTS:

Mailing 12 Issues of the JOURNAL.....	\$ 32.86	
Office Supplies	13.23	
Printing 12 Issues of JOURNAL.....	1,690.85	
Salaries, 3 Editors	800.00	
Miscellaneous Expenditures	7.16	
Total Disbursements		\$2,544.10

BALANCE ON HAND JAN. 1, 1938:

Operating Account	\$ 379.39	
Reserve Funds	280.53	\$ 659.92

ACCOUNTS RECEIVABLE:

N. C. Board of Pharmacy, Publishing Annual Report for 1937....	\$ 108.00	
Advertising	194.02	\$ 302.02

TOTAL ASSETS:

Balance on Hand	\$ 659.92	
Accounts Receivable	302.02	\$ 961.94

It is necessary here to say that the Managing Editor *assumes full responsibility* for whatever errors of policy or judgment that have been or are pursued in the JOURNAL. In his editorials he uses the impersonal pronoun "we" when he *conscientiously* believes that the views expressed reflect the majority opinion of the Association. When, however, he is in doubt, he writes under his own name so that no one can justly interpret his statements as having official origin or status. The same opportunity for personal expressions are solicited from all pharmacists and traveling salesmen in the State. (We sincerely wish that this invitation were accepted often.)

In this concluding paragraph I ask the privilege of writing personally. I particularly appreciate the work done for the JOURNAL by the editors of "Happenings of Interest" and of the "Legal Section." They have provided the most interesting and popular material that is printed each month. Because Miss Noble's work covers not only the preparation of her own section but the tedious job of securing, proof-reading, and arranging all advertising matter; and because she has played such an intimate and constructive part in the development of the JOURNAL since the first issue, I wish to acknowledge publicly my appreciation of her loyal and devoted efforts to make the JOURNAL successful. I wish also to express my gratitude to the large number of pharmacists over the State who have either given me needed assistance and advice or have encouraged me when discouraging difficulties seemed insurmountable.

(Signed) J. G. BEARD,
Managing Editor

NOTE: This report was submitted to the Executive Committee of the Association in session on Jan. 12, 1938. Similar annual reports covering the preceding year will appear hereafter in each February issue of the JOURNAL.

A Message from the Executive Committee About Fair Trade Work

The Executive Committee of the N. C. P. A. at its meeting on Jan. 12 authorized the publication of the following petition to the druggists of the State.

Necessary delays have forced a slower degree of progress in enforcing Fair Trade laws than was at first anticipated by anyone. Several factors have been responsible for this slowness of action. Among these are (1) the inability of the Federal Trade Commission to interpret several rather vague sections of the Tydings-Miller Act; (2) certain manufacturers have been slow in mailing and enforcing contracts because (a) of the threat that the entire Act might be amended radically because of several utterances of the President last fall, and (b) because they, like the Federal Trade Commission, were unsure about the exact interpretation of several features of the Act; and (3) a host of retail druggists in this and other states have either refused to sign manufacturer-retailer contracts or have so delayed in doing so as to slow up the whole work.

The Committee requests and urges the druggists of this State to co-operate promptly and fully with the Fair Trade Committee in handling manufacturer-retail contracts in accordance with the explanation and requests sent them by Mr. F. O. Bowman, Executive Secretary of the Committee.

The Executive Committee also urges patience upon the part of any of our druggists who may feel that not enough is being done or that not enough speed is being employed. In other words let all of us co-operate with the State Committee for it is working as rapidly as possible.

This statement carries the signatures of the members of the Executive Committee.

Weights and Balances to be Inspected

Mr. C. D. Baucum, State Supt. of Weights and Measures, has just informed the Secretary of the Association that his Bureau will very shortly begin testing the accuracy or sensitivity of drug store weights, measures, and scales. He requests that druggists be advised of this inspection in order that they may have time themselves to make a check of these items and to replace those which are no longer accurate. We add to Mr. Baucum's recommendation this advice: If replacements must be made, determine where the right sort can be purchased and order them now. It would seem that our wholesalers would be able quickly to supply this need.

More information would be added here except that the above notice reached us Jan. 27 and more space cannot be provided at so late a date.

A Pharmacist's New Beverage

Mr. E. L. Tarkenton, of Wilson, N. C., a member of the Association for thirty-six years and president in 1915-16, has devised a citrus fruit fountain beverage to be called Vim-Ko that combines Vitamins C and D in a very palatable formula. He says that "Vim-Ko peps your step." Since our steps this morning are especially pepleless, we would like to swallow some Vim-Ko.

Send Fair Trade Mail to Attorney Bowman

May we suggest that druggists who wish to send signed contracts or inquiries about Fair Trade affairs address their envelopes to Mr. F. O. Bowman, Chapel Hill, rather than to the North Carolina Pharmaceutical Association. The local post office routes all mail directed to the Association to the Secretary-Treasurer, who in turn relays it to Mr. Bowman. But this naturally results in some delay which may at times be dangerous, hence the above suggestion.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Additional Manufacturers Qualified Under the North Carolina Fair Trade Act

B. C. Remedy Co.
Dely, Inc.
Webster, Eisenlohr, Inc.
Ex-Lax, Inc.
C. B. Fleet Co., Inc.
F. W. Fitch Co.
Glazo, Inc.
H. Clay Glover Co., Inc.
Kaufmann Bros. & Bondy, Inc.

Mead, Johnson & Co., Inc.
Northeastern Laboratories, Inc.
One-Spot Co.
The Personal Products Corp.
Polk Miller Products Corp.
Shuptrine Company
Stanback Co.
V. Vivaudou, Inc.
White Laboratories, Inc.

Fair Trade in North Carolina

Fair Trade in North Carolina has been in actual operation for just about three months, and its results thus far are gratifying indeed to your Fair Trade Committee. In this brief period of time some eighty or more manufacturers, (listed above) have qualified, and are operating under our Fair Trade Law. Many others are now in the process of qualifying and will soon be operating thereunder along with the large number who have already come under the act.

With the rapid development that has been made in such a short time, perhaps it would be well to view retrospectively the different stages of the Fair Trade movement as it has progressed from the time of the enactment of the law up until now.

By so doing, it is felt that retail druggists not only may better understand the real purpose and intent of the law, but, also, that they may appreciate more fully the obstacles and difficulties that have arisen and which have had to be overcome. Thus, it is hoped that there will be a more sympathetic attitude on the part of our members, together with a keener realization on their part of the duties involved and the extent to which they must cooperate, if the Fair Trade Law is made to function as it should, and furnish the benefits that should be derived from its operation.

1. The Fair Trade Act was passed by the 1937 General Assembly and was ratified on March 22, 1937.

2. The Fair Trade Committee, consisting of five members, was appointed by President Ferrell of the Association early in April. A meeting of this Committee was held soon thereafter in Greensboro, at which time Mr. James P. Stowe was named Chairman, and the writer was asked to serve as Executive Secretary.

3. At this meeting it was decided that Chairman Stowe and the Executive Secretary should attend the Fair Trade Conference that had been called by the N. A. R. D. to meet in Chicago late in May to work out a uniform Fair Trade Plan of Procedure for the forty-two states that had secured the enactment of Fair Trade Legislation. This meeting was later postponed indefinitely.

4. Anxious, however, to get Fair Trade started and in operation in this State, Chairman Stowe and the Executive Secretary went first to Washington to confer with officials of the National Association concerning Fair Trade operation. On the very day we arrived in Washington, the President had caused the Tydings-Miller Enabling Act to be held up. Despite this setback, we proceeded to visit both Maryland and Virginia, in which we knew the Fair Trade Laws were operating more or less successfully under the Wholesaler-Retailer contract. Both Dr. Swain of the Maryland Association and Mr. Winne of the Virginia Association furnished detailed information as to the procedure employed by their respective Fair Trade Committees. Much

encouraged, despite the sudden side-tracking of the Federal Enabling Act by the President, we returned fully convinced that we could proceed under the Wholesaler-Retailer Contract.

5. At a meeting of the Fair Trade Committee at the Raleigh Convention in May, upon the recommendation of the Chairman and Executive Secretary, the Wholesaler-Retailer Contract, of the omnibus type, was adopted, and the latter was instructed to prepare and have this type of contract printed, together with such other information and literature that would be necessary to put Fair Trade in operation in this State, all of which was done immediately following the Convention.

6. The Committee, with two additional members having been appointed by President Suttlemyre, met again in Raleigh late in May, to put its final okay on the contracts, etc., that had been prepared. This was done, but at this meeting it was decided that there should be a joint meeting of the Committee and the wholesalers of the State, who necessarily would be parties to these contracts. This joint meeting was arranged and was held two weeks later in Greensboro.

7. By this time, there were indications that the Tydings-Miller bill might be enacted into law over the opposition of the President who had it shelved at the instance of the Federal Trade Commission. The Committee decided, therefore, to await developments before proceeding further, despite the fact that it was anxious to put our law into operation, and, further, that there were several manufacturers clamoring to come under the Fair Trade Law in our State.

8. This action of the Committee was justified, however, for it was not long until Senator Tydings employing the most brilliant strategy by a parliamentary coup, by attaching his measure to the District of Columbia tax bill, made it possible to secure the enactment of the Tydings-Miller Enabling Act. Immediately, a call was issued by Secretary John Dargavel of the N. A. R. D. to the Fair Trade Committees of the Fair Trade States to attend the

Conference, previously postponed, to be held in Chicago, August 30-31.

9. Approximately two hundred representatives of thirty-six Fair Trade States attended this Conference—our State being represented by John Goode and the writer. The proposal of the N. A. R. D. for procedure under the Tydings-Miller Enabling Act and the forty-two State Fair Trade Acts, consisting of fourteen points, was presented by Secretary Dargavel. At the close of a hectic two days session, a twelve point program, substantially as outlined by the N. A. R. D., was unanimously adopted, a copy of which was mailed to every drug store in the State and also published in the JOURNAL. This National Plan of Procedure resulted in legal as well as practical difficulties and, therefore, could not be followed.

10. Consequently, another delay ensued awaiting the N. A. R. D. Convention in St. Louis, September 30. We delegates to this Convention adopted a seven point program for Fair Trade procedure, suggested by Secretary Dargavel as an alternative plan, to replace the twelve-point program adopted a month earlier at the National Conference in Chicago. Likewise, a copy of the plan was mailed to every drug store in the State and was also published in the JOURNAL.

Upon receiving the Model N. A. R. D. Fair Trade Contract, the Fair Trade Committee which had met several times in the interim, had still another meeting which adopted the model contract for use in this State, and instructed its Secretary to furnish manufacturers with the procedure to be employed by it and to extend an invitation to them to come under our Fair Trade Law—approximately two hundred such invitations have been extended with the results shown by the large list of manufacturers above who have already qualified under our law, with others coming under this law almost daily.

While some eighty odd manufacturers have qualified and are operating under the Fair Trade Law in this State, it should be borne in mind that a Fair Trade Contract is a two-way agreement, imposing certain duties and obligations upon each party

(Continued on Page 19)

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Official Reporters

Chapel Hill, N. C.

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte

J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

We understand that the F. L. Smith Drug Co., of Kannapolis, has moved into a new store building and new modern equipment has been installed.

The Arcadia Drug Co., of Winston-Salem, has been incorporated to operate a drug store in the suburban section under an authorized capital stock of \$25,000 and with \$1,000 subscribed by Messrs. A. C. Stonestreet, W. F. Stonestreet, and Chas. O. Powers, all of Winston-Salem.

The Journal extends sympathy to Mr. C. E. Page, of Henderson, in the death of his father, Mr. Columbus Page, aged 83, which occurred on Jan. 2 after an illness of several months.

Mr. Hal Cornwell is teaching a class in materia medica to the nurses at Grace Hospital in Morganton in addition to his duties at the Cornwell Drug Co.

About the first of the year Miss Margaret Mauney sold the Highland Drug Store in Hickory to Mr. Chas. A. Brady, of Newton, who has taken over the active charge of the pharmacy.

Dr. M. L. Jacobs of the School of Pharmacy of the University, attended the Symposium on Organic Chemistry of the American Chemical Society at Richmond on Dec. 27-30. Drs. R. W. Bost and Alfred Russell, of the Dept. of Chemistry of the University, also attended this conference.

We understand that the following drug stores have installed "Green" soda fountains, The Chandler Drug Co., of Leaksville, and the Cox-Ferguson Drug Store, of Raleigh.

The Walgreen Drug Store obtained a building permit the first of the year to renovate the structure at the corner of Main and Mangum Sts. in Durham at a cost of \$22,900, of which \$3,000 represents the cost of plumbing and heating.

Around 200 persons, employees of the B. C. Remedy Co. and their guests, attended the annual Christmas party given for the employees at the city armory-auditorium during the holidays. The program of festivities ended with a dance.

The six-year old daughter of Mr. and Mrs. A. R. Summerlin, of Laurinburg, was seriously injured early in January when run over by a furniture delivery truck. Reports from the hospital state that an arm and leg were broken, but it is hoped that no internal injuries will develop.

Mr. J. W. Williamson, of Mooresville, is now making his home in Salisbury at 528 Heilig Ave.

The Standard Drug Co., of Asheboro, has just installed a new fountain and remodeled the front of the store.

Mr. P. A. Hayes, a past president of the Greensboro Chamber of Commerce, was chosen vice-president at a recent meeting of the organization.

We understand that Miss Rebekah Moose, of Mount Pleasant, has accepted a position with Mann's Cut Rate Drug Store in Reidsville. Miss Moose formerly was located with the A. W. Moose, of Mount Pleasant, and more lately with the Phillips Drug Co., of Albemarle.

We have received the following corrected addresses for members of the T. M. A.: Mr. S. P. Smith, Box 614, Winston-Salem, and Mr. Wm. A. Rigsby, No. B-3, Powhatan Apts., Greensboro.

Mr. Chas. M. Crowell has severed his connection with Geo. C. Goodman and Co., of Mooresville, to accept a position on Jan. 3 with Parke, Davis and Co. Mr. Crowell is now studying for six weeks in the laboratories of the company.

We have just learned of a new drug store in West Asheville—the Haywood Road Drug Store. **Mr. C. H. Craven** is in charge of the prescription department.

Mr. A. H. A. Williams, of the Williams Drug Co., of Oxford, and **Mrs. Williams** are enjoying a two week's pleasure trip to Florida.

Mr. P. M. Oliver has resigned his position with the Walgreen Drug Co., of Winston-Salem, and is now at his old home in South Carolina settling the estate of his father who died a few weeks ago.

We understand that **Mr. H. C. Reaves** has severed his connection with the Walgreen Drug Co., of Greensboro, and is now associated with his father, **Mr. L. E. Reaves, Sr.**, in the drug business in Raeford.

The following have applied for membership in the State Association: **Messrs. M. W. Stevens**, of Jonesboro; **Thos. H. Lever**, of Charlotte; and **O. J. Phillips**, of Albemarle.

For Sale: Drug Store in an industrial town of 40,000 in North Carolina. Owner has other interests. Can be bought on terms if desired. Answer should be directed to: Drug Store, c/o Carolina Journal of Pharmacy.

Mr. W. A. Clark, of Winston-Salem, is the registered pharmacist at the Southside Pharmacy in Spring Hope. He has closed his pharmacy in the Twin City.

Mr. R. I. Blackwell, proprietor of the Boon-Iseley Drug Co., of Raleigh, had the shock of his life the other day—on the 13th of the month too! He was handed a prescription the total cost of which was \$75.00! A physician had written on one blank an order for rabies vaccine for five people, which, of course, brought the total cost to \$75.00.

In thinking back over our annual conventions we always remember the wonderful entertainment provided by the T. M. A. and we likewise are most grateful for the many courtesies extended to us by individual members of the organization. We are happy to reproduce this month a photograph of one who for many years has been an energetic worker in the Auxiliary and a very helpful spirit in the conventions of

the N. C. P. A. A representative of the Penslar line, **Mr. Cross** has always taken the keenest interest in pharmaceutical affairs not only in this State but in his native Commonwealth of Virginia. We shall look



ALLEN CROSS, of Norfolk, Va.

forward to seeing him at the Asheville convention and in the meanwhile we are wishing for him, as always, the best of success!

Mr. B. C. Sheffield has purchased from **Mrs. R. E. L. Wheless** her interest in the Warsaw Drug Co., of Warsaw, and is now the sole owner of the pharmacy. **Mr. Sheffield** has been a citizen of Warsaw since 1911 and has been connected with the above named store since that time. With the late **Mr. Wheless** he purchased an interest in the firm in 1914, the partners later acquiring all of the stock. Speaking of **Mr. Sheffield**, the *Duplin Herald* recently said: "Barney" (as he is known to his friends and customers in Duplin County) has meant much to Warsaw as one of its leading citizens. He has been a leader in his church and the fraternal and civic affairs of his community. . . . He has always been most public spirited and is a genial, affable citizen whose dependability has never been questioned. His far-reaching kindness in helping the poor when they

were in dire need, has left an indelible mark of his love and friendship for mankind."

As we go to press officers of the Philadelphia College of Pharmacy and Science announce the election of **Dr. Ivor Griffith** as Dean of Pharmacy to succeed the late **Dr. Charles H. LaWall**. **Dr. Griffith**, who prior to this election, held the position of Assistant Dean of Pharmacy and Professor of Theory and Practice of Pharmacy at the College, is also editor of the *American Journal of Pharmacy*.

We regret to report that **Mr. John Weaver**, of Statesville, has been confined to the Davis Hospital for some time. As we go to press we understand that he is quite ill. **Mr. L. W. McKesson**, another Statesville pharmacist, has also been in the same hospital. He is now at home convalescing from an operation.

A reporter informs us that **Mr. O. W. Smith** has bought Driggers Drug Store in Pilot Mountain.

Executive Committee Meets

The Executive Committee held its mid-year meeting at Chapel Hill on Jan. 12. **Messrs. P. J. Suttlemyre, C. C. Fordham, Jr., J. C. Brantley, Jr., E. E. Thomas, R. A. McDuffie, W. C. Ferrell, and J. G. Beard**, who compose the Committee, were all present. The members stayed in session from ten o'clock in the morning until five in the afternoon during which time they devoted their attention to the many questions involving Association policies and activities between annual meetings. The details of the Committee's proceedings will be submitted in full at the Asheville convention.

Mr. L. M. Jarrett, of Biltmore, was elected Local Secretary for the Asheville meeting upon the recommendation of the President and the Asheville drug group. The Committee empowered the President and Secretary-Treasurer of the Association, together with **Mr. Jarrett**, to fix the exact time of the convention and to select the headquarters hotel. These three will shortly give full publicity to their decision in these regards.

Pharmacy Students on Honor Roll

The following students in pharmacy at the State University made the honor roll

at the end of the fall quarter: **Misses Ernestine Barber**, Goldston; **Anna Dean Burks**, Jean and **June Bush**, of Chapel Hill; **Josephine Eldridge**, of Carrboro; and **Altajane Holden**, of Bunnell, Fla.: and **Messrs. Alfred N. Costner**, of Lincolnton; **A. Kirk Hardee**, of Graham; **Henry Wm. Harris**, of Catawba; **R. A. Kiser**, of Lincolnton; **W. C. Simmons**, of Conover; **R. N. Watson**, of Jonesboro; **I. C. Whiteley**, of Morganton; and **Frank Rosen**, of Batavia, N. Y.

Marriages

We have just learned of the marriage of **Mr. Derwood Paul Robinson**, of Henderson, and **Miss Elizabeth Clay**, of Rocky Mount, which occurred in Franklin, Va., on Oct. 3rd. **Mr. Robinson** is originally from Graham and received his pharmaceutical education at the State University. Elsewhere in the JOURNAL mention is made of his recent connection with Woolard's Drug Store in Henderson.

Mr. and Mrs. Kelly Edmond Bennett, of Bryson City, announce the marriage of their daughter, **Mary Alice**, to **Mr. Joe Warren Greyer**, of Morganton, on Jan. 30 in Bryson City. The young couple are now at home to their friends in Morganton. **Miss Bennett** was the first woman to receive the degree of S.B. in Pharmacy at the State University where she took a prominent part in student activities. She was licensed as a pharmacist in 1935 and since that time has practiced her profession in the drug store of her father in Bryson City and also in Winston-Salem. Her grandfather also holds license as a pharmacist and the **Bennett** family is the only one we know of where three generations hold pharmaceutical licenses and are actively engaged in the practice of their profession. **Mr. Greyer** is the youngest son of **Druggist C. P. Greyer**, of Morganton, and has been manager of his father's store for the past six years. **Druggists C. P. Greyer and K. E. Bennett** were on the State Board of Pharmacy together 1920-25.

Births

FLASH: Mr. W. W. Parker, Jr., of the Parker Drug Store, of Henderson, is a very proud papa of an 8 lb., 7 oz. boy, born Jan. 17. The mother and **Robert Andrew**

Parker (the son) are doing fine and Walter (the father) seems to be holding up well. This news was rushed to us by one of our reporters; congratulations to the mother and father!)

Burlages Adopt Son

Dr. and Mrs. Henry M. Burlage, of Chapel Hill, announce the adoption of an infant son on Jan. 8. Although just a little more than a month old the baby is quite a traveler. A month after its birth Mrs. Burlage brought the baby from Boston to Richmond, Va., via Newark, by airplane. The travelers were met there by Dr. Burlage and the little boy was brought to his new home by automobile. He apparently enjoyed his long trip very much and has received a great deal of attention and admiration from the many friends of the Burlages, at the home of his new parents. The baby has been named Robb Kendrick.

Deaths

Press dispatches on December 26 carried notices of the death of Mrs. Fannie Sowers Smith, aged 81, wife of the late Mr. J. B. Smith, Lexington druggist and president of the Association 1899-1900. She was the mother of Mr. Fitz Lee Smith, Madison druggist, and to him as well as to other members of the family the JOURNAL extends sympathy.

Mr. Edward Harris Layden, aged 45, prominent Lexington druggist, died on the late afternoon of December 27 in the Lexington Drug Co. of a sudden heart attack. Mr. Layden attended N. C. Col. of A. & E. and the State University. He received his license as a pharmacist in 1917 and had practiced his profession in Lexington for more than 20 years. During the World War he was attached to the 4th Corps F. A., Camp Wadsworth and was with the A.E.F. 1918-19. He married Miss Francis H. Hardaway, of Blackstone, Va., on September 22, 1921, who survives him. To her and to his mother we extend sympathy.

LEGAL SECTION

(Continued from Page 15)

thereto—the manufacturer and the retailer, which must be performed by each if Fair

Trade is to be a success, otherwise, little value will result to either the manufacturer or retailer.

In the first place, a manufacturer should establish minimum prices that provide the retailer with a fair and reasonable margin of profit. In most cases the manufacturer has done this. In the few instances where the minimums have been considered too low by retailers, the products involved have been used as a football and have been outrageously handled by the predatory price-cutter and cut much below actual cost. In these cases, the manufacturers have expressed the desire to raise the minimum prices just as soon as it is practicable to do so.

In the second place, a manufacturer who sends out his contracts and qualifies under the Fair Trade law should enforce the price agreements and protect his products. And, in this connection, it may be said that insofar as the information that has been made available to this office, every manufacturer thus far who has been notified of violations of his minimum prices has immediately taken the matter up with the offender and given notice that such would not be tolerated.

With respect to the retailer, it would seem that the least that any independent retailer could do would be to sign the contract of a manufacturer who comes under our Fair Trade Law. Then after signing, he should cooperate by giving reasonable sales support and free flow to the goods of such manufacturer. In other words, it is up to the druggist to give the fullest measure of support possible to the products of Fair Trade manufacturers.

In order to facilitate the enforcement of Fair Trade every druggist should report all violations of established minimum prices to the manufacturers of the products so violated, and in addition should also advise this office of all such violations.

Neither selfishness nor shortsightedness should enter into the picture of Fair Trade. Every druggist in North Carolina has a duty to perform, and your Fair Trade Committee is counting upon you for your full cooperation in helping make this movement a success.

PROFIT—540 PER CENT

Figure it out for yourself: You buy a five-pint size of Capudine for \$5.00, less jobber's discount. From this you can dispense 320 doses at 10 cents each. Gross receipts, \$32.00. Gross receipts minus cost leaves a profit of \$27.00, on a \$5.00 investment. The one-pint size is about as good a profit maker as it dispenses 64 ten cent doses and costs only \$1.10, less your jobber's discount. Write for free dispensing bottle and dose measure glass. Capudine Chemical Co., Raleigh, N. C.

CAPUDINE

A Good Buy

Must Have Superior Value at a Saving in the Usual Cost. . . . That is Exactly What this Company Offers

IN FIRE INSURANCE

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Greenwood, S. C.

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT
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J. G. BEARD, MANAGING EDITOR

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No. 3

Officers of the North Carolina Pharmaceutical Association for 1937-38

President, also Chairman of Executive Committee.....	P. J. Suttlemyre, Hickory
Secretary-Treasurer.....	J. G. Beard, Chapel Hill
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Secretary-Treasurer N. C. Board of Pharmacy.....	F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....	F. O. Bowman, Chapel Hill

ASHEVILLE MEETING JUNE 27-29

In conjunction with Local Secretary Lloyd M. Jarrett, President Suttlemyre and the Executive Committee have decided to schedule the Asheville convention of the North Carolina Pharmaceutical Association beginning Monday evening June 27 and ending on the night of June 29. The same group selected the Battery Park Hotel as official headquarters for the delegates. Although this information was given publicity in the state press in mid-February we are giving official expression to it here.

The last time the Association met in Asheville (1929) the Rhododendron Festival was in progress. The convention this year will be held at a later date. However, there is offered the delegates and visitors in 1938 an opportunity of visiting a National Forest Park that is attracting more visitors each year than any other Park in America. The Great Smokies are more accessible to more people than other parks but it is not accessibility but beauty and grandeur that mainly are responsible for bringing vast numbers to this last forest in Eastern America that has withstood the ravages of the Call for Timber. There is still mystery in the majesty of the peaks and ravines of the Smoky ranges. Eloquent pens and appealing photography have pictured the scenery so well that we dare not attempt more here than a mere mention of a great privilege that the Asheville meeting holds in store for us all.

Dues

The fiscal year is nearing completion and unfortunately there is a considerable number of members of the Association who have not paid their dues for the current year.

As President Suttlemyre said in his President's Page in this issue: "The Association needs the money and your whole-hearted co-operation. You know that organization and co-operation win." Naturally we recommend this idea and we hope that those members who are in arrears will decide promptly to carry out the President's co-operative plan. Over many years we have noticed that members delay paying their dues through oversight or wait for some Association representative to call personally for a check. It may not be possible this year for every dues-owing member to be approached in this fashion and we would like to urge here that the United States mails be used as a substitute.

Missildine Cleans Up

Elsewhere in this issue will be found a picture of Missildine's Drug Store. The original photograph from which we had a cut made was almost square in shape and large in size. We cannot, therefore, do justice to the attractive appearance of the store in the small picture found herein.

In a letter Mr. Missildine gives us credit for inspiring him to "Clean up." We quote his final paragraph, "Tryon is a small town but we have had so many fine remarks as to the appearance of the store that I thought, since you were responsible to a considerable degree, you might like to take a look at the enclosed picture, which was taken at Christmas."

An Offensive Title

We were talking with Mr. Sam Welfare during Christmas and we reminisced together over old times. Among other things he spoke of a dignified reprimand one of his clerks received at the hands of one of Winston-Salem's most distinguished yet modest physicians who has served the community for about forty years. The physician in question dropped into the store one day, wrote a prescription, and started away. The clerk, eager to show his appreciation, said "Thank you, Doc," whereupon the physician came back to the young man and said slowly, "Please call me *Doctor*."

Quite often through the years we have heard physicians and dentists speak of their distaste over being called "Doc." We do not believe it is a good business practice to allow this custom to continue. Little things like this totaled together are often costly.

(This advice is offered primarily to the younger, less experienced members of the profession.)

You Are Losing Money

Some years ago many druggists specialized in cameras, camera supplies, finishing, etc. Quite a few still push the sale of kodaks and films, but in this part of the country at least druggists are not taking

full advantage of the profit possibilities of this line of merchandise.

Amateur photography is America's fastest growing hobby. Candid cameras are piling up film and finishing business by leaps and bounds. But druggists are not taking advantage of this fact. Mr. R. J. Wilkinson, Executive Manager of the Master Photo Finishers of America, recently said: "Every trend in this photography business calls for more service and technical information at the *point of sale* where these camera users do their buying, and unfortunately every trend in the drug business in the last few years has been in the opposite direction so far as this service is concerned. This has resulted in a loss of photo business. People go into the drug store with the simplest problems about picture making and find no one able to answer their questions satisfactorily, with the result that they drift to other channels for their films and finishing. We have no idea that druggists or their clerks must become photo experts or run camera shops in order to secure and hold the most profitable portion of the photo trade. It is only necessary that certain simple fundamental knowledge be acquired and consistently used."

Although we are not camera crazy, we do enjoy taking pictures. There are thousands of others of our same kind. Drug stores could secure and easily hold us as regular patrons.

There are countless side lines that are kept on sale in drug stores. Many of these are most uninteresting except as they produce profit. A photographic department, however, is one that can be made into a hobby by many salesmen because one can hardly handle the work intelligently without becoming fascinated by its possibilities. If this be true, profit can go hand in hand with pleasure. Surely pharmacists with their knowledge of chemistry and their training in delicate technique are the logical agents for handling and pushing this sort of side line.

We recommend it for consideration.

"Attention, Drug Clerks!"

(On Feb. 16 we were asked by Dr. H. C. Christensen, Secretary of the National

association of Boards of Pharmacy to publish the following statement. Ed.)

"Recent advertising of a 'One Year course in Pharmacy' has aroused the interest of unregistered clerks. If you stop and think and analyze such advertising, which is cleverly written by promoters who are more interested in making money than in pharmaceutical education, you will realize that a one-year course cannot, by any stretch of the imagination, be made the equivalent of the minimum recognized course in pharmacy which is now four years and required by practically all of the boards of pharmacy. True that these short courses offer a diploma but what good is a diploma if no one will recognize it? Had you ever thought of that?

"Some of the pharmaceutical journals have refused to accept such questionable advertising which seeks to mislead the reader and their action is most commendable. One of the operators of such a school is now engaging in a direct-mail campaign. Several of the boards of pharmacy have received "cease and desist" orders to this operator in view of the misleading statements that are being made and have threatened to take action unless the misleading advertising is stopped.

"Quiz and review schools are largely responsible for the erroneous impression which exists among drug clerks that once they receive a license in one state, it is an easy matter to get reciprocal registration in other states. THIS IS ABSOLUTELY FALSE.

A non-graduate who passes the board examination in one of the three states* still without any provision for recognized college training will *not* be eligible, on such license, in any state now requiring college training. Thus he finds his scope of reciprocal possibilities limited to the other two non-college states. These states are naturally overcrowded and have considerable unemployment because of the constant large masses supplied by the quiz schools even though the passing percentage is low. How much does such a license mean to you? Very little, if you have no opportunity to use it. But to the school it does mean a

fee for the course whether you pass the board or not and that is why high pressure promotion is used.

"As Secretary of the National Association of Boards of Pharmacy, which is the central clearing house for reciprocity, I have the sad and painful duty of telling those who have taken such courses and passed one of these board examinations that they are not eligible for reciprocal registration back home where graduation from a recognized college of pharmacy is usually required. I naturally feel sorry for these lads who have spent considerable money that they can ill afford in following a vain delusion but I cannot help them. That is why I am giving out this information now. If you are not eligible to sit in the board examination in your own state at present, then you will not be eligible later by reciprocity on the license of another state. Do not waste time and money. The same standards are enforced in reciprocity as in examination.

"STOP, LOOK and LISTEN whenever a quiz school tries to separate you from your money. Always demand of the school a *written* statement regarding its standing, and demand to know whether its graduates are eligible for examination in the several states. Remember, if the school will not give you this information, the N.A.B.P. will."

(Signed) H. C. CHRISTENSEN,
Secretary N.A.B.P.

Unregistered drug clerks in North Carolina are being circularized by a three-months school in Atlanta. We have often been asked to comment on the value of this course. Since we know nothing of its value, we naturally have refrained from making any statements. If a clerk can learn enough pharmacy in three months to make him a safe dependable pharmacist upon whom the public may confidently place its trust, then physicians need not pursue a course in medical training for longer than one year at the outside. The circular of the school says that "It's the best short course ever offered and the *only one of its kind in the country today.*" The italics are ours. We merely ask the innocent question, *why* is it the *only* one?

* Mass., Nevada, Vermont.

Tampering with Prescriptions

We want to tell a short story.

A few days ago a well known urologist who has been a warm supporter of druggists said that he recently gave a patient a prescription for gonorrhoea which was carried to a drug store in the same city. The druggist told the patient that the prescription contained too small an amount of one ingredient to do any good and so he was going to add some more of it. While the preparation was being dispensed the druggist said that he carried a preparation far superior to the prescription and that if the latter failed to work (implying that it would not) to come back for a bottle of it. The urologist told us that he knew the reputation this druggist had for doing this sort of thing, but that he had never tried to direct his patients where they should have their prescriptions filled, hence had not advised anyone previously, but that henceforth he was going to tell them where *not* to go. He said furthermore that he would like to report the case to the city health officer and would except that he did not want to advertise his patient as one having gonorrhoea. Thus the mess must remain hidden, but nevertheless more pharmacists than the guilty one will be forced to bear the burden of suspicion just because here and there is found a pharmacist who will do this sort of thing, and get away with it unfortunately.

It seems that a real service would be rendered to pharmacy if sometimes in flagrant cases like the above the guilty party should be exposed by pharmacists rather than to allow him to carry on his pernicious practice at the expense of scores of other pharmacists who although innocent of any wrongdoing are painted in the public mind with the same black color that should be splashed only on the guilty. If pharmacists did this occasionally they would raise themselves in the public esteem as men who were not willing for their profession to suffer from the misdeeds of a few black sheep.

Duke Hospital Formulary

We have just received from Mr. I. T. Reamer, Chief Pharmacist, a small volume entitled, "The Duke Hospital Formulary for 1938." In this booklet are outlined the official titles and the ingredients of the many prescriptions that are written for patients either in the hospital or who visit the clinic for examination. Many of these prescriptions are carried to druggists elsewhere for filling and since many of them are written for a formula with a single name that does not show ingredients, etc., druggists do not know exactly what is meant by the order.

The book is well assembled and we commend it to those druggists who will be concerned with Duke Hospital prescriptions. The purchase price is \$1.35 and can be obtained from the Duke Hospital Pharmacy.

P.S. We have just received a message from Mr. Reamer that druggists receiving a call for Thionin, Chloride (Synthetic Crystalline Vitamin B₁) may use not only Aneurin but either of the following trade products: Betalin—S (Lilly), Betaxin—S (Winthrop), or Betabion (Merck). Some firms do not use a trade name but rather list "Synthetic Crystalline Vitamin B₁" as such.

Allergic Diseases

Most of us know about Allergy or the hypersensitivity shown by some individuals to a particular substance. (This condition is often inherited.) As the public knows more and more about Allergy or allergic reactions, and as physicians are rapidly perfecting new tests and treatments for such conditions, it is natural that pharmacists must keep fully abreast of accepted developments in this field of therapy in order to play a proper part in the efforts to reduce unnecessary suffering. First of all, pharmacists should advise allergic patients to consult a physician, and second they should advise physicians of new medical discoveries, treatment apparatus or devices for the patient's comfort, and finally carry adequate stocks and displays of the various extracts, etc., that possess merit.

The next examinations of the Board of Pharmacy will be held in Howell Hall, Chapel Hill, June 14-15.

THE PRESIDENT'S PAGE

An Appeal to the Druggists of North Carolina

1. Please pay your dues. The Association needs the money and your whole-hearted co-operation. You know that organization and co-operation win.
2. Be sure to make your plans to attend the Convention in Asheville June 27, 28 and 29. Your Association needs your presence and you need a few days rest and recreation. Go come to Asheville, breathe the pure mountain air, drink the pure mountain water, shake hands with your old friends and make new ones.
3. Be loyal to your profession. The druggists are a happy people, respected in the community in which they live. They aid the sick, help protect the needy, and are always willing to serve their fellow-men at all hours of the day or night.
4. Be at all times ready to lend your support to the prevention of diseases and to the health department of your community.
5. Give your support to the physicians, dentists, nurses, veterinarians and all organizations that protect the health of mankind or stand for the betterment of the community in which you live.
6. Support the Syphilis Clinic and the clinics for the treatment of venereal diseases. The national campaign is to be conducted by the American Medical Association. Give it a boost.
7. Sign all Fair Trade contracts sent to you either by the Fair Trade Committee or manufacturers.
8. Support every manufacturer that has signed a Fair Trade contract with you. Give him a window, place his merchandise on your show cases and display fixtures. Tell your customers of the quality of their merchandise and how fair they are to the retailers.
9. Do not allow manufacturers to use your display windows or show or display cases and do not sign a Fair Trade Contract with you. You have a right to use your windows to display the kinds of merchandise you wish.
10. Have your clerks explain to customers that the Fair Trade Law is not price fixing and will not increase the cost of living. It merely gives a manufacturer a right to protect his trade-mark and stop the use of his merchandise as loss leaders.
11. Explain to your customers and clerks that the old method of selling one item at low cost and overcharging on another item has passed. This old "bait" game has played out.
12. Stand by the Fair Trade Law. It took thirty years fighting to get it and let's keep it fighting to keep it. The majority of people favor it and want the law to have a fair trial. So let's all pull together.
13. Stand by the Congressmen—both Senators and Representatives—that stand by you. Give them your support and do not support any man for any public office that does not believe in Fair Trade.
14. Get ready for spring business. Have your store painted, clean up the old place, set up your prescription department. See if your prescription scales are accurate. If they are broken have them fixed.
15. Good Luck and God bless you all!

Cordially yours,



LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Additional Manufacturers Qualified Under the North Carolina Fair Trade Act

Bost Tooth Paste Corporation
M. L. Clein & Company
Coty Company
DeVilbiss Company
Lavoris Company
Lady Esther Ltd.
Cliff-Weil Cigar Company
Barbara Gould, Inc.
Daggett & Ramsdell
Eli Lilly & Co.
Universal Camera Corp.

Lorillard (Cigars)
Luxor, Ltd.
Lucky Tiger Mfg. Company
Dr. Pierre Chemical Company
Sharp & Dohme
William R. Warner & Co., Inc.
General Cigar Company
Duart Sales Co., Ltd.
Chanel, Inc.
The Rieser Company
Eastman Kodak Company

The above list of twenty-two manufacturers who qualified last month under the North Carolina Fair Trade Act, brings the total number of manufacturers now operating the Fair Trade Law up to one hundred eight. At the beginning of this year, sixty-four had come under the law, a list of which appeared in the January issue of the CAROLINA JOURNAL, this section. Likewise, the twenty-two additional manufacturers who qualified during the month of January appeared in the February JOURNAL. Therefore, all manufacturers who have come under our Fair Trade Law and at this time are operating thereunder, have been listed and may be found in the Legal Section of this, and the two preceding issues of the JOURNAL.

It is doubted if the Fair Trade movement has progressed more rapidly and more satisfactorily in any State than it has in ours during the relatively short period of time since its operation was inaugurated four months ago.

In the first place, we feel that an unusually large number of manufacturers have already qualified in the limited time of operation. Further, we know that many others are in the process of qualifying. And, the prediction is here made that before the next Annual Convention in June more than one

hundred and fifty manufacturers will have qualified and will be operating under our Fair Trade Law.

Again, insofar as our knowledge goes based upon information reaching this office from various sources, all of the manufacturers listed are standing squarely behind their established minimum prices, and have acted promptly in all cases coming to their attention, involving the advertising and selling of their respective products below the minimums set-forth in the Fair Trade agreements.

In the second place, we find that a vast majority of the retailers are cooperating in a most splendid way with both the manufacturers and the Fair Trade Committee. The increasing interest that is being manifested by our members is, to say the least, gratifying to all concerned. Of course, we have some "doubting-Thomases" in our midst—such as are always to be found whenever something really worthwhile is being sought. Then, there is a very small number, less than a dozen perhaps, who obviously are "thumbs down" on the entire Fair Trade Program, and who will oppose it outright and refuse to observe established minimum right along, until they are brought into Court and forced to do so. And, this will certainly be done if other means fail.

Now, with respect to the consumers as a result of Fair Trade legislation, it appears that they are profiting handsomely in the matter of decreased prices. According to John Goode, Chairman of the N. A. R. D. Advisory Committee, now making a survey to ascertain the price situation in the 42 Fair Trade States, it is indicated at this point in the survey that the prices of drugs and related items covered by Fair Trade contracts have been greatly reduced, perhaps as much as 20 per cent.

But, despite the splendid progress that has been made with Fair Trade, with the advantages accruing to all concerned—the manufacturers, the retailers, and the consumers, we find ourselves confronted with attempts from a minority opposition to repeal the Tydings-Miller Fair Trade Enabling Act, which has made the development of the movement possible. Identical bills calling for the repeal of the Federal Enabling Act were introduced by Senator William H. King of Utah, and Representative Celler, of New York, both of whom fought the Enabling Act at every turn at the last Session of Congress which enacted it. The text of Representative Celler's bill is as follows:

H. R. 9312 A BILL

To Repeal the Tydings-Miller Resale Price Maintenance Act:

Be it enacted by the Senate and the House of Representatives of the United States of America assembled,

That section 1 of the Act entitled "An Act to promote trade and commerce against unlawful restraints and monopolies," approved July 2, 1890, as amended, is amended to read as follows:

Section 1. Every contract, combination in the form of trust or otherwise, or conspiracy, in restraint of trade or commerce among the several States, or with foreign nations, is hereby declared to be illegal. Every person who shall make any such contract or engage in any such combination or conspiracy, shall be deemed guilty of a misdemeanor, and, on conviction thereof, shall be punished by fine not exceeding \$5,000 or by imprisonment not exceeding one year, or by both said punishments, in the discretion of the court.

Some of the potent forces behind the repealer are (1) the powerful National Grange, "far-flung farm organization whose sphere of influence, particularly in matters political, extends far beyond the agricultural areas;" and (2) The American Farm Bureau Federation which, likewise, is a big

political factor. In addition, certain administration leaders other than the President have been critical of Fair Trade legislation, and have condemned price maintenance in recent speeches.

On the other side of the picture, we find that the Official Committee designated by the recent conference of little business men to consult with the President, submitted two resolutions approving the aims of fair trade legislation, as follows: (1) We approve the principles of the Robinson-Patman and Tydings-Miller Acts, and, (2) We approve the principles of state fair trade practice acts and urge approval of legislation designed to curb destructive competition of chains.

The Celler Bill was referred to the House Judiciary Committee. It behooves every druggist in North Carolina to write immediately to his Senator and Representative, asking them to oppose this measure. You are urged to do this at once. Insofar, as my information goes every North Carolina member of Congress is still favorable to Fair Trade legislation. It is a certainty that all of them supported the Tydings-Miller Bill. Let them know in no uncertain terms that we want to keep it. The writer has written every North Carolina Congressman, requesting them to stand by us in this important matter.

Pharmacy Law Violator Fined

H. D. Hurwitz and S. Hykin, manager and employer respectively of the York Drug Company, 441 Trade Street, were today each fined \$25 and costs in municipal court for violation of the state pharmaceutical laws.

The warrant for Hurwitz sworn out by L. H. Crumpler, state inspector, read: "Being the manager of a drug store, pharmacy, or other place of business, cause or permit, one S. Hykin, who is not licensed as a pharmacist, or assistant pharmacist to dispense, sell at retail, or compound drug, medicine, poison or other physician's prescription in violation of section 6668 of the North Carolina pharmacy laws."

Hykin is alleged to have sold carbolic acid and potassium permanganate over the counter.

(Continued on Page 34)

HAPPENINGS OF INTEREST

ALICE NOBLE, Editor

Chapel Hill, N. C.

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte

Official Reporters
J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Hobbies of N. C. Druggists

Told by "A Traveler"

The January number of the JOURNAL is a reminder of something I have thought about often and that is the "Hobbies of Druggists." In the above mentioned issue opposite the editorial page was **Mr. Louis Cobb's** drawing of Young 1938 wishing us all a happy and prosperous new year. Well, Louis Cobb's hobby is mural painting and he could go far with his talent if he had more time to develop it. Louis is pharmacist for his uncle, **Mr. Lipman Long**, of Aaron's Pharmacy, of Mount Olive.

Another reminder is the last item in the news columns—mention of **Druggist A. Coke Cecil** and his magic. How we enjoyed a demonstration of his art at the Winston-Salem and Raleigh conventions! How he must enjoy entertaining and mystifying his friends! He must forget all the cares of the day when he loses himself in the study and the showing of the magician's art.

Then there is **Druggist Joe Anderson**, of New Bern, and his interest in firearms. Displayed in his store there is perhaps the largest collection of guns and pistols in eastern Carolina—all acquired by this druggist over a period of years. There are harpoon guns, Civil War muskets, shells, and the only torture chair I ever saw—it must have come from some pirate ship.

I have heard that **'Gene Rimmer's** hobby is collecting biographies of the presidents of the United States. How I would like to spend a while in his library! (Druggists' hobbies have a far-reaching influence sometimes.)

When I first knew **Mr. E. T. Whitehead**, of Scotland Neck, he had a hobby for Jersey cattle. Thirty years ago his ambition was to improve the milk cows of Halifax County and I believe he did it too.

The late **Mr. Polk Miller** once said to me while we were guests of **Mr. Geo. Grant-ham**, of Dunn, "I will leave my family one thing that is worth more than my drug store—Sergeant's Dog Remedies." Dogs and hunting were hobbies of Polk Miller and from that interest there developed perhaps the largest business of its kind in the world today.

Hunting, fishing and farming are the major hobbies of eastern Carolina druggists—pursuit of these pleasures gets the pharmacist out of doors for a much needed change for a portion of the day. **Mr. Rufus Shaw**, of Scotland Neck, knows the woods as well as any man I ever knew. **Druggist Jeff Whitehead**, of Enfield, is the champion night hunter of that section and many a coon has fallen to his prowess. In the spring his thoughts turn to the rock fish coming up to the falls of the Roanoke to spawn. (I think the Roanoke Rock fish is the most delicious fish for the table, of them all.)

Mr. A. T. Nicholson, of Tarboro, loves to fish and behind his prescription counter is a picture of him holding a large drum caught on light tackle. **Mr. R. E. L. Cook** of the same town, is both a hunter and fisherman. **Druggists Jim Wheless**, of Farmville, and **W. T. Andrews**, of Goldsboro, are also fishermen. The latter owns a lodge on New River. Besides being an ardent fisherman, **Mr. Caney Foster**, of Weldon, has built up a large tackle business because of his interest in and knowledge of fishing around Weldon.

I think reading has always been **Dr. E. V. Zoeller's** hobby. **Mr. Willis Bryan** of the same town has a hobby for flowers. Drop in any time in February and he will have the most beautiful camellia japonica, waxen and delicate, to show you and to tell you about.

Mr. Latham West, of Roseboro, has an interesting hobby—fire fighting. He is in charge of the fire company of Roseboro and attends all state firemen conventions. He prides himself on the small fire losses in his town. A strenuous hobby but he loves it.

Druggist "Hank" Simmons, of the Lumberton Drug Co., of Lumberton, is a philatelist—or to me, a plain collector of stamps. He is engrossed in this hobby and some day the collection will be of some financial value to him.

Mr. Paul Bisette, of Wilson, is an ardent camera fan and with his bantam special he has gotten many a good picture of the places he has visited and of the things he has seen.

Since writing the above I ran across a news story in the Smithfield paper about Bill Hood, son of Mr. and Mrs. W. D. Hood, who is studying at State College. The story says: "Back in his high school days, Bill became interested in photography. His kodak was his delight and many a picture

he has taken. His interest grew and several months ago he became the owner of a Candid Camera which permits him to photograph action scenes. He became interested in developing his own films and during summer vacations, he rigs up a dark room on the top floor of the Hood building and carries on his experiments. He has quite a collection of unusual pictures. Last week, his photography brought him a letter from Acme Newspictures, Inc., stating that, upon recommendation of the news manager of the N. C. Dept. of Conservation and Development, they would like for him to be on their staff of photographers to cover assignments. They also indicated that they would like for him to send pictures of news which he might discover himself."

Develop a hobby but don't let it ride you, and in that way you may lighten the worries and long hours of this drug business. By the way, some one else can tell us of some hobby of our druggist friends and make a real story of it!



AN ATTRACTIVE STORE IN AN ATTRACTIVE TOWN

General News Items

In Augusta, Ga., on April 25 there will be a meeting of the Boards and Colleges of Pharmacy belonging to District No. 3. At these meetings the examiners and teachers sit down together and discuss problems of joint concern to both groups.

The School of Pharmacy at the University recently received two gifts which are greatly prized. The first was a donation of a number of volumes of the *Journal of the A.Ph.A.* by **Mr. J. C. Brantley, Jr.**, of Raleigh. Space limitations prevented our acknowledging this present in the February issue of the JOURNAL. The second gift was three interesting and attractive old fashioned shelf bottles which were presented by **Mr. Ed. C. Adams**, of Gastonia.

Mr. F. H. Scroggs, formerly with the Holmes Drug Co., of Statesville, who recently accepted a position with E. R. Squibb and Sons is now making his headquarters in Richmond, Va. His address is 603 North Davis Ave. He has been succeeded in Statesville by **Mr. B. M. Stone**, formerly with Lisk's Pharmacy, of Charlotte.

We understand that **Mr. W. L. Harper**, of Elm City, has purchased the Rose Pharmacy, of Hendersonville, and taken over active charge of the pharmacy.

The following have applied for membership in the State Association: **Messrs. J. W. Pike, Jr.**, of the Pearl Drug Co., of Concord; **B. M. Stone**, of the Holmes Drug Co., of Statesville; **H. E. Smith**, of Smith's Drug Store, of Newton; and the following from Charlotte: **J. S. Nance**, of the Selwyn Drug Store, **W. D. Merriman** of Merriman's Pharmacy, **E. G. Green**, of Eckerd's Drug Store, **T. C. Yearwood**, of the Walgreen Drug Co., **G. V. Lawrence**, 632 Lamar Ave., and **L. J. Stanley**, 1621 Parkwood Ave. **Miss Ernestine Barber**, of Goldston, and **Messrs. C. D. McFalls**, of Newton, and **W. B. Halsey**, of Sparta, have affiliated with the Student Branch.

Messrs. G. B. Kornegay, of Mount Olive, and **J. H. Cameron**, of Fayetteville, have been initiated into Rho Chi, honorary scholastic pharmaceutical fraternity at the University.

We understand that the name of the pharmacy owned by **Messrs. C. T. Capehart**

and **H. C. Chandler** in Charlotte has been changed to the Hawthorne Drug Co.

A reporter sends in the following news items from Winston-Salem: **Mr. W. C. Cherry**, formerly with the Walgreen Drug Co. is now with the York Drug Co. **Mr. Jack Whitener**, front man for Walgreen, has severed his connection with the firm and is located with the Patterson Drug Co. **Mr. J. M. Darlington**, who is associated with the O'Haulon-Watson Drug Co., has been confined to his home by illness for the past two weeks. We are glad to report that although **Mr. Sam Welfare** is still on the sick list, he is improving.

The date of the 86th annual meeting of the American Pharmaceutical Association and affiliated bodies has been set for the week of Aug. 21. The meetings will be held at the Hotel Nicolet in Minneapolis with **Mr. Charles H. Rogers** as Local Secretary.

We understand that the National Pharmacy Week Window Display Contest was won by the Gorman-Noble Drug Co., of Hackensack, N. J. and the Robt. J. Ruth Memorial Trophy—a silver loving cup—has been awarded to the firm.

When Haywood and Boone dissolved partnership in Durham recently it marked the close of the oldest drug partnership in the Tobacco City. **Messrs. D. L. Boone** and **C. L. Haywood** formed the partnership thirty-two years ago and the firm has occupied the same quarters ever since. **Mr. Haywood** had been in partnership prior to that time with the late **Mr. C. E. King** and when **Mr. King** withdrew from the firm to form **C. E. King and Sons**, **Mr. Haywood** continued in the same location taking in **Mr. D. L. Boone** as partner. **Mr. Boone** at that time was with the Blacknall Drug Store but previously had been with the Haywood and King store. Now **Mr. Haywood** retires from business while **Mr. Boone** is the proprietor of the Boone Drug Co. about a block from his former location. The old site has been relinquished to the Walgreen Co.

Mr. Tom F. Stallings, proprietor of Stallings Pharmacy, of Smithfield, was elected a member of the town board of commissioners the middle of February.

Mr. R. P. Craig has severed his connection with Stanley's Parkwood Pharmacy to accept a position with the Hawthorne Drug Co. He has been succeeded at Stanley's by **Mr. G. L. McGahee**.

Mr. E. B. Eadie is now located with the Sterling Drug Co., of Charlotte.

We understand that **Mr. A. M. Gibson** has purchased Mabry's Drug Store, of Hamlet, and is now in active charge of the pharmacy.

Mr. J. B. Nelson, formerly with Mann's Drug Co., of High Point, has accepted a position with Warren's Drug Store, of Mebane.

Mr. Fred Dees, of the Dees Pharmacy, of Burgaw, is building a new store for his pharmacy next door to his present location. It faces the most beautiful courthouse in North Carolina says a reporter who adds, "At least that is the opinion of one traveler who has seen a little of North Carolina."

Mr. and Mrs. A. B. Butler, of Clinton, are in Florida for a two week's trip.

Mr. M. S. Morrison, of Turlington and Morrison, of Wilson, is in Charlotte for an operation on his eye. Latest reports say that he is doing well.

Druggist Paul Webb is Chairman of the Governor's Hospitality Committee for Cleveland County.

Mr. Julius A. Suttle is making a number of improvements in his Shelby drug store which includes a new open prescription department.

We regret to report that **Druggists R. L. Rhinehardt**, of Forest City and **G. B. Finley**, of Marion, have been quite ill.

The Copeland Drug Store, of Ahoskie, has added about ten feet to the rear of the store and has installed an open prescription department.

A reporter sends this one: "In a drug store recently I heard a customer ask for 75c worth of Alupilum. He pronounced it a-lu-pill-um. Alophen pills was what he wanted."

At the February meeting of the Student Branch of the N.C.P.A. at the State University **Dr. M. L. Jacobs** made a talk on "Ethics in Pharmacy."

The JOURNAL extends sympathy to **Mr. M. M. Brame**, of Durham, in the death of his father which occurred on Jan. 29.

The following were chosen as officers of the recently formed Goldsboro Drug Club: *President*, J. E. F. Hicks; *Vice-President*, T. R. Robinson, Jr.; and *Secretary-Treasurer*, Shelton Brown.

Mr. R. L. White, of the Randolph Drug Co., of Asheboro, is the proprietor of a new drug store in Troy located at the stand formerly occupied by the Moose Drug Store. We have been unable to learn the name of the new pharmacy.

Considerable damage was done to Tom's Drug Store in Wilmington when a runaway car crashed into the plate glass window. The owner stopped his car in front of the post office and while he was in the building the machine rolled away down the street and into the drug store window.

Press dispatches from Cincinnati on Jan. 6 carried the following important announcement: "A development of interest in the American drug field was inaugurated today when the board of directors of the Wm. S. Merrell Co., adopted a resolution approving for submission to its stockholders a plan of reorganization whereby the Vick Chemical Co. will acquire all the assets of the present Merrell company in exchange for Vick stock. It is announced that Merrell officials will be retained in their present capacities and that the entire company and all of its various operations will remain in Cincinnati."

Friends will regret to hear that **Mr. J. D. Mitchell**, of Kannapolis, had the misfortune to be in an automobile wreck and was so badly injured that he was confined to his home for several weeks. We understand, however, that he is back on the job again but taking things easy.

Mr. Ernest Porter, of the Porter Drug Co., of Concord, was in an automobile wreck outside of Concord several weeks ago and is still in the hospital. A reporter tells us that he is not likely to be back on the job for several weeks. Mrs. Porter, who was in the car with him when the accident occurred, was not injured.

The F. L. Smith Drug Co., of Kannapolis, will be in their new store about the first of

March. Several of the local doctors are also moving into the new building.

Mr. Culas Roberson, owner of the Tri-City Drug Store in Spray, has accepted a position with Carroll Dunham Smith, Inc., and has gone to East Orange, N. J. After ten days with the company there he will go to Tennessee as a representative of the firm. Mrs. Roberson and assistants will continue to conduct his drug business in Spray.

We acknowledge with pleasure a card from **Druggist D. R. Davis**, of Williamston, sent from Charleston. He says: "I am on my way to Florida and am writing this at a table in the oldest drug store in the United States—Schwettmann's, located at 125 King St., Charleston, S. C. Incidentally the card bears a paper sticker on the reverse side reading as follows: "I came from the oldest drug store in the United States, Schwettmann's, established 1780."

We are delighted to report that **Mr. J. L. Sutton**, of Chapel Hill and Edenton, has practically recovered from his recent severe illness and is now able to resume work once more.

We understand that **Mr. G. B. Woodward**, of Erwin, Tenn., has accepted a position with the Liberty Drug Co., of Winston-Salem.

Mr. L. L. Sloop, of Spencer, is now with the Turner Drug Co., of Elkin.

The *Charlotte News* of Feb. 17 carried a notice of the incorporation of the City Cut Rate Drug Store in the Queen City with an authorized capitalization of \$50,000. The incorporators are **Howard B. Arbuckle, Jr.**, **F. M. Wagstaff** and **Elizabeth Panella**.

The delivery boy of Civil's Drug Store, of Charlotte, was the victim of a thieving racket a few days ago. A call was received by the pharmacy for delivery at a certain address of a package of cigarettes and change for \$5.00. When the delivery boy arrived at the location a white man was standing outside who took the cigarettes, grabbed the change, and fled from the scene.

We have just received from the Norwich Pharmacal Co. a very interesting article entitled, "The Historical Background of

Weights and Measures," by **Mr. John J. Kassenbrock**. The article is quite lengthy, as such an article should be to give a complete coverage of the material, and although we would like to do so the limitations of space in the *JOURNAL* make such publication impossible. The Norwich Company states that it has for sale de luxe sets of apothecary and metric weights in a mahogany case.

Greensboro News

R. A. McDuffie, Reporter

Greensboro's newest drug store is the Elam Drug Co., located at 2112 Walker Ave. This pharmacy was opened by **Mr. C. H. Bradford**, who has been with the Cecil-Russell Drug Co. for the past year. Mr. Bradford came to Greensboro from Columbia S. C. The store is located in a fast growing suburban section of the Gate City and should prosper accordingly.

Mr. B. C. Brown, of Elkin, has returned to the Cecil-Russell Drug Co. Mr. Brown left Greensboro about a year ago to accept a position with the Turner Drug Co. in Elkin.

Mr. John Goode, of Asheville, was a recent visitor in Greensboro. The local druggists assured him that the Gate City would be well represented at the Asheville Convention in June.

Mr. M. L. Cline has accepted a position with the Walgreen Drug Co. He was formerly in Asheville.

President Tom Crutchfield, of the Greensboro Drug Club, has announced that the next meeting of the club will be held at the local Coca-Cola plant on the night of Feb. 18. A committee composed of **Messrs. C. T. Woodward**, **Dewey Farrell**, **C. V. Cagle**, and **M. G. Morris** has been appointed to arrange the program as well as the entertainment and refreshments.

Mr. I. B. Squires has accepted a position with the Whelan Drug Co.

Messrs. L. W. Jenkins, of the Greene St. Drug Co., and **Dewey Farrell**, of the Greensboro Drug Co., have fully recovered from their "February gripe."

Many druggists of the State will regret to learn of the death of **Mr. R. L. (Pete) McDaniel**. He died at a local hospital on Feb. 8 from pneumonia. For twenty-five

years "Pete" McDaniel worked as a soda dispenser in various drug stores of Greensboro. He was exceedingly popular with the public and also with his fellow workers. At the time of his death he was house manager of the local Elk's Club.

"Believe It or Not"

Mr. Thos. Simpson, of Winston-Salem, a long time member of the Association and of the T. M. A. and, as most people know, the son of the late highly respected Mr. Wm. Simpson, has just favored us with a "believe-it-or-not" story.

It seems that Mr. Geo. Royall, owner of the Turner Drug Co., of Elkin, was recently given a wild rabbit, which he temporarily placed in a sack in the rear of the store. Shortly thereafter the rabbit got loose and eluded capture, concealing himself so well that no one could find him. Fearful that the rabbit would starve to death in some inaccessible place, Mr. Royall carefully left food and water for it each night. Each morning it would be found that the rabbit had managed to get his meal. Finally, the happy idea of placing an old fashioned rabbit "gum" was put into effect and the next morning the bunny was caught. He was given to one of the clerks who took him home and turned him loose. Mr. Royall is now wondering just when the little fellow will come back to the store and be hopping in for his morning meal!

Engagements

Of interest to many friends is the announcement of the engagement of Miss Gertrude Lafferty Ross, of Concord, to Mr. Henry Maddrey Cooke, Jr., of Salisbury, the wedding to take place in the early spring. Mr. Cooke is the son and namesake of his father, Mr. H. M. Cooke, Sr., and is associated with him in the H. M. Cooke Pharmacy, of Spencer.

Deaths

Just after our forms closed for the February issue we learned of the death of Mr.

Brack C. Griffin, proprietor of the Griffin Drug Co., of Huntersville, which occurred in the Mercy Hospital in Charlotte about midday on the morning of Jan. 5 following a brief illness with pneumonia. Mr. Griffin was licensed as a pharmacist in 1910 and had practiced his profession in Concord, Marshville, Salisbury, and Huntersville. He had been the proprietor of the Griffin Drug Co. in the latter town since the late summer of 1924. Funeral services were held in Charlotte with interment in Statesville.

In the death of Mr. George A. Matton, of High Point, on Feb. 19 the Association has lost one of its most loyal members. Although he had retired from the drug business he still retained his interest in the organization. He had been a Life Member since 1917 and served as president of the organization 1917-1918. He was born in Utica, Ohio, on Feb. 5, 1857. His family moved to High Point when he was eleven years old and he was educated in the High Point Seminary. He began his pharmaceutical career by working part time in Mr. Frank Dalton's drug store while going to school. When he completed his education he continued as full-time clerk for the firm. Beginning in 1882 he worked for about a year with Staton and Zoeller in Tarboro but returned to High Point at the end of that time and became part owner in the firm of Brown and Matton which succeeded the old Dalton store. About 1892 he acquired the entire interest in the store and changed the name to the Matton Drug Co. He operated the pharmacy until his retirement in 1933, selling it to Mr. W. M. Tucker. He took a prominent and influential part in the fraternal, religious, and civic life of High Point. He was a charter member of the local Rotary Club. The July, 1925 issue of the CAROLINA JOURNAL OF PHARMACY was dedicated to him: "in recognition of his valuable service to the Association, his uncompromising integrity as a druggist, and his splendid qualities as a citizen. To his wife, formerly Miss Susie F. Foushee, of Pittsboro, and his three sons the JOURNAL extends the sympathy of many friends among the druggists of the State.

LEGAL SECTION

(Continued from Page 27)

It was claimed that Hykin is registered in Tennessee.

The two first requested appeal bond, but later paid their fines, dropping the appeal. (*Winston-Salem Sentinel*).

Federal Chain Store Tax Bill

Congressman Patman of Texas has offered a bill in the Lower House of Congress that seeks to impose an excise tax on chain store systems.

Beginning with a tax of \$50 per store for chains with not more than 10 stores in one state, or five stores if operated in more than one state, the tax would be graduated upward as the number of stores owned by one ownership, increase, until a final tax of \$1,000 per store for chains operating more than 500 stores. This tax is multiplied by the number of states in which the chain maintains and operates its stores. For ex-

ample a chain operating 100 stores, scattered throughout, say five states, the tax for each state would be \$300 per store or a total of \$1,500 per store for every store the company operates in its chain in excess of 75 stores.

The Patman Bill was referred to the Ways and Means Committee of the House, the Chairman of which is our own Farmer Bob Doughton.

Congressman Patman author of the Bill, co-sponsor of the Robinson-Patman Bill, has a wide knowledge of the merchandising picture, and his success in placing in the Statutes of the U. S. his bill prohibiting unfair rebates, advertising allowances, etc., won for him a very high place in the minds of the independent merchants of America.

The N. A. R. D. has announced that the "time has come for this issue to be fought out." It believes, "that the Congress of the United States, the American people as a whole, have become fearful of the present trends in merchandising."

**Scott's Nose & Throat
Drops**

Scott's Nural-g-lene

Scott's Itch Remedy

Scott's Mange Medicine

Scott's Nuxaphen

Scott's Cold Remedy

Scott's Ear Ache Drops

Scott's Worm Syrup

Scott's Minerol

Constantly Advertised

**Carried in Stock by North Carolina and Virginia
Wholesale Druggists**



**SCOTT DRUG COMPANY
CHARLOTTE**

Please Mention The Carolina Journal of Pharmacy When Writing Advertisers

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT
CHAPEL HILL, N. C.
J. G. BEARD, MANAGING EDITOR

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No. 4

Officers of the North Carolina Pharmaceutical Association for 1937-38

President, also Chairman of Executive Committee.....	P. J. Suttlemyre, Hickory
Secretary-Treasurer.....	J. G. Beard, Chapel Hill
Local Secretary.....	Lloyd M. Jarrett, Biltmore
Chairman of the Legislative Committee.....	M. P. Dawson, Rocky Mount
Chairman of the Fair Trade Committee.....	J. P. Stowe, Charlotte
Secretary-Treasurer N. C. Board of Pharmacy.....	F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....	F. O. Bowman, Chapel Hill

Women in Pharmacy

Pictured on another page of this issue of the JOURNAL are seventeen girls who are studying pharmacy at the University of North Carolina. Five of these girls are to graduate this June and are expected to be licensed the same month. The others are also serious in purpose and are on the road to graduation. All of them are asking for a fair chance to demonstrate their fitness as prescriptionists.

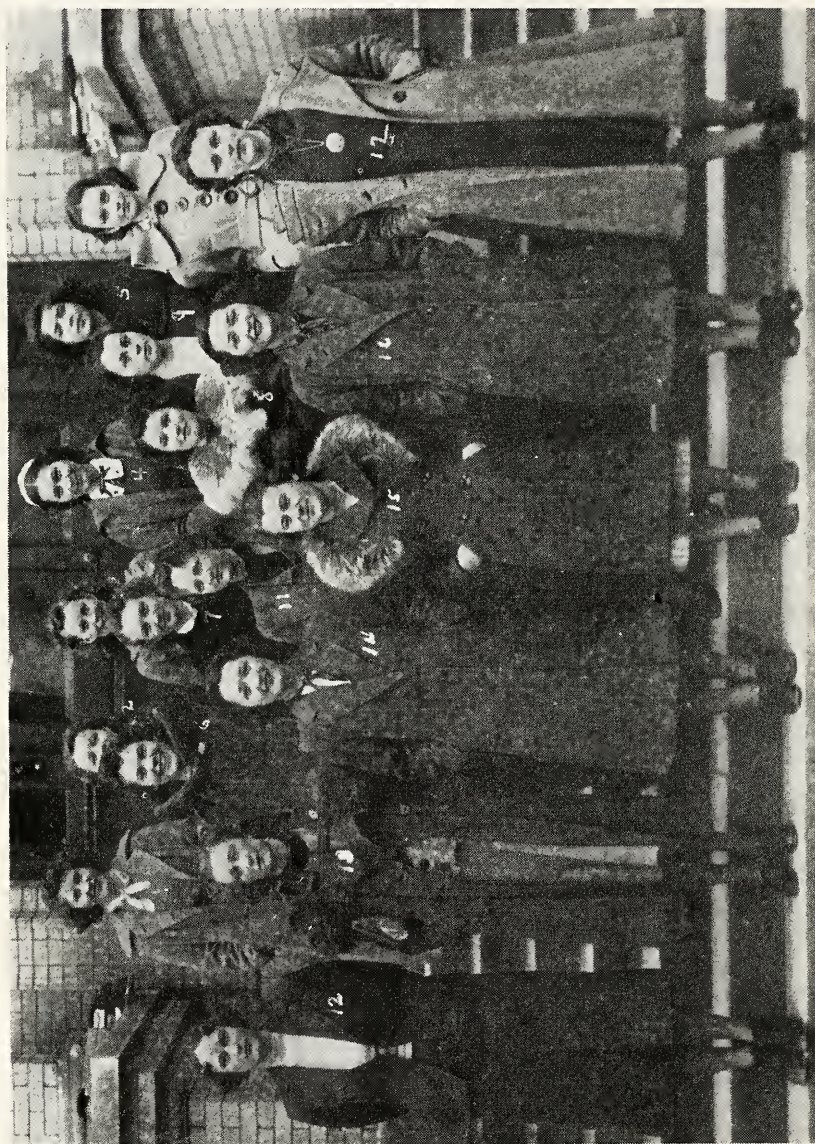
The above sentences serve to raise questions: What attitude will drug store owners in North Carolina take in respect to employing these girls in their drug stores? Is the one-time prejudice against women as pharmacists still strong in this State, or are we beginning to realize that although this is still a man-ruled world, women have proved and are proving that they have a legitimate working place in the scheme of business and of the professions? To assume, as we once did, that women merely prepare themselves educationally to be self-sustaining until they can get married, and that it is useless to employ one only to find that she will shortly marry and leave an establishment about the time she is becoming of value to it, is not, we believe a fair way to consider the question today. While it is superfluous to say that women, like men, have marriage in mind as an ultimate development, this does not mean and should not mean that the former ought to be kept out of jobs or are unfit for jobs simply because some of them will some day mate. We can point to several druggists in this State who have found that a good woman pharmacist is just as satisfactory as a good man pharmacist. Ask such men as Messrs. Warren Horne, of Fayetteville, Roger McDuffie, of Greensboro, or John Goode, of Asheville, (to choose from the three sections of the State), for proof of this fact. Generally speaking, women are neat, accurate, interested, tactful, gracious, responsible, asking no special favors but only an opportunity to prove their fitness and value to a store. These qualities and this attitude should challenge the attention of employers seeking employees.

Asheville Announcements

The JOURNAL number to be mailed June 2 will carry detailed announcements of all arrangements for the Asheville convention. It must go to press May 14. Everybody concerned in arranging for the meeting is asked to have all final announcements in our hands on or before the latter date.

The only definite statement not made in these pages before to be offered now is that Dr. Neal Bowman, of Philadelphia, who received the undivided attention and applause of the delegates at the last meeting of the N. A. R. D., will appear as a speaker at Asheville.

Flash! Word has just reached us that Congressman Wright Patman, of Texas, has consented to address the convention on June 28. Every pharmacist knows about this valiant fighter for price protection legislation in Congress, and in June we will be able to meet him personally.



WOMEN STUDENTS OF PHARMACY AT THE UNIVERSITY OF NORTH CAROLINA

1. Margaret T. Lloyd; 2. Rose P. Stacy; 3. C. Josephine Eldridge; 4. Mrs. Addie Bradshaw Pegram; 5. Latane P. Wright; 6. Alta Jane Holden; 7. Elizabeth Weaver; 8. Anna Dean Burks; 9. Jessie Lee Smith; 10. Blanche Evelyn Burrus; 11. Helen Duguid; 12. Blanche Bullock; 13. Velma Fleming; 14. June Bush; 15. Maggie Lou

Commissions in Medical Corps of Army

Five pharmaceutical applicants were recently commissioned as second lieutenants in the Medical Administration Corps of the Regular Army, having passed an examination in December, 1937.

Five other vacancies will be filled soon—by examination. Is there not some licensed pharmacist in North Carolina, who graduated from a standard four-year course in pharmacy, who is interested in securing a commission in the Medical Corps? If so, such person may secure information about this work by addressing the CAROLINA JOURNAL OF PHARMACY.

Meetings in Asheville

The Association has held six of its annual conventions in Asheville. The seventh one will be held there June 27-29.

We are listing below the years when meetings were held in Asheville together with the names of the Local Secretaries.

August, 1887, W. C. Carmichael
(deceased)

September, 1894, W. G. Smith (deceased)

July, 1904, W. C. Carmichael

June, 1917, C. A. Raysor

June, 1920, C. A. Raysor

June, 1929, J. A. Goode

June, 1938, L. M. Jarrett.

The job of acting as Local Secretary is a hard one and not all delegates present at a meeting are fully aware of the work and worry that this official must bear. Accordingly we do not always appreciate his efforts in our behalf as much as we should. Let us show Mr. Jarrett before we leave the Asheville meeting that we are really grateful to him and to his associates.

An Idle Dream—Maybe

We happened to be walking along the street in a North Carolina city yesterday and passed a store inside of which a large crowd was milling about with two uniformed patrolmen seemingly on guard. Our curiosity aroused, we went inside to discover that a chain store was having an opening sale, and had about twenty-five clerks working feverishly in an effort to satisfy the needs of clamoring customers.

Stationing ourselves in the only lonely corner of the store, by the prescription case, we gazed wide-eyed, and thought of the past and of the future. We could see back thirty-three years and find nothing to pretend the coming of such a day as March, 1938. We could not, however, look through the veil that hides tomorrows and guess what they may bring. Filled with a mixture of surprise and mystery, we came back home and penned these lines. As we do so, we are thinking of still another store we visited less than a month ago.

It too draws its quota of customers and a goodly share of profits. It is a modern legacy of the day when drug stores sold drugs, when physicians and persons with prescriptions entered its threshold with confidence and left with satisfaction, a store in which its owner felt pride in ownership, one which the public takes pride in as a real community asset—in order words a drug store with emphasis on the first word of the title. About us in North Carolina and in the nation we see numerous examples of the two types of drug stores we just mentioned.

We humbly hope that when the mystery of tomorrow becomes known to all we shall see drug stores selling chemicals and not Crisco; offering service and quality and not an array of cut price tags; stores that make profits without sacrificing the only reasons that differentiate such stores from "five-and-tens;" stores that elevate its workers from the commonplace and make them specialists in an applied health science. All of these things we wish. For their fulfillment we pin our hopes upon the Tydings-Miller Act, the Robinson-Patman Law, the enthusiasm, pride and energy of a younger generation willing to fight to make its calling self-satisfying, to physicians of a new school of thought who are increasingly recognizing that intelligent pharmacists are to be relied upon as partners in a common enterprise, and to a public that can be educated to realize that the value of pharmaceutical service is directly proportional to price and not in inverse ratio thereto.

Are these idle, unattainable dreams? They are if future pharmacists are defeatists and say inwardly that they cannot or will not better their inheritance. This much

is certain: The future of pharmacy will be what its practitioners make it. It can be great or lowly, but it will be different. Time changes everything.

Attention Members of Traveling Men's Auxiliary

May we seize this opportunity to request the members of the Traveling Men's Auxiliary to use their influence in advertising and persuading druggists to attend the Asheville meeting of the Association to be held at the Battery Park Hotel on June 27-29?

May we also say to non-member traveling representatives whose main work consists of selling their products to North Carolina drug stores that they can render a fine service by joining the T.M.A. The latter is a highly organized body that definitely benefits its members and adds much pleasure to the delegates at the annual pharmaceutical meetings. Please send your check for \$5.00 to Secretary-Treasurer Floyd M. Goodrich, of Durham, N. C.

Read Attorney General's Interpretation

We urge our readers to look in the Legal Section for an interpretation recently given by the Attorney General in which he clearly states that physicians cannot delegate the filling of their own prescriptions to any other person than a licensed pharmacist. Read also the "Rulings on the Maximum Labor Law."

Looking Both Ways from Fifty

Just about the time these lines reach the eyes of readers (if they ever do), the Editor expects to be deep in some woodland sanctuary seeking escape from the fact that a hateful anniversary has descended upon him against his will. While sitting uncomfortably upon a fifty "time-stone" he will try to divert his thinking to the years behind (longingly) and to the days ahead (fearfully). In other words he will be looking both ways from fifty rather than at the half-century mark. He will be envious too of a negro who works for him who doesn't know how old he is and doesn't care. Yesterday we remarked to this fortunate

character: "George, how old are you?" With a grin he looked up and answered, "Well, sir, I think I must be about thirty-nine. 'Cose it may be fawty-nine, but I just don't rightly know. The old lady's got it somers in a bible." When we suggested that it might be well to find out something about it he seemed uninterested, merely remarking that *when* he got old (and he must be sixty-five at least) "I'll find just how old I is." What a happy philosophy to employ! It reminds one of the old proverb "Where ignorance is bliss, 'tis folly to be wise."

We shall never forget nor forgive the lady who bosses the Happenings of Interest section of this little monthly for a stinging statement she made to us about ten years ago. We had remarked that when we became middle-aged we were going to do some particular thing or other. With a twinkle—an evil twinkle—in her eyes, she replied, "Well, what are you waiting for?" We were ignorant and blissful then: we are still ignorant, but where, oh where, has the bliss gone? On and around the fifty mark we defy anyone to say he or she is blissful. Contented doubtless, happy maybe, but blissful? Never!

From ten to forty one looks only forward. Afterwards one increasingly peeps behind, and at fifty many scarily or wistfully walk backwards down the hill. The meadows may be green and the calm contained in them be wonderful but most of us love the hills and the thrill of toiling to the top for its view. We hate the idea of slipping down on the other side. Are there any readers who share our April fate? Do any of them like it?

We Went West

For two days recently we Ford-ed the western section of the State, landing in Asheville for a conference with Local Secretary Jarrett. It was good to drop in and chat with the druggists along the way. Reminded us of the many summers we used to spend on the road "drumming up" trade for the Association. Why is it that a pharmacist on vacation just naturally gravitates towards drug stores? It's like a touch of home. We are all kin under the skin.

Weights and Measures*

By H. C. McAllister

Due to the advancements being made in therapeutics and the methods of presenting therapeutic agents, especially those of a more potent nature, the science of metrology is becoming more important. It, therefore, behooves us as pharmacists to keep apace with the more exact methods of measuring medicines.

Three systems of weights and measures in use—avoirdupois, apothecaries, and metric,—present several points of differences. Drugs are bought by the avoirdupois pound of 16 ounces of 437.5 grains each, and are sold on prescriptions by the apothecaries pound which contains 12 ounces of 480 grains each. This is a difference of 42.5 grains per ounce or slightly less than 10%. Corrections should be made for this difference in weight of the two ounces when selling drugs. Another correction likely to be overlooked in the purchase and sale of liquid chemicals is that they are bought by the avoirdupois pound and are usually sold by the apothecaries fluid measure. The difference in volume of one pound of several substances may be seen below:

av. lb. Sulfuric Acid.....	measures 8 1/3 fl. ozs.
av. lb. Glycerin.....	measures 12 1/4 fl. ozs.
av. lb. Ammonia Water.....	measures 16 fl. ozs.
av. lb. Spirit Nit. Ether	
	measures 18 1/4 fl. ozs.
av. lb. Ether.....	measures 21 1/4 fl. ozs.

Corrections for these differences in volume may be made in one of several ways, thus:

1. Measurement of the volume of a pound of the liquid.
2. Use of the conversion table in the U. S. P., page 625.
3. By calculation, using the specific gravity as the conversion factor.

Another volume error of a more serious nature is the confusion between the volume of a drop and that of a minim. The Pharmacopoeia does not recognize a drop as a

* Presented at the Raleigh meeting of the N. C. P. A. The author later condensed it for the JOURNAL.

standard of measurement. An obvious reason may be obtained from the following table:

One fluid dram (60 m.)	Dropped From Containers			
	1	2	3	4
Distilled Water	48	46	120	
Tincture Aconite	150	150	190	120
Tincture Iron Chloride.....	150	150	190	120
Tincture Opium	130	130	154	
Tincture Opium Deod.....	90	110	124	80
Purified Chloroform	274	279	360	180
Glycerin	90	76	90	

By experiment chloroform varies more than 100% in one case when dropped from different containers. Other substances vary in less degree. It is obvious that the pharmacist should not depend on anything as inaccurate as a dropper but should use minim pipettes or graduates in compounding prescriptions. Physicians have learned of this inaccuracy and are using diluents in order that they may direct teaspoonful quantities or greater.

In recent years the metric system has gained much favor, especially with teaching institutions and scientific workers. It has been adopted by the U. S. P. as the legal standard of weights and measures. This system is based on one unit of weight, one unit of volume and one unit of linear measure. They are the Gram (Gm.), the Liter (L.), and the Meter (M.). Each unit is divided or multiplied by 10 to get multiples of subdivisions.

As we see, this system presents no difficulties within itself, but to convert it into other systems, which is sometimes necessary, may lead to confusion. A few standard equivalents may be memorized which will serve as a basis for converting any unit of one system into any unit of the other. They are as follows:

- 1 Liter = 2.113 pints or 33.815 fluid ounces
- 1 Milliliter or cubic centimeter (cc.) = 16.23 minims
- 1 Apothecaries pint = 473.167 cubic centimeters

(Continued on Page 41)

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Additional Manufacturers Qualified Under the North Carolina Fair Trade Act

American Spectacle Co., Inc.
Armand Company
Agfa Ansco Corporation
Campana Sales Company
Chap Stick Company
Fasteeth, Incorporated
Henry K. Wampole and Company

Herb Juice-Penol Co.
Hinze Ambrosia, Incorporated
Horlicks Malted Milk Co.
Pinaud, Incorporated
Wildroot Co., Inc.
Wintersmith Chemical Company

Fair Trade Price Book

The Standard Fair Trade Price Books have been assembled and have been mailed to all of the drug stores that asked that a copy be reserved for them.

With the nine additional manufacturers, listed above, who have come under the Fair Trade Law last month, the number of Fair Trade Firms now operating in North Carolina has reached one hundred seventeen. The Fair Trade Price Book contains price lists of seventy-five of these manufacturers. As additional manufacturers' price lists are issued or when changed, the new and revised price lists will be mailed to all drug stores having this book for insertion therein in proper alphabetical order.

The preparation of the Fair Trade Price Book was made possible by the co-operation of the firms whose price lists appear therein and at great expense of money, time and effort on the part of your Committee.

Every retail drug store should have a copy of this book and this office will mail one immediately to every drug store asking us to do so. Keep this book in a convenient place and refer to it whenever you are in doubt concerning a contract price.

Attorney General Interprets Pharmacy Law

The ruling of the Attorney General under date of Feb. 21, 1938, appearing below, was

made in response to a request from Mr. F. W. Hancock, Secretary of the Board of Pharmacy, asking for an interpretation of C. S. Section 6667, a part of the State Pharmacy Law, requiring prescriptions to be filled by licensed pharmacists or licensed assistant pharmacists, as follows:

"The question involved in this inquiry relates to the third paragraph of this section, which reads in part:

'Nothing in this section shall be construed to interfere with any legally registered practitioner of medicine in the compounding of his own prescriptions'.

"Under this section, may a physician delegate to a person who is not a licensed pharmacist or licensed assistant pharmacist 'the authority to compound a prescription of the physician?'"

STATE OF NORTH CAROLINA
Department of Attorney General
RALEIGH

Subject: *Pharmacy law; compounding prescriptions.*

Mr. F. W. Hancock,
Secretary-Treasurer,
North Carolina Board of Pharmacy,
Oxford, N. C.

Dear Mr. Hancock:

I think that C. S. 6667, relating to the above subject, is very plain upon its face. The law was intended to protect the public against ignorance, inexperience, or a want of scientific knowledge on the part of those who compound prescriptions, many of which might have a fatal result except for the

exercise of the requisite knowledge and skill on the part of those who compound them.

My interpretation of the law is that it means to have such prescriptions compounded by a licensed pharmacist or, in his absence, only by a licensed assistant pharmacist, who may conduct or have charge of the drug store in which the prescription is filled. It is true that the section provides that a prescription may be filled under the immediate supervision of a person licensed as a pharmacist or assistant pharmacist. It is thought that this provides the necessary protection inasmuch as the compounding, in so far as the person so compounding is concerned, is purely a mechanical matter under the immediate eye and direction of the pharmacist.

In the case that you put, the physician attempts in his absence and in the absence of any licensed pharmacist or licensed assistant pharmacist, to delegate this delicate task to a person who has not exhibited the necessary experience and skill to a competent examining board and obtained his license to compound prescriptions. As I have stated, the danger of injurious consequences to the public is obvious, and it is this that the statute is meant to guard against.

I answer your inquiry, therefore, that no physician can, in this manner, give any unlicensed pharmacist or assistant pharmacist any such power.

Yours very truly,

A. A. F. Seawell,
Attorney General.

S:B

Rulings on Maximum Hour Law

Recent rulings obtained from the Department of Labor with respect to the "Maximum Hour Law" are to the effect that male clerks are not exempt from the law unless as much as sixty per cent of their time is actually spent in selling merchandise. Further, that office help, supervisors and executives must devote as much as sixty per cent of their time to such services in order to be exempt.

The text of the ruling follows:

Supervisors, etc. In Section 3 of Chapter 109, Public Laws of 1937, "persons over eighteen years of age in bona-fide office, foremanship . . . supervisory capacity, executive positions," are specifically exempted from the provisions of the law.

Questions have arisen as to who may be classified as supervisors and executives and how many persons in an establishment may be so designated.

The Ruling . . . The keyword in this section of the law is "bona-fide." Manifestly

the intent of the Legislature was to limit this exemption to persons who are in deed and in truth actual supervisors, executives, etc.

Therefore, realizing that in mercantile establishments, particularly the smaller ones, an executive, manager, department head or supervisor may at times sell merchandise or perform other than supervisory or executive duties, I consider it reasonable and lawful to define a "bona-fide" office worker, foreman, supervisor or executive as a person sixty (60%) per cent of whose time is taken up with such office, foremanship, supervisory or executive duties.

Male Clerks. Further, the same rule will apply to "male clerks in mercantile establishments," exempted by Chapter 406, Public Laws of 1937. This exemption covers only those male persons sixty per cent of whose time is taken up in selling merchandise.

Persons engaged in "learning the business" in chain stores and other establishments, who usually begin as stockroom employees or in positions similar to those of janitors or other common labor, are subject to the provisions of the Maximum Hours Law until promoted to supervisory, office, clerical or executive status as above defined.

As to the number in any establishment that may be designated as supervisors or executives, there can be no hard and fast rule. Few establishments will need more than one for each 20 employees. Some may need more but it is believed that the application of the above rule will take care of the situation.

WEIGHTS AND MEASURES

(Continued from Page 39)

- 1 Apothecaries fluid ounce = 29.57 (practically 30) cubic centimeters (cc.)
- 1 Apothecaries fluid dram = 3.6967 (practically 4) cc.
- 1 Minim = 0.06161 cc.
- 1 Gram = 15.432 grains
- 1 Milligram = 0.015432 (practically 1/64) of a grain
- 1 ounce (avoirdupois) = 28.35 grams
- 1 ounce (apothecaries) = 31.103 grams
- 1 dram = 3.8879 (practically 4) grams
- 1 grain = 0.0648 grams (practically 65 milligrams)

In actual operation of weighing and measuring, it will be found more desirable to be provided with a set of accurate metric weights and measures, for then the slightest error arising from the translation of one system to another can be avoided.

THE PRESIDENT'S PAGE

Fellow Pharmacists:

June 27, 28 and 29 are the dates set for the convention in Asheville of the North Carolina Pharmaceutical Association. Please put a red circle around these days on your calendar and hang the reminder on your prescription case.

Now is the time to make your preparations to attend. It will be a very important meeting.

At last the druggists of this country are going somewhere so let's hold the ground that we have gained. Fair Trade is helping all of us and let's keep it. This is how we can do it: (1) by paying our dues; (2) by co-operation with our Association; and (3) by plenty of hard work.

The druggists in every town should have a local organization and should pull together. They should have the same closing hours; they should belong to state and national associations; and they should stand ready at all times to aid each other.

The Labor Unions have their eight-hour working day six days per week so why should druggists work sixteen hours a day seven days a week—especially in small towns? The Good Book says that there are twenty-four hours in a day and that it should be divided into three equal parts as follows: eight hours for labor, eight hours for refreshments and sleep, and eight hours for the service of God and our distressed brother. There is no particular reason why drug store hours cannot be shortened, especially on Sunday. Close your stores during church hours; run out your loafers; and go to church yourself or at least send your clerks. You will be rewarded for this.

Do your spring cleaning now; paint your store and make it look brighter; fix up your prescription room and "put a new dress on it;" put in new window displays and see that all your signs are in good condition. Most drug stores are too dark anyway. Have your car checked and polished. If you think it won't make the trip to Asheville, trade it for a new one—installments are easy now. Be ready to take your wife and children along with you. Give them a few days vacation and rest. Let them visit western North Carolina, the Garden Spot of the World. Incidentally be sure to come through the progressive and industrial little city of Hickory, which we think is the best town of its size in the world. If you do not have a wife to bring with you let us know and we will get you one. If you don't have a car, make the trip by train, or by bus, or with a friend, or simply thumb a ride.

On the page in the *State Magazine* entitled, "Getting Tar on Your Heels," it is stated that eighty per cent. of the crude drugs are produced in North Carolina. One of these crude drug plants is located in Asheville.

A good program is being prepared for this meeting. There will be good speakers, fine business papers are being prepared, and the entertainment will be good. We want you to be present with your suggestions and assistance. Don't hesitate to speak out. If you forget to send in your dues before hand bring this extra amount with you.

Until then good luck to you all!

P. D. Buttenberg

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Official Reporters

Chapel Hill, N. C.

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte

J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Messrs. R. I. Dailey and James L. Thompson have purchased the interests of Messrs. H. E. Link, Sr. and T. L. Gardner in the Thompson Drug Co., of Reidsville, formerly owned by the four men. Messrs. Dailey and Thompson own separate stores at present and it is understood that the Thompson Drug Store will be closed and that Mr. Thompson will be associated with Mr. Dailey in the Dailey Drug Store. Messrs. Link and Gardner are the proprietors of the Gardner Drug Co. in the same town.

Mr. J. B. Threatt, for several years with Eckerd's Drug Store in Durham, has accepted a position with the newly opened Boone Drug Co. in the same city. We understand that Mr. I. L. Zuckerman, of Durham, is a prescriptionist for Eckerd.

Mr. J. E. Turlington, who has been making his home in the western part of the State for a number of years, is now with Johnson's Drug Store in Lumberton.

A reporter tells us that he recently had the pleasure of visiting the new drug store in Conway, owned by Pharmacist L. B. Taylor. He adds, "Mr. Taylor is doing fine and has one of the most attractive drug stores I've seen."

The School of Pharmacy acknowledges with thanks the gift of an old brass mortar and pestle presented to the museum by Mr. Earl Driggers, of Winston-Salem.

We are glad to report that Mr. L. M. MacKenzie, of Lumberton, is back at work after a month's illness.

Mr. G. W. McLean, of Raeford, is again with the Temple Drug Co. in Kinston. He has been with the Greenville Drug Co. for a short while.

We understand that Mr. T. B. Fearington is now associated with a drug store in Valdese.

Mr. A. L. Hogan, of Kinston, has recently moved into a new home he has just completed.

A reporter tells us that Mr. Julius Eldridge, of Greenville, has been ill with a streptococcus infection of the nose, but is responding nicely to the latest mode of treatment.

Mr. S. M. Edwards, of Ayden, has recently remodeled his prescription department in order better to take care of his increased prescription business.

We understand that the Hill-Horne Drug Co., of Greenville, has discontinued business.

The only son of Mr. M. M. Sauls, of Ayden, is a successful research engineer in the newly developed field of ceramics.

At a recent meeting of the Student Branch of the N. C. P. A. at the State University, Mr. W. R. Lloyd, graduate student in pharmacy addressed the group. Dr. Ralph W. Clark, Professor of Materia Medica at the State University last year during Dean Beard's leave of absence and now of Merck and Co., will be the principal speaker at the March meeting and has chosen as his subject, "The Prescription Department."

Mr. L. H. Mansfield, formerly with Cecil's West End Drug Store, of High Point, is now with the Graham Drug Co., of Graham.

A card from Mr. and Mrs. A. Coke Cecil, of High Point, states they are having a wonderful vacation in Nassau.

Druggist Roger A. McDuffie was toastmaster at the annual membership dinner of the Greensboro Merchants Association on the evening of March 9.

Mr. P. M. Oliver, Jr., formerly of Winston-Salem, is now associated with the Walgreen Drug Co., of Charlotte.

Mrs. Charles James, whose husband is the proprietor of the James Pharmacy, of Hillsboro, recently was compelled to spend some time in Watts Hospital, of Durham.

Dr. A. William Lescossier was elected President of Parke, Davis and Co., and **Norman H. F. McLeod** Chairman of the Finance Committee at a meeting of the Company's Board of Directors held in Detroit on March 1st. Both men have been actively connected with the company for about thirty years.

Mr. H. E. Lovett, who has been with the Boyce Drug Co., of Warrenton, for some time, has accepted a position as manager of the Randolph Drug Store, of Asheboro, succeeding **Mr. Ralph White** who has gone to Troy where he recently opened a new store. **Mr. J. F. Sherard**, formerly with the Burlington Drug Co., of Burlington, is also associated with the firm.

At the annual meeting of the American Druggists' Fire Insurance Co. held in Cincinnati on Feb. 14-16, **Mr. P. J. Suttlemyre**, who has served on the Board of Directors for many years, was elected to the Executive Committee and to the Board of Directors.

Mr. and Mrs. E. L. Reaves and family have returned to their home in Asheboro after a delightful vacation in Cuba.

Mr. D. O. Houser is in charge of the prescription department of Gibson's Drug Store in Hamlet. This store, which was formally opened in late January, is owned by **Mr. A. M. Gibson**, of Gibson.

Mr. T. P. Lloyd, of Chapel Hill, is assistant manager and prescriptionist for the newly opened Walgreen Drug Co. in Durham.

Mr. J. D. Smith, of Deposit, N. Y., has severed his connection with the Cromley-Melvin Drug Co., of Raleigh, and is now associated with the Southside Pharmacy, of Elm City.

Mr. C. R. Rhodes, formerly with Tainter's, of Marion, has accepted a position as representative for the Upjohn Co., with headquarters in Asheville.

Mr. R. D. Heist, popular representative for Parke, Davis and Co., writes that his address is now 1038 Queens Road, Charlotte.

We understand that a new wholesale drug house has been opened in Charlotte under the name of the Lee-House Co. It is located at 222 S. College St.

Senator Kelly E. Bennett, of Bryson City, has announced that he will be a candidate to succeed himself as State Senator from the 38th district.

The Warrenton Drug Co., of Warrenton, has been incorporated with capital stock of \$5,000 with **Messrs. J. E. McGrier, Wm. Alston, and G. W. Carroll** as incorporators.

In the March issue of the JOURNAL we stated that **Mr. L. L. Sloop**, formerly with the Rowan Drug Co., of Spencer, is now with Turner's Drug Store, of Elkin. This is an error. Mr. Sloop is still with the Spencer store. The item was given to us by a reporter and we regret the error occurred. We are taking this means of making the correction.

The Committee on Practical Pharmacy and Dispensing of the N. C. P. A. met in Chapel Hill late in February to formulate plans for the Committee's program at the Asheville meeting. The following members

Attention

Members of the North Carolina Pharmaceutical Association, the Traveling Men's Auxiliary, and the Women's Auxiliary, we are expecting a large number of you in Asheville, June 27-29.

Plans are going forward rapidly for the biggest convention in history. Asheville will be beautiful at this time of the year—rhododendron blooming, beautiful drives to take and plenty of entertainment.

You will be cordially welcomed by all Asheville druggists. We have looked forward to your coming for a long time, so come and bring your wives, your sweethearts, and your children.

Cordially yours,

(Signed) **LLOYD M. JARRETT**,
Local Secretary.

were present: Messrs. Hal Cornwell, of Morganton, *Chairman*; I. T. Reamer, of Durham; H. C. Reaves, of Raeford; and B. N. Austin, of Shelby. The Committee thoroughly discussed plans for their part of the Asheville program and we can guarantee that they will have something novel, interesting and instructive for the convention.

By the way, have you forgotten the dates of the Asheville meeting? They are June 27, 28, and 29!

Druggist J. N. Porter, of Lawing and Costner, of Lincolnton, has a son who is quite a boxer. Young Jim Porter, who is a member of the senior class at Lees-McRae College, won two fights in the *Charlotte Observer's* recent sixth annual Golden Gloves tournament before being eliminated in the semi-finals.

Drug Store for Sale

Good Town and Location

Inventory—\$5,000 Stock and
Fixtures

Will sell at once for $\frac{1}{4}$ or less

Next door to Theatre

Finley Drug Co.

Marion, N. C.

Pharmacy Students on Honor Roll

The following students in pharmacy at the State University were placed on the honor roll at the end of the Winter Quarter for excellence in their studies: Miss Altajane Holden, of Bunnell, Fla.; and Messrs. J. W. Allen, of Matthews; J. H. Cameron, of Fayetteville; H. W. Harris, of Catawba; R. A. Kiser, of Lincolnton; Phil Link, of Reidsville; C. C. Oates, of Hendersonville; W. C. Simmons, of Catawba; R. N. Watson, of Jonesboro; and I. C. Whiteley, of Morganton.

T. M. A. Holds Meeting

The Officers and Board of Governors of the Traveling Men's Auxiliary held a most successful meeting at the O. Henry Hotel in Greensboro on the morning of March 13. The following officers were present: Presi-

dent D. L. Shreve, Vice-President J. F. Neely and Secretary-Treasurer J. F. Goodrich. The following members of the Board of Governors were in attendance: Messrs. P. A. Hayes, A. D. Pollard, and Ralph Crosson as proxy for H. L. Hitchcock.

Plans were made for the approaching convention of the N.C.P.A. Mr. Gary Hughes, of Asheville, was appointed Chairman of the T.M.A. Entertainment Committee and the following will serve on the committee with him: Messrs. Wm. C. Braman, W. M. Jordan, and F. W. Chapman. It was decided to give a handsome present of leather to the T.M.A. member who secures the greatest number of new members. This gift will be presented to the winner at the T.M.A. banquet on the night of June 29. The George Vanderbilt Hotel was officially selected as headquarters for the T.M.A. during the convention.

Secretary Goodrich writes: "We are expecting to have the biggest and best convention that we have ever had. Make every possible effort to attend. What we have to offer, combined with your co-operation, will make this convention most successful."

Wanted

A registered druggist to buy part interest and manage a new drug store in a residential section of a large industrial town.

Fixtures and stock and building ready for business. No rent to pay.

Send reply to "Opportunity", care of Carolina Journal of Pharmacy, Chapel Hill, N. C.

Piedmont Topics

John K. Civil, *Reporter*

Mr. T. N. Edwards, proprietor of the Charlotte Drug Co., of Charlotte, is celebrating his thirtieth year of service in the same location. This is the best record by years for practicing in the same location in Charlotte. This store also boasts another record: It has nine pairs of scales which are kept busy filling prescriptions and selling seed.

Mr. Turner F. Currens, vice-president of the Norwich Pharmacal Co., recently spent a week in North Carolina with his representatives, Messrs. John K. Civil and A. B. McLeod.

Mr. and Mrs. Roy Johnson, of Asheville, have returned home after a two weeks stay in Florida.

Mr. W. Z. Tingen is now the pharmacist for the Carolina Cut Rate Drug Store, of Charlotte.

Mr. Jas. P. Stowe, recently spent a week fishing in Florida. He reports good results and a fine time.

Mr. Jas. P. Glenn has accepted a position with the Charlotte Drug Co., of Charlotte.

Mr. H. E. Lovett, originally of Graham but now with the Randolph Drug Co., of Asheboro, has recently applied for membership in the State Association. Messrs. H. G. Price, of Shelby, and A. K. Hardee, of Graham, have applied for membership in the Student Branch.

Miss Alice Noble, editor of this section, is taking a few days vacation in and around the village of New York.

Druggist Wins Automobile

Mr. Arthur B. Macon, of Mount Airy, has been presented with a new Studebaker Commander sedan by Proctor and Gamble, Ivory soap manufacturers. The award was made to Mr. Macon as the winner of a recent soap slogan contest by the company. In addition to winning the car as a prize Mr. Macon will also receive coupons good for 1,000 gallons of Texaco gas, and a Philco automobile radio. We have been unable to learn the slogan submitted by the lucky druggist but we extend our heartiest congratulations to him on his splendid reward.

Marriages

Friends will be interested in the announcement of the marriage on Feb. 9 in Nashville of Mrs. Winfred King Tadlock and **Mr. L. S. Harrison**, both of Greenville. The groom is originally from Littleton and received his pharmaceutical education at the State University. He was licensed as a pharmacist in 1926. The couple are making their home in Greenville where Mr. Harrison is connected with the Pitt Drug Co.

Deaths

Mr. Robert Mason, son of Mr. and Mrs. J. R. Mason, of Bessemer City, died on the night of Feb. 24 following injuries received in an automobile wreck a few days earlier. Mr. Mason was severely injured and his condition was considered critical when he was taken to the Presbyterian Hospital in Charlotte. He suffered a fracture of the skull, a broken pelvis bone and a dislocated hip. He was employed by the Central Drug Co. in Bessemer City.

Friends were shocked to learn of the death of **Mr. Garnett McLean Cox**, of Gastonia, at his home on Feb. 1st following a brief illness with pneumonia. Mr. Cox was born in Lowell on Sept. 11, 1891, the son of B. P. and Mary F. Cox. He received his pharmaceutical education at the State University and was licensed as a pharmacist in 1911. He saw service during the World War. He was for many years a proprietor of the Riviere Drug Co. in Shelby, but since 1936 had been associated with the Cox Drug Store in the Firestone mill community in Gastonia.

Mr. Tinsley Martin Roberts, aged 44, died in a Winston-Salem hospital on the night of March 12. Mr. Roberts was licensed in this State by reciprocity with Virginia in 1918 and had practiced his profession in High Point, Draper, Martinsville, Va., Kernersville, and Winston-Salem, later accepting a position as salesman. Funeral services were held in Kernersville. He is survived by his wife and several brothers and sisters.

Mr. Cullen Tucker Capehart, of Charlotte, aged 64, died in a Charlotte hospital March 21 after an illness of three weeks. Mr. Capehart's family were from Northampton county, and he was the son of Capt. Thos. and Amelia Epps (Tucker). He was born in Kittrell on May 3, 1873. He attended the State University and later the Mississippi College of Pharmacy. He was a member of the Chi Phi fraternity. Twenty-seven years ago he moved to Charlotte where he became associated with Jordan's Drug Store, which later became Liggett's Drug Store. Several years ago he established a drug store at Hawthorne Lane and Elizabeth Ave. in the Queen City, which he operated until he sold it a few weeks ago. Funeral services were held in Northampton county.

MAKE YOUR ASHEVILLE RESERVATIONS NOW

It is essential that hotel reservations for the Asheville convention be made as far in advance as possible to avoid last minute disappointments. Druggists will register at the Battery Park; Traveling men at the George Vanderbilt. It is hoped that as many attendants as possible will share rooms with friends in order that all applicants may be placed.



"IT'S FAMOUS *because* IT'S GOOD"

Announcing a New Deal
on



After January 1st, 1936 and until further notice, $\frac{1}{2}$ dozen Ethical Aspirin 12's will be packed in each dozen Everfresh Magnesia bought from jobber's stock.

NEW DROP SHIPMENT DEALS

Order 6 dozen Everfresh Magnesia at \$1.60 per dozen; get 4 dozen Ethical Aspirin 12's as a bonus. Order 12 dozen Everfresh Magnesia at \$1.50 per dozen and get 8 dozen Ethical Aspirin 12's as a bonus.

DEAL NO. 2

Order $5\frac{1}{2}$ dozen Everfresh Magnesia at \$1.60 per dozen and get $\frac{1}{2}$ dozen Everfresh Magnesia as a bonus. Order 11 dozen Everfresh Magnesia at \$1.50 per dozen and get 1 dozen Everfresh Magnesia bonus.

On deal No. 2, you get no Aspirin bonus. Order from your jobber's salesman.

THE McCAMBRIDGE & McCAMBRIDGE CO.

Washington, D. C.

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CAPUDINE BONUS DEAL

TO RETAIL TRADE

THROUGH ACCEPTED WHOLESALERS

\$8.00 ANY ASSORTMENT **5%** CASH BONUS

in addition to Wholesaler's discounts.

CASH BONUS WILL BE SENT DIRECT UPON RECEIPT
OF WHOLESALERS INVOICE SHOWING PURCHASE

ALL FORMER DEALS ARE HEREBY SUPERSEDED AND WITHDRAWN

ORDER THROUGH WHOLESALER

P. S. Include one of the 5-pint dispensing sizes in your order. Dispensed at your fountain it will make you \$27.00 clear profit on a \$5.00 investment—enough to cover the cost of more than three of the above deals. Write for free dispensing bottle and dose measure glass.

Capudine Chemical Co., Raleigh, N. C.

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We solicit your orders

Our experience of over 70 years
insures our ability to serve you
satisfactorily

Time-Tested POPULAR MEDICINES

"Advertised All the Time"

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Recommended Mothers to Daughters
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Purely Vegetable Family Laxative

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Especially for Children

Display Them On Your Counter!

Order from your wholesaler, or
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MEDICINE CO.**

Chattanooga, Tenn.

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The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT
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J. G. BEARD, MANAGING EDITOR

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MAY, 1938

No. 5

Officers of the North Carolina Pharmaceutical Association for 1937-38

President, also Chairman of Executive Committee.....	P. J. Suttlemyre, Hickory
Secretary-Treasurer.....	J. G. Beard, Chapel Hill
Local Secretary.....	Lloyd M. Jarrett, Biltmore
Chairman of the Legislative Committee.....	M. P. Dawson, Rocky Mount
Chairman of the Fair Trade Committee.....	J. P. Stowe, Charlotte
Secretary-Treasurer N. C. Board of Pharmacy.....	F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....	F. O. Bowman, Chapel Hill

Say, You Folks Out There, What About It?

How would you like to go through the Biltmore Manor House and enjoy the magnificence of the finest estate in North Carolina?

You can do it at

How would you like to listen to an authority on the ABC's of selling who will tell you simply and entertainingly of modern proved methods of salesmanship?

You can do it at

How would you like to watch and participate in a Clinic on the Fair Trade Law?

You can at

How about meeting Congressman Wright Patman who will speak on a topic calculated to improve your chances of commercial existence?

You can do it at

Would you not like to hear Dr. Carl V. Reynolds discuss the elaborate antisiphilic campaign in which pharmacists should play a part?

You can at

How would you like to enjoy some royal entertainment that will lighten our woes, loosen the tight lines around your lips, and allow you to "unlax"?

You can do it at

How about some cool air, blankets at night, mountains all about, and long rides to places where nature has been very generous in her displays?

You can get it at

How about staying an extra day, even if it must be at your own expense, and visiting U. S. National Park No. 1 in terms of annual attendance? You can see the Great Smokies smoke, listen to waterfalls, and all the while feel that you are on the top of the world.

You can do it at

How about shaking hands, chatting and being with old and new friends, letting some mould out of your mind and some ideas that you can put to work?

You can do it at

How about a vacation when the home weather is hot, when the natives are getting on your nerves, when you are beginning to kick the cat, and fussing or cussing everything that is local. Better leave!

And Go! WHERE?

To Asheville and attend the convention of the North Carolina Pharmaceutical Association on June 27-29.



THE MEMBERS OF THE NORTH CAROLINA BOARD OF PHARMACY

Photographed by Wooten-Moulton Studio, April 13, '38

The Board of Pharmacy

We are dedicating this issue to the five men who compose the membership of the N. C. Board of Pharmacy. A photograph of the group, taken April 13 of this year, appears on the opposite page. Two of the men shown there—Messrs. Zoeller and Hancock—share the distinction of being the oldest officers in point of service of any board members in the nation. Dr. Zoeller, the president, has been an examiner continuously since 1892 and has acted as board president since 1894. We doubt if any practicing pharmacist in the State follows as closely as he does the latest developments in modern medicine. Mr. Hancock began his duties as an examiner in 1899, and became Secretary-Treasurer of the Board in 1902 succeeding the late William Simpson, of Raleigh. He has held this office continuously since then. For many years he served at a pitiful wage that was too small to be called a salary.

Mr. Ballew, the third ranking member in length of service, began his term of office in 1926 and holds the examinations in materia medica.

Mr. McDuffie has been an examiner since 1933. He was commissioned April 28, 1938 by Governor Hoey for a five-year term of office following his election by the Association last summer. He conducts the examination in arithmetic and chemistry.

Mr. Melvin was commissioned and began service in 1937. He holds the examinations in theoretical and practical pharmacy.

Summer Positions Wanted

Several unlicensed students in Pharmacy at the State University are very anxious to secure practical experience during the summer months and it is hoped that druggists who can use any one of them will notify the dean of the School and ask for particulars.

Licensed Graduates Available in June

A few members of the graduating class have not yet secured positions. They doubtless will be employed by June 15. Any one needing the services of these few may obtain information about them by inquiring of the dean of the School.

Patman Again Goes on the Air

At three o'clock on the afternoon of May 10 Congressman Wright Patman will speak over a national hook-up from Dallas, Texas, on the subject of the National Chain Store Tax Bill which he recently introduced in the House of Representatives. He can be heard in North Carolina from Stations WPTF (Raleigh), WWNC (Asheville) and WSOC (Charlotte) or from any Blue Network station of the N.B.C.

We urge our readers to make a note of this talk and to be sure to "listen in."

Better and Bigger Babies

We Americans are about to dedicate a week (May 1-7) to our most precious possessions with the purpose of regenerating our resolve to make them healthier and happier. Their residence now is all around our hearts; their fate is wholly within our hands; their cuddling coos or wailing wows bring happiness or worry to those of us privileged to possess them. The little pink-faced midgits are here through no will on their part; they came because we willed it so. And having brought them into a none too tender world, we should dedicate our intelligence and our energies to providing them with the best possible opportunities to grow up with sound bodies.

We druggists can play a helpful part in giving these babies a better chance to attain their most fruitful possibilities. This is not to suggest that we can take the place of the

mother or the physician or the nurse, but it is to contend that we can be auxiliary helpers both as educators and as the agencies of supply.

We must keep abreast of proved findings in respect to foods, infections, and prophylaxis. We should not merely wait for calls for new and old things necessary for a baby's care, but we should anticipate these calls and let it be known that we can be a fourth partner in the firm that caters to and fights for the needs of our tiniest and tenderest people. This policy is not merely an opportunity but greater still it is a privilege and a responsibility that calls for our finest professional services.

First Aid Week

We suggest to our readers that they study carefully the many valuable ways the *N. A. R. D. Journal* is suggesting to advertise and make profitable the observance of First Aid Week from May 15 to 21.

Friends in the Legislature

The State Primaries will be held June 4. An entire slate of nominees for the next Legislature will be selected. In the majority of cases the successful nominees will be elected next fall. At this moment we are not thinking of the activities of the General Assembly next January. But we should! The Legislature never convenes that some issues vital to Pharmacy do not receive attention and action. Far too few of us ever get interested in the candidates and their views until they have been elected. Too few druggists who could be elected try to be. Too few druggists ever discuss with nominees their position on questions that concern Pharmacy and vote accordingly. The Association, it seems to us, falls short of its duty in not making a thorough survey of candidates and advising its membership of Who's Who. The time is here now for druggists to be thinking of next January and to be doing some investigative work.

663 One-Man Drug Stores

On Sept. 1, 1937, there were 862 registered drug stores in North Carolina. Of this number 663 or 77 per cent. *had only one licensed pharmacist in charge!* Conditions have changed very little since. Of the remaining 23 per cent, 170 stores had two licentiates, 10 had 3, and 3 had 4 pharmacists in charge. It is hardly conceivable that very many of the one-man stores observed the Pharmacy Act strictly. It is not physically possible for one man to stay in the store every hour it is opened. There must be time spent at meals, evenings off, recreational hours, occasional days of illness, vacations, etc. If, during these times of absence, the unregistered clerk is allowed to substitute for the pharmacist, the Pharmacy Act is thereby violated.

Virginia has passed a "padlock law," meaning that the prescription department is locked up or closed when there is no registered pharmacist in charge. Is this law practical? Is it in the interest of the public health and safety?

Students to Visit the Lilly Plants

Twenty-four students of pharmacy at the State University departed April 24 for a two-day inspection trip of the Eli Lilly laboratories in Indianapolis where they will be personally conducted and entertained by officials of the Lilly Co. They have been complimented by Mr. C. T. Council, of Durham, who will defray their food expenses to and from Indianapolis. An inspection of this sort is of real educational value. The group will be in charge of Dr. M. L. Jacobs of the Faculty. It is expected that a group of ten pharmacists and chemists will accompany the students.

Mr. B. F. Page, of the W. H. King Drug Co., very graciously offered to bear the expenses for meals before he knew that Mr. Council had made the same offer a few hours earlier.

THE PRESIDENT'S PAGE

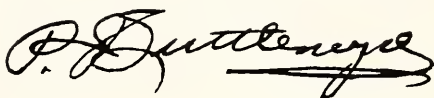
It has been estimated that there are over ten million seriously allergic people in this country with over a million suffering with asthma and about three million afflicted with hay fever. Hundreds of others are troubled with eczema, itching, or swelling of the skin. Allergy is defined as a natural sensitiveness of an individual to a certain chemical or physical substance which is harmless to most people. It is said that all people are allergic to some substance. There are many physicians and research men who devote their time exclusively to the study and treatment of allergy. All of the large hospitals maintain an allergic service. Knowledge of this condition should be a part of the background of every pharmacist. It is his duty to co-operate with the physicians to make the patients more comfortable and to aid them in every possible way to make the treatments more effective as well as cash in on the various medicines in present day use.

* * * * *

I would like to see established at the State University at Chapel Hill under the auspices of the Extension Division a symposium that would offer the pharmacists of the State a medium whereby specialists in the several phases of drug store operation could be brought to Chapel Hill for a three day series of lectures and clinics. I suggest the following topics for such consideration: Clerk Training, Salesmanship, Merchandising, Prescription Department, Business Management, Social Security, First Aid Demonstration, Recent Research, Window Decorating, the Art of Pharmacy, Economy in Drug Stock, Organization and Legislation, Advertising, Narcotic Laws, Pharmacy Laws, and Biologicals. It naturally follows that such a project could only be successful if a reasonably large group of druggists attend the symposium. Physicians do post-graduate work, having all kinds of clinics and many meetings to advance their ideas and methods. Farmers have short courses in extension work; most of the trades have some plan of meeting together for action upon their problems. Why should not druggists carry out some plan that would keep them abreast of the times? Many states regularly conduct these symposia: Florida, Indiana, Iowa, Oklahoma, etc. I believe that government aid can be obtained for these extension schools.

* * * * *

June 27-29 are the dates of our convention in Asheville. Fellow druggists, it is *your* meeting and I know you are going to attend because you are interested in your profession and are anxious to co-operate with the efforts of your Association officers to improve the conditions in the drug business and to aid your fellowmen. Come and bring your competitor with you. You will find that he is a better friend than you think he is. If he cannot come, bring a pharmacist from a neighboring town. A strong Association and a well attended State convention present a strong front and will help us keep the Fair Trade Act. The problems to be discussed affect the security and prosperity of every druggist in the State—whether an attendant at the State convention or not. They affect the welfare of a druggist's family too and each and every pharmacist in our State should attend. The smallest store owner's vote carries as much weight as that of the largest and most prosperous retailer. Don't stay away and say what should be done. Come help us! Get out of the old rut, come to the convention, and enjoy yourself besides.



LEGAL SECTION

FREDEBRICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Manufacturers Operating Under the North Carolina Fair Trade Act

The Agfa-Anseo Corporation
American Druggists Syndicate, Inc.
American Safety Razor Corporation
American Spectacle Company, Inc.
The Armand Company
Bauer & Black
The Bayer Company, Inc.
B. C. Remedy Company
Bost Tooth Paste Corporation
Bourjois Sales Corporation
Bristol-Myers Company
Burroughs Wellcome and Co.
Campana Sales Company
The Centaur Company
Chamberlain Laboratories
Chanel, Inc.
Chap Stick Company
Chattanooga Medicine Co.
Chichester Chemical Co.
M. L. Klein & Company
Cliff-Weil Cigar Company
Colgate-Palmolive-Peet Co.
Coty Company
Creomulsion Company
Daggett & Ramsdell
Dely, Ltd.
DeVilbiss Company
Duart Sales Company, Ltd.
Eastern Trading Company
Eastman Kodak Co.
Emerson Drug Company
J. C. Eno (U. S.) Limited
Webster Eisenlohr, Inc.
Ex-Lax, Incorporated
Fasteeth, Incorporated
C. B. Fleet Co., Inc.
F. W. Fitch Company
French Lick Springs Hotel
F. & F. Laboratories, Inc.
General Cigar Company
Gillette Safety Razor Co.
Glazo, Inc.
The Glessner Company
H. Clay Glover Company, Inc.
Barbara Gould, Inc.
Guerlain, Inc.
Herb-Juice Penol Company
Hinze Ambrosia, Inc.
Horlicks Malted Milk Co.
Houbigant Sales Corp.
Internat'l Cellucotton Prod. Co.
Walter Janvier, Inc.
Johnson & Johnson
Kaufman Bros. & Bondy, Inc.
The Knox Company
Lady Esther, Ltd.
Lambert Pharmacal Co.
Lantien Medical Company
Lavoris Company
Lehn & Fink Prod. Co.
Lewis-Howe Company
Eli Lilly and Company
Lorillard (Cigars)
Lucky Tiger Mfg. Co.

The George W. Lufts Co., Inc.
Luxor, Ltd.
Mead, Johnson and Co., Inc.
The Mennen Company
Merck & Company, Inc.
L. J. McFaddin Company
McKesson & Robbins, Inc.
The Wm. S. Merrell Co.
Miles Laboratories
Monticello Drug Company
The Murine Company, Inc.
Northam Warren Corporation
Northeastern Laboratories, Inc.
Norwich Pharmacal Company
Noxzema Chemical Company
One-Spot Company
Paramount Sales Company
Parke, Davis & Company
Park & Tilford
The Pepsodent Company
Penn-Champ Oil Corporation
Dorothy Perkins Company, Inc.
The Personal Products Corp.
The Pharma-Craft Corp.
Pinaud, Inc.
Dr. Pierre Chemical Co.
The Pineoleum Company
Plough, Incorporated
Polk Miller Products Corp.
The Proctor Gamble Dist. Co.
Prophylactic Brush Company
The Rieser Company
Revlon Nail Enamel Corp.
Sales Builders, Inc.
Seck & Kade, Inc.
Schering Corporation
Scholl Mfg. Co., Inc.
W. A. Sheaffer Pen Co.
Julius Schmid, Inc.
Sharp & Dohme
Shuptrine Company
Smith Bros.
E. R. Squibb & Sons
Stanback Company
Stanco Distributors
Tampax, Inc.
Universal Camera Corp.
The Upjohn Company
Vadsco Sales Corporation
Vick Chemical Company
V. Vivandou, Inc.
Henry K. Wampole & Co.
The Wander Co.
William R. Warner & Co., Inc.
Waterbury Clock Company
Weco Products Company
White Laboratories, Inc.
Wildroot Company, Inc.
Wintersmith Chemical Co.
World's Dispensary Medical Asso.
The J. B. Williams Co.
Yardley & Co., Ltd.
Youngs Rubber Corporation
Zonite Sales Corp.

The preceding list of one hundred twenty-nine manufacturers have qualified under the Fair Trade Law of North Carolina and are now operating thereunder. The Fair Trade Committee is gratified with reports that are received from different sections of this State to the effect that most of our retail drug stores are observing the minimum resale prices established by Fair Trade Manufacturers. According to our information, there are fewer than a dozen stores in the entire State who continue to violate minimum prices from time to time.

Every retail druggist should report all price violations immediately, both to the manufacturer whose products are involved and, also, to the Fair Trade Committee.

Fair Trade Price Books have been distributed to approximately five hundred retail druggists in the State. As new price lists are issued from time to time and when existing price lists are revised, these new and revised price lists will be mailed to all persons having the Fair Trade Price Book.

This office will mail a complete set of price lists in the near future to all retail drug stores to whom price books have not been sent. It is sincerely hoped that they will keep these price lists intact and keep them where they are readily accessible for use.

The Fair Trade Committee urges every retail druggist to execute all contracts that have been submitted to him and return either to this office or to the respective manufacturers.

Ruling on Maximum Hours Law

The following is a ruling recently obtained from the Department of Labor setting forth an interpretation of the "temporary employment" provision on the Maximum Hours Labor Law enacted by the 1937 General Assembly:

Temporary Employment. "During the last half of 1937 and particularly during the last quarter, when business experienced a large seasonal increase, the question arose as to whether the 'Maximum Hours Law' applied to places such as stores, restaurants, service establishments, etc., which operated regularly with eight or less employees but

found it necessary to employ additional persons on Saturdays.

"Not desiring to embarrass employers or disrupt their plans, nor to throw any obstacle in the way of workers seeking employment, I instructed our inspectors to advise employers as to the provisions of the law and to institute no prosecutions for violations not considered flagrant and wilful, with the understanding that on or about January 1, 1938, a ruling would be issued to cover the situation. The ruling is as follows:

"Under the Maximum Hours Law (Chapter 409, Public Laws of 1937) any employer who has more than eight employees at any time is subject to the provisions of the law. There is no differentiation between "temporary" and "regular" employees and the law becomes operative when more than eight are employed at any one time, for any length of time.

"For example, an employer of eight people on five days in any one week who adds one employee on the sixth day, becomes an employer of nine people for the week in question and must comply with the hour limitations per day and per week, as set out in the Maximum Hours Law.

"This does not apply to casual employees of an establishment, such as carpenters, plumbers and other skilled or unskilled workers not regularly employed, but employed only for special purposes."

Peddlers Fined in Minnesota

A wagon peddler, a representative of the W. T. Rawleigh Company of Freeport, Illinois, recently was brought into municipal court in Minneapolis, Minnesota, for the sale of a preparation known as "Kreo", a germicidal disinfectant, labeled "Poison", and somewhat similar to Compound Cresol Solution. The case was brought before Judge Joseph Poirier. The defendant was found guilty and fined and the judge made a strong statement denouncing these types of sales.

Another case was also brought into court at the same time for the illegal sale of "Asperline", an aspirin compound, and defendant was found guilty and fined.

(News Item—N.A.R.D. Journal).

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte

Official Reporters
J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

General News Items

Mr. J. M. Hall, affectionately known to his friends as "Jim Hall," who has for many years operated Hall's Drug Store at 5th and Castle Sts., Wilmington, is making preparations for opening an up-to-date drug store at Carolina Beach in the early summer. Mr. Hall and his son, J. M., Jr. (Mike), who is associated with him in the Wilmington pharmacy, will divide time between the two stores.

Mr. R. A. Hedgepeth, proprietor of Hedgepeth's Pharmacy, of Lumberton, is back on the job after an operation for appendicitis.

We understand that the Davis Drug Co., of Andrews, has purchased the Cherokee Cut Rate Drug Store, in the same town, and will transfer the stock to the Davis Co.

Mr. R. L. Hamilton, of Oxford, is now prescriptionist for Thrower's Pharmacy in Southern Pines.

Druggist J. A. Goode, of Asheville, will address the Georgia Pharmaceutical Association convention held in Augusta on April 26-27 on "Fair-Trade." Mr. Goode is Chairman of the National Fair Trade Council of the N. A. R. D.

Dr. Ralph W. Clark, who made many friends in North Carolina last year while acting as Visiting Professor at the University, is listed among the speakers at the third annual Retail Druggist's Business Conference to be held at the Alabama Polytechnic Institute in Auburn on April 21-22.

Mr. P. J. Suttlemyre has completed extensive alterations in his pharmacy following a fire which did considerable damage about a month ago.

Again we remind you of the convention dates: June 27, 28 and 29.

Messrs. T. R. Hood, Paul C. Hood, and Otis Warren have purchased the drug store in Dunn operated for many years as G. K. Grantham and Son, and on March 5 reopened it as the Dunn Pharmacy. We understand that Mr. Warren will act as manager of the store while the Hoods will divide their time between it and Hood's Drug Store which they also own in the same town.

Dr. H. C. Christensen, Secretary of the National Association of Boards of Pharmacy for twenty-four years, was recently chosen winner of the coveted Remington medal.

The JOURNAL extends sincere sympathy to Mr. P. H. Dinwiddie, of Marshall, in the loss of his brother, Mr. D. P. Dinwiddie, who died on March 6 after a three days' illness with pneumonia. Mr. D. P. Dinwiddie was associated with the Economy Drug Co., of Hendersonville.

On April 1st Bilbro's Drug Store, of Asheville, moved into attractive new quarters at Haywood and Dunwell St. For the past twelve years the firm has been located at Haywood and Brevard Sts. Mr. Q. T. Bilbro is the proprietor.

About April 20 Mr. A. H. A. Williams, of Oxford, will move his store from the middle to the corner of the same block.

National First Aid Week will be observed for the 17th time from May 15 to 21. The N. A. R. D., sponsors of the observance, have a "double-barreled objective"; (1) to impress the importance on the public mind of First Aid knowledge as a means of saving lives and mitigating injuries, and (2) to show how vital is the need for adequate First Aid materials readily at hand to deal with the injuries that occur in everyone's daily life.

Mr. C. A. Sanders is the registered man in charge of the Asher-McAdams Drug Co.

in Burlington. Mr. Sanders comes from South Carolina by reciprocity.

A reporter tells us that **Mr. J. P. Barbour** is radically remodeling the Burlington Drug Co., in Burlington. He is putting in a luncheonette. Pearl gray fixtures are being installed with bright red trimmings. The fixtures are made in a "stairway" effect from the floor up.

A reporter also tells us that two drug stores in High Point have discontinued their prescription departments and are being operated as sundry shops.—These are the Southside Drug Store and Cecil's Drug Store No. 4. The former store has been sold while the latter remains under the same ownership. We understand the Economy Drug Store is to be moved to Kannapolis.

Joiner's Pharmacy in High Point has been purchased by **Mr. Felix McCain**. **Mr. James Kerr** is the pharmacist in charge.

Cecil's West End Drug Store has been sold to **Mr. E. R. Anderson** and the name changed to Anderson's West End Drug Store. **Mr. R. C. Harville** is the registered pharmacist.

We understand that **Mr. J. I. Matthews** has been with the Shallotte Drug Store, of Shallotte, for the past several months but is to go to Dunn in the near future where he will be associated with Dunn Pharmacy. Mention of this store is made elsewhere in the JOURNAL.

Mr. J. D. Matheson, of Raeford, is with Sutton's Drug Store in Chapel Hill.

The following have applied for membership in the State Association: **Messrs. Thos. F. Young**, of Blowing Rock; **H. G. Brown**, of Thomasville; **T. J. R. Clark**, of Boone; **J. I. Matthews**, of Rose Hill; and **A. E. Galloway**, of Wilmington.

Mr. O. K. Richardson, who has been operating a drug store for some time in Erwin, Tenn., is back in this State with the Sylva Pharmacy, of Sylva.

Mr. M. L. Jones, formerly with the Walgreen Drug Co., of Greensboro, is now with the Reeves Drug Store, of Waynesville.

Mr. C. G. Lasley, reciprocant from Pennsylvania, who has been with the Carolina Pharmacy, of Boone, on April 1st accepted a position with the Holmes Drug Co., of Statesville.

Mr. W. J. Adams, of Murphy, who has been with the Bear Trail Drug Store, of Newland, for some time, went with the Swain Drug Store, of Bryson City on April 1st. We understand that the Newland store will operate under a physician's permit for the present.

Mr. W. W. Miller, recently with the Coats Drug Co., of Coats, went with Graybeal's Drug Store at West Jefferson on April 5.

Mr. J. P. (Pete) Hudson, who was with the Turner-White Drug Co., of Mooresville, for some time, is now making his home at Pompano, Fla.

Mrs. John K. Civil, of Charlotte, member of the Battle of Charlotte chapter of D.A.R., attended the recent D.A.R. Congress in Washington. Mrs. Civil is regent-elect of the chapter and went to Washington as regent's alternate.

Fire, believed to have originated in a defective flue on the morning of April 14, caused damage estimated at no less than \$5,000 to the Graham Drug Co. building in Graham today. For the main part, the blaze was confined to the roof, which was completely burned. Firemen fought for more than an hour before the blaze was extinguished. The conflagration broke the town's record of no fire damage in the past two years. Just a few weeks ago it was awarded first place in the State for lack of fires.

The Melvin Drug Co., of Roseboro, is undergoing extensive alterations. In the rear the store is being extended about twenty feet and the prescription department will be moved to this new part.

We understand that **Messrs. H. L. Bizzell** and **O. H. Helmes**, both of Charlotte, are opening a new drug store in the Queen City under the name of Bizzell's Drug Store. It will be located on W. Trade St.

Mr. J. M. Stewart, who has been living in Florida for the past eleven years, has returned to his old home in Charlotte and is now associated with the Louis Holmes Pharmacy.

Mr. B. M. Stone, who has been associated with the Holmes Drug Co., of Statesville, for the past several months, is back in Charlotte with Lisk's Pharmacy. We are

delighted to report that Mr. Stone's mother, who has been ill for some time, is now much better.

Mr. R. J. Noell, formerly with Goode's Drug Store, of Asheville, is now with the Walgreen Drug Co., of Charlotte.

Mr. W. I. Jenkins recently opened a drug store in Biscoe under the name of the Biscoe Drug Co.

Mr. John K. Civil has moved the Plaza Drug Store in Charlotte to a new location. The pharmacy presents a most attractive appearance with new and modern fixtures.

A reporter writes "One of the prettiest sights I've seen in many a day is the two old cut glass show bottles containing colored liquid placed in them over fifty years ago, in the window of Herring's Drug Store in Wilson. Mr. Herring told me that once each year a man stops by on his way from New York to Florida to admire and to try to buy these bottles but they are not for sale."

Mr. M. S. Morrison, of Wilson, is back at work after a successful operation to remove a cataract on his eye.

Mr. Roy Moore has moved his store across the street in a remodeled building with an apple green glass front trimmed in black. The prescription department is to be unique—open from all sides about shoulder high with about two feet of glass above it. It is a lovely place.

We wish the sons of all druggists a success comparable with that of the son of **Mr. E. C. Daniel**, of Zebulon. Young Daniel is now writing for one of the big syndicates with offices in New York City.

GREENSBORO TOPICS

R. A. McDuffie, *Reporter*

Greensboro druggists are like a colony of Quakers in that they move when the spirit prompts them to. April witnessed many changes in drug store circles

1. On April 1st the White Oak Drug Store was sold to **Mr. W. H. Lucas**, who has been with the Justice Drug Co. for several years. **Mr. Elmer Buchanan**, formerly with the Revolution Pharmacy, has been employed as pharmacist.

2. The Revolution Pharmacy has been sold to **Mr. Ralph J. Sykes**. Mr. Sykes has

discontinued his McAdoo Heights Drug Store and moved the stock and fixtures of this store to the site occupied by the Revolution Pharmacy.

3. **Druggist L. B. Poole**, formerly with Liggett's Drug Store, is now with Mann's Drug Store, of Reidsville. He succeeded **Miss Rebecca Moose**, who has been transferred to Mann's new store at Kannapolis.

4. **Druggist G. L. McGahee**, of Charlotte, succeeded Mr. Poole at Liggett's.

5. **Mr. Robert Smith**, who has been the window dresser with Liggett, is now with the Whelan Drug Co.

6. **Mr. Wayne Russell** recently accepted a position with Cecil's Drug Store, of High Point. Since receiving his assistant's license last June he has been with Mann's No. 2 Store, of High Point.

7. **Messrs. I. B. Squires and Clarke Porter**, for many years identified with the drug business of Greensboro, are now doing relief work in various local stores.

Miss Carolyn Cox, of the McDuffie-Eubanks Drug Co., was recently elected Secretary-Treasurer of the Greensboro Drug Club. She succeeds **Mr. Lon Russell** who resigned on account of the pressure of personal business.

Druggist Ed Nowell, of Asheville, was a recent visitor in Greensboro. A former resident of The Gate City, he urged the local druggists to attend the June convention in his adopted city.

Druggist E. W. Oliver, of the West Market Street Pharmacy, has recovered from a two weeks attack of bronchitis.

Druggist James A. Way, Jr., was married on April 8 to Miss Linda King, of Stoneville. The wedding took place at the Presbyterian manse in Reidsville. After a wedding trip to Washington, the young couple are at home at 509 East Bragg St. in Greensboro. Mr. Way has been with the Asheboro Street Pharmacy since graduating from the University last June.

Mrs. John Goode, of Asheville, was a recent visitor to relatives in Greensboro. Mrs. Goode tells us that the druggists' wives of Asheville are making preparations for a grand druggists' convention. Senator Wright Patman, of Texas, and Secretary John Dargavel, of the N. A. R. D., will be

guests in the Goode home during the convention.

The JOURNAL extends sympathy to Drug-gist Tom Crutchfield, whose mother died in Greensboro on April 12. Mr. Crutchfield is President of the Greensboro Drug Club.

President-elect C. C. Fordham, Jr., of the N. C. P. A., President Dave Shreve, of the Traveling Men's Auxiliary, and Mrs. P. A. Hayes, President of the Women's Auxiliary, will head a large delegation of drug-minded citizens of Greensboro to the Asheville convention.

Notice to State Board Applicants for License

The next meeting of the North Carolina Board of Pharmacy for the examination of applicants for license to practice Pharmacy, both as Pharmacists and Assistant Pharmacists, will be held at Chapel Hill, N. C., June 14, 1938 at 9:00 A.M.

At a special meeting of the Board held on April 13, 1938, I was directed by the Board to inform all applicants applying for the examination June 14, 1938 that they must have their application and fee in my hands by May 15, 1938, or they will not be allowed to take the examination.

Our reason for this change from twenty to thirty days is that we expect to have a larger number than usual to take this Examination. It will therefore require more time for making all necessary arrangements for more space for the written work and more equipment for the laboratory work.

Feeling sure you will cheerfully comply with this request, I am

Cordially yours,

F. W. HANCOCK,

Secretary-Treasurer.

News from the University

The Spring Quarter at the State University is always a busy season and this year is no exception to the rule.

On April 6 Dean Wortley F. Rudd, of the Medical College of Virginia, addressed the Student Body of the School of Pharmacy on "Your Generation in Pharmacy." Mrs. Rudd accompanied the Dean to Chapel Hill and both were guests of Dean and Mrs. Beard.

The following have applied for membership in the Student Branch: Miss Josephine Eldridge, of Carrboro, and Messrs. J. M. Pickard, of Durham; T. M. Holland, of Mount Holly; E. R. Fuller, of Louisburg; Hamilton Underwood, of Fayetteville; H. W. Greene, of Roanoke Rapids; G. E. Royall, of Elkin; Ralph C. Foster, Jr., of Leaksville; Marion S. Hamer, of Lenoir; C. V. Timberlake, Jr., of Youngsville; R. E. Pethel, of China Grove; Fred Dees, Jr., of Burgaw; E. T. Brown, of Colerain; Shelton Boyd, of Sanford; Spencer Scott, Jr., of Fair Bluff; J. W. Carter, of Yanceyville; W. L. Sloan, of Chapel Hill; D. A. Irwin, of Sparta; J. A. Creech, of Salemburg; A. R. Johnson, of Kerr; and George H. Windecker, of Ridgefield Park, N. J.

Mr. C. C. Oates, Jr., of Hendersonville, who will graduate this June with the degree of S.B. in Pharmacy, has just been honored by a research scholarship awarded him by the American Pharmaceutical Association that will extend over two years. Working under Dr. H. M. Burlage he will seek to develop a satisfactory double salt of bismuth for use as an antisyphilitic.

Mr. Elliott P. Rigsby, of Seattle, Washington, has been awarded a Graduate Assistantship for the years 1938-40. Mr. Rigsby will receive the B.S. in Pharmacy degree from the University of Washington this June.

Mr. R. M. Watts, of the W. H. King Drug Co., has presented to the museum an interesting old bottle which was recently taken for refilling to the Standard Pharmacy in Wilmington by a sailor from a Norwegian steamer. The bottle is quite light and of an excellent quality. The make-up of the prescription label is also interesting. The writing is quaint and fine and the label also bears a copy of the prescription.

On April 24 the following students left for Indianapolis for a visit to the Lilly laboratories: Misses Blanche Bullock, of

Autryville; Anna Dean Burks, of Chapel Hill; Helen Duguid, of Marion; and Alta-jane Holden, of Bunnell, Fla.; and Messrs. T. M. Bruce, of Hot Springs; Phil Link, of Reidsville; Freddy Johnson, of Winston-Salem; G. H. Jones, of Tarboro; Grey B. Kornegay, of Mount Olive; J. H. Fox, of Asheboro; J. F. Rhodes, of Lincolnton; J. L. Creech, of Goldsboro; J. P. Tunstall, of Belhaven; L. A. Warren, of Garland; A. K. Hardee, of Graham; W. B. Halsey, of Sparta; L. M. Senter, of Carrboro; W. K. Lewis, of Mount Olive; D. A. Plemmons, of Asheville; J. W. Pike, of Concord; T. L. Linn, of Landis; K. Edwards, of Stantonsburg; H. G. Price, of Shelby; and B. P. Woodard, of Princeton. Professor M. L. Jacobs was in charge of the party. Dr. R. W. Bost of the University was likewise a member of the group. The following registered pharmacists also made the trip: Messrs. I. T. Reamer, Ralph P. Rogers, and Robt. King, of Durham; J. L. Holshauser, of Chapel Hill; C. J. James and B. B. Forrest, of Hillsboro; H. W. Walker, of Norlina; M. S. Burt, of Oxford; and H. D. Trantham, Eli Lilly representative.

Officers of the Student Branch for 1938-39 were chosen by ballot on April 13. They are *President*, J. P. Tunstall, of Belhaven; *Vice-President*, Altajane Holden, of Bunnell, Fla.; *Secretary*, A. K. Hardee, of Graham; *Treasurer*, J. W. Pike, of Concord; and *Member of the Executive Committee*, L. A. Warren, of Garland.

On the same day school officers for the coming year were elected as follows: *President*, J. H. Fox, of Asheboro; *Vice-President*, McDonald Davis, of Clinton; and *Secretary-Treasurer*, M. S. Hamer, of Lenoir. Mr. Grey B. Kornegay, of Mount Olive, was unanimously chosen as the pharmacy school representative on the General University Council.

Class officers have been elected for 1938-39 as follows: Fourth Year—*President*, Haywood Jones, of Tarboro; *Vice-President*, Eugene Brown, of Colerain; *Secretary*, Helen Duguid, of Marion; and *Treasurer*, C. V. Timberlake, of Youngsville. Third

Year—*President*, Leo Lorek, of Castle Hayne; *Vice-President*, D. A. Plemmons, of Asheville; *Sec.-Treas.*, Anna Dean Burks, of Chapel Hill. Second Year—*President*, Ed Hamlet, of Hollister; *Vice-President*, Josephine Eldridge, of Carrboro; *Secretary*, R. E. Foster, of Leaksville; *Treasurer*, John Colwell, of Wilmington.

The School of Pharmacy dances were held on April 29-30 in the Bynum gymnasium. There was the opening dance on Friday evening and a tea dance and final ball on Saturday afternoon and evening. Music for all three occasions was furnished by the orchestra of Freddy Johnson. Mr. Johnson is a member of the pharmacy graduating class. The two pharmacy fraternities, Kappa Psi and Phi Delta Chi, kept open house during the entire week-end and were joint hosts for a luncheon dance at the Carolina Inn Saturday morning. The dance committee was composed of Messrs. Perry Waters, of Mooresville, *chairman*; J. H. Fox, of Asheboro, and J. L. Creech, of Goldsboro. Representative students from the University were guests of the pharmacists for the dances. Just before the intermission the first evening there was a special pharmacy German figure. Taking part in this were the following officers of the School and their partners: *President* J. W. Allen, of Matthews; *Vice-President* Ernestine Barber, of Goldston, and *Secretary-Treasurer* R. N. Watson, of Jonesboro; the Dance Committee mentioned above; the presidents of the four classes (Messrs. Freddy Johnson, of Winston-Salem, J. P. Tunstall, of Belhaven, A. N. Costner, of Lincolnton, and J. M. Pickard, of Durham); *President* W. R. Lloyd, of Rho Chi; *President* Phil Link, of Reidsville, of the Student Branch of the N. C. P. A.; Pharmacy Council Representative C. C. Oates, of Hendersonville; and the heads of the two pharmaceutical fraternities—Messrs. W. C. Simmons, of Concord, from Phi Delta Chi, and C. E. Page, of Henderson, of Kappa Psi. Preceding the first dance Rho Chi, honorary pharmaceutical fraternity, held a banquet at the Graham Memorial. Dr. G. L. Donnelly, of the School of Medicine, was guest speaker

PROOF DEMANDED

In a pamphlet issued recently by the so-called Struby Schools, of Macon, Ga., and sent to unregistered drug clerks in this State, a letter is printed over my signature as Dean of the School of Pharmacy that grossly distorts and misrepresents a letter I sent Mr. C. L. Ledford, of Spartanburg, S. C., (not "Mr. Leadford") four years ago. If I had not been quoted as an official of the University of North Carolina I would have ignored the whole affair.

The following telegram has just been sent to Struby:

Chapel Hill, N. C., April 28, 1938.

Max Struby,
Struby Schools,
Macon, Ga.

In the pamphlet you recently sent to unregistered drug clerks in North Carolina you grossly misquoted a letter I sent to C. L. Ledford, of Spartanburg, S. C., on April 24, 1934, four years ago. I demand that you send me at once a copy under notarial seal of the letter you printed over my signature in the pamphlet. Failure to comply with this request immediately will force me to adopt other measures.

(Signed) J. G. BEARD.

(This space is paid for by the author.)

Marriages

Mr. and Mrs. W. A. Brame, of Wendell, announce the marriage of their daughter, Helen Mae, to Mr. William Floyd Farmer, also of Wendell, at eight o'clock on the evening of March 19 in the Wendell First Baptist Church. The *News and Observer* recently carried a most attractive photograph of the newlyweds leaving the church after the ceremony. Mr. Farmer is originally from Spring Hope, but since his graduation from the State University has been connected with Nowell's Pharmacy in Wendell. The JOURNAL joins many other friends in wishing much happiness to the young couple.

Births

We have just learned of the birth of Miss Florence Davis Grantham on Feb. 20. The young lady is the daughter of Mr. and Mrs. G. K. Grantham, Jr., of Dunn, and the granddaughter of the JOURNAL's old friend, Mr. G. K. Grantham, Sr.

We were delighted to receive an announcement of the arrival of Miss Meribeth Ann Bunch, of Aulander, on April 20. She is

the daughter of Mr. and Mrs. L. E. Bunch, the former being the proprietor of Bunch's Pharmacy. Her mother and father always attend the annual Association meetings and have many friends among JOURNAL readers.

Deaths

Mr. W. Z. Gibson, of Gibson, aged sixty-six, drug store operator and a large land owner, died at his home late in the day of April 10 after a four weeks' illness. Mr. Gibson was licensed as a pharmacist in 1904 and the same year established the Gibson Drug Co. in his home town, continuing as sole owner until Jan. 1, 1924 when he took into partnership his son, Mr. A. M. Gibson, who is also a registered pharmacist. In addition to operating the drug store Mr. Gibson served the town as postmaster for many years and was also the owner of a farm near the town limits.

Mr. Harvey Arthur Ackerman, of Bishopville, S. C., who was for some time connected with Winston-Salem drug stores, died suddenly from a heart attack at his home on February 12.

FLETCHER FIXTURE CO. INC.

RICHMOND, VIRGINIA

Designers and Manufacturers of Better Fixtures Since 1902

Modern Equipped Drug Stores Are Essential

LET US SOLVE YOUR PROBLEMS

Floor Coverings of All Types

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Drug Boxes—Labels—Roll Labels—Prescription Specialties—
Prescription Blanks With Features That Appeal
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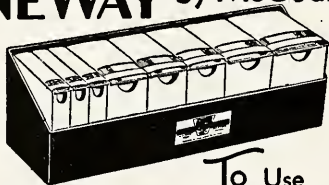
P. O. Box 1001

C. H. SMITH

Charlotte, N. C.

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Labels in Rolls and Save Money

For stores using a small assortment
of labels, or where space in the
prescription dep't. is at a premium—
This Demonstrator Kit Solves The Problem.

No Charge for the Kit. You Pay for Labels Only.

WRITE US NOW FOR THE FULL FACTS.

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Authority on Drug Labels for 35 Years
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Richmond, Va.

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Importers & Jobbers

Druggists' Sundries & Fancy Goods

We solicit your orders

Our experience of over 70 years
insures our ability to serve you
satisfactorily

The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT
CHAPEL HILL, N. C.

J. G. BEARD, MANAGING EDITOR

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Vol. XIX

JUNE, 1938

No. 6

A Summary of the Business Side of the Asheville Convention

We are urging every member of the North Carolina Pharmaceutical Association to attend the Asheville convention on June 27, 28 and 29. Problems will be discussed that are of vital concern to every pharmacist in North Carolina. We need the help, interest and co-operation of each and every one of you. We ask you to read over carefully the Convention Program on page 68. Every phase of pharmacy will be taken up in these business sessions; topics in which you are interested and which directly affect you as business and professional men will be discussed by pharmaceutical leaders.

The first session will be a joint one of the Association and its affiliated bodies, the Traveling Men's Auxiliary and the Women's Auxiliary. Present as an honored guest will be Mr. C. A. Raysor, who will deliver the address of welcome on behalf of the local druggists. Mr. Raysor is the dean of Asheville Druggists and was president of the Association in 1906-07. He was Local Secretary in 1917 and 1920 and has been Life Member of the organization for many years. He retired from the retail drug business in 1925 but has always kept up his interest in the profession and is looking forward to welcoming his friends at the convention.

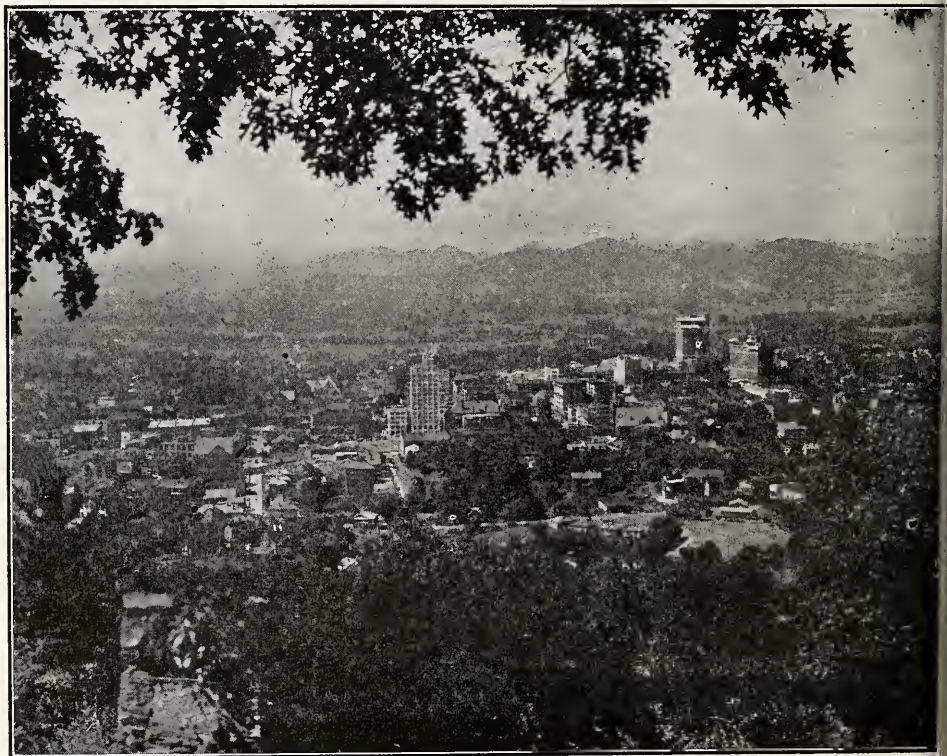
Immediately following the adjournment of the joint session the real business of the convention will get under way. Dr. Carl V. Reynolds, Secretary of the N. C. Board of Health and State Health Officer, will speak on "Syphilis and Our Responsibility in Its Cure and Control." North Carolina is taking a prominent part in the nation-wide campaign to stamp out this dreaded disease and it behooves each of us to listen to Dr. Reynolds and to learn from him how we can help in the movement. The next order of business will be the address of President Suttlemyre in which the activities of the Association during the past year will be enumerated and recommendations made for the future. There will be an important report of the Executive Committee, in which recommendations for certain changes in the By-Laws will be made. If you have a resolution to present it should be submitted to Chairman R. E. Kibler at this session.

Tuesday morning there will be the reports of the Secretary-Treasurer of the Association, of the Board of Pharmacy, and of the Membership and U. N. C. Visitation Committees. Dr. Neal Bowman, head of the Commercial Pharmacy Department of Temple University, will address the convention on "The ABC's of Selling." Dr. Bowman needs no introduction to North Carolina pharmacists—many of them have heard him speak at state and national conventions; all of them have heard of him and are looking forward to his Asheville address. The remainder of the morning will be given over to the section on Practical Pharmacy and Dispensing under the leadership of Chairman Hal Cornwell. An interesting program has been arranged and it will be well worth your while to be

present for this feature of the convention.

In the afternoon, after reports from delegates to the state and national conventions have been heard, the proposed changes in the By-Laws, introduced by the Executive Committee, will be considered and disposed of, and then will follow what has been termed, "the Fair Trade Session." Attorney F. O. Bowman and Chairman J. P. Stowe will render their reports and then the meeting will be taken over by Mr. E. F. Rimmer, Chairman of the Papers and Queries Committee. Chairman Rimmer has dubbed his program, "Fair Trade on Parade," and an examination of the queries to be discussed guarantee an interesting and worthwhile hour and a half.

The feature of the fourth session will be an address by the Hon. Wright Patman, of Texas. You cannot afford to miss what he has to say about "Fair Trade." Then the delegates will proceed to dispose of the final business of the convention. The reports of the Legislative, Trade Interests, and Insurance committees, and the U. N. C. Student Branch will be taken up and then the report of the Resolutions Committee will be acted upon. The Legislative policy for 1939 will be formulated and the report of the Nominating Committee will be presented. Miscellaneous business will be disposed of, the officers for the ensuing year will be installed, and then the convention will adjourn *sine die*.



ASHEVILLE, THE CAPITAL OF THE LAND OF THE SKY, AS VIEWED FROM BEAUCATCHER MOUNTAIN

"Asheville stands 2,300 ft. above sea-level, but nestles in a protective mountain wall of mile-high peaks. It is known as a city of individuality, blending the floral variety of the tropics with the evergreen permanence of the north and the sturdy grandeur of the Rockies."

An Appeal to the Pharmacists of North Carolina

By President P. J. Suttlemyre

Fellow-Pharmacists, you are earnestly and cordially requested to attend the convention at Asheville, June 27-29.

Asheville is a hospitable convention city, and the Asheville Drug Club, the T.M.A., The Women's Auxiliary, and the people of this wonderful city, have done everything possible to make our visit pleasant and profitable.



PRESIDENT J. P. SUTTLEMYRE,
of Hickory

ment store field a decline of 4.2 per cent. Why the change? The fair trade laws have shifted business from the department stores, pineboards and other price cutters to the legitimate drug stores of the nation. The profession of pharmacy is all right—all we need is better co-operation and stronger drug associations. Modernize your store; feature fair trade items; be honest with your customers, your competitors and yourself; and go after business. It can be found! Get rid of the enemies in our own household. Let's have better working hours and better working conditions. If we do not go forward we must go backward.

My administration is about to close. It has been an honor and pleasure to serve you. If I have done anything worth while the records will show it. I have had splendid support and have had plenty of suggestions, both constructive and destructive—all of which I have most heartily welcomed and anticipated. No man can travel the paths of life alone; friends and enemies are essential. I wish to thank you once more for having honored me by electing me as your president. I wish for you all the joys of life—peace, prosperity, and happiness. To my successor, I wish much joy and I hope that his administration will be a pleasant one as well as of profit to the druggists of North Carolina. God bless you all!

First, I appeal to the older pharmacists to attend because we need your counsel, wisdom, experience, patience, and fidelity.

Second, I appeal to the younger pharmacists, including the 1938 graduates of the State University, to be present, because we need you and you need us. The future of pharmacy depends upon your ability and service.

Third, I appeal to the Women's Auxiliary, the wives, friends, and sweethearts of the druggists of North Carolina to attend this meeting because it is your desire to make it a success, both from the standpoint of business and pleasure. Without the lovely ladies life would not be worth living.

Fourth, please pay your dues—the Association must have the money to carry on its work.

The pharmacists of this country must not be pessimists because statistics show that during the recession the sales drop in the drug field amounts only to 1.5 per cent; in the hardware field there has been a decline of 5.3 per cent; in the grocery trade a decline of 7 per cent; and in the depart-

OFFICERS, COMMITTEES AND DELEGATES OF THE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

Officers

P. J. Suttlemyre, Hickory.....	<i>President</i>
C. C. Fordham, Jr., Greensboro.....	} <i>Vice-Presidents</i>
J. C. Brantley, Jr., Raleigh.....	
Jos. Hollingsworth, Mount Airy.....	
J. G. Beard, Chapel Hill.....	<i>Secretary-Treasurer</i>
C. M. Andrews, Burlington.....	<i>Assistant Secretary-Treasurer</i>
Alice Noble, Chapel Hill.....	<i>Associate Secretary</i>
F. O. Bowman, Chapel Hill.....	<i>General Counsel</i>
L. M. Jarrett, Biltmore.....	<i>Local Secretary</i>

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W. C. Ferrell

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G. E. Andes

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J. A. Goode

Warren W. Horne

R. P. Rogers

E. C. Adams

Phil D. Gattis

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I. T. Reamer

H. C. Reaves

W. S. Fox

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W. M. Sally

L. M. Jarrett

J. K. Civil

F. H. Cline

INSURANCE

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D. D. Hocutt

Edward Haupt

G. K. Moose

J. A. Suttle

U. N. C. VISITATION

W. R. McDonald, *Chmn.*

C. P. Suttlemyre

H. T. Campbell

G. T. Cornwell

C. L. Murphy

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Sam Carter

H. C. Lutz

J. C. Brantley, Jr.

John C. Hood

PAPERS AND QUERIES

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C. S. Curry

W. A. Gilliam

STATE LEGISLATIVE

M. P. Dawson, *Chmn.*

S. G. Etheridge

C. E. Matthews

C. H. Beddingfield

Walter Huffham

J. C. Hood

J. C. Brantley

J. M. Hall

Warren W. Horne

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T. R. Burgiss

T. G. Crutchfield

R. L. Hart

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R. E. Kibler

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Dean Tainter

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P. J. Suttlemyre

J. G. Beard

H. M. Burlage

R. A. McDuffie

N. A. R. D.

J. A. Goode, *Chmn.*

C. L. Eubanks

Alternates

D. L. Boone

W. C. Ferrell

E. F. Rimmer

John K. Civil

N. C. MEDICAL SOCIETY

S. E. Welfare, *Chmn.*

W. L. Moose

R. R. Copeland

Convention Speakers Who Will Play a Prominent Part in the Business Sessions of the Convention



DR. NEAL BOWMAN, of Philadelphia

Dr. Bowman has long been regarded as an authority on Commercial Pharmacy. His address will be one of the most important features of the convention, and delegates are looking forward with interest to hearing what he has to say.



E. F. RIMMER, of Charlotte

Read over carefully the program of the Papers and Queries Committee under the title "Fair Trade on Parade." Those who were fortunate enough to enjoy Mr. Rimmer's program at the Raleigh Convention know a treat is in store for them at Asheville.



HON. WRIGHT PATMAN

Fair Trade will play a major role at Asheville. North Carolinians feel that they are particularly fortunate in having Congressman Patman as their Convention guest—not only to hear what he has to say, but to express their appreciation of his efforts in behalf of fair prices.



A. HAL CORNWELL, of Morganton

The Section on Practical Pharmacy and Dispensing is this year in charge of a committee composed of younger members of the Association. Chairman Cornwell and his associates have been planning for months for their part in the convention program and they will present something of interest and value.

CONVENTION PROGRAM

OF THE FIFTY-NINTH ANNUAL MEETING OF THE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

THE BATTERY PARK HOTEL, ASHEVILLE

Monday, June 27

3:00 p.m.

The registration of delegates and visitors will be under the direction of Assistant Secretary C. M. Andrews. A fee of \$1.00 will be charged each person participating in the business and entertainment program. This fee entitles the registrant to admission to every convention event. An appropriate badge will be given each registrant. (The registration desk will be located in the Lobby of the Battery Park Hotel.)

3:30 p.m.

Meeting of the Executive Committee of the Association in the Lounge Room, Roof Garden, Battery Park Hotel.

8:00 p.m.

First General Session of the Association and its affiliated bodies, the Traveling Men's Auxiliary and the Women's Auxiliary.

Fifty-ninth Convention of the N. C. P. A. Called to Order by President P. J. Suttlemyre.
Twenty-ninth Convention of the Traveling Men's Auxiliary. Called to Order by President Dave Shreve.

Sixth Convention of the Reorganized Women's Auxiliary. Called to Order by Mrs. P. A. Hayes, President.

Invocation by Dr. W. C. Cravner, Rector All Souls' Church, Biltmore.

Address of Welcome on Behalf of the City of Asheville by City Manager P. M. Burdette.

Response by Vice-President C. C. Fordham, Jr.

Address of Welcome on Behalf of the Local Druggists by Mr. C. A. Raysor.

Response by Vice-President J. C. Brantley, Jr.

Address of Welcome on Behalf of the Ladies' Local Committee by Mrs. Lloyd M. Jarrett.

Response by Mrs. E. F. Rimmer.

Announcements by Local Secretary Lloyd M. Jarrett.

Adjournment of Joint Session.

(There will follow immediately the First Session of the Association. Delegates and visitors from the two Auxiliaries are cordially invited to remain during this session.)

8:30 p.m.

Adjourned Session of the Association

Convention Called to Order by President Suttlemyre.

Roll Call (a brief formality).

Reading of Minutes of Preceding Meeting (a brief formality).

Receipt of Resolutions: All of which must be in Writing and Submitted to Chairman R. E. Kibler of the Resolutions Committee.

Presentation of Visiting Delegates.

Appointment of Nominating Committee.

Appointment of Committee on Time and Place of Next Meeting.

Address by Dr. Carl V. Reynolds, Secretary N. C. Board of Health and State Health Officer. Subject: "Syphilis and Our Responsibility in Its Cure and Control."

Annual Address of the President. Vice-President C. C. Fordham, Jr., will preside.
 Annual Report of the Executive Committee. (Certain Changes in the By-laws will be proposed in this report.)

10:30 p.m.

President's Reception and Dance tendered the Association and its guests by Asheville Druggists' Association.

Tuesday, June 28

9:00 a.m.

Prize Awarding

Beginning at 9:00 a.m., promptly and ending with equal promptness at 9:30, prizes will be awarded to both women and men who hold winning numbers and are in the room to present their matching numbers.

9:30 a.m.

Second Session of the Association

Convention Called to Order by the President.

Reading of Communications.

Report of the Membership Committee.

Annual Report of the Secretary-Treasurer.

Annual Report of Secretary-Treasurer F. W. Hancock of the N. C. Board of Pharmacy.

Receipt of Resolutions: All of which Must be in Writing.

Address by Dr. Neal Bowman, Head, Commercial Pharmacy Department, Temple University, Philadelphia. Subject: "The ABC's of Selling."

Report of the U. N. C. Visitation Committee by Chairman W. R. McDonald.

Section on Practical Pharmacy and Dispensing

Report of the Committee on Practical Pharmacy and Dispensing by Chairman A. Hal Cornwell. (Following the presentation of Chairman Cornwell's report the subjects below will be presented by the authors indicated. A general discussion will be solicited for each subject in the order named.)

"An Experiment in Dental Detailing." By W. J. Smith.

"Dispensing of Medication." By I. T. Reamer.

"U. S. P. and N. F. Preparations and Drug Store Equipment." By a Representative of the U. N. C. Student Branch.

2:30 p.m.

Third Session

Convention Called to Order by the President.

Report of the Delegates to the A. Ph. A. Convention by Chairman I. W. Rose.

Report of the Delegates to the N. A. R. D. Convention by Chairman J. A. Goode.

Report of the Delegates to the N. C. Medical Society by Chairman S. E. Welfare.

Disposition of Proposed Changes in the By-Laws Introduced by the Executive Committee.

Fair Trade Session

Report of the Fair Trade Committee by Chairman J. P. Stowe.

Report of Mr. F. O. Bowman, Executive Secretary of the Fair Trade Committee and Counsellor of the North Carolina Pharmaceutical Association.

Fair Trade on Parade

(This will constitute the program of the Committee on Papers and Queries that of late has been called the "Commercial Clinic." It will be conducted by Chairman B. F. Rimmer.)

Recognition of the Signers of Fair Trade Contracts.

Discussion of the Operation of the Fair Trade Act under the Direction of the Papers and Queries Committee:

Query No. 1. Should minimum prices be featured in all instances and be the current prices on contract merchandise?

Discussion led by Mr. W. A. Gilliam.

Query No. 2 How best can minimum prices be stepped up in contracts by the manufacturers without antagonizing customer demand?

Discussion led by Mr. W. A. Gilliam.

Query No. 3. How can we show the manufacturer who has signed our Fair Trade Contract that we appreciate his action?

Discussion led by Mr. C. S. Curry.

Query No. 4. How can we induce other manufacturers not yet signers to come under our Fair Trade Act?

Discussion led by Mr. C. S. Curry.

Query No. 5. How best can Fair Trade be explained to our customer?

Discussion led by Mr. E. F. Rimmer.

Query No. 6. How are violations of contracts to be handled?

Discussion led by Mr. E. F. Rimmer.

Query No. 7. Fair Trade in Competitive Shopping Districts.

Discussion led by Mr. A. C. Cecil.

Query No. 8. Fair Trade in the Neighborhood Store.

Discussion led by Mr. L. P. Brookshire.

Query No. 9. Fair Trade in the Smaller Towns.

Discussion led by Mr. T. R. Burgiss.

10:00 p.m.

Dance tendered the druggists and their guests by the Dr. T. C. Smith Co., at the George Vanderbilt Hotel.

Wednesday, June 29

9:00 a.m.

A second awarding of prizes from 9:00-9:30 a.m. Prize drawings will be ended promptly at the latter hour.

9:30 a.m.

Fourth Session

Convention Called to Order by the President.

Fifteen Minute Talk by Mr. N. F. Reiner, of the A. D. F. I. Co., of New York City.

Report of the Trade Interests Committee by Chairman R. A. McDuffie.

Report of the Legislative Committee by Chairman M. P. Dawson.

Report of the Insurance Committee by Chairman D. L. Boone.

Report of the Student Branch of the N. C. P. A. by Secretary W. C. Simmons.

Address by the Hon. Wright Patman, of Texas. Congressman Patman will be introduced by Mr. J. A. Goode, Chairman of the National Fair Trade Council of the N. A. R. D.

Report of the Resolutions Committee by Chairman R. E. Kibler.

Report of Assistant Secretary-Treasurer Chas. M. Andrews.

Report of the Committee on Time and Place of Next Meeting.

Formulation of the Legislative Policy for 1939.

Report of the Nominating Committee.

Election of a Member of the Board of Pharmacy.

New Business.

Miscellaneous Business.

Installation of Officers for the Ensuing Year.

Final Adjournment of the Convention.

Immediately following adjournment there will be an important meeting of the Executive Committee.

3:00 p.m.

A drive through Biltmore Estate and visit to Biltmore House for everyone registered for the convention.

7:30 p.m.

The Traveling Men's Auxiliary will tender the convention a banquet and dance at Carolina Tobacco Warehouse.

HOTEL ACCOMMODATIONS

The Battery Park Hotel will be convention headquarters for the North Carolina Pharmaceutical Association and all business sessions will be held there. The headquarters for the Traveling Men's Auxiliary will be the George Vanderbilt Hotel. We are listing below not only the rates for these two hotels but for others that are offering accommodations for convention attendants.

THE BATTERY PARK HOTEL

(European Plan)

Single rooms, \$2.50 to \$3.00 per day.

Double rooms with twin beds, \$4.50 to \$5.00 per day.

All rooms have private baths.

Double rooms, \$3.50, \$4.00, and \$5.00 per day.

All rooms have private baths.

THE LANGREN HOTEL

(European Plan)

Single and double rooms with or without bath, \$1.50 to \$5.00 per day.

THE GEORGE VANDERBILT HOTEL

(European Plan)

Single rooms, \$3.00 to \$3.50 per day.

Double rooms, \$5.00 to \$6.00 per day.

All rooms have private baths.

THE MANOR

(European Plan)

Single rooms, \$3.00 per day.

Double rooms, \$3.50 per day per person.

THE ASHEVILLE-BILTMORE HOTEL

(European Plan)

Single rooms, \$2.50 per day.

(American Plan)

Single rooms, \$6.00 per day.

Double rooms, \$5.00 per day, per person.



THE BATTERY PARK HOTEL
Convention Headquarters N. C. P. A.



THE GEORGE VANDERBILT HOTEL
Headquarters for the T.M.A.

COMMITTEE IN CHARGE OF LOCAL ARRANGEMENTS

Local Secretary Lloyd M. Jarrett has chosen the committees below to handle the details of the convention. These groups have been busy for months and every detail has been arranged for the pleasure and comfort of those attending the meeting. The druggists of Asheville extend a cordial invitation to each and every member of the North Carolina Pharmaceutical Association, the Traveling Men's Auxiliary, and the Women's Auxiliary to be their guests on June 27-29. A royal welcome awaits you as well as a pleasant and profitable meeting.

Executive

Lloyd M. Jarrett, *Chairman*

John A. Goode
Stacy Smith
Moss Salley
Roy Johnson

Richard Young
Jack Barfield
C. A. Lord
Boyd Mullen

Finance

Moss Salley, *Chairman*
J. R. Johnson
Glover Crouch
John Goode

Publicity

Jack Barfield, *Chairman*
John A. Goode
Moss Salley
Richard Young

Welcome

Roy Johnson, *Chairman*
Moss Salley
Glover Crouch
John A. Goode
Bernard Cheek
Chas. Lord
Bruce Bryant
Lloyd Brookshire
Dan Foster
George Matthews
Boyd Mullen
Richard Young
W. L. Bühmann
Wm. Blauvelt
Joe Aiken
Victor Horton

Registration and Information

C. A. Lord, *Chairman*
W. L. Bühmann
Q. T. Bilbro
Dan Foster
Leonard Aiken
B. L. Pinner
A. O. Mooneyham
Guy Brookshire
Henry Shigley
Moss Salley

Entertainment and Program

John A. Goode, *Chairman*
Moss Salley
Roy Johnson
Boyd Mullen
Chas. Lord
Richard Young
Jack Barfield
W. D. Tennant
Leonard Aiken
Guy Brookshire
W. L. Bühmann
B. L. Pinner

Transportation

Boyd Mullen, *Chairman*
Roy Johnson
C. A. Lord
L. C. Murrow
B. L. Pinner
Raymond Coppedge
J. R. Johnson

Prizes

Richard Young, *Chairman*
Stacy Smith
Jack Barfield

HOSTESSES FOR THE ASHEVILLE MEETING

While the men work the women will play—and what a delightful entertainment program has been mapped out by the Asheville hostesses! It seems to us that the trip to Biltmore Manor House and estate alone would make the convention trip worth while for the ladies, but in addition their hostesses have provided a round of parties suitable to all tastes. The Committee on Hospitality will see to it that everybody knows everybody else. In other words, a wonderful time is guaranteed every woman registered for the convention. We are listing below the hostess committees that are responsible for the entertainment of the women.

Executive Committee

Mrs. George W. Matthews, *Chairman*

Mrs. M. F. Teague
Mrs. Moss Salley
Mrs. John Goode
Mrs. Lloyd Jarrett

Mrs. Ed. Nowell
Mrs. Beeman Pinner
Mrs. Wm. H. Blauvelt
Mrs. Pete Rogers
Mrs. W. L. Bühmann

Mrs. Boyd Mullen
Mrs. James P. Adams
Mrs. Gary Hughes
Mrs. Ed. Mitchell

Hospitality

Mrs. Lloyd Jarrett, *Chairman*

Mrs. M. F. Teague
Mrs. L. C. Murrow
Mrs. Ed. Nowell
Mrs. Pete Rogers
Mrs. Q. T. Bilbro
Mrs. R. G. Scruggs
Mrs. W. L. Bühmann

Mrs. J. R. Johnson
Mrs. W. E. Maiwurn
Mrs. L. G. Crouch
Mrs. Jas. P. Adams
Mrs. C. A. Raysor
Mrs. F. H. Powell

Mrs. M. E. Meredith
Mrs. L. S. Smith
Mrs. Everett Mitchell
Mrs. Gary Hughes
Mrs. R. E. Bryant
Mrs. John Willis
Mrs. John Goode

Asheville Country Club Luncheon

Mrs. Ed. Nowell, *Chairman*

Mrs. Boyd Mullen
Mrs. Bernard Cheek
Mrs. Wm. H. Blauvelt
Mrs. Gary Hughes
Mrs. C. A. Lord
Mrs. C. A. Raysor
Mrs. Henry Shigley

Mrs. F. A. Powell
Mrs. J. R. Johnson
Mrs. Q. T. Bilbro
Mrs. Lloyd Jarrett
Mrs. W. E. Maiwurn
Mrs. C. E. Cline
Mrs. C. C. McMillan

Mrs. Ed. Michael
Mrs. C. H. Craven
Mrs. L. S. Smith
Mrs. Jas. P. Adams
Mrs. A. O. Mooneyham
Mrs. Everett Mitchell
Mrs. H. G. Strem

Prizes

Mrs. Beeman Pinner, *Chairman*

Mrs. John Goode
Mrs. John Welch
Mrs. Lloyd Jarrett

Mrs. C. C. McMillan
Mrs. C. E. Cline

Mrs. Doug. Tennant
Mrs. H. G. Strem
Mrs. Q. T. Bilbro

Registration

Mrs. John Goode, *Chairman*

Mrs. Moss Salley
Mrs. Pete Rogers
Mrs. H. G. Strem
Mrs. W. L. Bühmann
Mrs. Fred Hester
Mrs. Jos. Claverie
Mrs. Beeman Pinner

Mrs. Boyd Mullen
Mrs. Roy Johnson
Mrs. Doug. Tennant
Mrs. Bernard Cheek
Mrs. John Welch
Mrs. Guy Brookshire
Mrs. C. A. Lord

Mrs. W. H. Powell
Mrs. Ed. Brown
Mrs. Richard Young
Mrs. J. L. Cherry
Mrs. C. E. Cline
Mrs. C. C. McMillan
Mrs. Ed. Nowell

Biltmore Forest Country Club Luncheon

Mrs. Moss Salley, *Chairman*

Mrs. Ed. Brown
Mrs. L. G. Crouch
Mrs. Jas. P. Adams
Mrs. M. F. Young
Mrs. M. E. Meredith
Mrs. C. Bolinger

Mrs. J. L. Cherry
Mrs. M. F. Teague
Mrs. L. C. Murrow
Mrs. Roy Johnson
Mrs. R. G. Scruggs
Mrs. Everett Mitchell

Mrs. L. S. Smith
Mrs. Lloyd Jarrett
Mrs. John Goode
Mrs. Boyd Mullen
Mrs. Guy Brookshire
Mrs. Gary Hughes

Tea—Woman's Club

Mrs. W. L. Bühmann, *Chairman*

Mrs. Lloyd Jarrett
Mrs. John Goode

Mrs. Wm. H. Blauvelt
Mrs. R. G. Scruggs

Mrs. J. R. Johnson
Mrs. L. C. Murrow

Transportation

Mrs. Jas. P. Adams, *Chairman*

Mrs. C. A. Lord
Mrs. Q. T. Bilbro
Mrs. Guy Brookshire

Mrs. Moss Salley
Mrs. L. C. Murrow

Mrs. J. R. Johnson
Mrs. Beeman Pinner
Mrs. C. C. McMillan



DR. CARL V. REYNOLDS, Secretary, N. C. Board of Health
Dr. Reynolds will address the convention on Monday evening.

Bühmann to Present Resolution

Mr. W. L. Bühmann, of the Bühmann Drug Co., of Asheville, writes us that he would like to present the following resolution at the forthcoming convention:

Whereas, We, the retail druggists of North Carolina, realizing our responsibility in the maintenance of health and wanting to make our contribution to the campaign being waged by our National Government under the leadership of Dr. Thomas Parran, Surgeon General, United Public Health Service, and our State Health Board under the direction of Dr. Carl V. Reynolds, in conjunction with various state health agencies, in their fight to eradicate venereal diseases,

Therefore, Be it Resolved, that the members of the North Carolina Pharmaceutical

Association will refuse to furnish any remedy or appliance designed for self-treatment in venereal disease to any person except upon an order of a physician.

Mr. Bühmann's comments follow:

From the financial viewpoint this will not entail a great loss on any individual as the average stock of this type of merchandise will not exceed a few dollars. This resolution will serve as a notice to physicians that we are primarily professional men and not mere money grabbers. More good-will on the part of the physicians would be a good thing for some of us. I shall appreciate hearing what the reaction of JOURNAL readers is to this thought.

OUR ASHEVILLE HOSTS HAVE ARRANGED A DELIGHTFUL ENTERTAINMENT PROGRAM FOR OUR PLEASURE—WE WANT YOU TO BE PRESENT TO ENJOY THEIR HOSPITALITY

Monday, June 27

10:30 p.m.

President's Reception and Dance. This event will be given by the Asheville Drug-gists' Association in honor of the North Carolina Pharmaceutical Association, the Traveling Men's Auxiliary, the Women's Auxiliary, and the officers of the three organizations.

Tuesday, June 28

11:00 a.m.

Bridge Luncheon. Southern Dairies will be hosts for this event to the women registered for the convention at the Asheville Country Club. Attractive prizes will be awarded.

3:00 p.m.

Golf Tournament. This tournament will be a stag affair and will be played on the Asheville Municipal Golf course. All members should get their local club Pros. to give them their course handicaps as this will be a requirement to enter the meet.

5:00 p.m.

Afternoon Tea. The Asheville hostesses for the convention will honor the ladies attending the convention with a tea at the

Woman's Club. Officers of the Women's Auxiliary will be in the receiving line.

9:00 p.m.

Dance tendered all convention attendants by the Dr. T. C. Smith Co. in the West Ball Room of the George Vanderbilt Hotel.

Wednesday, June 29

11:00 a.m.

Bridge Luncheon. Through the courtesy of Biltmore Dairies, the ladies will be entertained with a bridge luncheon at the Biltmore Forest Country Club. There will be several prizes.

3:00 p.m.

Trip to Biltmore House and Estate. Immediately following the adjournment of the N.C.P.A. convention, the members of this organization and the T.M.A. will join the ladies at the Biltmore Forest Country Club and from this point will be taken for a tour over Biltmore House and for a drive over the estate.

7:30 p.m.

T.M.A. Entertainment Program. The Traveling Men's Auxiliary will be host at the Carolina Tobacco Warehouse for a banquet and dance for all convention registrants.



BILTMORE HOUSE

Unique among American country establishments, this magnificent home stands as one of the south's major attractions. We will enjoy a visit to this house, as well as to its beautiful grounds and gardens immediately following the final adjournment of the convention.

Officers-Elect of the N.C.P.A.

The following officers, elected by mail ballot in 1937, will be installed at the last session of the Asheville convention:

President

C. C. Fordham, Jr., Greensboro

Vice-Presidents

Phil Gattis, Raleigh

Jos. Hollingsworth, Mount Airy

Carl T. Durham, Chapel Hill

Secretary-Treasurer

J. G. Beard, Chapel Hill

Members of the Executive Committee

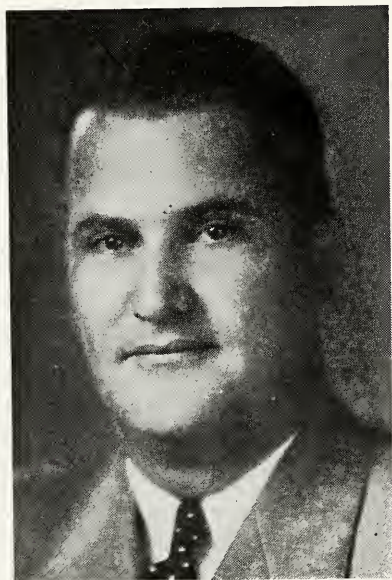
R. A. McDuffie, Greensboro
(term expires 1939)

W. C. Ferrell, Nashville
(term expires 1940)

P. J. Suttlemyre, Hickory
(term expires 1941)

For the second time in the history of the Association the son of a past president has been elevated to the presidency. Mr. Warren W. Horne, of Fayetteville, served as president of the Association 1928-29 and presided over the fiftieth convention in Asheville in 1929. He is the son of the late Mr. H. R. Horne, beloved charter member, who was president 1885-86. The younger Mr. Horne was succeeded by Mr. C. C. Fordham, Sr. and when "C. C. Jr." is installed in Asheville as the head of the Association his father will be in the audience.

Mr. Fordham was elected from the central section of the State. Mr. Suttlemyre, the head of the Association for 1937-38 and who will preside over the Asheville meeting, comes from the western region. The nominees for president for 1939-40 will, therefore, be selected from the eastern part of North Carolina. This is in conformity with the Association's policy to rotate the office of president geographically. In line with this plan, the First Vice-President comes from the west, the Second from the Piedmont section, and the Third from the east.



C. C. FORDHAM, JR., of Greensboro
President-elect of the Association



LLOYD M. JARRETT, of Baltimore
Local Secretary

"Whatever It Takes to Assure You a Good Time—We Have It"

By LLOYD M. JARRETT, Local Secretary

As Local Secretary, I wish to invite all members of the North Carolina Pharmaceutical Association, the T.M.A., and the Women's Auxiliary to be our guests in Asheville on June 27, 28 and 29. Asheville druggists are proud of the fact that they are again hosts to these splendid organizations and are exerting every effort to make this the best convention ever. Since Asheville is a convention city, you can rest assured that everything is taken care of for your entertainment.

When we began planning for this convention last fall we adopted the slogan, "Whatever it takes to assure you a good time—we have it," and we have had this thought foremost in our minds in making plans for this great gathering. Planning the entire program has been a responsibility of much pleasure to your Local Secretary because of the co-operation given by many local organizations as well as their contributions to make our meeting a success. The City of Asheville has helped us a great deal and is giving us the use of the Asheville Municipal Golf Course for our tournament. Incidentally, when you have heard City Manager Pat Burdette make his address of welcome on behalf of the City of Asheville on the opening night you will understand why we are proud of our city officials. We have had the co-operation of Mr. Fred Weede and his staff of workers in the Asheville Chamber of Commerce. They have helped us with our publicity program planning and have been especially generous in allowing us the use of the Rhododendron decorations for the T.M.A. banquet and dance on Wednesday evening. The local Hotel Men's Association has given us every assistance in making arrangements to take care of our guests. This organization is proud of the fact that it is to entertain our convention as it is one of the largest to come to Asheville this year and it will be held at a time when Asheville hotels are crowded. We wish to express our appreciation to the Dr. T. C. Smith Co., local wholesale druggists, for the splendid program of entertainment it is preparing for Tuesday night—completed plans are not yet available. Likewise, Southern Dairies and Biltmore Dairies deserve special thanks and appreciation for the bridge luncheons they are giving in honor of the Women's Auxiliary. Southern Dairies will be hosts on Tuesday at the Asheville Country Club, while Biltmore Dairies will entertain on Wednesday at the Biltmore Forest Country Club. (I want to assure the members of the Women's Auxiliary that the local committees have a splendid program of entertainment for them that is well worth the trip to Asheville by every member of the organization.) Then my thanks go to the Local Druggists' Association which has given me 100% support in preparing for this big event.

Finally, I want every druggist in the State to know that we fully appreciate the guiding hand and co-operation of our mutual friend, John A. Goode, who has given us his best toward making this convention "the best ever."

As Local Secretary, I want to thank the Executive Committee for the honor of serving my fellow druggists and to assure them that, "Whatever it takes to assure you a good time, we have it."

(Signed) LLOYD M. JARRETT,
Local Secretary.

HONOR ROLL

Manufacturers Operating Under the North Carolina
Fair Trade Act

The Agfa-Ansco Corporation
 American Druggists Syndicate, Inc.
 American Safety Razor Corp.
 American Spectacle Company, Inc.
 The Armand Company
 Bauer & Black
 The Bayer Company, Inc.
 B. C. Remedy Company
 Bost Tooth Paste Corp.
 Bourjois Sales Corp.
 Bristol-Myers Company
 Burroughs Wellcome and Co.
 Campana Sales Company
 The Canute Company
 The Centaur Company
 Chamberlain Laboratories
 Chanel, Inc.
 Chap Stick Company
 Chattanooga Medicine Co.
 Chichester Chemical Co.
 M. L. Clein & Company
 Cliff-Weil Cigar Company
 Colgate-Palmolive-Peet Co.
 Coty Company
 Creomulsion Company
 Daggett & Ramsdell
 Delv. Ltd.
 DeVilbiss Company
 Duart Sales Company, Ltd.
 Eastern Trading Co.
 Eastman Kodak Co.
 Emerson Drug Co.
 J. C. Eno (U. S.) Ltd.
 Webster Eisenlohr, Inc.
 Ex-Lax, Inc.
 Fasteeth, Inc.
 C. B. Fleet Co., Inc.
 F. W. Fitch Co.
 French Lick Springs Hotel
 F. & F. Laboratories, Inc.
 General Cigar Co.
 Gillette Safety Razor Co.
 Glazo, Inc.
 The Glessner Co.
 H. Clay Glover Co., Inc.
 Barbara Gould, Inc.
 Guerlain, Inc.
 Herb-Juice Penol Co.
 Hinze Ambrosia, Inc.
 Horlicks Malted Milk Co.
 Houbigant Sales Corp.
 Internat'l Cellucotton Prod. Co.
 Walter Janvier, Inc.
 Johnson & Johnson
 Kaufman Bros. & Bondy, Inc.
 The Knox Company
 Lady Esther, Ltd.
 Lambert Pharmacal Co.
 Lanteen Medical Co.
 Lavis Company
 Lehn & Fink Prod. Co.
 Lewis-Howe Company
 Lightfoot Schultz Co.
 Eli Lilly & Co.
 Lorillard (Cigars)
 Lucky Tiger Mfg. Co.

The Geo. W. Lufts Co., Inc.
 Luxor, Ltd.
 Mead, Johnson & Co., Inc.
 The Mennen Company
 Merck & Company, Inc.
 L. J. McFaddin Co.
 McKesson & Robbins, Inc.
 The Wm. S. Merrell Co.
 Miles Laboratories
 Monticello Drug Company
 The Murine Co., Inc.
 Northam Warren Corp.
 Northeastern Laboratories, Inc.
 Norwich Pharmacal Co.
 Noxzema Chemical Co.
 One-Spot Company
 Paramount Sales Co.
 The E. L. Patch Co.
 Parke, Davis & Co.
 Park & Tilford
 The Pepsodent Co.
 Penn-Champ Oil Corp.
 Dorothy Perkins Co., Inc.
 The Personal Products Corp.
 The Pharma-Craft Corp.
 Pinaud, Inc.
 Dr. Pierre Chemical Co.
 The Pineoleum Co.
 Plough, Inc.
 Polk Miller Products Corp.
 The Procter Gamble Dist. Co.
 Prophylactic Brush Co.
 The Rieser Company
 Revlon Nail Enamel Corp.
 Sales Builders, Inc.
 Seeck & Kade, Inc.
 Schering Corp.
 Schneffel Bros. Corp.
 Scholl Mfg. Co., Inc.
 W. A. Sheaffer Pen Co.
 Julius Schmid, Inc.
 Sharp & Dohme
 Shuptrine Co.
 Smith Bros.
 E. R. Squibb & Sons
 Stanback Company
 Stanco Distributors
 Tampax, Inc.
 Universal Camera Corp.
 The Upjohn Company
 Vadsco Sales Corp.
 Vick Chemical Co.
 V. Vivaudou, Inc.
 Henry K. Wampole & Co.
 The Wander Co.
 William R. Warner & Co., Inc.
 Waterbury Clock Co.
 Weco Products Co.
 White Laboratories, Inc.
 Wildroot Co., Inc.
 Wintersmith Chemical Co.
 World's Dispensary Medical Asso.
 The J. B. Williams Co.
 Yardley & Co., Ltd.
 Youngs Rubber Corp.
 Zonite Sales Corp.

THE TRAVELING MEN'S AUXILIARY

The Twenty-ninth Annual Meeting of the Traveling Men's Auxiliary will be held as usual during the time of meeting of the North Carolina Pharmaceutical Association. The first session will be on the evening of June 27, and will be a joint one with the Association and the Women's Auxiliary. The time and place of the second or business session will be announced later. Convention Headquarters for the T.M.A. will be the George Vanderbilt Hotel.

OFFICERS

D. L. SHREVE.....	<i>President</i>
J. F. NEELY.....	<i>Vice-President</i>
J. F. GOODRICH.....	<i>Secretary-Treasurer</i>
H. L. HITCHCOCK.....	} <i>Board of Governors</i>
H. L. BARNES.....	
H. M. GADDY.....	
P. A. HAYES.....	
A. D. POLLARD.....	
P. A. HAYES.....	<i>Chairman Entertainment Committee, Asheville</i>

THE TRAVELING MEN'S AUXILIARY ALWAYS DELIGHTFUL HOSTS

Time and again we have tried to express our appreciation to the Traveling Men's Auxiliary for their interest in the Association; for their enthusiastic efforts to boost the annual meeting; and for the delightful entertainment they have provided for our pleasure. It seems that each year this feature of the convention is more delightful than that of previous years. The Auxiliary is planning "the best program ever" for the Asheville meeting. Early in the year committees were appointed and every detail is being carefully looked after. Mr. P. A. ("Pearly") Hayes is Chairman of the Entertainment Committee and he has already been to Asheville several times to make arrangements for the T.M.A. part of the program. We want to let you in on a secret—the T.M.A. banquet and dance, following the final adjournment of the convention, will be an occasion you can't afford to miss. We want to take advantage of this opportunity to express our gratitude again to the T.M.A. for all that it has done to make the annual meetings so delightful. We are all looking forward to this entertainment this year and to renewing our friendships with each and every one of the members of the organization.



D. L. SHREVE, of Greensboro
President of the T.M.A.

THE WOMEN'S AUXILIARY

OFFICERS

MRS. P. A. HAYES.....	<i>President</i>
MRS. D. L. BOONE.....	<i>First Vice-President</i>
MRS. I. W. ROSE.....	<i>Second Vice-President</i>
MRS. HOBSON GATTIS.....	<i>Secretary-Treasurer</i>
MISS ALICE NOBLE.....	<i>Parliamentarian</i>

CONVENTION PROGRAM

Monday, June 27

8:00 p.m.

First Session

Joint meeting with the North Carolina Pharmaceutical Association and the Traveling Men's Auxiliary.

Tuesday, June 28

9:00 a.m.

Executive Committee Dutch Breakfast

During this breakfast the final business of the Committee for the year will be transacted. Meeting with the group will be the past presidents of the Auxiliary and the Chairman of the Ladies Entertainment Committee.

Wednesday, June 28

9:30 a.m.

Second Session

Business meeting. Every woman registered for the convention is invited to be present and affiliate with the Auxiliary. The membership fee is \$1.00.

Order of Business

Meeting Called to Order by the President

Invocation

Solo by Mrs. Wm. Ray Griffin, accompanied at the piano by Mrs. C. D. Beadle

Reading of Minutes of Previous Meeting

Presentation of New Members

Reports of Officers

Reading of Communications

Ten Minute Talk by Dr. W. A. Stanbury, Pastor of the Central Methodist Church of Asheville. Subject: "Loyalty to Your Organization."

Solo by Mrs. Griffin, accompanied by Mrs. Beadle

Miscellaneous Business

Report of the Nominating Committee

Election of Officers

Adjournment

The Struby Schools Apologize to the University of North Carolina

Macon, Georgia,

May 23, 1938.

I hereby apologize to the University of North Carolina and to Dean J. G. Beard, of the School of Pharmacy, for advertising recently to the unregistered drug clerks and assistant pharmacists in North Carolina a testimonial letter that highly misrepresents and gives a false meaning to a letter that Dean Beard wrote to Mr. C. F. Ledford, of Spartanburg, South Carolina, on April 21, 1934, concerning the Struby Schools.

I realize that the misquotation of a letter written four years ago places the University of North Carolina in a false position. I now know that the letter in question was one of a series of four, the first dating back to 1931, and I admit, since seeing the letters, that all of them must be read in order to understand the full meaning of the correspondence. (Mr. C. F. Ledford has just written me repudiating the letter I printed.)

I, therefore, retract the misquoted letter I printed in the pamphlet under Dean Beard's signature and promise to write to every person in North Carolina to whom I sent the pamphlet and explain the true facts in the matter.

(Signed) C. A. STRUBY,

Struby Schools,
Macon, Georgia.

* * *

Georgia, Clark County.

Personally appeared before me the undersigned attesting officer duly authorized to administer oaths under the law of the State of Georgia, C. A. Struby, who on oath being duly sworn deposes and says that the attached foregoing letter was duly signed by him and that the facts therein stated are true and correct.

(Signed) C. A. STRUBY.

Sworn to and subscribed before me
this 23rd day of May, 1938.

(Signed) L. Dennis Penny,
Notary Public,
Clark County Georgia.

Hi-Ho! Hi-Ho! As Westward Now We Go!

Asheville is described as the capital of the Land of the Sky, the gateway of the Great Smoky Mountains National Park.

Notice the Norwich ad this month. It gives a list of the North Carolinians in the organization who "are today successful Norwichites."

Mr. Henry Rees, of Lincolnton, writes that he has opened a drug store in Boger City, two miles east of his home on the Charlotte highway. He is operating it under the name of Rees' Pharmacy.

Mr. H. G. Brown has severed his connection with Webb's Cut Rate Drug Store, of Thomasville, and has returned to his old home in Efland. We hear that he will shortly open a drug store in a neighboring town.

Mr. Edward Haupt was re-elected mayor of Newton for a fourth term on May 2nd in an election said to be one of the most exciting in the town in several years. A total of 1,290 votes was cast, the largest number in the history of the town.

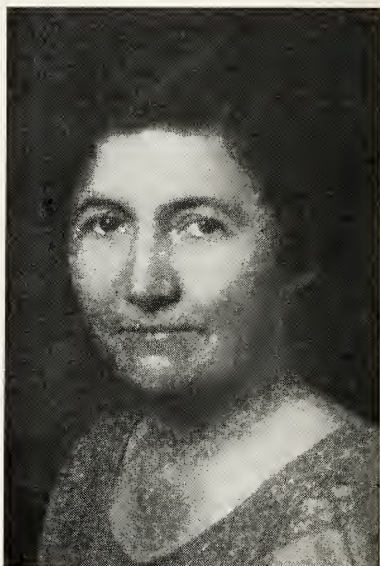
WE WANT YOU TO COME!

Convention time has rolled around again and we are taking this means of urging the women interested in the profession of pharmacy to be present in Asheville on June 27-29 when the North Carolina Pharmaceutical Association and its affiliated bodies, the Traveling Men's Auxiliary and the Women's Auxiliary, hold their annual meetings. We, the members of the Women's Auxiliary, want you to affiliate with our organization, and to give us the benefit of your advice and help, as well as to enjoy with us the delightful entertainment features that have been arranged for our pleasure by the ladies of Asheville. We need your interest and co-operation. Our Auxiliary was formed to give the women interested in pharmacy an opportunity to know one another better, and to discuss the problems which confront each of us as we try to help with the work our husbands are doing. Several years ago we established a loan fund at the State University to enable needy and worthy pharmacy students to complete their professional education. We want you to know the help this fund has been to such boys and girls.

On behalf of the Women's Auxiliary I want to extend again a most cordial and urgent invitation to each and every one of you to attend the Asheville convention on June 27, 28 and 29 and to take part in the

business sessions of our organization as well as to enjoy the pleasurable side of the convention. Put the dates down in your engagement book now—don't fail us. We are counting strong on you and a warm welcome awaits you!

(Signed) MRS. P. A. HAYES,
President, Women's Auxiliary.



MRS. P. A. HAYES, of Greensboro
President of the Women's Auxiliary

Mr. L. D. Cain, recently of Spring Hope, is now with Allen's Drug Store, of Hamlet.

FLASH: Mr. P. A. Hayes, President of the Justice Drug Co. and Chairman of the T.M.A. Entertainment Committee for the forthcoming convention, was in Asheville on May 11-12 making plans for the traveling men's part of the entertainment program. He was the dinner guest of Local Secretary and Mrs. Lloyd M. Jarrett and in company with Mr. Jack Barfield paid a visit to the Chamber of Commerce in making plans for the dance on June 29. All arrangements have been perfected, such as selecting an orchestra, the floor show (we are assured that a "jam-up show" has been secured), the menu for the banquet, etc. The Committee in charge of the Rhododendron Festival will lend all decorations used at the King and Queen's ball the week preceding our convention. Information from Asheville leads us to believe that this T.M.A. party "will be one of the swellest ever pulled at a N. C. P. A. convention."



P. A. HAYES, of Greensboro
Chairman of the T.M.A. Entertainment Committee

We understand that Mr. Dortch Strowd, formerly a druggist of Kinston, is now making his home at Deep Run.

The following have applied for membership in the Association: Messrs. J. M. Wheless, Jr., of the Wheless Drug Co., of Farmville; R. J. Noell, of the Walgreen Drug Co., of Charlotte; and T. R. Robinson, Jr., of Robinson's Drug Store, of Goldsboro.

"On the rim of an historic state, mounted on a plateau and fringed with majestic mountains of the Blue Ridge, Pisgah and



MRS. G. W. MATTHEWS, of Asheville
Chairman Women's Entertainment Committee

Craggy ranges, Asheville nestles in comfort and restful beauty."

Letters addressed to Messrs. R. C. Harville and Palmer Caldwell, both of High Point, have been returned unclaimed. We should appreciate information as to their correct addresses.

Mr. Gus Neville, formerly with the Whitley Drug Co., of Fremont, is now making his home in Spring Hope.

Mr. W. L. Buhmann has purchased Scruggs Drug Store in Biltmore and changed the name to the Buhmann Drug Co. The entire floor plan of the displays has been

re-arranged allowing for a clear passage through the store to the rear entrance and to the refreshment garden and parking place back of the store.

Mr. F. O. Garren has severed his connection with Hyams Drug Co., of Bryson City, and is now practicing his profession in Hendersonville.

The Griffin Drug Co., of Kings Mountain, was recently destroyed by fire. Druggist E. F. Rimmer happened to be in town when the fire broke out and joined the fire fighters. As a result he contracted a severe cold. Since his return home he has had to spend a considerable portion of his time in bed. He writes, "The most apparent symptom was the left antrum which has had to be irrigated four times." He is improving now though and is planning a fine program for the Papers and Queries Committee for the Asheville meeting.

"Less than three hours away from Asheville by motor, is the Great Smoky Mountains National Park—700 sq. mi. of scenic beauty in the oldest mountains on earth. Many parts of the world have higher elevations, but none hold such wealth of flora and fauna life as 'The Smokies' in the 'Land of the Sky.' These purplish-blue mountains are covered with few exceptions to their very summits with more than 150 varieties of trees and approximately 400 types of shrubs, flowers and herbs." It is hoped that convention attendants can arrive in Asheville a day earlier or stay over an extra day and take this trip through the

park "on their own." "Fine highways have brought this great wonderland of nature so near that you may drive completely through the park in an easy one-day round trip of about 200 mi."



J. A. GOODE, of Asheville

Mr. Goode is Chairman of The Local Entertainment and Program Committee and is looking forward to welcoming his many friends to Asheville. He is Chairman of the National Fair Trade Council of the N. A. R. D. and will take an important part in the discussions of the Fair Trade Session.



SCENE
IN THE
GREAT
SMOKY
MOUNTAINS
NATIONAL
PARK

Mr. A. E. Galloway has severed his connection with the Service Drug Co., of Wilmington, and is now with the Dunn Pharmacy, of Dunn.

Convention attendants should consider themselves fortunate to have the opportunity "to view the magnificent Vanderbilt Estate containing over 12,000 acres; to inspect its gorgeous gardens, unmatched in the whole world; to enter the Mansion and to see treasures and valuable works of art." The House was built about forty years ago by the late Mr. George W. Vanderbilt at a cost of several million dollars. The foundations cover four acres of ground.

In the recent campus elections at the State University Misses Jean and June Bush, of Chapel Hill, members of the fourth year class in pharmacy, were chosen the "best all around" girls in the graduating class of the entire University.

The Visitation Committee of the N. C. P. A. spent the day in Chapel Hill on May 10 inspecting the School of Pharmacy. The following made the trip: Messrs. W. R. McDonald, Jr., of Hickory, *Chairman*; G.

T. Cornwell, of Morganton; H. T. Campbell, of Maiden; and C. P. Suttlemyre, of Charlotte. The group were guests of the Pharmacy Faculty at luncheon. This committee will render its report and recommendations during the Asheville meeting.

Dean Townes R. Leigh, of the University of Florida, and Dr. A. C. Taylor, of Washington, D. C., composing the official Inspection Committee from the American Council on Pharmaceutical Education, visited the School of Pharmacy at the State University on May 11-12.

Mr. P. A. Hayes, of the Justice Drug Co., was guest speaker at the meeting of the Student Branch of the N. C. P. A. on May 19. Mr. Hayes chose as his subject, "The Relationship of the Wholesale Druggist to the Manufacturer and the Retailer."

Mr. John D. Mitchell, of the Martin Drug Co., of Kannapolis, must bear a charmed life. A few months ago he was in an automobile accident and although painfully injured was not seriously hurt—he was soon able to be out and back at work again. A few days ago he was flying



MOUNT MITCHELL—HIGHEST PEAK IN EASTERN AMERICA



J. F. GOODRICH, of Durham
*Long-time Secretary of the Traveling Men's
Auxiliary and a tireless worker in the
organization*

with a pilot near Kannapolis. Suddenly something went wrong with the plane and it crashed through the roof of a house. This time Druggist Mitchell was not injured at all!

Friends all over the State are congratulating **Board Inspector** and **Mrs. L. H. Crumpler**, of Sanford, on the arrival of a young daughter, Carol, on May 12. The young lady almost has the birthday of her great-uncle, **Druggist M. B. Melvin**, who was born on May 11.

Former students of the State University will be interested to learn of the marriage of Miss Lois Christine Fisher and **Dr. Cary Jackson Goodwin**, of Brevard. Dr. Goodwin was a pharmacy student at the University in 1928; later he received his degree from the Atlanta Southern Dental College, of Atlanta. He is a member of Kappa Psi pharmaceutical fraternity, and Delta Sigma dental fraternity. For three years following his graduation he was associated with the N. C. State Board of Health and at present is practicing at Brevard.

The T.M.A. will give a handsome present of leather to the T.M.A. member who se-

cures the greatest number of new members during the year. This gift will be presented to the winner at the T.M.A. banquet on the night of June 29. Last month we incorrectly stated that the T.M.A. membership fee was \$5.00. \$10.00 is the correct figure.

We are all going to miss **Mr. and Mrs. Jim Bowers** at the convention. They write that they are planning to leave their home in Richmond on May 28 for a trip to California. They send their regards to all their friends and say they will be thinking of us, particularly on June 27-29. The Bowers always add so much to our meetings and we hardly see how we can do without them this year.

Mr. A. L. Moore has just informed us that he is now connected with Liggett's Drug Store in Asheville and is looking forward to seeing his friends during the convention.

The next meeting of the North Carolina Board of Pharmacy for the examination of applicants for license to practice pharmacy, both as pharmacists and assistant pharmacists, will be held in the Howell Hall of Pharmacy at Chapel Hill on June 14-15.



F. O. BOWMAN, of Chapel Hill
*Counsellor for the Association and Executive
Secretary of the Fair Trade Committee*

Executive Board Women's Auxiliary Holds Meeting

The Executive Board of the Women's Auxiliary held a meeting at the home of the president, Mrs. P. A. Hayes, in Greensboro, on May 5. The Board is composed of the following: Mesdames P. A. Hayes, D. L. Boone, of Durham; Hobson Gattis, of Raleigh; I. W. Rose and Miss Alice Noble of Chapel Hill. Every member was present at the Greensboro Conference. Meeting with the group were Mrs. L. M. Jarrett, of Biltmore, and Mrs. A. L. Fishel, of Winston-Salem, both past presidents of the organization. The program for the Asheville meeting of the Auxiliary was formulated and the following committees appointed: *Nominating*, Mesdames E. F. Rimmer, *Chairman*, of Charlotte; J. F. Neely, of Raleigh; and W. R. Nowell, of Wendell. *Hospitality*, Mesdames A. L. Fishel, *Chairman*, of Winston-Salem; C. C. Fordham, Jr., of Greensboro; P. J. Suttlemyre, of Hickory; and Miss Lola Stone, of Leaksville. *Membership*, Mesdames John A. Goode, *Chairman*, of Asheville; C. M. Andrews, of Burlington; Coke Cecil, of High Point; D. L. Shreve, of Greensboro; J. B. Hunter, of Charlotte; J. C. Hood, of Kinston; C. R. Wheeler, of Winston-Salem; Dewey Pollard, of Raleigh; and C. L. Haywood, of Durham.

Following the business session the ladies attending the meeting were luncheon guests of Mrs. Hayes.

News from Greensboro

By R. A. McDuffie, *Reporter*

Druggist Elmer Buchanan, formerly with the Revolution Pharmacy, went with Mann's O. Henry Drug Store when the Revolution Pharmacy was sold to Mr. Ralph Sykes on April 1st. At the same time Mr. W. H. Lucas purchased the White Oak Drug Store and employed Mr. Fred Singletary as pharmacist. Mr. Singletary has been with the Green St. Pharmacy for several years. Druggist John L. Howerton, for several years with the White Oak Drug Co., succeeded Mr. Singletary at Green St.

Druggist L. B. Poole did not go with Mann's Drug Store in Reidsville as previ-

ously reported, but accepted a position with the Webb Drug Co., of Thomasville.

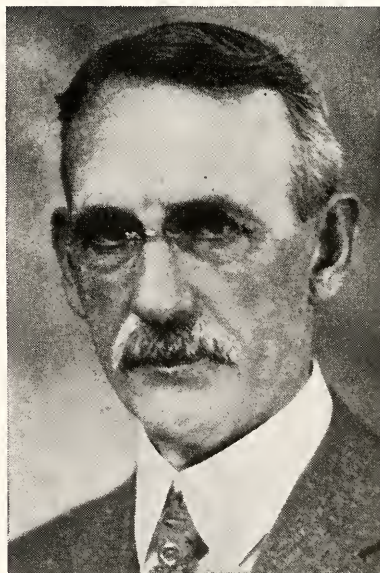
We were in error in stating that Miss Rebecca Moose had been transferred to Mann's new store in Kannapolis. She remains with Mann's Drug Store in Reidsville.

Mr. I. B. Squires has accepted a position with the Underwood Drug Store in Liberty.

Mr. H. C. Nutting has been granted a three months vacation by Eli Lilly and Co. on account of ill health. For fifteen years Mr. Nutting has represented this firm in Piedmont North Carolina. His many friends are hoping that his much deserved vacation will restore him to his former good health. Mr. S. W. Frontis is covering this territory during Mr. Nutting's absence. Mr. Frontis formerly traveled for Eli Lilly in eastern North Carolina.

Druggist J. N. Eubanks, of the McDuffie-Eubanks Drug Co., spent a week end during May on a fishing trip at Morehead. His fishing party encountered a storm fifteen miles off the coast and enjoyed(?) quite a bit of excitement.

Druggist W. B. Dudley, Jr., has been transferred from Man's O. Henry Store in Greensboro to Mann's store in Kannapolis.



J. P. STOWE, of Charlotte
Chairman of the Fair Trade Committee

"MORNING-AFTER" CUSTOMERS

Remember that your "morning-after" customers need something more than a pain-killer. You can win their gratitude by serving them Capudine at your fount. Capudine not only relieves the headache but quickly clears away the cobwebs and steadies jittery nerves. Capudine is a real money-maker, too, the one-pint and five-pint dispensing sizes giving you a profit of over 500 per cent on your investment. Write for free dispensing bottle and dose measure glass. Capudine Chemical Co., Raleigh, N. C.

CAPUDINE

We Join

ASHEVILLE DRUGGISTS

In Extending a Cordial Invitation

To the Members

of

N. C. P. A.

To Attend the 59th Convention in Asheville
June 27, 28, 29

SOUTHERN DAIRIES

Please Mention The Carolina Journal of Pharmacy When Writing Advertisers

The Carolina Journal of Pharmacy

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NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
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J. G. BEARD, MANAGING EDITOR

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Officers for the North Carolina Pharmaceutical Association for 1938-39

President, also Chairman of Executive Committee.....	C. C. Fordham, Jr., Greensboro
Secretary-Treasurer.....	J. G. Beard, Chapel Hill
Secretary-Treasurer N. C. Board of Pharmacy.....	F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....	F. O. Bowman, Chapel Hill

MARIHUANA—The Scourge of the Ancients and the Curse of To-day

Too great an amount of truthful publicity can hardly be given to the dangers surrounding the use of Marihuana (*Cannabis sativa*), especially when the facts are told plainly to the younger generation. It is the purpose of this article to influence pharmacists to use their knowledge of and interest in pathological, social problems to assist in protecting our youth, through realistic education, from becoming addicts of a narcotic that increasingly is depraving the morals of a larger and larger group.

With the possible exception of opium no drug in the entire *materia medica* is as interesting from a historical point of view as cannabis; no other drug, except opium, has been praised so highly and cursed so bitterly. It has furnished us for centuries with the finest source of rope (hemp); for a time it was a needed drug to allay over-excitation; and yet it has always been a scourge to humanity. We may well begin this article, therefore, with a historic preamble, first from the romantic viewpoint and second with brief mention of its vicious role in ancient and medieval times.

In the *Odyssey*, written almost a thousand years before the advent of the Christian era, Homer sang of the assuager of grief—a *Nepenthe*—which is believed to have been the hemp plant. In his epic poem Homer takes an ecstatic flight into the realm of fancy as he glorifies the benumbing agent that disposes of the sad realities of grief. (We are so earthly as to believe that he would have sung as eloquently about a big drink of hard likker.) At any rate cannabis was ushered into history held in the beautiful hands of Helen. A later poet took this sort of flight:

"And now, blown far through the steaming air floats an odor, balsamic, startling; the odor of those plumes and stalks and blossoms from which is exuding freely from the narcotic resin of the great nettle. The nostril expands quickly, the lungs swell out deeply to draw it in: fragrance once known in childhood, ever in the memory afterward, and able to bring back to the wanderer homesick thoughts of midsummer days

in the shadowy, many-toned woods, over into which is blown the smell of the hemp-fields."

Many of us have read with a chilly sort of fascination the hellish doings of Hassan Ben Sabbah (a boyhood friend of Omar Khayyam). Given a high office by the Shah of Persia, his consuming ambition caused him to conspire to overthrow his ruler and make of himself a dictator. When

his plots were discovered he was driven into exile in the mountains of his country. There he soon gathered about him a large following of young men who became his disciples and by strategy, in 1090, captured the powerful Persian fortress of Alamut. Hassan then introduced a new feature into his society—the secret murder of all of his enemies. (It was the Sheikh of this organization who loomed large in medieval folk-lore as the “Old Man of the Mountains.”) These youths were known as the *Fedias* or Devoted Ones. When a Devoted One was selected to commit murder, he was first stupefied with hasheesh, and amid all of the sensual and stimulating pleasures of the erotic orient together with the exalting hypnotic he had taken, the hot-blooded fanatic was eager to kill or to be killed at the will of his master. From these hash-eesh-eaters, the Arabian name of which is hashhashin, was derived the term “assassin.” The Assassins soon became a terrible scourge, and the very sands of the desert almost learned to tremble before them. Prince and pauper they struck down, and more than one haughty chief paid tribute to the Old Man of the Mountains.

And now let us turn to the cannabis of our times and speak realistically about a drug that was introduced into the U. S. P. in 1870 and has remained there even unto the edition of 1936. Why do we keep it there? If the drug had no therapeutic counter-part equally as valuable or if it possessed a specific action belonging solely to it, we might then tolerate it as a necessary evil, but such is not the case. Cannabis, therefore, should not only be eliminated from the Pharmacopoeia but it should be outlawed just as heroin was when its vices were found to outweigh its virtue.

Cannabis sativa, the accepted true name for the leaves and tops of the plant, has carried and still carries various names such as *Cannabis indica*, Indian hemp, hashish, hasheesh, gunjah, bhang, guaza, churras, American hemp, etc. It is official in the Mexican Pharmacopoeia as *Marijuana*.

Some years ago Mexican laborers in the Southwest initiated citizens in that region to smoking the drug in the form of little fags, or cigarettes. The contagious fasci-

nation of their fumes for a time was limited but when the stories about it began to spread, they went rapidly all over the country. The fags were first known as Mexican reefers, but now carry numerous nicknames such as muggles, gage, goof butts, hot sticks, Mary Warners (from marihuana), etc. All of them are essentially alike in that they contain the “gloom dispelling” narcotic we call cannabis. These fags are peddled promiscuously at prices ranging from ten to fifty cents each, and the customary approach of the peddler to a youthful prospect is the question: “Do you want to be happy?”

It would require much more space than we have available to describe the different effects that cannabis has upon its users. Some persons do not react to it at all except to be made drowsy; others are very sensitive to its erotic effects. Those who fight its action usually succeed in resisting it, but generally those who take it do not try to offer resistance but rather they invite its full effects. In some persons the drug acts one way; in others another way. Its effects, especially the dangerous ones, are best and quickest obtained by smoking, but the leaves and tops may be chewed, or a preparation swallowed. When the drug does act the effects are entirely on the brain with the following mental aberrations exhibited to a greater or lesser degree depending upon the subject and the amount consumed:

The first reaction is usually one of unnatural lightheartedness or exhilaration. Then follow in order intellectual excitation, dissociation of ideas, and exaggerated emotions; a sense of time prolonged and of profound space; an intensely keen sense of hearing; a fixation of ideas that are obtained from an acute sensibility to nearby stimuli; overpowering emotional disturbances; a culmination of the foregoing stages that may result in violent, irresponsible acts due to impulses of suggestive origin; and finally hallucinations that are varied and sometimes are terrifying. Usually the subject is conscious of what he or she is doing but when the inhibitions are destroyed there is no power left to resist com-

mitting acts that are foreign to normal behavior.

In some respects the drug resembles alcohol in breaking down natural into unnatural instincts. Oftentimes a stuporous sleep follows without a hangover and yet with a waking consciousness of acts that may have been committed. Prolonged use of the drug causes a progressive, defective mentality. Reefers and automobiles plus secret night parties cause many parents to be unaware of what is happening to their children. We may say of the marihuana cigarettes that they are things which change paupers into kings, weaklings into giants, minutes into hours, a small into a vast space, the impossible into the possible, *a wrong into a right*, so that an innocent being is cast into the clutches of their villainous fumes.

Cannabis is easily and cheaply obtained. In states like Indiana, where it was introduced as a source of hemp rope, it has escaped cultivation and is a promiscuous weed. It can be grown very cheaply almost anywhere, from a box of dirt outside of a tenement window to a field in the country. According to Schicks it was first known in this country about 1630. It has long been used for making hemp rope because the long, fibrous outer layers of the stem, easily separated, are tough and strong.

Until the middle twenties of this century Cannabis was solely used as a source of hemp rope and medicinally as a sedative in the form of several preparations. The reefers are, therefore, comparatively new to us. There being about nine grains of 100% cannabis in each cigarette, we see that each one contains over six times the normal dose of the fluid extract. We should remember also that the drug acts more powerfully when smoked than when swallowed. Assuming the average price of cannabis to be 28 cents a pound and the cost of a reefer 25 cents, the gross profit on this pound is seen to be \$194. While the Federal and state governments surround the legitimate use of this drug with high taxes and narcotic regulations, and while the Narcotic Division makes strenuous efforts to curb the illegitimate use of the stuff, still when

all is said and done, control (preferably complete eradication) cannot be effective until the citizens of the country become educated and aroused to its evils and separately and collectively determine to put an end to reefer peddlers and their ilk and kind.

We can think of no class of people who are better fitted than druggists to crusade in the fight. We in North Carolina have no metropolitan centers and we are prone to assume that because of this fact we can let New York, Chicago, Baltimore, and other large cities handle their own problem because we are not affected. How tragically we are mistaken! It is true that only a few *court* cases have developed in this State—these resulting from evidence presented by federal officers—and hence we have heard little publicity about our situation. Yet we venture to say that for every case aired in court there have been scores of cases of which we never hear. The folks who smoke the things are not likely to report their doings and certainly the peddlers are going to keep quiet. Ignorance, therefore, cannot be accepted as bliss nor is it folly to be wise. Drunkards make themselves conspicuous and advertise their appetites by their breath. We often know who they are. But the reefer-smokers are different. They congregate in secret parties, enjoy their deliria, can often “stiffen up” when detected, and in other ways conceal what they have done. Unlike the drunk they can enjoy a restful sleep and awake refreshed and clear-minded. Is it likely that having had a wonderful experience (to express their point of view) they will expose either themselves or the peddler who made them glad? Perhaps this explains why parents and lovers of youth in the smaller communities continue to think they need feel no selfish concern, when all the while their placid confidence may obscure all efforts to determine whether or not they are harboring an illusion. To assume that we are isolated from the evil that is progressively increasing all over the country is an indictment of our intelligence.

As we conclude this article we repeat our purpose as stated in the first paragraph: we appeal to the pharmacists of North Caro-

lina to recognize a grave social problem and to play a helpful part in promoting the public health and safety by using their centers of contact to offer advice about and to advertise the insidious narcotic, the so-called "Sex Drug" that is so easily obtained and which perverts so greatly the morals of

those to whom we owe the obligation of protection.

(We have taken the liberty to draw freely upon an article printed in the March issue of the *Druggists Circular* by Dr. George C. Schicks, and upon a similar article that appears in the May-June issue of *The Car Owner* published by the Carolina Motor Club. We have also lifted material from Robinson's Essay on Hasheesh.—Editor.)

These Are Your New Officers

We salute the new officers of the Association who will have been installed before this issue is mailed, and we pay our respects to them in advance of their actual induction into office.

President-to-be Fordham gives every promise of being an effective leader. Inheriting from his father (who was president himself in 1929-30) a judicial and balanced nature, his administration is likely to be neither radical nor reactionary. As an earnest thinker he looks always forward to bettering pharmaceutical conditions without forgetting the realities and the hard road ahead. Friendly, democratic, a hard worker, an advocate always of the possible "bests," President Fordham is a distinct Association asset as he takes up his duties. We solicit for him a cordial hand-in-hand policy so that surrounded and supported by a tight circle of fellow members he can direct and work with us in an inspired and effective manner.

Thus we give you President C. C. Fordham, Jr.

Those of our readers who are privileged to know Vice-Presidents Phil Gattis, of Raleigh (amiable and efficient Local Secretary in 1937), Joe Holingsworth, of Mount Airy, and Carl Durham, of Chapel Hill, will realize without being told that a good trio of men will make able lieutenants for the Association during the coming year. Serving on the new Executive Committee will be Messrs. R. A. McDuffie, W. C. Ferrell, and P. J. Suttlemyre, former presidents, together with the new president, the two ranking vice-presidents, and the secretary-treasurer as *ex-officio* members. These committeemen will act officially for the organization on all matters which concern the Association between the 1938 and 1939 conventions.

Buried within this heavy bordered black rectangle is the bewildered brain of the Managing Editor who received the final proof of this issue of the Journal just as he was forced to leave for the Asheville Convention. White, unfilled space into which had to go something stared at him. Desperately he buried his vacuous brain herein.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Additional Manufacturers Qualified Under Fair Trade Law

Allecock Manufacturing Company
Abbott Laboratories
Harriet Hubbard Ayer
Bathasweet Corporation
Dr. W. B. Caldwell, Inc.
The Capudine Chemical Company
Cashay Corporation
American Cigar and Cigarette Co.
Petrolagar Laboratories, Inc.
Pycopo Incorporated

The S. Pfeiffer Mfg. Company
The Phillips & Benjamin Company
The SSS Company
Ugda, Incorporated
Wernet Dental Mfg. Co., Inc.
Winthrop Chemical Company
Hart Drug Corporation
Omega Chemical Company
Havatampa Cigar Co.

The above list of nineteen manufacturers that have qualified during the past month brings the total number of Fair Trade manufacturers now operating under our Fair Trade Law to one hundred and fifty-one. The list of the one hundred and thirty-two manufacturers qualified and operating under the Fair Trade Law prior to June 1st, appeared in the June issue of the JOURNAL.

Secretary Dargavel of the N. A. R. D. has addressed a letter, just recently, to the Presidents and Secretaries of State and Local Pharmaceutical Associations and to the members of the N. A. R. D. Committees, setting forth some of the reasons why some manufacturers are not coming under the Fair Trade Law. He states that a number of the smaller manufacturers have hesitated because of the cost involved, and that some of the larger manufacturers have not come under this law because of the lack of interest manifested by retail druggists. The N. A. R. D. has outlined to manufacturers ways and means of getting their contracts into effect on a national basis at a very low cost, that is, by reproducing them in an advertisement in the *N. A. R. D. Journal*. Some eight or ten contracts have already been carried in this medium. And, believe it or not, at least three of these contracts did not get a single signer in North Carolina. Secretary Dargavel has the following

to say with respect to the matter of signing contracts by retailers:

"It is hard to understand why those who are vitally interested in Fair Trade have not paid more attention to these contracts. The N. A. R. D. has contended that the main work in the Fair Trade movement is to get as many contracts as possible, and for druggists to sign them to get as many manufacturers as possible working under the Fair Trade Laws. Although these contracts mean a great deal to each and every independent druggist in the country, seemingly very few are paying any attention to them, and in some states not a single contract has been returned. This causes it to appear to the manufacturer that there is a great lack of interest in Fair Trade. It is no wonder that many manufacturers are using every excuse they possibly can and are saying that the druggists are not interested. After seeing some of the returns from these contracts I can hardly blame them.

"... If we are not interested in this movement, let's say so—let's tell the manufacturers there is no need of spending their good money in putting out their contracts and trying to enforce them; that we are not interested. But—if you are interested, let's show the manufacturers that interest, because when a contract is published and few returns are received, naturally the manufacturer feels there is not much interest; and many manufacturers gauge the interest in their Fair Trade contracts by the number of returns they receive.

"Won't you please send these contracts in to the different companies, and in the future watch the JOURNAL for contracts of this kind and send them in promptly? You will be rendering a service to the druggists of your state in doing so, and also, you will be helping the N. A. R. D. program. We contend that the druggists are interested in Fair Trade, and yet when the druggists are in a position to demonstrate that they are, we find very little interest. This must be overcome if the Fair Trade movement is to succeed."

Sales Tax Exemptions and Records for Drug Stores

During the last few months thousands and thousands of dollars have been assessed and collected by the Department of Revenue from the retail druggists of the State under its sales tax law. Auditors from the Sales Tax Unit have been checking up retailers for months and will continue until every retail outlet has been audited. In a large number of cases irregularities of one kind and another have been found. In some instances, druggists have kept no records at all, in others, only partial records, and in still others, they apparently have not known just what exemptions to take. In order, therefore, that this information may be in the hands of our members, we are again publishing below the provisions of the sales tax law covering drug store exemptions and record requirements.

Exemptions for Drug Stores

Sales by drug stores and pharmacies, with the exception of sales of medicines sold on prescriptions of physicians, or medicines compounded, processed, or blended by the druggist offering same for sale at retail, and sales of plain, sweet and buttermilk, are taxable sales and subject to the three per cent (3%) retail rate of tax.

The exemption for medicines compounded, processed, or blended shall only apply to those medicines compounded, processed, or blended within the place of business of the druggist offering same for sale at retail. The exemption shall not apply to proprietary medicines compounded, processed, or blended and bottled by a pharmaceutical supply house and labeled under the name

of the druggist offering same for sale at retail.

In order to substantiate and be entitled to any deduction or exemption from gross sales for sales of medicines sold on prescriptions of physicians, or medicines compounded, processed or blended by the druggist offering same for sale, an accurate and complete record of such sales must be kept separate and apart from the gross sales of other merchandise, which is taxable under the law.

A detailed record of sales made on prescriptions of physicians, properly numbered with the amount of each individual sale substantiated and supported by properly numbered prescriptions of physicians, will suffice in so far as the sales of merchandise are made on prescriptions of physicians.

In order to substantiate and be entitled to any deduction from gross sales for sales of medicines, which are refills of prescriptions of physicians, an accurate and detailed record of such sales must be kept. This record should be kept in the same manner as the record for the original prescriptions, and the refills of prescriptions should refer back to the number on the original prescription.

Sales of medicines compounded, processed or blended by the druggist offering the same for sale, should be recorded daily in a separate record or column from sales of taxable and other non-taxable merchandise. The keeping of a detailed and accurate record of such sales is an essential requirement and must be strictly adhered to in claiming a deduction or exemption for such sales.

A separate record of sales for sweet and buttermilk must also be kept. The keeping of a separate record of sales of sweet and buttermilk is essential, due to the fact that sales of this merchandise cannot accurately be calculated from the purchase invoices due to the fact that all purchases of milk by drug stores and pharmacies will not be exempt, since certain portions of the sweet milk will be utilized in the preparation of mixed drinks, prepared foods, etc.

(Continued on Page 100)

HAPPENINGS OF INTEREST

Alice Noble, Editor

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte

J. F. GOODRICH, Durham

Chapel Hill, N. C.

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Commencement at the State University

The 143rd Commencement of the University of North Carolina was held in Chapel Hill on June 5-7. The following twenty-two students of pharmacy received the degree of S.B. in Pharmacy: **John Watson Allen**, of Matthews; **Ernestine Ray Barber**, of Goldston; **Thomas Milton Bruce**, of Hot Springs; **Blanche Jarvis Bullock**, of Atrypville; **Jean Bush**, of Chapel Hill; **June Bush**, of Chapel Hill; **Joseph Harold Cameron**, of Fayetteville; **Earl Uel Capps**, of Fayetteville; **James Leonard Creech**, of Goldsboro; **Gaither Fred Johnson, Jr.**, of Winston-Salem; **Francis Philip Link**, of Reidsville; **Tom Latan Linn**, of Landis; **William Francis Lynch**, of Hillsboro; **Charles Clisby Oates, Jr.**, of Hendersonville; **Clarence Eugene Page, Jr.**, of Henderson; **Hubert Graham Price**, of Shelby; **Jesse Milton Russell, Jr.**, of Canton; **Willson Coite Simmons**, of Conover; **Elwin Creed Sutphin**, of Galax, Va.; **Robert Neal Watson**, of Jonesboro; **Iley Chester Whiteley**, of Morganton; and **Barney Paul Woodward**, of Princeton. **H. Dale Roth**, of Gainesville, Fla., was given the degree of Master of Science (in Pharmacy).

The F. W. Hancock prize was won by **C. C. Oates, Jr.** This prize of a gold watch is given annually by **Mr. F. W. Hancock** to that member of the graduating class who has made the highest average in his studies during the four years of his college career. The Buxton Williams Hunter Medal was awarded jointly to **Misses June and Jean Bush** of Chapel Hill. The Lehn and Fink gold medal was awarded to **Phil Link**, while the A. Ph. A. and N. C. P. A. membership prizes were won by **R. N. Watson** and **H. G. Price** respectively.

Other News from the University

In the late afternoon of May 27 Professors **J. G. Beard**, **H. M. Burlage**, **M. L. Jacobs**, and **I. W. Rose** were hosts to the entire student body of the School of Pharmacy and a few invited guests at a barbecue. The event was given on the University campus just outside of the school building and a delicious barbecue supper was served to about a hundred and twenty-five guests.

Dr. H. M. Burlage represented the School of Pharmacy at the Centennial Celebration of the Medical College of Virginia in Richmond on June 7.

During the spring quarter the following students of pharmacy made the honor roll: **Messrs. J. W. Allen**, of Matthews; **J. H. Cameron**, of Fayetteville; **H. E. Dillon**, of Elkin; **A. K. Hardee**, of Graham; **H. W. Harris**, of Catawba; **M. M. Kessler**, of Raleigh; **R. A. Kiser**, of Lincolnton; **Phil Link**, of Reidsville; **L. A. Lorek**, of Castle Hayne; **C. C. Oates**, of Hendersonville; **J. M. Pike**, of Concord; **H. G. Price**, of Shelby; **W. C. Simmons**, of Conover; **R. N. Watson**, of Jonesboro; and **Miss Altajane Holden**, of Bunnell, Fla. **Mr. Harris** led the group making the grade of "A" on each subject.

On the evening of June 3 women students of pharmacy gave a supper party in honor of the four women students who were to receive their diplomas the following week. Attractive presents were given to each of these students as well as to **Miss Jessie Smith**, who was celebrating her birthday on that day.

Miss Altajane Holden is attending the Students' Conference at Blue Ridge before returning to her home in Bunnell, Fla., for the summer.

Summer School began on June 13. Forty-three students of pharmacy are enrolled.

General News Items

Mr. C. M. Higgins, of Lexington, is now connected with the Smith Cut Rate Drug Store in Newton.

Mr. G. K. Grantham, Jr., of Dunn, has accepted a position with the Melvin-Cromley Drug Store, of Raleigh.

In the recent municipal elections in Hickory **Mr. P. J. Suttlemyre** was re-elected mayor, carrying four wards out of six.

Mr. and Mrs. A. C. Cecil, of High Point, spent the week of June 12 in Chicago attending the convention of the International Magician's Association. We understand that the Cecil family will go on an extensive motor trip to Yellowstone National Park and other points of interest in the West in the late summer. They are the proud possessors of a trailer and spend a great deal of their time on their many trips camping.

Messrs. Magnus, Mabee and Reynard have recently moved into their new building at 16 Desbrosses St., New York City.

We wish to acknowledge with appreciation a card from **Mrs. L. B. Willis** (nee Beatrice Averitt), who is enjoying a trip to Montreal and other Canadian points. She sends us a card of the Montreal Pharmacy, characterized as "the largest and most luxuriously appointed drug store in the world." Mrs. Willis comments upon her visit as follows: "It was a real joy to visit this store. The soda fountain and lunch counter are entirely omitted in the luxurious furnishings."

We have just learned that **Mr. Wm. H. Canaday** is now connected with the Thomas Drug Store, of Varina. Mr. Canaday was employed by the Overby Drug Store and the Adams-Young Drug Co., both of Angier, for a number of years before going to Varina.

Mr. Jas. H. Brinkley, formerly with the Smith Drug Co., of New Bern, is now with the Walgreen Drug Co., of Raleigh.

Mr. F. O. Garren, of Arden, accepted a position with Sutton's Drug Store, of Chapel Hill, on June 5.

We understand that **Mr. C. M. Williamson**, proprietor of the Laurinburg Drug Co., of Laurinburg, and his brother, **Mr. Bill Williamson**, have recently completed a history of Parkton's National Guard Company, which was organized in 1847 and is one of the oldest military organizations in the State. Druggist Williamson is originally from Parkton.

Mr. C. E. Page, Jr., has accepted a position with Cromley-Melvin Drugs, located in the Cameron Park section, of Raleigh.

We are delighted to report that Miss Mary Ann Jarrett, daughter of **Mr. and Mrs. Lloyd M. Jarrett**, of Biltmore, is rapidly recovering after an emergency operation for appendicitis.

Re-organization of the Durham Drug Club was made on the evening of June 22 in the Washington Duke Hotel. **Mr. D. L. Boone**, president, presided over the meeting.

Mr. C. C. Oates, of Hendersonville, who graduated from the State University this month, will be associated with the Economy Drug Store in his home town during the summer months, and in the fall will return to Chapel Hill to take graduate work in pharmacy.

On the cover page of *Drug Topics* for June 6 appeared a reproduction of an oil painting executed by **Mr. Louis Cobb**, of Mount Olive, of himself, that represents him "Burning the Midnight Oil" during his student days at Chapel Hill back in 1919-21. The original painting was presented to the library of the School of Pharmacy about a year ago.

Cline's Drug Store, of Asheville, located at 321 Merrimon Ave., was formally opened on May 9. The pharmacy is owned by **Mr. C. E. Cline** and is one of the finest and most up-to-date in the mountain city.

Mr. J. W. Allen, of Matthews, who was one of the pharmacy graduates at the University this June, has been accepted by the marines. On May 23 he successfully passed a physical examination given by the board of medical examiners in Washington, D. C., and has been commissioned to report as second lieutenant to the marine basic training school at Philadelphia some time the early part of July. Mr. Allen has been attending camp at the marine training base

at Quantico, Va., during the past two summers and was one of seven selected from the 120 men at the summer camp to take the physical examinations. He expects to remain in Philadelphia for a year where he serves a "sort of marine apprenticeship," after which he will go to sea for another year.

A reporter tells us that "to Eli Lilly and Co. belongs the distinction of having been the first pharmaceutical concern in the United States to open a branch house and that this was established in Kansas City, Mo., in 1881." In 1933 the company purchased a new building which was first occupied by the company last May after extensive remodeling. It is a concrete and reinforced steel structure located at 819 Broadway. For the past thirty-six years the business has been transacted at 908 Central St.

Mr. Holley M. Bell, originally of Windsor, is now making his home at 302 Pembroke Ave., Norfolk, Va.

News Items from Greensboro

The first summer meeting of the Greensboro Drug Club was held at the Firemen's Club House near Guilford Battleground on the evening of June 10. About forty members enjoyed a well prepared barbecue followed by a dance. **President Tom Crutchfield** announced that the finances of the club were in sound condition and that other evening meetings would be held during the summer.

Mr. Earl Weatherly, former druggist of Greensboro, but now with the Penn Mfg. Co., of Madison, recently made a talk to the Greensboro Philatelists' Club. His subject was Confederate stamps. Mr. Weatherly's chief hobby is collecting stamps.

Druggists C. N. Herndon and Lon Russell spent a week at Morehead City and Wrightsville Beach during the month of June.

Miss Carolyn Cox, of the McDuffie-Eubanks Drug Co., vacated for one week during June at Wrightsville Beach.

Druggist Charles Hilton, for twenty years manager of the White Oak Drug Co., is now prescriptionist with Liggett's.

Druggist J. P. Bradley, for the past year with the College Pharmacy, is now with the

Piedmont Laboratories. He was succeeded at the College Pharmacy by **Mr. Judson Boaz**.

Dr. Grady Siske, who graduated in pharmacy at the State University and practiced in Greensboro for several years, later entering the profession of medicine, is now a very busy physician at Pleasant Garden.

For Sale

Old established drug business for sale. Address your reply to **Carolina Journal of Pharmacy**, attention **GTC**, Chapel Hill, N. C.

Dr. Zoeller Presents Memorial

Dr. E. V. Zoeller has presented to the Howard Memorial Presbyterian Church, of Tarboro, a memorial room in honor of his sister, Miss Elizabeth Zoeller. The Sunday School assembly room has been redecorated by Dr. Zoeller, with new hymnals and a bronze memorial plate. The dedication exercises were held on June 5 and the service was one of the most beautiful ever held in Tarboro. The presentation was made for Dr. Zoeller by Mr. R. B. Peters, Jr. Miss Zoeller was well known to JOURNAL readers as she frequently accompanied her brother to the annual meetings of the N. C. P. A. She died suddenly about eighteen months ago following a heart attack.

Board of Pharmacy Holds Examinations

Eighteen candidates for license as pharmacists and nine for assistant pharmacists were successful in the semi-annual examinations held on June 14-16 by the Board of Pharmacy in the Howell Hall of Pharmacy at Chapel Hill. *Licensed as pharmacists* were: **E. C. Buchanan**, of Beaufort; **Jean and June Bush**, of Chapel Hill; **H. B. Duffy**, of New Bern; **H. J. Kee**, of Gum-berry; **T. L. Linn**, of Landis; **R. T. McNair**, of Rockingham; **C. C. Oates, Jr.**, of Hendersonville; **C. E. Page, Jr.**, of Henderson; **H. G. Price**, of Shelby; **T. R. Robinson, Jr.**, of Goldsboro; **H. E. Smith**, of Con-over; **H. O. Thompson**, of Sanford; **S. M.**

Turner, of Charlotte; J. W. Watson, of Rocky Mount; R. N. Watson, of Jonesboro; I. C. Whiteley, of Morganton; and J. A. Way, Jr., of Greensboro. *Licensed as assistant pharmacists* were: L. B. Craig, of Southern Pines; G. M. Culbreth, of Rockingham; A. G. Daniel, of Fremont; R. J. Darden, of Mount Olive; J. R. Elson, of Enka; A. A. Gwynn, of Mount Airy; J. W. Pike, Jr., of Concord; E. L. Pilkington, of Pine Level; and E. L. Riggsbee, of Durham. Every member of the Board was present for the examinations.

Frank L. McCartney Elected President of The Norwich Pharmacal Co.

At a regular meeting of the Board of Directors of the Norwich Pharmacal Co. held on June 2, Mr. Frank L. McCartney, Vice-President and Manager of the Company's Chicago Division, was elected president to fill the unexpired term of Mr. Robt. S. Eaton, who just previously had been elected Chairman of the Board. Mr. McCartney is a native of Virginia and a graduate from the Maryland College of Pharmacy with the degree of Doctor of Pharmacy.



He was with Sharp & Dohme for many years and during the World War served with distinction until June, 1919. He then

became associated with Monsanto Chemical Co., in charge of the New York branch, later vice-president in charge of sales. He joined with the Norwich Pharmacal Co. on March 16, 1924.

At the same meeting, Mr. McCartney was also elected a member of the Executive Committee, and Mr. Turner F. Currens, Vice-President and Director was appointed Chairman of the Merchandising Board.

McKesson Praised by Fellow-Townsmen

At a recent meeting of the Statesville Rotary Club Mr. A. J. Salley gave a shop talk that instead of dealing with his own business spoke about Rotarian L. W. McKesson's business—the Statesville Drug Co. In a brief history of the firm he took occasion to praise Druggist McKesson, who is one of the Rotary Club's most popular members. The Statesville Drug Co. was organized thirty-four years ago and is still in business at the same stand. Mr. McKesson began his connection with the firm upon its organization as vice-president. For many years the store served as unofficial headquarters for Confederate veterans in town for Memorial Day celebrations. Speaking of the proprietor Mr. Salley said: "Mr. McKesson is one of the civic leaders of Statesville. He has served on committees and done his share of the hard work for many a civic movement. Known and loved as a friend by the people of the community, he has, through the years, served as groomsman at many a wedding and performed the office of pallbearer at many a funeral."

Mr. McKesson is a "live wire" and his window displays are always of interest. Taking note of Father's Day recently there was an exhibit in the two store windows of some of the fathers of Statesville—now all dead. The collection covered a period of approximately fifty years, and there were some eighty pictures in all.

Engagements

Announcement has just been made of the engagement of Mr. Frank Wilson Dayvault, of China Grove and Lenoir, to Miss Josephine Tomlinson, of Black Creek, the wedding to take place late in July. Mr. Day-

vault graduated from the State University in 1929 winning the Bradham Prize for the highest average during his three years of study, and the following week was awarded the Beal Prize for making the highest average on the State Board examinations. He was one of the charter members of Rho Chi, honorary pharmaceutical scholastic fraternity and of Phi Delta Chi. During his third year he served as student assistant in the pharmaceutical laboratories. After receiving his license he became associated with the drug store of Geo. C. Goodman and Co., of Mooresville, and upon Mr. Goodman's death, with his partner, **Mr. Geo. S. Templeton**, purchased the business. Last summer the firm also purchased Crawford's Drug Store in Lenoir, Mr. Dayvault taking over the active management. It is operated as Dayvault's Drug Store. The JOURNAL takes this opportunity of extending congratulations to Mr. Dayvault and wishing for him and his bride-to-be much happiness.

Marriages

In a formal afternoon ceremony, solemnized on May 28 in the Hood Memorial Christian Church, of Dunn, Miss Martha Cannady became the bride of **Mr. William Wright Carroll**, son of Mr. and Mrs. W. H. Carroll, of Godwin. The bridegroom had as his best man, **Mr. Leonidas Jackson**, of Erwin. Mr. Carroll is a graduate of the State University School of Pharmacy and is a member of the Rho Chi society. He was licensed as a pharmacist in 1932. He is now affiliated with the Fitchett Drug Co., of Dunn. State papers recently carried lovely photographs of Mrs. Carroll in her wedding gown.

Mrs. Wm. H. Eskridge announces the marriage of her daughter, Nina Meredith, to **Mr. George Fulghum Bryan**, on June 11. Following a wedding trip, the young couple are at home to their friends at 325 E. Park Ave., Charlotte. Mr. Bryan is manager of Eckerd's Drug Store in the Mecklenburg capital.

Announcement has been made of the marriage of **Mr. P. M. Oliver, Jr.**, manager of the Walgreen Drug Store, of High Point, and Miss Margaret Wise, of Orangeburg, S. C., on June 20.

Miss Edna Earle Lee, daughter of **Mr. and Mrs. P. A. Lee**, is to be married to Mr. John Perry Jones on the evening of July 1st in the Divine St. Methodist Church, of Dunn.

Deaths

It is with sincere regret that we announce the death of **Mr. John Alton Weaver**, of Statesville, on May 27, following a several months' illness. A native of Iredell County, Mr. Weaver was born in Olin Township on January 18, 1906, the son of John W. and Etta Johnson Weaver. He was educated in the public and high schools of his county and later took a course in pharmacy at the State University, graduating in 1931. He was an honor student and a member of Rho Chi. For some time following his graduation he was connected with the Nissen Drug Co., of Winston-Salem, but for the past four years had been pharmacist with Purcell's Drug Store in Statesville. His health was not good for several years before his death. He was seriously ill two years ago and was finally compelled to have his leg amputated. He seemed to recover but last December was forced to enter the hospital again where he remained until his death. We remember him as a quiet, earnest student at the University, who could nearly always be found in the library when he was not on class. The JOURNAL joins many other friends in extending to his widow and small son sincerest sympathy.

Mr. Thomas H. Lutterloh, aged 69, prominent citizen of Sanford, died at his home on the afternoon of June 6 after a long period of declining health. He was the son of the late Dr. I. A. H. Lutterloh and Ruth Henderson Lutterloh, of Chatham County and had resided in Sanford for 40 years. He was associated in the drug business with his brother, Dr. I. H. Lutterloh, and was formerly assistant postmaster and had served as a member of the board of aldermen. He was a member of the Methodist Church and the Masonic order.

Friends were shocked to learn of the death of **Mr. Henry Eddins Craven**, aged 58, vice-president and sales manager of the W. H. King Drug Co., and a well-known Raleigh

civic and religious worker, which occurred suddenly at his home early on the morning of June 16. His death, due to heart failure, occurred on his twenty-seventh wedding anniversary. Mr. Craven was a native of Concord and obtained his education at Wake Forest College. He received both the degrees of A.B. and M.A. in 1903. Immediately after graduation he entered public school work and was connected with North Carolina schools until 1917 when he accepted a position with the W. H. King Drug Co. He quickly demonstrated his business ability and was made vice-president and sales manager, which offices he held at the time of his death. He was a member of the board of deacons of the First Baptist Church and of the Lions Club, of Raleigh, and these bodies served as honorary pallbearers at his funeral. Associates in the W. H. King Drug Co. were active pallbearers.

LEGAL SECTION

(Continued from Page 94)

Sales Tax Records

It shall be the duty of every person engaging or continuing in any business in this State for which a privilege tax is imposed by the sales tax law to keep and preserve suitable and adequate records of the gross income, gross receipts and/or gross receipts of sales of such business and such other books or accounts as may be necessary to determine the correct amount of tax for which he is liable under the provisions of the article. It shall be the duty of every

such person to keep and preserve for a period of three years, or until audited by an Examining Accountant of the Department of Revenue, all books and records of gross receipts or sales and all invoices of goods and merchandise purchased for resale and all other records necessary for ascertaining the true tax liability. All records shall be open for examination at any time by the Commissioner or his duly authorized agents.

The keeping of records is an essential requirement of the sales tax law and this requirement of the merchant is definite and absolute. The Commissioner of Revenue insists and expects each merchant to keep accurate and adequate records showing gross sales of tangible personal property, whether taxable or not, and gross sales of non-taxable merchandise and allowable deductions. If a merchant fails to do so his gross sales shall be assessed in the manner provided by law. Wholesale merchants or others, claiming and reporting sales at wholesale shall be required to keep a duplicate invoice or bill of sale on all such sales—including both cash and charge sales, such invoices or bills of sale to be retained for a period of at least three years or until audited and inspected by an Examining Accountant of the Department of Revenue. Failure to keep such duplicate invoices or bills of sale shall subject the reporting taxpayer to liability on total gross sales at the rate of tax levied upon the retail sales of merchandise.

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Officers for the North Carolina Pharmaceutical Association for 1938-39

President, also Chairman of Executive Committee.....C. C. Fordham, Jr., Greensboro
Secretary-Treasurer.....J. G. Beard, Chapel Hill
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....F. O. Bowman, Chapel Hill

Sleeping Pills

By H. C. McAlister

In the July, 1938 issue of the *Readers Digest*, there appeared an article under the heading "Dangerous Lullabies" written by Lois M. Miller and condensed from *Hygeia*. The following are some quotations from this article:

"Sales of sleeping pills are enormous."

"Millions are spent for the purchase of these items."

"Druggists in large cities say that sleeping pills sell as fast as aspirin and laxatives."

"I could report at least twenty cases here in Boone County. Some are now in the asylum, some in jail, some in hospitals, eight or ten are home, well—and some are dead. Others will die or be committed to an asylum before the lawmaking bodies wake up."

"More than 75 percent of patients in our hospital (neurological) had been taking large doses of barbiturates for more or less extended periods of time before admission."

These are forceful statements—the entire article is forceful—and must cause every honest druggist to do some thinking. Without even attempting to determine the cause of this situation or do any finger pointing, there are certain facts that we cannot overlook. When we secure license to practice pharmacy we are granted several privileges which no one else enjoys. With these privileges, however, we incur some obligations, the main one being the protection of public health that lies within our scope. It is, therefore, our duty to protect our customer friends from these insidious and dangerous drugs by educating them to their use only under proper supervision—when they may be a blessing.

(Editor's Note. The N. C. Hypnotic Law forbids the sale of barbituric acid compounds or derivatives, chloral hydrate, sulfonal, and trional by any other person than pharmacists, physicians, dentists, and veterinary physicians. Pharmacists may not sell, except upon prescription, more than twelve therapeutic doses of the above hypnotics to any one person (except epileptics). All sales must be recorded. The record must show the name of the article, quantity sold, date of sale, name and address of purchaser, and name of dispenser.)



CHRISTOPHER COLUMBUS FORDHAM, SR.
Born August 18, 1870; Died July 3, 1938

Christopher Columbus Fordham, Sr.

1870-1938

Mr. C. C. Fordham, Sr., died at his home in Greensboro, N. C., on July 3 at 10:30 p.m. Only twenty-five minutes elapsed from the time he was stricken with a coronary occlusion until his death occurred. He died as beautifully as he had lived—gently, gallantly, courageously.

Mr. Fordham was born in Jones County, N. C., on August 18, 1870, the son of Christopher Columbus and Winifred Croom Fordham. On November 28, 1894, about one year after he started his forty-five years of service in the drug business, he was married to Miss Maggie Shepherd Barns, of Dunn, N. C. To this continuously contented couple four boys were born—Edward, Christopher, Jefferson, and Woodrow.

Christopher, Jr., the second eldest of the four boys, was inducted into the office of President of the N.C.P.A. exactly four days before Mr. Fordham's death and nine years after the latter had himself assumed the same office. The retiring president graciously asked Mr. and Mrs. Fordham to present their son for installation. Approaching the platform slowly and with dignity, their arms linked with those of the young president, one could discern the light of pride and love in their eyes as they introduced their boy upon whom the gold badge of the presidency was to be pinned. One could also see the mist of tears in the eyes of those who witnessed the ceremony.

It is hard, fearfully hard, to realize that Mr. Fordham is dead. Yet to those who were privileged to know him intimately he has left a legacy of spirit-in-life that can never die so long as those who have it live. The humblest of the poor felt it and loved him and were lifted by him. Their grief is no less real because of their inability to express it. After all, *who*

can express a deep sorrow and pain that lie beyond the grasp of words?

There comes to us the memory of a cold, rainy afternoon in winter. A scantily clad, undernourished old woman who had borne the strain of bearing, rearing, and feeding several thankless children, came into Mr. Fordham's store and asked pitifully for something that would check a cough that was racking her tired old body. She knew that he knew she could not pay for it; knew that she already owed him much; but her primary knowledge pertained to the heart of the man. Hurriedly he prepared that which she needed so urgently and presented it to her with the simple grace of the gentleman he was, while on his face was a kindly smile that must have made her feel that he was tendering a sympathetic understanding and not charity. (We thought we saw a bit of money pass from his hand to hers as he bade her good day.) It was not the amount of the gift that mattered but the Christian spirit behind it that counted. To us this simple incident was symbolic of Mr. Fordham's life. Other incidents come to mind that illuminate and illustrate the fine character of the man, but space limitations prohibit their mention.

Faithful, generous, tender, understanding as husband and father; friend and advisor to a host of people of all ranks and stations; loved by his intimates and respected by all who knew him even casually; religious and reverent and energetic in the relations he assumed as a churchman. Mr. Fordham has passed from a world made richer by his service to Him who inspired him always to say Our Father Who Art in Heaven.

As he lived, so he died, gently, gallantly, courageously.—J.G.B.

Is Fair Trade Worthwhile?

By J. G. Beard

Thousand of druggists over the country and a number in this State are asking themselves—or are being asked—the question “Is Fair Trade Worthwhile?” The consuming public likewise is asking the same question. The answer to this query will be Yes or No depending mainly upon the way small and largish dealers, wholesalers and manufacturers, handle the matter. (We are thinking now of our retail drug stores.) Yes means success *gradually*; No means failure *soon*. Which answer do we druggists want?

If we like Fair Trade and want to keep it, realizing that it cannot work miracles, each of us must get off of the sidelines reserved for speculators and go to work on the field, each according to his ability, but all with a will to win. (You have seen grandstand quarterbacks, haven't you, yelling what *should* have been done *after* a play has failed?)

We must face realistic facts. Fair Trade Acts, Federal and State, were never expected to restore full prices immediately. They only fix a floor without a ceiling: a floor beneath which the prices of nationally advertised, competitive merchandise may not descend. These acts are not compelling; merely ENABLING. They provide us with a legal opportunity to do one Big Thing. This big thing, in essence, gives us a chance, without any hindrance, to *work out* our own salvation—something we have never had before.

We said to “Work Out.” Now “work” is a mean word to many of us, but do we not have to work for everything worthwhile we get?

When we opened a drug store, what did we expect? We expected a small volume and a little net by the end of the first year or so. Failing

to get more, did we quit? No! We used experience as a guide, repeating not our mistakes, but clinging tightly to profitable principles. Gradually, if we kept working, kept learning, kept our clerks working with us more than for us, we gained bigger volume and increased profits. Finally we educated ourselves, and we educated the public to trust us with more business, and we succeeded.

Apply the above example to Fair Trade in North Carolina but use eight hundred-odd stores instead of one. We offer a formula for you to consider. Here are the ingredients: Money, Co-operation, Patience, and Persistence.

1. **Money.** The Fair Trade Committee needs money to operate successfully just as your store does. It cannot borrow. Contribute to this operating fund according to your means but consider it as an investment and not as charity. Send in a check promptly. “Tomorrow is unborn. Today is here—Use it.”

2. **Co-operation.** The Committee needs Working Co-operation. Work with it and for it when it needs your help. Do not leave it to George. “George don't live here no more.” When your own store needs help, you do not wait for George, a stranger, to help, do you? Well then!

3. **Patience.** We hate to admit it but “Rome was not built in a day.” Do not fuss and fume for you might fulminate. Fair Trade is evolutionary, not revolutionary. Unless you expect to die shortly, you will find your patience rewarded sooner than you may believe.

4. **Persistence.** If your business is slack this month, do you give up, whipped? If Fair Trade returns to you seem slow up to now, must you

call it a failure? Have you ever built a home for yourself? Remember how long it seemed until you could move into the place? The cellar was merely a red hole in the ground; the foundation was started but rain came; the first floor and second (if any) went up rapidly and a roof was soon over the place. You and your wife beamed and thought "T'won't be long now." You looked at it daily, then you and your wife began to wiggle and squirm—maybe *you* did a little private cussing. "Why don't those (adjective) plumbers and plasterers and painters work faster?" Remember? But the Day finally came and you moved in. Was the pleasure you got then worth waiting for? Yes Siree!

You had to work for that home, didn't you?

You had to wait for that home, didn't you?

Are you sorry you worked and waited?

Is Fair Trade Worthwhile? Please do not say No impulsively. Think it over. Macy *et al.* would like to take you across their big knees and spank the stuffin' out of you. How would you like that, eh?

"Is Fair Trade Worthwhile?" YES!

New Membership Certificates

At the Asheville meeting it was decided to change membership certificates from the large, lithographed form to a 7" x 9" annually dated, printed certificate. A few weeks will be required for the new sort to be selected, printed and distributed. May we ask new members to be patient in the meanwhile?

Executive Committee Meets

The new Executive Committee met in its first session July 14. Every member was present. They are: Chairman C. C. Fordham, Jr., and Messrs. Phil Gattis, Joe Hollingsworth, R. A. McDuffie, W. C. Ferrell, P. J. Suttlemyre, and J. G. Beard.

One of the most important features of the meeting was the action upon dues, which was fully described to all members in a letter under date of July 16. The same letter explains the action of the Committee in respect to Fair Trade work in this State. Many other transactions of business were completed. Reports concerning them

will be submitted, as usual, at the next meeting of the Association.

Did You Get a Letter?

On July 20 Executive Secretary Bowman, of the Fair Trade Committee, mailed out a letter to all of the proprietors of drug stores in this State. The letter explained that manufacturers can no longer be expected to finance each state committee's operating expenses, and it then asked that voluntary donations be made to the important work by the druggists of North Carolina.

Did you get this letter? Have you read and studied it carefully?

If you believe in Fair Trade, as surely you must, and if you want the work to be successful rather than to atrophy for lack of nourishing support, we believe that you will want to donate in accordance with your means. There is nothing compulsory about it except as you believe that since the work that is done is done in your interests, you should help to support it along with others who are to be benefited.

We insert this note with the hope that it may pull some of the letters out of a pigeon-hole and place them in front of a checkbook.

Will You Be a Witness?

Not as a participant but merely as an observer we have seen many instances in which we believe that the Pharmacy Act could have been effectively enforced if only the druggists in the community would have consented to serve as witnesses against a violator. But would they do it? Not that we remember hearing about. To our mind this refusal sounds like a little boy who will not tell on his pal for a minor offense, or a college boy who won't report a case of cheating. They like to call this chivalry, but we call it cowardice. We can forgive them, however, for they do not see the seriousness of their silence. The case is not so easily understood though when grown men see an offense committed that exposes the public to danger and themselves to unfair competition and pharmacy to a lessened respect. Usually these men know much better than the laity that danger exists which should be stopped. Ask them why they are

(Continued on Page 113)

Dispensing of Medication*

By I. T. Reamer

I was standing in the prescription room of a drug store recently, when one of the outstanding physicians of North Carolina, both as a practitioner and research worker, entered. He slapped the druggist on the back and said, "I am going on a two weeks' vacation with my family and need a few supplies; I always like to get my drugs strict from you. Somehow or other I have a lot of confidence that the medicine you dispense is correctly prepared." To receive such a compliment from an outstanding personality was something to warm the druggist up inside. Each and every druggist could enjoy just such a reputation if he paid strict attention to the dispensing of medication from his prescription department.

During the past several months, I have observed a few of the little touches in dispensing, that if corrected would help quite a number of druggists create a better impression among patients and physicians.

I would like to present a few case reports of dispensing that caused a loss of faith in each instance. One ounce of one percent ephedrine sulphate aqueous solution was ordered to be used in the nose, one or two drops in each nostril when needed. The medication was dispensed in a regular one ounce bottle, evidently without a preservative. It was used a few times, relief was experienced, and then it was put aside in the medicine cabinet for future use. After about one week or more the medication was taken out of the cabinet for use again. It was not a crystal clear solution this time; there was a growth in it. The patient carried the bottle to the doctor, and he wrote another prescription, advising the patient to have it filled at a different drug store. If the druggist had added chlorobutanol the growth would not have occurred and if he had dispensed the solution in a dropper bottle, he would have displayed better dispensing technique. I believe that all medications ordered in drop doses should be prepared in dropper bottles in order to avoid the possibility of contamination that

is ever present when loose droppers are dispensed.

Another instance recently came to my attention of a drug being dispensed with the label of the prescription not carrying out the doctor's orders. The patient in this case was very ill, and a correct dosage meant a great deal. Tincture of digitalis was ordered. The prescription was written for 15 minims four times a day for three days and 15 minims daily thereafter. The label was neatly but incorrectly typed by the druggist as 15 drops in each instance where 15 minims had been ordered. The dosage for one week should have been 240 minims, whereas with a drop dosage, the patient received only 100 minims. This represented more than 100 per cent error in dosage. In order to ascertain if this was being done generally, I had several prescriptions written for tincture of digitalis in 1 cc and 15 minim doses. Each and every prescription came back with the labels reading 15 drops.

There are several ways in which this error might be corrected. The druggist could sell the patient a minim graduate; or the correct number of drops representing 15 minims could be counted out and the labels so marked; or the physician could be informed of the use of iso-alcoholic elixir, and the preparations diluted so that each teaspoonful would carry the correct dose. There would be the possibility of error in the variation in size of different teaspoons, but surely the error would not be comparable to the incorrect drop dosage method.

Deterioration of drugs is another problem that confronts the prescriptionist who desires to do a better job in the dispensing of medicine. Today we find dated coffee, dated flash-light batteries, etc. on the market, but very seldom do we find deteriorative drugs protected with an expiration date.

Solutions of acriflavine; silver salts, such as silver nucleinate or argyrol and silver proteinate or protargol; and alkaloidal salts used in eye solutions, such as homatropine

* Presented before the Section on Practical Pharmacy and Dispensing at the 1938 meeting of the N.C.P.A.

and eserine all deteriorate after a period of time. The combination of neo-silvol and ephedrine for use as nose drops causes quite a bit of irritation if used when deteriorated. In the hospitals these solutions are protected not only by being made fresh in distilled water and put in amber bottles, but each bottle is labeled with an expiration date. These solutions, as dispensed by drug stores, are for immediate use, but if they have no dating they are stored in the medicine cabinet for future use. If physicians were informed of your practice of dating solutions, they would prescribe smaller quantities. The patient would benefit with the use of potent medication, and the druggist would have more refills of this type of medicine.

In the preparation of some official solutions it is very easy to detect the error in compounding after a period of time. The Solution of Potassium Iodide N. F. is only correctly prepared when thiosulfate of soda is added to prevent the liberation of free iodine. It has been called to my attention on frequent occasions that this solution when purchased from some of our stores turns in

color from a clear solution to a brownish one indicating deterioration. The U. S. P. and N. F. are very valuable books to study and many errors in dispensing could be corrected if our druggists made a thorough study of these publications.

There is much room for improvement in the dispensing of ointments. The jars have been improved in appearance but the possibility of contamination is ever present. Many of us have seen the soiled finger used to remove the ointment from the container to the infected area. Ointment tubes are easily sterilized and filled, assuring the patient of an aseptic product for the treatment of his skin rash or disorder.

On the shoulders of the druggist rests the burden of responsibility to protect the public in the use of the medicine that the doctor prescribes. We can not afford to fall down on the job. A pat on the back, a vote of confidence from both physician and patron, is a fine tonic which never deteriorates. The only preservative and dating needed is an improvement in your dispensing of medicine.

HAVE YOU VOTED YET?

Mail ballots for officers of the Association for 1939-1940 were sent to all members immediately following the Asheville meeting. We hope that you have already sent your ballot properly marked to President Fordham in Greensboro. Frequently, however, members misplace their ballots and so we are printing below a copy of the one mailed to Association members. If you have lost your ballot you can write the Secretary-Treasurer for a new one or you can indicate your choice for the various offices on the one below, place it in a plain envelope with your name and address, and then forward to President Fordham. Every dues-paid member is entitled to vote but the ballot must be returned within thirty days after its receipt in order to be counted.

For President

(Vote for One)

- ☐ Phil D. Gattis, Raleigh
☐ A. N. Martin, Roanoke Rapids

For First Vice-President

(Vote for One)

- ☐ Joseph Hollingsworth, Mt. Airy
☐ W. M. Sally, Asheville

For Second Vice-President

(Vote for One)

- ☐ R. I. Dailey, Reidsville
☐ Ralph Rogers, Durham

For Third Vice-President

(Vote for One)

- ☐ Paul Bisette, Wilson
☐ S. G. Etheridge, Elizabeth City

For Secretary-Treasurer

(Vote for One)

- ☐ J. G. Beard, Chapel Hill
☐ C. L. Eubanks, Chapel Hill

For Member of the Executive Committee for a Three-Year Term

(Vote for One)

- ☐ C. C. Fordham, Jr., Greensboro
☐ R. E. Kibler, Morganton

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Additional Manufacturers Qualified Under Fair Trade Law

B. & L. Laboratories
Chesebrough Manufacturing Co.
Clean House Products, Inc.
Consolidated Chemical Company
The Expello Corporation
Feminine Products Division,
Carter Products, Inc.

Grabosky Brothers
Griffin Manufacturing Co.
Kohler Manufacturing Co.
Newskin Company
Poloris Company, Inc.
Rolls Razor, Inc.
The Wix Company

Manufacturers continue to come under the North Carolina Fair Trade Law. The above list of thirteen manufacturers comprises those firms that qualified last month. During the month of June nineteen qualified. These were carried in the July issue of the JOURNAL. In the Program issue of the JOURNAL—June—there was carried a list of all firms that had qualified up to June 1st, one-hundred thirty-two in number. The total number of Fair Trade manufacturers, therefore, has now reached one-hundred and sixty-four. Others are in the process of coming under our law. We have every reason to expect the number to be swelled to more than two-hundred within the next two or three months.

The Fair Trade Committee is constantly reminding those manufacturers who have not seen fit to qualify under our law of that fact, and are urging them to come Fair Trade with us just as soon as arrangements may be made to do so.

Every retail druggist interested in Fair Trade is asked to manifest as much interest in the movement as the manufacturers are showing. Your co-operation to this extent will assure it of success.

Standard Fair Trade Price Book

We still have a quantity of the Standard Fair Trade Price Books, ready for distribution to those drug stores desirous of ob-

taining one of these books. Each book carries minimum resale price sheets of approximately one hundred manufacturers. Additional price sheets will be mailed to all stores having the standard price book from time to time as other manufacturers come under our law, and when those now operating thereunder revise their prices, that is, when such firms furnish these sheets for distribution. A rather large number have not as yet adopted the standard price sheet. The price of the book is One Dollar, which amount will cover only a part of the cost involved in its preparation.

Between four and five hundred retail drug stores have these books. We shall mail to any one of these stores, upon request, an alphabetical index for same, without cost. All books mailed from our office henceforth will have this index.

Reward

The writer will pay a reward of one dollar to the person who will return to him the copy of the New York Fair Trade Price Book, which was inadvertently mailed to some drug store instead of a copy of the North Carolina Fair Trade Price Book.

Druggists in 1939 General Assembly

The druggists of North Carolina are fortunate in that they will have more representation from their own ranks in the 1939

Legislature than they have had at any General Assembly for many years. Nominated (which means election) to the Lower House are:

R. S. Knight, Jr., Columbia, Tyrrell County.

R. T. Fulgham, Kenly, Johnston County.

R. T. McNair, Rockingham, Richmond County.

Nominated to represent the Twelfth Senatorial District, comprising the counties of Harnett, Hoke, Moore and Randolph:

Fred S. Thomas, Erwin.

We extend congratulations to these gentlemen, and every assurance is ours that all problems arising during the next Legislature affecting the retail drug business will receive their most careful thought and consideration.

The New Food, Drugs and Cosmetic Act

When President Roosevelt signed the Food, Drugs and Cosmetic Act on June 25th, enacted by the last Congress, there was brought to an end the long drawn out controversy over the revision of the Food and Drug Law.

In many particulars the new law is far more drastic than the old law, while in other respects it has been modified to no little extent.

In the first place, cosmetics are brought under the law for the first time, insofar as misbranding and adulteration are concerned. Also, the term "Drugs" has been broadened to include devices, instruments or apparatus or their component parts that are used in the treatment, cure or mitigation of disease, or are used in correcting defects in the anatomy of human beings or animals.

With reference to seizures of merchandise, under the old law the Food and Drug Administration was permitted to make multiple seizures of goods that did not conform in its opinion to the requirements established by the administration, and frequently citations were issued and merchandise seized in several Federal Judicial Districts. Under the new law, but one seizure may be made unless the defendant has previously been

found guilty of violating the law and regulations promulgated thereunder, or unless the Secretary of Agriculture has probable cause to believe that the misbranded article is dangerous to health, or that the labeling of the misbranded article is fraudulent or misleading to the injury of the consumer. In such cases more than one seizure may be made.

The new law provides further that "drugs not on the market at the date the Act was signed by the President, cannot be shipped in interstate commerce until an application has been filed with the Secretary of Agriculture, which contains full reports of investigations which have been made to show whether or not such drug is safe; a full list of the articles used as component parts of such drug; a full statement of the composition of such drug; a full description of the methods in, and the facilities and controls used for the manufacture, processing, and packing of such drug; such samples of such drug and the articles used as components thereof, as Secretary of Agriculture may require; and, specimens of the labeling to be used for such drug.

"If the Secretary offers no objection, then at the end of sixty days, a new drug may be sold in interstate commerce, unless the Secretary by notice to the applicant in writing postpones the effective date of the application to such time as the Secretary deems necessary to enable him to study and investigate the application, which time however may not be more than one hundred eighty days after the filing of the application."

Definite authority is given the Secretary of Agriculture to promulgate standards of identity, standards of quality, or reasonable standards of fill of container. The 1936 Act lacked definite authority for standards heretofore published.

Full authority is likewise given the Secretary of Agriculture to promulgate regulations for the enforcement of the Act, and to hold hearings on his own initiative or upon appeals of any industry in connection with a proposal to issue, amend, or repeal any regulation. Notice of such hearing is required to be given. Appeal by persons ad-

(Continued on Page 113)

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Official Reporters

Chapel Hill, N. C.

J. K. CIVIL, Charlotte
N. B. MOURY, Greensboro

J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Vacation Time!

About the time the August issue of the Journal comes from the press the editor of this section will leave for her vacation. We are suggesting, therefore, that all letters needing her attention be addressed simply to the Carolina Journal of Pharmacy to insure a prompt reply. May we also take this opportunity to wish for each and every one of our friends a very pleasant summer!

General News Items

Druggist D. W. Tart, of Roseboro, accompanied by his wife and daughter, has just returned from a delightful pleasure trip to California. He also visited Atlanta, New Orleans, many interesting places in Texas and New Mexico, including the Carlsbad Caverns; the Grand Canyon of Arizona; Boulder Dam; Yellowstone Park; and the Rocky Mountain Park, of Colorado. In California the party went to Los Angeles, San Francisco, and the Sequoia and Yosemite Parks. How we envy the Tarts their wonderful vacation!

Mr. James Maxwell, 514 West Palmetto St., Florence, S. C., has taken over the territory of Mr. Herman H. Huggins, representative for Henry K. Wampole and Co. Mr. Huggins recently resigned due to ill health. Mr. Maxwell will cover South Carolina and western North Carolina. Mr. Norman B. Moury will continue as representative in Piedmont and eastern North Carolina.

Mr. and Mrs. C. T. Council have returned to Durham following a month's tour of the United States and Canada. While away Mr. Council attended the convention of Kiwanis International at San Francisco.

Mr. F. O. Garren, of Arden, has been transferred from Sutton's Drug Store in Chapel Hill, to the Sutton store in Edenton.

The Whelan Drug Co., of Durham has obtained a building permit to make alterations in its store at 105 W. Main St.

Mr. Ralph Rogers, long associated with the drug business of Durham, was recently elected president of the Durham Drug Club. Officers elected to serve with President Rogers during the year are S. O. Brewer, *vice-president*; E. B. Cole, *secretary*; and E. G. Green, *treasurer*. The directors are Messrs. Bob King, E. S. Swindell, J. Claxton Harris, W. A. Liles and F. R. Cooley.

Mr. Marvin L. Davis, formerly with the Liverman Drug Co., of Winterville, is now associated with the Lenoir Drug Co., of Kinston.

Mr. J. S. LeGette, who has been associated with the Liggett Drug Store, of Charlotte, for the past several years, recently became the proprietor of a drug store in Gastonia located at 208 W. Main Ave. in the former location of the Gaston Drug Co.

Mr. H. D. Trantham has severed his connection with Eli Lilly and Co. as representative in the territory in and around Durham, and has been succeeded by Mr. H. O. Thompson, who has been with the Thomas Drug Co., of Sanford, for the past year.

Mr. Chas. M. Crowell, who graduated from the State University last June and made the highest average on the State Board examinations the same month, continues as representative for Parke, Davis and Co. in northeast Georgia. He has his headquarters at Athens, Ga., at 535 Cloverhurst.

Mr. C. E. Bolinger, who was formerly employed at the Charlotte St. Pharmacy in Asheville, has accepted a position with Tainter's Drug Store, of Marion.

Following the Asheville convention Mr. and Mrs. Paul Bisette and their son, Paul, Jr., made an extensive motor trip to points in Indiana and Ohio.

We missed **Mr. B. N. Austin**, of Shelby, at the convention. He had planned to attend until the Friday beforehand when he was stricken with a severe case of intestinal flu. We are glad to report that a letter a day or two ago from Mr. Austin states that he is gradually improving and hopes to be entirely well within a short time.

Mr. H. M. Bell, of Windsor, is now associated with Walker's Pharmacy, of Norfolk, Va.

Fire of an undetermined origin, but apparently due to defective electric wiring wrecked the Peoples Drug Store, of Henderson, early in July. In addition to the loss of much of the stock of drugs and merchandise considerable damage was done to the building. Firemen estimated the total damage at around \$5,000.

Mr. Tom Bruce, of Hot Springs, who graduated in pharmacy at the University this year, has accepted a position with Alexander's Drug Store in Waynesville. **Mr. J. L. Creech**, of Goldsboro, another graduate, is with Stallings Pharmacy in Smithfield. **Mr. H. G. Price**, of Shelby, also of this class, is pharmacist for Rex Hospital in Raleigh. Other members of the graduating class have accepted positions as follows: **Miss Ernestine Barber**, of Goldston, is with Mann's Drug Store, of Kanawha; **Mr. R. N. Watson**, of Jonesboro, is with the Waccamaw Drug Co., of Chadbourn; **Mr. W. F. Lynch**, of Hillsboro, is with Rimmer's Drug Store, of Charlotte; and **Mr. W. C. Simmons**, of Conover, is with Lutz' Drug Store, of Hickory.

Mr. Roscoe Langdon has resigned his position with Futrelle's Pharmacy, of Wilmington, and henceforth will be associated with Parke, Davis and Co. He is now taking a training course at the home offices of the company.

During the Asheville convention **Mr. C. A. Raysor**, of Asheville, gave to the School of Pharmacy at the University a very valuable Dispensatory for the Library. **Mr. J. G. Ballew**, of Lenoir, recently sent in a check for \$5.00 to be used for library books.

The Kinston Pharmacy is a new store for Kinston. It is owned by **Mr. Suddreth**, of Missouri, and **Mr. G. O. Tripp**, formerly

with the Andrews Drug Co., of Rocky Mount, is prescriptionist.

At the Asheville convention we were delighted to see **Mr. R. L. Gooch**, of Oxford, who has been making his home for some time in Prescott, Arizona. He is now living in Asheville at 698 Fairview Road.

Mr. W. F. Matthews, Jr., of Randleman, who was formerly with the Sterling Drug Co., of Charlotte, is now representative for Armour and Co. with headquarters at Columbia, S. C.

A card from **Mr. James S. White**, of Mebane, tells us that he is enjoying a tour of New England States with his wife and son. He is also making a trip to Quebec. He writes that although he is having a splendid trip he still thinks "the South is the best."

Following the Asheville convention the Women's Auxiliary sent to **President F. P. Graham** checks totaling \$130.00 to be added to the Loan Fund established in 1932 by the organization for the use of needy students of pharmacy at the State University. Fifty dollars of this sum was contributed by the Apothecary Club, an organization composed of wives of Winston-Salem druggists.

Mr. E. C. Daniel, Zebulon druggist, has been elected to a three-year term on the Wake County A.B.C. Board.

Mr. W. L. Johnson, who has many friends among the druggists of North Carolina among whom he has traveled for nineteen years as representative for Parke, Davis and Co., has just won a signal promotion. He has recently been assigned to the executive personnel of the company's Baltimore branch as assistant to the manager. Mr. Johnson is originally from Saluda and received his first drug store experience under **Dr. E. B. Goelet** in that town. He was later with the Dr. T. C. Smith Co. in Asheville and then with the Greensboro Drug Co., of Greensboro. He saw service in the World War from 1917 until its close and early in 1919 began his connection with Parke, Davis and Co. Since 1930 he has been field manager in the southeastern area for his company. We are congratulating him upon his new position, but we are regretting that it will take him away from North Carolina.

The following new members were received

into the Association at the Asheville meeting: **Messrs. J. C. C. Foster**, of Tryon; **J. A. Mitchener, Jr.**, of Edenton; **W. D. Tennant**, of Charlotte; **W. H. Blauvelt**, of Asheville; and **H. G. Price**, of Shelby.

The *Alumni Review* (U.N.C.) carried the following item in the June number which will be of interest to pharmacy classes of the University 1912-1914: "**Herman L. Redmon** was through Chapel Hill recently—his first trip back in twenty-four years. A student of pharmacy in 1912-1914, he will be remembered by many of his classmates as a star member of the basketball team in those years. After service in the World War, during which time he crossed the Atlantic some twenty-eight times, he was out in California for a number of years. For the past eleven years he has been located in Kingsport, Tenn., the first six years of the time being associated in the drug business there. He is now traveling for the **Teni-Lite Manufacturing Company** of Kingsport and his home address is 1566 Bristol Highway."

Mr. D. D. Sparkman, formerly with **Harry Sutton Drug Store**, of Kinston, is now associated with **Buck's Cut Rate Drug Store** in Warsaw.

Notice!

Mail ballots sent to the following have been returned unclaimed: **Messrs. L. B. Allen**, Roanoke Rapids; **H. L. Dixon**, Charlotte; **E. G. Green**, Charlotte; **Augustus Neville, Jr.**, Spring Hope; **W. R. Richardson**, Lenoir; **Archer L. Pearce**, Durham; and **L. A. Rouse**, Charlotte. If any one can furnish us with the correct addresses of any of these members we shall be grateful.

A Winner Travels

Mr. J. W. Harrell, Squibb representative located in Raleigh, has just won a prize for being the outstanding salesman for his firm in this district during the past year. And what a prize! As a result listen to this:

Mr. and Mrs. Harrell with their daughter **Doris** will spend the last half of August in the Canadian Rockies. They will stay at Banff Springs, Lake Louise, and Emerald Lake. For the past eleven years **Mr. Harrell** has been a Squibb salesman in this territory. Obviously he has "made

good." Born at Beaufort, N. C., on October 18, 1899, we believe that his big year was 1922. In June he graduated as a Pharmaceutical Chemist at the University, while on December 9 he married Miss **Clara Goode**, of Windsor. For the following two years **Mr. Harrell** was a chemist for **H. K. Mulford Co.** in the endocrine gland department. He is a registered pharmacist in both Virginia and North Carolina and in this capacity he has been prescriptionist in Cambria, Va., Snow Hill, Durham, Rocky Mount, and Nashville in this State. We wish for the **Harrells** a wonderful trip to a marvelous country. A hint to them: take a few winter garments along. (The writer was caught there once in August in a blinding snow storm, hence the warning.)—**J. G. B.**

Engagements

Announcement was made on July 10 by **Mrs. David Zechariah O'Brient**, of Durham of the engagement of her daughter, **Marjorie Ann**, to **Mr. Archie Edward Millis**, of Folkstone and Durham. The wedding will take place on August 6. **Mr. Millis** graduated from the State University in 1936 and since that time has been associated with the pharmacy of **Duke Hospital**. We understand that **Messrs. Dale Roth**, of Athens, Ga., and **W. C. Lewis**, of Kannapolis, college friends of **Mr. Millis** are to be in the wedding party. The latter was the groom-to-be's inseparable friend and roommate during his college days.

Mr. and Mrs. Paul Alexander Moose, of Mount Pleasant, have announced the engagement of their daughter, **Margaret Rebekah**, to **Mr. Lester Wahava McCarn** of Kannapolis. The wedding will take place in the late summer. **Miss Moose** is the only daughter of **Mr. and Mrs. Moose**. She graduated in pharmacy from the State University in 1935 and has recently been associated with **Mann's Cut Rate Drug Store**, of Reidsville. **Mr. McCarn** has just accepted a position as athletic director at the **Cannon High School**, of Kannapolis but he is best known to **JOURNAL** readers as a famous end of the State University football team.

Marriages

Many friends were surprised to receive an announcement a few days ago of the

edding in Danville, Va., on March 19 of Miss Anna Bell Tart, of Dunn, and Mr. Lawrence Eugene Page, Jr., of Henderson. Mr. Page graduated from the State University this June and successfully passed the State Board examinations a few days later. The young couple decided to keep their marriage a secret until after the groom's graduation. They are now making their home in Raleigh at 112 Harrison St. and the groom is associated with the Cromley-Melvin Drug Co., No. 2, on Hillsboro St. While a student at the University Mr. Page was one of the most popular members of his class and these classmates join with many other friends in wishing for him and Mrs. Page much happiness in their wedded life.

Births

From time to time we have had occasion to comment in these pages on the friendship of Messrs. W. A. Ward, of Swannanoa, and W. L. West, of Roseboro. They were roommates in college and graduated in pharmacy together in 1924. They each have a child named for the other. When they were in Asheville we had a long talk with Mr. and Mrs. Ward and learned with pleasure of the arrival on March 19 of Waites James Ward. Shortly after returning to Chapel Hill we had a long letter from Mr. West telling us of the birth on July 5 of his second child, Bettie Lynn. Women are supposed to be born matchmakers—do you suppose that is what we are trying to do now?

Deaths

Dr. R. B. Hayes, of Hillsboro, died July 4. He was the son of the late Mr. W. A. Hayes who for so many years ran the

only drug store in Hillsboro. Surviving Dr. Hayes is his sister, Miss Sue Hayes, who owns her father's store, and his son, William A. Hayes, who graduated in Pharmacy from the University last year and is now working for Peabody Drug Co. We offer our sincere sympathy to the family.

WILL YOU BE A WITNESS?

(Continued from Page 105)

unwilling to go before a grand jury and tell what they know, and the answers will be varied in grammar but generally the same in effect. "Let somebody else do it." In their hearts they must know that they could present telling evidence that would impress a jury more than any other persons in the entire community; evidence to prove that the public health of the community is threatened. These men could band together and collectively present evidence which would result in an indictment, but will they, and why won't they? We wonder.

LEGAL SECTION

(Continued from Page 109)

versely affected by orders resulting from such hearings is allowed to the Circuit Court of Appeals.

Until the effective date the 1936 Act is to remain in force. The provisions for regulations and hearings are to become effective immediately upon enactment and the Secretary can then conduct hearings, promulgate regulations and fix the date when they are to become effective.

The general provisions of the Act become effective twelve months after approval—June 25, 1939.

FLETCHER FIXTURE CO. INC.

RICHMOND, VIRGINIA

Designers and Manufacturers of Better Fixtures Since 1902

Modern Equipped Drug Stores Are Essential

LET US SOLVE YOUR PROBLEMS

Floor Coverings of All Types

PROFIT—540 PER CENT

Figure it out for yourself: You buy a five-pint size of Capudine for \$5.00, less jobber's discount. From this you can dispense 320 doses at 10 cents each. Gross receipts, \$32.00. Gross receipts minus cost leaves a profit of \$27.00, on a \$5.00 investment. The one-pint size is about as good a profit maker as it dispenses 64 ten cent doses and costs only \$1.10, less your jobber's discount. Write for free dispensing bottle and dose measure glass. Capudine Chemical Co., Raleigh, N. C.

CAPUDINE

Serving the Drug Trade with
the best in LABELS, BOXES,
RX BLANKS, etc.

Since 1876
AT REASONABLE PRICES

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(Southern Representative)
Charlotte, N. C.

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"Advertised All the Time"

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BLACK-DRAUGHT

Purely Vegetable Family Laxative

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Especially for Children

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Order from your wholesaler, or
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**THE CHATTANOOGA
MEDICINE CO.**
Chattanooga, Tenn.

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No. 9

Officers for the North Carolina Pharmaceutical Association for 1938-39

President, also Chairman of Executive Committee.....	C. C. Fordham, Jr., Greensboro
Secretary-Treasurer.....	J. G. Beard, Chapel Hill
Secretary-Treasurer N. C. Board of Pharmacy.....	F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....	F. O. Bowman, Chapel Hill

Physicians Encourage Self-Medication

We have often told physicians whom we knew well that they were aiding and abetting self-medication among their patients and thus violating a policy that medicine preaches constantly. Some time ago we received a long letter upon this subject from Mr. O. U. Sisson, a druggist of Chicago, who is chairman of the Committee on Interprofessional Relations of the N. A. R. D. He enclosed a printed card which we are re-printing below; he also enclosed a copy of thirty-three U. S. P. & N. F. formulas which he had advertised to physicians, citing the indications for each. Readers who have access to the April 17 issue of the *N. A. R. D. Journal* will find more detailed information upon this subject.

We ask you to read and digest the following Sisson statements:

DOCTOR:

DO YOU REALIZE that more than 20 per cent of the public practice self-medication?

DO YOU KNOW that this is largely due to your indifference or oversight?

DO YOU REALIZE that when you tell a patient to go to the drug store and get a remedy that the next time he thinks he has a similar trouble he will not consult you, but go direct to the drug store?

DO YOU REALIZE that he will tell his friends and they may do likewise?

DO YOU REALIZE that trade names are usually chosen for the purpose of easy money?

DO YOU REALIZE that when you write a prescription for such and such a name or dispense it with the original name on the container you are making a self-medicator of the patient?

DO YOU REALIZE that the medical profession is now accepting the literature of the manufacturers of proprietary preparations and the statements of their representatives as the chief source of therapeutic information?

DO YOU REALIZE that the New U. S. P. & N. F. became official June 1, 1936?

DO YOU REALIZE that Sisson has an outstanding pharmaceutic library available to you?

DO YOU REALIZE that you may have the new epitome of the U. S. P. & N. F. by contacting Sisson? 5034 Cottage Grove Avenue, Chicago.



Floyd Goodrich



This page, bordered with a symbol of his own device, is dedicated primarily to Jas. Floyd Goodrich and incidentally to the Traveling Men's Auxiliary which he so ably represents in the capacity of Secretary-Treasurer.

Floyd Goodrich was born at Kenly, N. C., on August 22, 1891, the son of L. F. and Henrietta Johnson Goodrich. He was married on Dec. 17, 1914, to Miss Lena Dorothy Mitchell, of Chatham Co. Mr. and Mrs. Goodrich have three daughters: Gretchen, Mildred, and Carolyn. The family lives in Durham, N. C., where Mr. Goodrich received his education and where he has been employed since 1916 for the B. C. Remedy Co. For some years he has been General Sales Manager for this firm.

A number of qualities and attributes are possessed by Floyd Goodrich. To say what they are or to list them in the order of their im-

portance would offend his sense of modesty because he is a modest man. Those of us who know him well do not bother to analyze or catalogue him: we simply realize that he is a gentleman, a fine friend, a hard and effective worker, a dependable man in all of his relationships, and one with whom we are always proud to be associated.

The Traveling Men's Auxiliary, since its founding in 1914, had had only three secretaries. Floyd has held the position since 1931. When he retires—which we fervently hope will be long postponed—the Aux-

iliary and the State Association alike will suffer a big loss. He fits the job perfectly.

As we salute you, Floyd, and wish you always the best o' luck, we want to thank you in the name of the Association for the splendid and often sacrificial service you have so generously given to its cause. J. G. B.



Adulterated and Misbranded Drugs

Medicinal preparations seized during May by the U. S. Food and Drug Administration included 14 bottles of moldy saline dextrose solution; 9 bottles of short volume milk of magnesia; 24 pounds and 105,800 capsules of sandalwood oil falling below the pharmacopeial standard; 1,525 packages of absorbent cotton, 4,710 packages of gauze bandages, 2,130 cotton-tipped sticks, and 34 dozen surgical sutures, all items represented as "sterile" or "sterilized," but found to contain living bacteria; 740 gross of defective mechanical prophylactics. The following patent medicines were picked up because of allegedly false and fraudulent therapeutic claims in their labels: "Colae Pile Pills," "Nature's Herb Tablets," Nu-Vita Cleaner" (a stock remedy), and "Rozel Douche Powder." Barksdale Chemical Co., Memphis, Tenn., fined \$50, and Jansen-Salsbery Labs., Inc., Kansas City, Mo., fined \$100 and costs, for shipments of below-standard pharmaceuticals; Lakeside Laboratories, Inc., Milwaukee, Wis., below-standard pharmaceuticals and other preparations, fine \$100.

The following cases involved patent medicines bearing false and fraudulent therapeutic claims: Ernst Biscoff Co., Inc., Edward T. Biscoff and Dr. Harris H. Newcomb, Ivoryton, Conn., "Histosan," fines totaling \$225; The Carnation Toilet Co., and Thomas B. Bick, St. Louis, Mo., "Carnation Dental Cream," "Bick's Vapor Salve," "Linimentine"; "Sanisalva Salve," "Bixlax," "Bick's, Mentholated Camphor Cream," and "Blue Ribbon Household Liniment," fines totaling \$400 and costs; Goody's, Inc., and A. Thad Lewallen, Winston-Salem, N. C., "Goody's Headache Powder," fine \$100; G. A. Ingersoll Remedy Co., Milwaukee, Wis., "Gall Stone Remedy," fine \$200; Modern Health Products, Inc., and Carl Hauser, Milwaukee, Wis., "Slim," "Correcol" and "Potassium Broth," fine of \$1,400 against the corporation and \$350 against Hauser; and Wm. H. Trentlage, Elgin, Ill., "Exanthum Oil," fine \$100. *N. J. Journal of Pharmacy*.

Examination of Pharmacists For the Medical Administrative Corps, Regular Army

The War Department is announcing an examination November 14-18, 1938, to qualify candidates for appointment as Second Lieutenant in the Medical Administrative Corps, Regular Army, to fill the nine existing vacancies.

Appointments will be made from pharmacists, male citizens of the United States, between the ages of 21 and 32 years, who are graduates of recognized schools or colleges of pharmacy, that is, schools or colleges approved by the American Association of Colleges of Pharmacy, requiring four years of instruction for graduation and legally authorized to confer the degree of Bachelor of Science in Pharmacy.

Examination for appointment includes physical, a written examination in Practice of Pharmacy, Pharmaceutical Chemistry, Pharmacognosy, Pharmacology, and Bacteriology, Hygiene and Sanitation, and an estimate of the candidate's adaptability for military service.

Examining boards will be convened at convenient locations throughout the continental limits of the United States for the examination of candidates authorized by the War Department to appear before them. Full information and application blanks will be furnished upon request by The Adjutant General, War Department, Washington, D. C.

Applications will not be considered after October 29, 1938.

Renovating Howell Hall Auditorium

As we go to press the Auditorium in the Pharmacy Building at Chapel Hill is in the hands of a wrecking crew busily engaged in tearing out the seats, floor, and plumbing of a room that historically is interesting but which has been the most uncomfortable place in which to sit we know about. Alumni will find a surprise waiting for them and students of pharmacy will be happy when the fall term opens because at long last they can listen to lectures without wiggling all over the place in physical discomfort. The noise, which is deafening, sounds good to these ears.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Additional Manufacturers Qualified Under Fair Trade Law

Henry Clay & Bock & Co., Ltd.
The Frostilla Company, Inc.
E. Fougere & Company
Gaby, Inc.
The Hygienic Corporation of America

George H. Lee Company
Magazine Repeating Razor Co.
The Pinex Company
The Rolls Razor, Inc.
Utility Manufacturing Co., Inc.

During the month of August, eleven more manufacturers qualified under the North Carolina Fair Trade Act, bringing the total number of Fair Trade manufacturers operating in this state to one hundred and seventy-five. The names of this new group are listed above.

Soon, every drug store in the state will be furnished with a complete list of all manufacturers, and the addresses of each, who have come under our law. When received, all drug store proprietors and managers are asked to check the names of Fair Trade manufacturers against those whose products they sell, who have not seen fit to come under the Fair Trade Law.

It will be found that the manufacturers of many of the very best sellers have either overlooked or ignored the invitations and requests of the Fair Trade Committee that they join us in this movement. In all such cases, we suggest that our retailers write a strong letter to these manufacturers, urging them to come under our Fair Trade Law at once. We need at least forty or fifty additional manufacturers to extend Fair Trade so as to cover the major items and best sellers distributed through retail drug store outlets.

Fair Trade Price Book

The Fair Trade Committee believes that every drug store in North Carolina should have a copy of the Standard Fair Trade Price Book. The book, with an alphabeti-

cal index, now contains price sheets of more than one hundred of the manufacturers operating under our Fair Trade Law. Other manufacturers from time to time will furnish their price sheets, which in turn will be mailed to all drug stores having these books, without additional cost.

The price of this book is one dollar. Upon receipt of this amount, a copy will be mailed to any drug store desiring one of these books.

Upon request, this office will be glad to mail an alphabetical index to any drug store having a copy of the Standard Fair Trade Price Book. No charge will be made for this.

Fair Trade Contributions

The Fair Trade Committee has received contributions with which to carry on its work for the year from only one hundred druggists, ranging in amounts of from two dollars to twenty-five dollars, the total amount contributed being slightly over six hundred dollars.

Financing Fair Trade is an obligation that properly must be borne by the druggists themselves. Self, as well as business and professional respect, demand that we take over this burden from the manufacturers and wholesalers, who thus far have financed the movement.

The Committee asks those who have not contributed to this important and necessary cause to do so immediately. Make all

checks payable to the Fair Trade Committee and mail in the self-addressed stamped envelope sent you in our letter of July 20th, asking for contributions.

New Regulations on Flavoring Extracts

Under date of July 16, 1938, the following regulations were issued by Dr. B. W. Kilgore, State Chemist, North Carolina Department of Agriculture, Raleigh, North Carolina:

To Druggists, Wholesalers, Retailers and Manufacturers of Flavoring Extracts or Substitutes.

In the interest of promoting proper representation and to make provision for a minimum requirement in flavoring quality of vanilla-like flavoring products, the State Board of Agriculture, under authority provided for in Section 4764, Chapter 84, Consolidated Statutes of 1919, has adopted the enclosed regulations on flavoring extracts, which include regulations on all flavoring extracts offered for sale in North Carolina.

1. Flavoring extracts: Food Flavoring Extracts, are the alcoholic or water alcoholic solutions of the flavoring principles of the strength and flavoring requirements under the definitions and standards of the separate extracts. Nonalcoholic flavoring products should be labeled with the term "flavor" and shall contain the same kind and proportion of flavoring ingredients as required for extracts of the flavor, and the label must show plainly the name of the menstruum used.

2. Extracts or flavors recognized in the United States Pharmacopoeia or National Formulary must be of the strength, quality and purity indicated by the U. S. Pharmacopoeia or National Formulary.

3. Extracts and flavors not complying with requirements of paragraphs 1 and 2 that contain harmless artificial or synthetic flavors designed to resemble a recognized flavor or extract, as of fruit or vegetable extract, shall be labeled plainly "imitation" and shall not be offered under names that would convey a false indication of identity.

4. The terms "double strength," "extra strength," "concentrated," shall, when applied to flavors and imitations, represent at least a multiple of the flavoring strength of the minimum for that of the product it purports to imitate. These terms applied to extracts and flavors shall plainly declare the degree of such concentration in terms of the standard extract or flavor.

5. The presence of any artificial color or synthetic flavor in a flavoring product shall be plainly stated on the label.

6. The word "vanilla" shall not appear first in the declaration of ingredients of an imitation vanilla extract or flavor and vanilla must be present in an amount contributing at least 5% to the flavoring strength when mentioned as an ingredient.

Vanilla and Vanillin Extract

A combination of vanilla extract and vanillin solution, without artificial color, one half of the flavoring strength is contributed by a vanilla and it is equivalent in flavoring strength to not less than .7% vanillin solution.

"Vanilla-Vanillin-Coumarin:" "Vanilla-Vanillin-Coumarin Extract" or Compound Vanilla Extract. An extract or flavor consisting of a combination of natural vanilla bean extract with vanillin, heliotropin, coumarin or ethyl vanillin one or more without added color. 50% if the volume is contributed by the standard vanilla extract. It contains not less than 20% and not more than 30% of ethyl alcohol in the finished product and may contain sugar, glycerine, or both. It contains sufficient vanillin and coumarin to equal in flavoring value to .35 gram or less of vanillin per 100 cc of the finished product. The flavoring strength must be equal to a standard vanilla extract. The following values are used for computing flavoring strength.

A standard vanilla extract is equivalent to a 0.7% vanilla solution.

A standard tonka extract is equivalent to a 0.3% vanilla solution.

Equivalent Flavoring Strength

	Flavoring Strength
Coumarin	3
Heliotropin	2
Ethyl Vanillin	3
Oleoresin	1/6
Vanillin	1

"Imitation Vanilla Flavor." A solution aqueous, or not above 5% ethyl alcohol of vanilla-like flavoring substances with or without sugar, glycerol and/or caramel or other certified food color.

The flavoring substances consist of vanillin or ethyl-vanillin, coumarin, heliotropin or vanilla, or a mixture of any or all of these equivalent in flavoring strength to not less than 0.7 gram of vanillin in each 100 cc. In computing flavoring strength use the following values:

	Flavoring Strength
Coumarin	3
Heliotropin	2
Ethyl Vanillin	3
Oleoresin	1/6
Vanillin	1

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Official Reporters

Chapel Hill, N. C.

J. K. CIVIL, Charlotte
N. B. MOURY, Greensboro

J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

We wish to take this opportunity to express our appreciation to the many friends who were thoughtful enough to send us cards while vacationing "hither and yon." We envy the splendid trips many of our readers are enjoying. For instance, a card this morning from "The Cecils," of High Point, states they are having a wonderful time in Yellowstone Park. We understand they are making an extensive trip to the West in their car and trailer. We have a card also today from Mr. and Mrs. Edwin Farrior, of Charlotte, dated from Callander, Ontario. We had rather a nice vacation ourselves, but we have to admit it is rather nice to be back home again. We are Tar Heels born and bred, and there is no place like the Old North State!

We understand that Mr. L. Gilbert, Jr., of Benson, has accepted a position with Walgreen's Drug Store, of Raleigh.

Miss Ernestine Barber, of Goldston, who graduated from the State University this spring, has severed her connection with Mann's Drug Store, of Kannapolis, to accept a position with Cline's Drug Store, of Concord. Her classmate, Miss Blanche Bullock is with the Kinston Pharmacy, of Kinston, owned by Mr. Henry Suddreth. "The Bush Twins" are busy filling prescriptions at the Reynolds Pharmacy, in Clinton. Frequent letters from them indicate they are busier than proverbial bees, but are, as usual, enjoying life to the fullest extent.

The People's Service Drug Store, of Henderson, has been incorporated with a capital stock of \$50,000, \$6,000 of which has been subscribed for by Mr. L. S. Petty and Mr. and Mrs. James G. Tolson, Jr., all of Henderson.

The E. N. Nicholson Drug Store, of Murfreesboro, is planning to move into a new

building about Oct. 1st. It is located a few doors from the present pharmacy and is being erected by the proprietor, Mr. E. N. Nicholson. It is to be a two-story brick affair with a modern glass front. There will be offices in the second floor.

The Standard Drug Co., of Rocky Mount, has recently undergone some improvements. The prescription department has been moved from the back of the building to the side. This space was formerly occupied by a storeroom.

We understand that Mr. H. L. Dixon, formerly of Charlotte, is now connected with the Dixon Motor Co., of Belmont.

Mr. J. H. Stancil is now the pharmacist in charge at the Arcadia Drug Co. in Winston-Salem.

Mr. H. F. Bobbitt has opened a drug store in Glen Alpine, but we have been unable to learn the name of the pharmacy. Mr. Bobbitt was formerly with Kibler's Drug Store in Morganton.

Mr. Lee Martin, formerly of Leaksville, is pharmacist for the Carolina Pharmacy, of Boone. He succeeds Mr. Glenn Lasley, who is now making his home in Statesville.

Mr. M. S. Burt, formerly with the Lyon Drug Co., of Oxford, has accepted a position with the Boyce Drug Co., of Warren-ton.

Mr. C. Dan Jenkins, a native of Texas, who spent several years in Greensboro as district representative of the Dr. Pepper Co., has returned to the Gate City to manage the local Dr. Pepper plant. For the past year Mr. Jenkins has been representative for his company in Florida and Georgia.

The following item with a Philadelphia date line will be of interest to JOURNAL readers: "A handy garbage can prevented two hold-up men from obtaining \$1,500 when they raided a drug store here. The

assistant manager, at the 'hands up' order, grabbed a bag containing the day's receipts and tossed it in the can." Moral: Have a garbage can handy in case of a hold-up!

A member of the Women's Auxiliary, visiting in Wilson, writes as follows: "I wish you could have been here for the opening of Paul Bisette's new drug store, located on the corner of Barnes and Goldsboro Sts. It is in a wonderful location for the farmer trade. The pharmacy is operated as the Standard Drug Co. and is most attractive in every detail."

We extend our congratulations to Ballew's Cash Pharmacy, of Lenoir, which is celebrating the completion of fifty-five years of service. Of course, Mr. J. G. Ballew, the present proprietor, is far too young to have conducted a pharmacy for so long a time, but there has been an uninterrupted service for fifty-five years of the store which now bears his name. The pharmacy was founded in 1883 when Lenoir had only six hundred inhabitants. In 1893 the present proprietor began his apprenticeship in the store and became a confirmed and incurable addict to the drug business. In 1913 he became owner of the pharmacy he had worked in for so long and had learned to love so much. His many friends join with the JOURNAL in congratulating him on the twenty-fifth anniversary of his proprietorship and in wishing for him many more years of health and prosperity!

Whelan's Drug Store, of Durham, held a formal opening on Aug. 5-6 with an open house to celebrate the enlarging and improving of the store. Several thousand dollars have been expended recently in making the alterations. New equipment, including the latest air-conditioning system, has been installed, as well as modernistic booths for the use of patrons of the soda fountain and lunch counter. Modernistic lighting fixtures have been added also. The section of the store set apart for the public has been lengthened and the new prescription department has been placed farther back. Mr. C. R. Hoggard has been manager and prescriptionist of the store for the past six and a half years and he is assisted by

Mr. C. L. Clodfelter, also a registered druggist.

National Pharmacy Week

The 14th annual observance of National Pharmacy Week will be on Oct. 16-22. The occasion offers an excellent opportunity to focus public attention on the professional activities carried on in the retail drug stores of the nation and in other branches of pharmacy. As in former years, the Robt. J. Ruth Memorial Trophy, consisting of a silver loving cup donated by the Federal Wholesale Druggists' Association, will become the permanent possession of the winner in the National Pharmacy Week Window Display Contest. In addition to this prize, there will be awarded jointly by the A. Ph. A. and the N. A. R. D., Honorable Mention Certificates to the ten next best window displays. Photographs of professional window displays must be 8 x 10 inches in size and must be submitted to the Secretary of the State Pharmaceutical Association on or before Nov. 15. Such photographs should be accompanied with a brief descriptive text, together with letter of transmittal. For further information about the observance of Pharmacy Week write to the National Committee, 2215 Constitution Ave., Washington, D. C.

N. A. R. D. Meeting

The N. A. R. D. will hold its next convention in Chicago on October 10 to 14. We recommend its sessions to your consideration with the hope that you will decide to attend. North Carolina never sends enough druggists to national conventions; the state loses by this failure.

Nationally Advertised Brands Week

From September 1 to 10 there will be observed a period for promoting the sale of nationally advertised brands of medicine. The project is sponsored jointly by the N. A. R. D. and Drug Topics. Please read the details of this movement in the drug press and do your part to make it successful.

The A. Ph. A. Convention

As we go to press the North Carolina delegation is leaving for the annual conven-

tion of the American Pharmaceutical Association and its affiliated bodies in Minneapolis. **Dean J. G. Beard** is chairman of the delegation from the State University to the American Association of Colleges of Pharmacy, while **Dr. H. M. Burlage** will have an important part in the convention as Chairman of the Pharmaceutical Syllabus Committee. **Dr. M. L. Jacobs** will serve as chairman of the delegation from the State Association. **Mr. H. C. McAllister** will attend the meetings of the National Association of Boards of Pharmacy as representative from our Board of Pharmacy. **Mr. DeWitt C. Swaringen** of China Grove is also making the trip.

Local Drug Clubs Meet

The Asheville Retail Druggists Association elected **Mr. Walter Bihmann** as president at a meeting of the organization on August 17. Other officers are: **Messrs. Beaman L. Pinner** and **Henry Shigley**, vice-presidents; and **Mr. Jack Barfield**, secretary-treasurer. The association adopted plans submitted by a committee for participation in Nationally Advertised Brands Week, on Sept. 1-10. This committee is composed of **Messrs. Roy Johnson, L. B. Mullen, and Henry Shigley**. **Mr. Roy Phillips**, manager of the display advertising department of the *Citizen-Times*, is working with this committee. **Mr. John A. Goode** was elected by the association as a delegate to the annual convention of the N. A. R. D. Short talks were made by **Messrs. B. F. Meredith**, representative of E. R. Squibb and Sons Co., and **Stacy Smith**, of the Dr. T. C. Smith Co.

Committee chairmen of the *Durham Drug Club* held a luncheon meeting at noon early in August at Duke Hospital with **Mr. I. T. Reamer**, Duke Hospital pharmacist, as host. Around twelve men attended the luncheon and entered into the discussion of business matters relating to the work of the club. A tour of inspection of the pharmaceutical department at Duke was made by the pharmacists at the conclusion of the brief business meeting.

Mr. Joseph T. Usher was elected president of the *Greensboro Drug Club* for the ensuing year in succession to **Mr. Thomas**

Crutchfield at a luncheon meeting of the organization on August 19. **Messrs. Roger A. McDuffie** and **Thomas Reid** were elected vice-presidents, and **Miss Carolyn Cox** was re-elected secretary and treasurer. Eight members of the club left the following Sunday afternoon for a four-day jaunt to Morehead City where they enjoyed a fishing trip and cruise on the "Greensboro," a boat owned by the Highlanders club of the Gate City. The local druggists have been planning the trip for the past year and the holiday more than lived up to their expectations. Those making the trip were: **Messrs. Thomas Crutchfield, C. N. Herndon, Thomas Russell, Roger A. McDuffie, P. A. Hayes, C. C. Fordham, Joseph T. Usher, and Harper Best**. We haven't heard yet who caught the biggest fish!

Burlington Druggist Robbed

On a Sunday night recently **Mr. Jas. S. White**, owner of the Carolina Drug Co., of Mebane, was lured to his drug store by a man saying his sick child was in immediate need of medicine. The man called at the druggist's home shortly after he had closed his store and returned home. Upon the man's explanation that his child needed drugs at once, **Mr. White** drove to his store, the caller following in another machine. As the two stepped inside the drug store the "customer" pressed a gun into **Mr. White's** side and warned him not to turn on the lights. He then marched the druggist to his safe, where his money and narcotics were kept, and ordered him to open it up. A moment after he had handed over the narcotics and the cash, which came to approximately \$400, **Mr. White** was knocked to the floor by a blow from the gun. **Mr. White** said he was not rendered unconscious, however, and the man grabbed him and started to lead him out of the front door of the store. The sight of the town's night policeman standing a short distance away, however, apparently changed the robber's mind. The druggist was then forced to leave with his captor by the rear door and to get into the man's car. After being driven a short distance on the edge of town he was released. We have been unable to learn whether or not the culprit has been arrested to date.

Last Minute News

We understand that **Mr. R. G. Glenn**, of Pittsboro, recently opened a drug store in Belhaven.

Mr. C. C. Fordham, Jr., has purchased the interest of his late father, **Mr. C. C. Fordham, Sr.**, in the Fordham Drug Store, of Greensboro, located at 514 S. Elm St., for a consideration of \$2,757.27.

A Durham negro, who was arrested in Raleigh on hit-and-run charges following a collision between his automobile and one driven by **Mr. and Mrs. I. W. Rose**, of Chapel Hill, was convicted in the Raleigh police court of violating a traffic ordinance. Judgment was suspended upon the payment of costs.

We understand that Mitchell's Drug Store, of Durham, has discontinued business and the stock and fixtures sold to the Peabody Drug Co. for \$4,505.00.

We were delighted to receive visits a few days ago from **Miss June Bush**, of Clinton, and **Mrs. and Mrs. A. L. Fishel**, of Salem. **Miss Ernestine Barber**, of Goldston, also dropped in. She tells us that she has resigned her position in Concord to accept a similar one with the Davis Pharmacy, of Williamston. Another visitor we were delighted to welcome was **Miss Olive Cole**, of the School of Pharmacy Faculty, of the University of Maryland.

Mr. S. W. Frontis, of Rocky Mount, succeeds the late **Mr. H. C. Nutting** as representative for Eli Lilly and Co. in Greensboro territory. **Mr. W. L. Hickman**, formerly with the Toms Drug Co., of Wilmington, will take over Mr. Frontis' old territory for Eli Lilly in the "Rocky Mount area."

Board of Tellers Meet

At the call of President **C. C. Fordham**, the Board of Tellers of the State Association met in the O. Henry Hotel on August 29 to count the mail ballots for officers of the organization for 1939-40. The following composed the Board: **Messrs. T. G. Crutchfield**, *Chairman*, **J. T. Usher**, and **Miss Carolyn Cox**, all of Greensboro. After carefully counting the ballots the following results were announced: *President*, **Phil. D. Gattis**, of Raleigh; *First Vice-President*,



PHIL D. GATTIS, of Raleigh
President-elect of the Association

Jos. Hollingsworth, of Mount Airy; *Second Vice-President*, **Ralph P. Rogers**, of Durham; *Third Vice-President*, **Paul Bissette**, of Wilson; *Secretary-Treasurer*, **J. G. Beard**, of Chapel Hill; *Member of the Executive Committee for a Three-Year Term*, **C. C. Fordham, Jr.**, of Greensboro. These officers will be installed at the High Point meeting in 1939.

State University to Begin New Year

The University of North Carolina will begin its 145th year and the School of Pharmacy its 42nd session the week of Sept. 11. During the summer several improvements have been made in Howell Hall. A large number of applications for admission have been received and the officers of the institution are expecting a splendid enrollment this fall. The following have been chosen as student assistants in the pharmaceutical laboratories: **Messrs. Jas. H. Fox**, of Asheboro; (son of Druggist **Chas. M. Fox**); **A. K. Hardee, Jr.**, of Graham, (son and namesake of Druggist **Hardee**); **G. H. Jones**, of Tarboro; and **G. B. Kornegay**, of Mount Olive. Pharmacy Scholarships have been awarded to the following: *Council Scholarships*: **Mrs. C. W. Pegram**

(née Addie Bradshaw), of Chapel Hill, and **John M. Pickard**, of Durham, *Justice Drug Co. Scholarship*; **S. W. McFalls**, of Newton; *Scott Drug Co. Scholarship*; **Henry Fairley, Jr.**, of Salisbury; *W. H. King Drug Co. Scholarship*; **G. H. Jones**, of Tarboro; and *N. C. P. A. Scholarship*, **D. A. Plemmons**, of Asheville.

At the end of the summer session **Mr. W. R. Lloyd**, of Pueblo, Colorado, was awarded the degree of M.S. in Pharmacy. Mr. Lloyd has returned to his home in Colorado and we understand that he is planning to continue his studies in pharmacy at a western institution leading to the doctorate in pharmacy.

Students Extend Welcome

"Old" Students of pharmacy at the State University are taking this opportunity to welcome the "new" registrants. Representative upper classmen will be on hand throughout Freshman week to greet the incoming first year class and to be of assistance in every way possible. Each organization of the School of Pharmacy, as well as every pharmacy student, is looking forward to meeting the members of the Class of 1942 and to making them feel at home in Chapel Hill. New students should go at once to the Howell Hall of Pharmacy. Old students will be there to help them.

(Signed) **James H. Fox**,
President, Pharmacy Student Body.

Joe P. Tunstall,
President, Student Branch N. C. P. A.

Altajane Holden,
President, Woman's Association.

Marriages

Announcement was made in the July JOURNAL of the engagement of Miss Josephine Tomlinson, daughter of Mr. and Mrs. John Sidney Tomlinson, of Black Creek, to **Mr. Frank Wilson Dayvault**, of Lenoir. The wedding was solemnized at the Baptist church, of Black Creek, on the afternoon of July 23. Immediately following the wedding Mr. and Mrs. Dayvault left for a wedding trip to New York and other points along the Atlantic coast. They are now at home to their friends at the Graham

apartments in Lenoir. State papers carried attractive photographs in their Sunday editions of the bride in her wedding gown.

We were privileged to witness a few days later the wedding in Durham of Miss Marjorie Ann O'Brient and **Mr. Archie Edward Millis**. This event took place in the Duke Memorial Methodist church on the late afternoon of August 6. Announcement of the engagement of this couple was carried in the August JOURNAL. Mrs. Millis is an unusually beautiful girl and the photographs taken of her in her wedding gown and carried in southern papers are most attractive. Mr. and Mrs. Millis are making their home with the bride's mother at 1011 Dacian Avenue, in Durham.

Another attractive bride we have seen "pictured" in many North Carolina papers recently is Mrs. Paul M. Cox, of New Bern, who before her recent marriage in New Bern was Miss Nettie Huba Pinnix, daughter of **Mr. William M. Pinnix**, prominent druggist, of New Bern.

Mr. Oscar Wilbur Smith and Miss Betty Lou Boaz, both of Pilot Mountain, were married on the afternoon of July 23 at the home of the bride's pastor. After a wedding trip to Myrtle Beach, Mr. and Mrs. Smith are at home to their friends in Pilot Mountain where the former is the proprietor of the Smith Drug Store.

Miss Katherine Gheen Shields, of Carthage, and **Mr. Perry Jenkins Melvin**, of Roseboro, were married in the late afternoon of July twenty-fifth in a private ceremony at Christ Church Chapel in Raleigh. Mr. Melvin graduated from the State University in 1920 and passed the State Board examinations a few days later, making the highest average of any of the candidates and thereby winning the Beal Prize. He is a brother of **Mr. M. B. Melvin**, who is a member of the State Board of Pharmacy and who won the Beal Prize in 1924, and an uncle of **Mr. L. H. Crumpler**, State Board Inspector. He has for many years been the proprietor of the Melvin Pharmacy in Roseboro.

Miss Sara Virginia Campbell and **Mr. Leland Parrish** were married on the morning of August 2nd in the First Christian

Church. of Wilson. Only relatives and close friends witnessed the ceremony. Mr. Parrish is originally from Smithfield and graduated from the State University in 1931. He is a member of the Phi Delta Chi fraternity. For the past several years he has been connected with the Standard Drug Store, of Wilson. After a wedding trip to Washington and other northern points, the young couple are making their home at 213 Broad St., Wilson.

Mr. and Mrs. Frank Clayton announce the marriage of their daughter, Ellinor Geraldine, to **Mr. Walter Forrest Matthews, Jr.**, on the afternoon of August 24 at St. Paul's Methodist Episcopal Church, Niagara Falls, New York. Mr. Matthews is the son and namesake of **Druggist Matthews**, of Randleman. He received the degree of S. B. in Pharmacy at the State University in 1935 and for several years thereafter practiced his profession in N. C. drug stores. Since the first of the year he has been travelling for Armour Laboratories with headquarters in Columbia, S. C. Mr. and Mrs. Matthews are making their home at 2516 Heyward St., in the South Carolina capital.

Mr. and Mrs. J. Arthur Dunn, of Greensboro, announce the marriage of their daughter, Robbie Emily, to **Dr. Grady Cornell Siske**, of Pleasant Garden, on the afternoon of August 22 in High Point. Dr. Siske received the Ph.G. degree from the State University in 1921 and was later licensed as a pharmacist. For a number of years he practiced his profession in Greensboro, later re-entering the University to study medicine. He received his medical degree from the Chicago School of Medicine and is now practicing medicine at Pleasant Garden.

Another engagement announced in the August JOURNAL was that of **Miss Rebekah Moose**, of Mount Pleasant, and **Mr. Lester McCarn**, of Kannapolis. The wedding took place in an impressive candlelight service at St. James' Reformed Church at Mount Pleasant on the evening of Aug. 27. The same minister who united the bride's parents in marriage a quarter of a century

ago, performed the ceremony. After a wedding trip Mr. and Mrs. McCarn are making their home in Kannapolis. A lovely picture of the bride appeared in the Sunday papers of Aug. 28.

Announcement has just been made of the marriage on April 22 of Miss Wray Anderson Simpson, of Glen Alpine and Chapel Hill, to **Mr. Eugene Tulie Brown**, of Colerain. Mr. Brown will be a member of this year's graduating class in pharmacy at the State University. He previously attended Mars Hill College. He is vice-president of the fourth year class and a member of the Theta Chi fraternity. The young couple will be at home to their friends in Chapel Hill after Sept. 15.

Births

Mr. and Mrs. Earl H. Tate, of Lenoir, announce the arrival of an eight-pound daughter, Patricia Stephanie, on August 9, in the Caldwell Hospital, of Lenoir. The father of the young lady is the proprietor of the Lenoir Drug Store and we extend to him and to Mrs. Tate our heartiest congratulations.

As we go to press we learn of the birth on August 28 of John Leidy Holshouser, Jr., young son and namesake of **Druggist J. L. and Mrs. Holshouser**, of Chapel Hill. As we extended our congratulations to the proud father he was all smiles. The baby weighs 7¼ lbs.

Deaths

Friends will regret to learn of the death of **Mr. Harry C. Nutting**, aged fifty-six, of Greensboro, which occurred on the morning of August 6 at St. Leo's hospital following a long illness. Mr. Nutting was a graduate of the Massachusetts College of Pharmacy and for the past fifteen years had been traveling representative of Eli Lilly and Co. He had many friends among the druggists of the State. Before moving to Greensboro he had made his home in Winston-Salem. Following services in the Gate City he was buried in the Salem cemetery, of Winston-Salem.

JOURNAL readers will be shocked to learn of the death of **Mr. John Edward Murray**,

president of the Emerson Drug Co., which occurred on August 14, at the Toronto General Hospital, Toronto, Canada, following a short illness with pneumonia. Mr. Murray was stricken at his summer home, at Big Bay Point, Lake Simcoe, Ontario. He was the nephew of the late **Captain Isaac E. Emerson**, founder of the Emerson Drug Co., and was born in Durham, N. C., on February 6, 1891. He received the degree of Ph.G. at the State University in 1913 and always took the keenest interest in the School of Pharmacy. He was a great friend of the late Dean E. V. Howell and shortly after his old teacher's death presented to the School an oil portrait of the Dean which now hangs in the Library. Mr. Murray was also president of the Maryland Glass Corporation and the Emerson Hotel Co., and vice-president of the Citro Chemical Co., of New Jersey. He had been associated with the Emerson Drug Co. and its interests since 1913. Funeral services were held at his late residence, 412 Woodlawn Rd., Roland Park, and interment made in Greenmount Cemetery.

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The Proceedings
of the
Fifty-Ninth Annual Meeting
of the
North Carolina Pharmaceutical Association
held in
The Roof Garden Ball Room
The Battery Park Hotel
Asheville
North Carolina
June 27, 28, 29, 1938

Also the
Roll of Members
The Constitution and By-laws
Report of the Secretary-Treasurer of the
North Carolina Board of Pharmacy, together with
Lists of Registered Pharmacists and Drug Stores;
also the members of the Traveling Men's Auxiliary
and of the Women's Auxiliary

REPORTER
ALICE NOBLE
CHAPEL HILL, N. C.

THE CAROLINA JOURNAL OF PHARMACY

October, 1938

No. 10

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N. C. MEDICAL SOCIETY

(To Be Appointed)

* Committee must be located in towns convenient to President.

COUNTY LEGISLATIVE CHAIRMEN FOR 1938-1939

The following men have been appointed by President C. C. Fordham, Jr., to direct the Association's legislative activities this year in the various counties of the State. The duties of these chairmen will be to organize the druggists in their respective counties so that when necessary there can be complete co-operation in matters pertaining to legislation.

Alamance, Graham.....	W. C. Wrike	Lee, Sanford.....	Jos. Lazarus
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Cabarrus, Concord.....	C. D. Porter	New Hanover, Wilmington.....	J. M. Hall
Caldwell, Lenoir.....	Earl H. Tate	Northampton, Jackson.....	L. B. Taylor
Carteret, Morehead City.....	Walter Hufham	Onslow, Jacksonville.....	G. P. Johnson
Caswell, Yanceyville.....	T. J. Ham, Jr.	Orange, Hillsboro.....	C. J. James
Catawba, Newton.....	Edward Haupt	Pasquotank, Elizabeth City.....	S. G. Etheridge
Chatham, Siler City.....	F. G. Brooks	Pender, Burgaw.....	F. Dees
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Chowan, Edenton.....	J. A. Mitchener	Person, Roxboro.....	P. L. Thomas
Clay, Hayesville.....	Fred Pass	Pitt, Greenville.....	J. Key Brown
Cleveland, Shelby.....	Paul Webb	Polk, Tryon.....	E. E. Missildine
Columbus, Whiteville.....	J. A. Guitten	Randolph, Asheboro.....	C. M. Fox
Craven, New Bern.....	W. M. Pinnix	Richmond, Hamlet.....	C. S. Mabry
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Durham, Durham.....	D. L. Boone	Sampson, Clinton.....	A. B. Butler
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PROCEEDINGS OF THE FIFTY-NINTH ANNUAL MEETING

Asheville, N. C.

The Battery Park Hotel

June 27, 28, 29, 1938.

FIRST SESSION

The fifty-ninth annual convention of the North Carolina Pharmaceutical Association and its affiliated bodies, the Traveling Men's Auxiliary and the Women's Auxiliary, was opened formally at eight o'clock on Monday evening, June 27, in the main ballroom of the Battery Park Hotel in Asheville with a joint session of the three bodies. Officers of the three organizations (presidents and secretaries) were in joint charge of the evening's business program and were seated at the officers' table.

President P. J. Suttlemyre, of Hickory, declared the fifty-ninth convention of the North Carolina Pharmaceutical Association in session and ready for the transaction of business.

President D. L. Shreve, of Greensboro, asserted that it was a real pleasure to declare the twenty-ninth annual meeting of the Traveling Men's Auxiliary in session.

Mrs. P. A. Hayes, of Greensboro, as president of the Women's Auxiliary, called to order the sixth meeting of the reorganized Auxiliary.

The invocation was made by Dr. W. C. Cravner, Rector All Souls' Church, Biltmore.

City Manager P. M. Burdette extended a cordial welcome from the "50,000 people of Asheville representing 10,000 homes," characterizing his city as a "great big municipal home."

First Vice-President C. C. Fordham, Jr., graciously responded to this address of welcome.

President Suttlemyre called on President W. Moss Salley, of the Asheville Drug Club, to introduce the next speaker.

President Salley presented to the audience Mr. C. A. Raysor, veteran retired druggist of Asheville, calling attention to

his achievements as a pharmacist and praising him as a man whom every one in the mountain city loves and reveres.

The audience stood in tribute to Mr. Raysor.

MR. C. A. RAYSOR: *Mr. President, Mr. Secretary, and All Members and Affiliates of the N. C. P. A., Greetings:*

On behalf, and in the name of the more than thirty-five retail and wholesale druggists of Asheville we want you to know that we appreciate your coming and holding your fifty-ninth annual convention in our city. We bid you a sincere and cordial welcome. We trust your stay will be pleasant and the meeting profitable.

After the business sessions are over, we wish to urge as many as will to remain a while and visit some of the many points of interest in our mountain country.

In looking over this splendid gathering to night, I am struck with wonder and amazement since I can recall some eighteen or twenty years back. In those days if we had as many as two or three hundred in attendance, we thought it fine. This growth is as it should be, and I want to congratulate the creative spirit that prompts such loyalty and devotion.

The N. C. P. A. has ever been in the forefront in upholding the ethics and ideals of her Pharmacy Laws. The progress made and the benefits achieved are well known to all and should be a source of pride and satisfaction. And now, the recent national legislation to stabilize minimum resale prices that you in coöperation with other state bodies have brought into operation is an accomplishment so vital to all that it amounts to a long ago dream come true. This measure, alone, if properly enforced, should herald a better and brighter day to the rank and file of independent Pharmacy, coming into its own. I should serve to induce every N. C. druggist to become a member of the N. C. P. A.: And, a good time to adopt the slogan—"All for one and one for all."

I am deeply grateful to the local druggist for inviting me to address the convention of their behalf and my own. This, perhaps, may be the last time I shall ever see the faces of many of you, and I wish to thank each and all for their many courtesies to me in the past. Their kind words and delightful fellowship will ever remain a precious memory to me, written on the tablets of my heart.

And now, in bidding you adieu, I humbly bow to Almighty God to invoke His richest blessings on all of your righteous plans and purposes, and, if it be His Will, to crown them with the bright and glittering prize of success.

Second Vice-President J. C. Brantley, Jr., in responding to this address of welcome said, "We accepted the invitation knowing that we would have a delightful time and we feel sure that this convention will be one we will long remember."

Mrs. Lloyd M. Jarrett graciously welcomed the visitors on behalf of the Ladies' Local Committee.

Mrs. E. F. Rimmer expressed the appreciation of the Women's Auxiliary and other visiting ladies for the hospitality of the local group and their pleasure over being in Asheville.

At this point Local Secretary Lloyd M. Jarrett made several announcements.

President Suttlemyre recognized Mrs. George W. Matthews who presented appropriate gifts from the Asheville druggists and their wives to President and Mrs. P. J. Suttlemyre, Mrs. P. A. Hayes, Mrs. D. L. Shreve, and Miss Alice Noble.

These gifts were acknowledged appropriately by President Suttlemyre.

The joint session adjourned.

ADJOURNED SESSION OF THE ASSOCIATION

After a five-minute intermission the N. C. P. A. was called to order by President Suttlemyre.

The first order of business was the roll call.

Upon motion of Secretary-Treasurer Beard the roll call was omitted since Assistant Secretary C. M. Andrews, acting as registrar, was recording the names of all present.

The minutes of the preceding meeting were called for and, upon motion of Secretary Beard, this business was dispensed with since they had been printed in the October, 1937, number of the CAROLINA JOURNAL OF PHARMACY and sent to all members.

The next order of business was the Receipt of Resolutions.

Chairman R. E. Kibler asked that all resolutions be presented in writing to his Committee as soon as possible.

President Suttlemyre recognized the following visitors: Messrs. N. F. Reiner, of the New York Pharmaceutical Association, and R. D. Rainey, of the *Southeastern Drug Journal*.

The following committees were appointed by President Suttlemyre: *Nominating*: W. C. Ferrell, *Chairman*, R. R. Copeland, A. C. Cecil, J. A. Suttle, J. A. Goode, C. C. Fordham, Sr., and Paul B. Bissette; *Time and Place of Next Meeting*: J. C. Brantley, Jr., *Chairman*, C. L. Eubanks, L. B. Mullen, A. C. Cecil, and S. E. Welfare.

Upon request, Mr. J. P. Stowe, in a few well chosen words, introduced Dr. Carl V. Reynolds, Secretary of the N. C. Board of Health and State Health Officer.

SYPHILIS AND OUR RESPONSIBILITY IN ITS CURE AND CONTROL

By Carl V. Reynolds, M. D.

All of us know of Paul Revere's famous ride, and the result of his "call to arms." There are many Reveres throughout the United States calling to arms all forces to muster for the fight against the greatest enemy of mankind. This enemy is indeed Enemy Number One, shooting from ambush, carrying on a heinous, guerrilla warfare with an army of 12,700,000 spirochaete-ridden individuals, ravaging and destroying our youth of the opportunity of competing for their place in the world. The generals in this crusade are the three allied professions, the medical profession, the pharmaceutical profession, and the dental profession. The captains, lieutenants, sergeants and privates coming through the church, the press, the radio, the civic clubs—men and women—backed up by rigid regulations and law enforcement to punish the deserter.

To win this battle—and we must win—will tax the ingenuity of its leaders, carried on by an honest effort, courageously, energetically, enthusiastically and determinedly by all enlisted men and women. The three allied professions must devise the plan, guide, direct and control its maneuvers to best administer to the needs of our people.

The proper exposure and serious effects of syphilis have brought about a social insecurity that must be appeased, and we as professional leaders, must adjust ourselves to the new order of things. As Herriot says, "We must make progress serve us instead of enslave us." To accomplish this, it may be necessary for us to make a "self-study; self-correction and self-direction." We are inclined to look upon health education and health direction with a negative

aspect until it strikes at a vulnerable spot, when our ideal should be to prevent the preventable, correct the correctible, and cure the curable. We cannot visualize the importance of public health activities and of its paramount importance to the allied professions until we give it careful and analytical study.

In my opinion, this unity of action will produce more medical care; it will lower the cost of medical care; it will meet a real need; it will satisfy; it will retain and control medical policies and the direction of things medical within the ranks of the medical and allied professions.

With this preamble, let's stop philosophizing and talk about something concrete.

History teaches us, and all of us remember that Columbus discovered America in 1492. But, few of us know that in discovering America Columbus visited Haiti and while there he and members of his crew acquired syphilis, and in 1493 carried the disease to Spain and from there it spread throughout western Europe and back to America,—Boston in 1646.

Since 1493 we have walked in a growing shadow of death caused by a most devastating, insidious disease of unknown cause, questionable origin until it has stretched out its tentacles to encompass 12,700,000 of our people. It was not until 1905 when Schaudinn and Hoffman discovered the spirochaete pallida, 1907 when Wassermann discovered the Wassermann test; and in 1910 Ehrlich discovered the specific that has caused us to turn to science to exchange this shadow of death for a ray of hope.

Today's syphilis has a known cause. It is controllable, it is curable, and I am bold enough to make the assertion that we can exterminate it.

What disease is more prevalent? What disease is more harmful? What disease causes more cripples? What disease causes more deaths?

We have a problem. We have ways and means to control it. Let's get busy! To have a worthwhile program in any community we must have intimate knowledge of its health conditions in order to determine its problems.

To treat syphilis successfully it is essential that the infected case be brought under a syphilologist's care during the initial stage. Syphilis is not a self-eliminating disease and should not be treated symptomatically. And, just here may I make this observation that this is where the druggists can play their chief role against syphilis. It is our duty to protect and safeguard youth from themselves.

Follow me a moment, when I tell you that 3 per cent of syphilis is contracted previous to 15 years of age; 24 per cent between the ages of 15 and 20 years; 51 per cent between the ages of 20 and 30 years, or a total of 78 per cent among the youth of our country before they have found themselves, and are yet willing to take a chance. When injured they seek aid to hide their disease and medication to relieve the symptoms, and in ignorance they carry in their blood stream and their nervous system this devastating poison to demand its toll in

middle age from heart disease, blindness, locomotor ataxia, insanity, etc.

Follow me again, when I give you this data. In 1934 there were 333,296 deaths from cardiovascular diseases in the United States. Of that number 301,343 were white deaths and 31,953 were colored. Of the white deaths 7.43 per cent were due to syphilis. Of the colored deaths, 22.02 per cent were due to syphilis.

The cost of the care of the blind due to syphilis in the United States is \$10,000,000 per year. It is estimated that 15 per cent of the blind are due to syphilis.

The cost to take care of the insane syphilitics is \$31,000,000. It is estimated that 8 per cent to 10 per cent are in the institutions due primarily to syphilis.

There are 186,000 potential mothers in the United States that have syphilis. Every ten babies born from such diseased mothers means that nine will be born with syphilis. Under treatment these same nine babies will be born free from syphilis.

In suspected early syphilis or gonorrhea one should never start treatment until the suspicion is proved, unless it is intended to carry through the treatment to the end.

The diagnosis of syphilis or gonorrhea is a laboratory procedure and symptomatic treatment is misleading, unscientific and leads to serious consequences. When in doubt do a serologic test, and if still in doubt do repeated serologic tests.

If this method of diagnosis is used 90 to 95 per cent of all cases would be properly diagnosed.

First, then, may I say that it is our duty as professional men to insist upon a true diagnosis of all suspected cases before any treatment whatsoever is administered.

The physician has a further duty to Society. He is obligated to ascertain, if possible, from whom did the patient acquire syphilis and to whom may he have transmitted it. We must remember that usually syphilis is contracted in youth. When he is unable to pay for treatment he often seeks aid at the smallest cost and at the least exposure, only later to have to pay the debt of his physician's, druggist's and dentist's grave mistake by his infection having produced serious lesions of the circulatory or nervous system, sending him to an insane asylum or to an untimely grave. This is a grave responsibility and we must meet our obligations to Man and to Society.

To play our part in this fight against syphilis we should advise against symptomatic treatment and advise a serologic test for diagnostic purposes. Early syphilis, treated spasmodically, is pernicious. Sixty to seventy treatments and *no rest intervals* are supported by our greatest authorities. "To treat the serologic findings is an unsafe guide as to the time of cessation of treatment." Treat by schedule and not by serologic test is the slogan of the best modern practice. The continuous method of treatment secured the reversal of blood serologic test by

the end of a year in 81.8 per cent of cases. In intermittent treatment only 37.3 per cent of reversals was secured, and in irregular treatment only 4.7 per cent serologic reversals were secured in one year.

The lulling into a false sense of security, induced by the quick disappearance of symptoms under a little treatment, is the greatest factor with which we have to deal. To avoid this treacherous mistake we must play our part in educating those who approach us for advice to the importance of an early diagnosis and the necessity for continuous, uninterrupted and adequate treatment.

We have to see or feel the need for something before we can think clearly about it and be willing to put forth a personal effort to support it. This search for knowledge in our fight against this monster of death will take courage and the path will not be a bed of roses, but we must meet and conquer adversity in order to enjoy more fully the prosperity that comes to those who make the gallant fight.

With such a conception and with coöperation and coördination coupled with tenacity of purpose, integrity and aroused principles, purposes and ideals and a keen sense of social and professional responsibility we will utilize this epoch-making opportunity to its greatest advantage.

What are we to do about it? First, reporting must be enforced. Second, the continuous treatment of early cases must be urged. Third, we must trace down every source of infection. Fourth, all cases shall be treated by M.D.'s; otherwise, prosecuted.

We must keep constantly before us the fact that 84 per cent of early syphilis cases have discontinued treatment before they were permanently non-infectious; hence, it is of paramount importance that we must prevent discontinuance of treatment before cure.

To further attack this problem, we must improve the enforcement of our North Carolina laws; provide free drugs, free treatment, free hospitalization; treat the patient until cured—18 months being the minimum period; remembering always that one should treat the patient and not the serologic reaction.

With unanimity of purpose and concerted action we can build a structure that will endure and leave a heritage that those to follow will desire to emulate.

In closing may I assure you, as your State Health Officer, of my coöperation and request that you give serious consideration to the following resolution which will be presented to the Association by one of your members, Mr. W. L. Bühmann, of the Bühmann Drug Company of Asheville. (Dr. Reynolds concluded his remarks by reading the resolution appearing on page 161).

President Suttlemyre expressed the appreciation of the Association to Dr. Reynolds for his splendid address.

Mr. Salley presented the resolution read by Dr. Reynolds for Mr. Bühmann since

a death in the latter's family prevented him from being present.

Upon motion the resolution was presented to the Resolutions Committee.

The next order of business was the President's Address and Vice-President C. C. Fordham, Jr., was called to the chair.

PRESIDENT'S ADDRESS

PRESIDENT SUTTLEMYRE: *Mr. Chairman, Distinguished Guests, Fellow Members of the North Carolina Pharmaceutical Association, Ladies and Gentlemen:*

It is not necessary to present evidence in support of the proposition that the Metropolis of the "Land of the Sky" is the "convention city" of North Carolina. It may be safely asserted, moreover, that most of the denizens of this community are "conventional" people; and it is hoped that visiting pharmacists, during their brief sojourn here, will demean themselves as "conventional" folks,—in view of the fact, especially, that this city maintains a most efficient police force.

In this connection, it may be pardonable for me to remind you that my home town is also on the map. It has been widely acclaimed as a "well-balanced town." We can't deny that. We admit it. Why, we even perform the feat of balancing our books without the assistance of circus jugglers or trained seals. Strange as it may seem, the City of Hickory, only a few days ago, elected as its Mayor, for a second term, the President of the N. C. P. A. And—confidentially—the ballots in that election were almost *too* well-balanced. If any one of you opines that it is easy to become mayor of my town, just let him come and see us sometime and get into a race against the fine fellow who made it so hot for me in the recent campaign.

Now, many of you are doubtless subconsciously asking the speaker in what way the preceding remarks tend to edify a group of individuals engaged in the business of aiding in the alleviation of suffering and the prolongation of life. The answer is forthcoming. The speaker doesn't know.

Let me thank you again for the highest honor that this Association can confer. I am the more grateful, perhaps, because I realize that you have many, many members who are more capable of serving you in this capacity. How well I have done the job, the records show. Whatever credit may be due for worthwhile work and accomplishment must be shared with those who have supported me so willingly and so loyally. The promptness, kindness and co-operation of Secretary J. G. Beard, Assistant Secretary Miss Alice Noble, Prof. I. W. Rose, Attorney F. O. Bowman, and many others at the University of North Carolina will always be remembered and cherished by me.

As President of the N. C. P. A., I wish to bear witness to the gracious and effective ac-

tivities of Messrs. Lloyd Jarrett, Local Secretary, Moss Salley, Roy Johnson, John Goode and Jack Barfield, the Local Druggists' Committee, the Traveling Men's Auxiliary, the Women's Auxiliary, which, with the lively interest of the neighboring druggists, the genuine hospitality of the citizens of the lovely and beautiful city of Asheville in the "Land of the Sky," have combined so harmoniously in producing this wonderful program and this swell entertainment, to be enjoyed now and to be held hereafter amongst our most treasured memories.

The World's Fair of 1939

According to an article in a recent issue of *Drug Topics*, "The Show Globe, Incorporated," has been organized to arrange and manage the exhibits of the drug industry at the "New York World's Fair of 1939." More than 15 firms have already reserved space in the building in which provision is made for this unit of the great show. Exhibitors will be official hosts to retail druggists from everywhere, who will be invited to make their headquarters, while attending the "First Five-Star Fair," at the "Hall of Pharmacy." It is planned to set up an International Drug Club as a part of the comprehensive scheme indicated. Other centers of attraction and information, in which retailers have a direct interest, will be the Public Health and the Perfumery and Cosmetics departments. This sounds good for pharmacy; and all those who can possibly do so, should visit this Fair.

The Catawba Valley Medical Association

At a recent meeting of the Catawba Valley Medical Association I read a paper which I had prepared with some care on the duties of the pharmacist to the physician and his patients; also discussed the latest regulations on marihuana and its derivatives, the narcotic laws, and our State pharmacy laws. Twenty-five physicians were present from adjoining counties. The meeting was held at Lenoir.

By-Law Changes

I commend to the favorable consideration of the Association the By-Law changes which the Executive Committee formulated at the meeting in January.

The Sales Tax

Disclaiming any purpose to start a discussion of the sales tax, I deem it not improper to direct attention to a daily and hourly handicap incident to the mechanics of its collection: It slows up store service and causes extra work in counting and keeping proper change.

According to Dun & Bradstreet, Inc., independent drug stores of the nation show an average of only 2% to 6% lower sales volume this year than in 1937. Other retail lines show much greater recessions. Chain stores show a loss in sales averaging about 7.5%.

The Carolina Journal of Pharmacy

We all know that the CAROLINA JOURNAL OF PHARMACY is good. Which means, that it can be

made better. Why not amplify and stress a little more the pictorial feature? Why not have a more liberal contribution of helpful articles by members of the Association? Why not let us have two issues a month instead of only one?

U. N. C. Scholarships

It is not only highly desirable, but it seems also to be practicable, to establish a scholarship at the State University to be awarded to a deserving student of pharmacy and to be known as the "N. C. Pharmaceutical Association Scholarship." This is logical and peculiarly appropriate, inasmuch as the N. C. P. A. is responsible for the creation of the School of Pharmacy at the University.

Further Recommendations

1. That this Association give Dr. Carl V. Reynolds a vote of thanks for his fine address; that we endorse the campaign against Syphilis inaugurated by the N. C. Board of Health, and that we co-operate in every way possible to promote any health program. Without any inclination to boost myself, I may be permitted to state that, as a private citizen and as mayor, I have been instrumental in establishing a Syphilis Clinic in Hickory during the past year which has been gratifyingly successful. Several neighboring towns have started like clinics.

That we condemn any pharmacist who "counter-prescribes" for the treatment of venereal diseases.

2. That we do not consider it good policy for any pharmacist to advertise that he never substitutes and that all prescriptions are filled by registered pharmacists only. It is against the law to substitute, and it is unlawful to run drug stores without registered pharmacists and to allow unregistered clerks to fill prescriptions. No man should have to spend money to tell people that he is honest and law-abiding.

3. That our Pharmacy Laws be enforced or repealed.

4. That unwise and antiquated pharmacy regulations be amended or repealed, and, in their stead, new stream-lined laws be enacted, obeyed and enforced.

5. That existing laws be so amended as to allow a student to complete the course of pharmacy in three years, and require him to have two years in practical experience before he is eligible for registration. The four-year law debars a student of small means from the study of pharmacy, and one year's practical experience, under present law, does not make a clerk capable of filling prescriptions.

6. That the members of the Board of Pharmacy be elected by mail ballot, just as officers of the Association are elected; or all officers be elected by a majority vote of the convention in the same manner that Board Members are elected at present.

7. That we provide for, and elect, an Assistant Secretary of the Board of Pharmacy; that the duties and authority of the drug inspector be extended so that he may function as Assistant

Secretary of the Board of Pharmacy and as Secretary of the Fair Trade Committee. Such an arrangement is to be desired, and it seems to be practicable.

8. That the office of Attorney of the Association be discontinued; that, when the services of counsel are required, not only the legal qualification of the attorney but also the geography of the situation be considered; that a "lobbyist" be employed, when such service is deemed necessary or advisable.

9. That the Legislative Committee be composed of seven members, one of whom shall be a member of the Board of Pharmacy; and that auxiliary members—consisting of one representative from each county in the State—be appointed by the President of the Association.

10. That the Legislative Committee furnish the Executive Committee an itemized statement each year of the moneys collected, how obtained and how expended.

11. That all members endorse the work of the State and National Fair Trade Committees, urge all members to sign all Fair Trade contracts, and to support all Fair Trade Laws.

12. That the CAROLINA JOURNAL OF PHARMACY be encouraged and supported in the policy of securing and publishing dependable information as to pending and proposed legislation before Congress and our State Legislature which may concern the business interests of our members.

13. That the so-called "soda jerker" be hereafter designated as "fountaineer," as suggested and approved by the votes in the contest held by *Drug Topics* magazine.

14. That this Association go on record as reaffirming its opposition to the sales tax, because it is a poor man's tax, and makes every merchant responsible for collection of same, without remuneration, and subject to penalties for failure to collect. The merchant as tax collector, just as any other tax collector, is "worthy of his hire" and should be paid accordingly. The law is unfair and inequitable. Its enactment was defended or excused, as an emergency measure, and business conditions do not justify its continuation on the statute books.

15. That a vote of thanks be given Congressman Wright Patman for his effective work on behalf of the druggists of the United States, and his untiring efforts in advocacy of the Robinson Patman Act.

16. That a vote of thanks be given Senator Millard E. Tydings and Senator John E. Miller for sponsorship of the Miller-Tydings bill, giving the pharmacists a National Fair Trade Act.

17. That provision be made for a drug show at our next state convention, to be sponsored by the Traveling Men's Auxiliary; plans for the exhibits to be worked out by the T. M. A. and wide-awake manufacturers and wholesalers. This would insure greater attendance at our meetings and more interest in the various drug products.

18. That we recognize and land, with deep satisfaction and thankfulness, the spirit of our fellow druggists and all manufacturers who are

operating conscientiously and loyally under the Fair Trade Act.

19. That we make provision for a three-days' series of lectures and clinics at the University of the State, under the auspices of the Extension Division, to be given by specialists who would present a symposium on the several phases of drug store operation, for the benefit of the pharmacists of the State. In such a symposium, the following are suggested as proper topics for consideration: Clerk Training, Salesmanship, Merchandising, Prescription Department, Business Management, Social Security, First Aid Demonstration, Recent Research, Window Decorating, The Art of Pharmacy, Economy in Drug Stock, Organization and Legislation, Advertising, Narcotic Laws, Pharmacy, and pertinent Biological subjects. Of course, such a project could only be successful if a reasonably large group of druggists would attend the Short Course. Physicians do postgraduate work, farmers have short courses in extension work, most trades have some plan of meeting together for action upon their problems. Why should not druggists devise some plan of getting together for comparison of views, and for making acquaintance with up-to-date points touching their everyday problems?

20. To this Association I would commend our young pharmacists, upon whom must rest, largely, the future of our organization and our profession. To the older members we naturally look for wisdom and guidance; for wisdom, because of their long service and varied experience; for guidance, because of their unflinching devotion to the work we have undertaken to do. But no man should ever get too old to learn. We may have and should have reasonably well-disciplined minds and bodies; yet, no matter how many degrees we may hold from different schools and colleges, we have only broken through the surface of the great mine of human knowledge. This is not cause for discouragement. One reason that life is so intensely interesting is because we are all forever going to school.

21. That we stand for one hundred per cent compliance with, and enforcement of, the Fair Trade Law, and a quarterly subscription from every druggist member to support it.

22. That we set aside a week to advertise nationally advertised brands, produced under the Fair Trade Act, and educate the public and the manufacturers and retailers on the benefits of this law. Have special displays of larger sizes of nationally advertised products labeled to show the patron the amount to be saved on each product.

23. Endorse all moving pictures that promote the interests and welfare of the druggists.

24. Statistics show that in many localities there are too many drug stores for the population. This condition may be remedied here, as in other countries, by direct licensing through the government,—thus improving the quality of the stores and the service rendered. I pass this to you for your consideration.

25. That every druggist of this country should realize and acknowledge his obligation to the

manufacturers and salesmen who do so much to advance the welfare of our worthy craft.

26. That we recognize the chain stores; that we give them representation on the Fair Trade Committee, and solicit their support. To the independent druggist let me say—the chain stores are here to stay, and don't spend your time and waste your brain cells or your vitality or your vitamins, or overtax your vocal machinery, in talking about them. Get busy; clean up, and modernize your drug store; offer the public that old-fashioned, honest service, based on knowledge of the quality of the goods you are selling, and go after business with gloves off.

Conclusion

Finally, brethren, as you are emerging from this ordeal, let me admonish you: Don't prescribe for yourself, but see your doctor and have him determine and prescribe the proper headache medicine.

Thank you!

Upon motion of Messrs. Welfare-Goode the President's address was referred to a committee for consideration.

Vice-President Fordham appointed as the Committee on the President's Address Messrs. R. A. McDuffie, *Chairman*, Earl H. Tate, and W. M. Salley.

At the fourth and final session the above committee rendered the following report:

REPORT OF THE COMMITTEE ON THE PRESIDENT'S ADDRESS

The Committee was forcefully and favorably impressed by the large field of pharmaceutical activities covered by the President's Address. It shows unmistakably that he has given much time and careful consideration to this address.

We know Mr. Suttlemyre to be a man of great physical and mental energy. He is regarded as a man of action in his home town. He has a mental capacity that gives him a keen insight into the affairs of the public and the affairs of association work. These attributes make him stand out as a recognized leader. In appreciation of these virtues the people of Hickory have recently seen fit to re-elect him mayor of their city.

The Association is indeed fortunate to have inherited an address by a president who has given sincere consideration to every branch of Association work.

The Committee takes the liberty of determining which ones of the numerous suggestions and recommendations of Mr. Suttlemyre's address should be brought before the Association for acceptance or rejection and which ones should be referred to various standing committees for further consideration.

Suggestions

1. Mr. Suttlemyre's suggestion concerning the establishment of an N. C. P. A. scholarship at

the University demands financial consideration and is hereby referred to the Executive Committee.

2. We concur in his plea for more ethical advertising by drug stores. It has our hearty stamp of approval.

3. The President's discussion concerning our present Pharmacy Laws is well taken. We feel that this matter falls under the jurisdiction of the Legislative Committee and is therefore referred to this committee.

4. Suggestion is made that the office of Attorney of the Association be discontinued. For many years it has been customary for the Executive Committee annually to elect the attorney of the Association. The Committee on the President's Address feels that any action regarding the office of attorney falls within the jurisdiction of the Executive Committee.

Recommendations

1. Mr. Suttlemyre recommends that this Association go on record as favoring a repeal of the sales tax. We concur in this recommendation and move its adoption.*

2. We agree with the recommendation for better co-operation between the Association members and the staff of the CAROLINA JOURNAL OF PHARMACY, and suggest that members co-operate by sending in more contributions for publication.

3. We recognize the plausibility of the recommendation that the course in pharmacy be reduced from four to three years, but we do not favor its adoption. May we call to your attention that by lowering our standards we thereby forfeit the right of our graduates for reciprocity with other states. Mr. President, I move that this recommendation be rejected.**

4. The President's recommendation that the Association provide for and elect an Assistant Secretary of the Board of Pharmacy is probably given after discussing the matter with other men who are likewise interested in the welfare of pharmacy in North Carolina. This suggestion is entirely a matter that comes under the jurisdiction of the Board of Pharmacy. The Committee realizes that the Board of Pharmacy has the power and right to elect an assistant secretary whenever it deems it necessary or advisable to create such an office. Therefore, this Committee refers this matter to the Board of Pharmacy.

5. The recommendations concerning a series of lectures to be conducted by the University of North Carolina under the auspices of the Extension Division is heartily endorsed. We concur with our President on this recommendation, and if adopted, we suggest that the details of such an arrangement be left in the hands of the Executive Committee. Mr. President, I move the adoption of this recommendation.***

The Committee has attempted carefully to analyze the President's many suggestions and recommendations. We fully realize our responsi-

* Seconded by Mr. C. N. Herndon and adopted

** Seconded by Mr. W. L. Moose and rejected

*** Seconded by Mr. Edward Haupt and adopted.

bility with such a task. We have passed on to the proper committees such suggestions and recommendations as we deemed wise. We have endorsed or disapproved such recommendations as we thought should be accepted or rejected at this meeting.

Respectfully submitted,

(Signed) ROGER A. McDUFFIE, *Chairman*,
EARL H. TATE,
W. M. SALLEY.

The several recommendations were acted upon seriatim and then, upon the motion of Chairman McDuffie, seconded by Mr. Haupt, the report of the Committee on the President's Address was adopted as a whole.

At this point President Suttlemyre resumed the chair.

The report of the Executive Committee was called for.

REPORT OF THE EXECUTIVE COMMITTEE

First Session

The first meeting of the Executive Committee was held on May 12 immediately following the adjournment of the Raleigh meeting. All members except one were present.

Acting Secretary-Treasurer Rose was instructed to send a form letter to the members in arrears urging them to pay dues at once. It was agreed that if such members as were automatically to be dropped for non-payment of dues had not remitted by August their names would be deleted from the rolls.

The same budget as that of the previous year was authorized and the retention of the services of Counsellor Bowman, Miss Alice Noble, and Assistant Secretary-Treasurer C. M. Andrews was also sanctioned. The Secretary-Treasurer was instructed to furnish the Executive Committee with a financial report at the end of the first six months of the fiscal year so that there might be a further consideration of the budget for the ensuing months.

The Committee authorized the payment of expenses incurred by Mr. Bowman while collecting dues up to \$300. When such amount has been expended the Committee was to be notified and further consideration given to this expense item.

The President was authorized to appoint a Fair Trade Committee. Upon request this Committee shall be required to furnish a statement of its receipts and disbursements of funds and shall render a report of its activities to the Executive Committee.

(Signed) I. W. ROSE,
Acting Secretary-Treasurer.

Second Session

The second session of the Executive Committee was held in Chapel Hill on January 12 at ten o'clock with every member present.

The minutes of the preceding meeting were read and approved.

The Secretary-Treasurer's financial report was examined and adopted on motion of Messrs. Brantley-McDuffie.

The Financial and General Report of the Managing Editor of the CAROLINA JOURNAL OF PHARMACY was examined at length and adopted on motion of Messrs. McDuffie-Thomas.

The budget for the second half of the year was established upon practically the same basis as for the first six months.

Upon motion of Messrs. Suttlemyre-Brantley, Mr. L. M. Jarrett, of Biltmore, was elected Local Secretary for the Asheville meeting.

The Executive Committee, by motion of Messrs. Thomas-Fordham, directed the Secretary-Treasurer to suggest to the Local Secretary that not more than \$500 of the registration fees collected at Raleigh be used in order that a nucleus might thus be saved for us in 1939.

Upon motion of Messrs. McDuffie-Fordham, the President, the Secretary-Treasurer, and the Local Secretary were empowered to select the headquarters hotel and fix the time of the next meeting.

Upon motion the Committee voted to have the first session scheduled for Monday night of convention week.

It voted also to limit the number of speakers at Asheville to two, and authorized the President, Secretary-Treasurer and Local Secretary to select the two.

Upon request from Mr. J. P. Stowe, submitted by Mr. Bowman, the following permission was granted on motion of Messrs. Fordham-McDuffie: "The Fair Trade Committee is given authority to request contributions when or if necessary from retail druggists for use in carrying on Fair Trade work in North Carolina for the remainder of this fiscal year."

The following actions having to do with changes in the By-laws which the Executive Committee decided to recommend to the Association are here presented to the members in mimeographed form for their study and for their action at the Third Session. The changes are as follows:

1. Amend Article I, Sec. 2 (Ferrell-Brantley).
2. Amend Article I, Sec. 3 (Ferrell-Thomas).
3. Amend Article II, Sec. 2 (Fordham-Ferrell).
4. Amend Article II, Sec. 5 (Beard-Brantley).
5. Amend Article III, Sec. 1 (Ferrell-Thomas).
6. Amend Article III, by adding Secs. 7 (McDuffie-Ferrell) and 8 (Ferrell-McDuffie).
7. Amend Article VI, Sec. 5.

The Executive Committee moved to recommend to the Association that certain inconsistencies in grammar that are now in the Constitution and By-laws be made consistent (Brantley-Ferrell).

The Committee discussed and seemed favorably disposed but took no definite action upon creat-

ing a different kind of certificate of membership to be used annually together with a small card to be carried as proof of membership.

Discussion was held upon the question of making the fiscal year coincide with the calendar year. No action, however, was taken.

Mr. F. O. Bowman was invited to appear before the Committee in connection with Fair Trade work in this State.

The meeting adjourned.

Third Session

The third and final session was held at the Battery Park Hotel at three-thirty o'clock on the afternoon of June 27 with all members present.

The audit by the Certified Public Accountant of the Treasurer's Report was examined and approved.

In addition to the amendments of By-laws recommended at the Second Session, the Committee presents the following for due consideration:

Amend Article II, Sec. 5, first sentence, to read as follows: "The Secretary-Treasurer shall collect and have charge of all funds of the Association except such funds as are officially delegated to a standing committee."

Amend the same Article and Section by adding the following sentence near the end of line eight: "A Certified Public Accountant shall be engaged annually to audit the financial accounts of the Secretary-Treasurer."

It is believed that the election of the Secretary-Treasurer should annually be entrusted to the Executive Committee. In pursuance of this belief, the following changes are recommended:

Amend Article IV of the Constitution which deals with officers by omitting in line eight the words "a Secretary-Treasurer," and by adding the words, "The Secretary-Treasurer" at the beginning of the next to the last sentence in the same Article.

Amend Article I, Sec. 2, line six of the By-laws by striking out the word, "Secretary-Treasurer."

Amend Article III, Sec. 2, of the By-laws, dealing with the duties of the Executive Committee, by adding the following statement following the colon in the second line: "the election annually of a Secretary-Treasurer, an Assistant Secretary-Treasurer, and a Local Secretary."

The Committee also voted to submit to the Association a proposal for a new type of membership certificate plus an identification tag to be prepared and mailed annually.

The Committee adjourned at six o'clock.

(Signed) J. G. BEARD,
Secretary.

Upon motion of Messrs. Goode-Stowe, Secretary Beard read in detail the Proposed Changes in the By-laws as recom-

mended by the Executive Committee and mimeographed copies of these changes were distributed to the members. Attention was called to the fact that the Constitution was not affected by the proposed changes and that the By-laws may be altered or amended by a submission of the proposed changes at one session and a favorable vote of three-fourths of the members present at a succeeding session of the same regular meeting. These changes were taken up at the Third Session and appear on page 149.

The Association expressed appreciation to the Executive Committee for its intensive work during the year.

Upon motion the meeting adjourned.

SECOND SESSION

The second session of the N. C. P. A. was called to order by President Suttlemyre at ten o'clock on Tuesday morning, June 28.

The Secretary read messages of greeting from the following: the National Association of Retail Druggists; Louis J. F. Moore, editor of the *American Druggist*; Stacy W. Wade; the Kappa Epsilon society at the State University; Percy C. Magnus, president of Magnus, Mabey and Reynard; and from various organizations and individuals in Winston-Salem expressing the hope that the 1939 convention would be held in that city.

The Report of the Membership Committee was called for.

Chairman Johnson stated that his committee had no formal report to present.

Secretary Beard presented the change in the Constitution submitted at the First Session by the Executive Committee and upon motion of Messrs. Johnson-Thomas this proposal is to lay on the table for a year in accordance with Constitutional law.

The report of the Secretary-Treasurer was called for.

SECRETARY-TREASURER'S REPORT

The report that follows is divided into two parts: financial and general.

On May 28 I requested and obtained permission from the Executive Committee to have my books as Treasurer audited by a Certified Public Accountant. His fiscal statements follow.

June 21, 1938

Mr. J. G. Beard, Treasurer
N. C. Pharmaceutical Association
Chapel Hill, North Carolina

Dear Sir:

Pursuant to engagement I have examined the records of the

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

for the year ended May 31, 1938, and have prepared therefrom the following described financial statements:

EXHIBIT "A"—CASH RECEIPTS AND DISBURSEMENTS— FOR THE YEAR ENDED MAY 31, 1938

EXHIBIT "B"—BALANCE SHEET—MAY 31, 1938

The receipts are shown as recorded on the books of the Association, and were traced into bank deposits.

The disbursements are reported as shown by cancelled checks which were inspected and appeared to be regular.

The cash on deposit was verified by direct communication with the Bank of Chapel Hill, Chapel Hill, N. C.

The individual accounts were inspected with your Secretary-Treasurer and the balances are represented as shown in the following summary:

Due From	One Year		Two Year		Three Year		Total	
	No.	Amount	No.	Amount	No.	Amount	No.	Amount
Proprietors	46	\$ 449.00	21	\$380.50	16	\$458.00	83	\$1,287.50
Clerks	110	434.00	31	242.00	22	254.00	163	930.00
Associate Proprietors	15	150.00	5	100.00	2	60.00	22	310.00
Associate Clerks	31	124.00	15	118.00	4	48.00	50	290.00
Total	202	\$1,157.00	72	\$840.50	44	\$820.00	318	\$2,817.50

The reserve for doubtful or past due accounts receivable is stated at \$1,417.50 to conform with an estimated ultimate realization on the accounts.

I was informed that the one share of Orange County Building and Loan Association stock, which was inspected by me, was acquired during the year from the proceeds of a Government Bond for \$100.00 which appeared as an asset in the previous year report.

The liability for prepaid dues represents collections in advance for the year 1938-1939, which were recorded in the current year.

I was informed that your Association did not have any other liabilities as of May 31, 1938.

I hereby certify that the accompanying Exhibits represent the true financial condition of the Association as reflected on the books of your Treasurer as of May 31, 1938.

Respectfully submitted,

(Signed) L. DER. MACMILLAN,
Certified Public Accountant.

EXHIBIT "A"

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

Chapel Hill, North Carolina

CASH RECEIPTS AND DISBURSEMENTS FOR THE YEAR ENDED MAY 31, 1938

CASH BALANCE FROM 1936-1937..... \$1,617.21

RECEIPTS:

Dues:

Old Members\$3,375.00

New Members 296.00

Total Dues..... \$3,671.00

Registration Fees 1937 Meeting..... 622.00

Insurance Commissions Received by F. O. Bowman..... 207.05

Donations:

Retail Drug Code Authority, Third District..... 79.84

C. M. Cain..... 1.00

Total Donations..... 80.84

Interest on Bond and Savings Account..... 26.95

F. O. Bowman Reimbursement for Printing..... 3.90

Total Receipts..... 4,611.74

DISBURSEMENTS:

Salaries:

F. O. Bowman.....	1,800.00
Alice Noble	1,200.00
J. G. Beard (10 Months).....	375.00
I. W. Rose (2 Months).....	75.00
C. M. Andrews.....	45.00

Total Salaries	3,495.00
Postage, Telephone and Telegrams.....	98.36
Printing, Engrossing and Mimeographing.....	59.30
Expense 1937 Convention Speakers.....	42.30
President's Account	37.50

Miscellaneous:

L. M. Jarrett—1937 Convention Fees.....	500.00
Traveling Expense—F. O. Bowman.....	101.41
N. A. R. D. Dues.....	25.00
Premium on Treasurer's Bond.....	7.50
Executive Committee Luncheon.....	5.00
Office Supplies	2.79
State Intangible Tax on Bank Balance.....	1.67
Bank Penalty Fees.....	1.50
Total Disbursements	4,377.33

EXCESS OF RECEIPTS OVER DISBURSEMENTS.....	234.41
Cash Balance in Bank of Chapel Hill.....	\$1,851.62

EXHIBIT "B"

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

Chapel Hill, North Carolina

BALANCE SHEET—MAY 31, 1938

ASSETS

CASH ON DEPOSIT IN THE BANK OF CHAPEL HILL:

Savings Account	\$1,500.00	
Checking Account	351.62	\$1,851.62
ONE PAID-UP SHARE ORANGE COUNTY BUILDING AND LOAN ASSOCIATION STOCK.....	100.00	
ACCOUNTS RECEIVABLE	2,817.50	
Less—Reserve for Past Due Accounts.....	1,417.50	1,400.00
Total Assets.....		\$3,351.62

LIABILITIES AND NET WORTH

PREPAID DUES	\$ 267.00
NET WORTH	3,084.62
Total Liabilities and Net Worth.....	\$3,351.62

CASH RECEIPTS BY MONTHS

1937

June	\$1,585.84
July	286.00
August	148.00
September	174.00
October	425.00
November	242.90
December	66.00

1938

January	445.05
February	418.00
March	152.00
April	361.00
May	307.95
Total.....	\$4,611.74

The statements just presented have been studied by the Executive Committee. They are clear and need no further elaboration. If, however, there are questions from the floor covering the report, answers will be cheerfully supplied.

Membership

The membership roll on May 31 of this year is as follows:

Regular Members	655
Associate Members	181
Charter Members	3
Life Members	46
Student Branch U. N. C.	76
Honorary Members	9
Total.....	970

Unfortunately the number of members is less by forty-six than was reported last year.

Deaths

The following thirteen members have died during the past year:

C. H. Berryman, Blowing Rock, July 1, 1937.
H. C. Dover, Winston-Salem.
R. P. Freeze, Hendersonville, July 2, 1937.
John Young, Charlotte, September 29, 1937.
James T. Underwood, Liberty, October 17, 1937.

Roy Long, Brevard, November 1, 1937.
Claudius Lorenzo Owens, Fountain, November 5, 1937 (Associate).

Frederick Lindley White, Mebane, December 2, 1937.
Hiram Eldridge Thrower, Southern Pines, December 16, 1937.

Brack C. Griffin, Huntersville, January 5, 1938.

George A. Matton, High Point, February 1, 1938 (Life Member).

Cullen Tucker Capehart, Charlotte, March 21, 1938.

John Alton Weaver, Statesville, May 27, 1938.

Resignations

There has been only one resignation during the past twelve months:

Witcher Overton Watkins, Rutherfordton, October 8, 1937.

New Members

Eighty-nine new members have been added to the rolls since June 1, 1937. Since their names will be printed prominently in the Proceedings issue permission is asked to summarize their numbers by classes without reading the list.

Regular	32
Associate	17
Student Branch	40
Total.....	89

Regular

Philip Augustus Brame, North Wilkesboro.
Mary Alice Bennett, Bryson City.
Hershel Gordon Brown, Efland.
Palmer Caldwell, High Point.
Amos Halsted Cornwell, Morganton.

Arthur Linwood Cochrane, Weldon.
Clifford Vernon Davis, Mount Airy.
Milton Piere Dawson, Rocky Mount.
Howard Spencer Fox, Winston-Salem.
Adrian Eure Galloway, Dunn.
Reid Bridges Grantham, Red Springs.
Paul C. Hood, Dunn.

M. L. Jones, Waynesville.
Thomas Horace Lever, Charlotte.
Herbert Edward Lovett, Asheboro.
George Woodrow McLean, Kinston.
John Ivey Matthews, Rose Hill.
William Doctor Merriman, Charlotte.
John Sanford Nance, Charlotte.
Roland James Noell, Charlotte.
C. A. Sanders, Burlington.
Hallie Craven Reaves, Raeford (Beal Prize).
John Glenn Roberson, Hertford.
Plennie Lloyd Senter, Carrboro.
Henry Edwin Smith, Newton.
Oscar Wilbur Smith, Pilot Mountain.
William Julius Smith, Morganton.
Bryant M. Stone, Charlotte.
Lawrence Steers Sullivan, Greensboro.
James Monroe Wheless, Jr., Farmville.
T. C. Yearwood, Charlotte.
Thomas F. Young, Blowing Rock.

Associate

T. J. R. Clark, Boone.
E. G. Green, Charlotte.
H. D. Jones, Winston-Salem.
W. C. Joyner, East Bend.
Graham Vance Lawrence, Charlotte.
Nathan E. Link, Reidsville.
Sam McNeely, Charlotte.
William Allen Parks, Fort Mill, S. C.
O. J. Phillips, Albemarle.
R. R. Perry, Mount Airy.
Joseph William Pike, Jr., Concord.
George E. Royall, Elkin.
Thomas Ruffin Robinson, Goldsboro.
L. J. Stanley, Charlotte.
Edward Vasser Stephenson, Madison.
Samuel Monroe Turner, Charlotte.
James Arthur Way, Jr., Greensboro.

Student Branch

Ernestine Ray Barber, Goldston.
John Waller Smallwood Biggs, Washington.
Shelton Bickett Boyd, Sanford.
Eugene Brown, Colerain.
Blanche Evelyn Burrus, Canton.
Edward Graham Campbell, Lucama.
John William Carter, Yanceyville.
Jack Alexander Creech, Salenburgh.
Fred Dees, Jr., Burgaw.
Claudia Josephine Eldridge, Carrboro.
Ralph Emerson Foster, Leaksville.
Edwin Rudolph Fuller, Louisburg.
Henry Wilson Greene, Roanoke Rapids.
William Bradley Halsey, Sparta.
Marion Sims Hamer, Lenoir.
Aldridge Kirk Hardee, Jr., Graham.
Thomas Marshall Holland, Mount Holly.
Dwayne Alton Irwin, Sparta.
Arthur Richardson Johnson, Kerr.

Wilson Knowles Lewis, Mount Olive.
 Tom Linn, Landis.
 Allen Alexander Lloyd, Hillsboro.
 Margaret Thomas Lloyd, Chapel Hill.
 Charles Daniel McFalls, Newton.
 Samuel Woodrow McFalls, Newton.
 Raymond Eugene Pethel, China Grove.
 John Milton Pickard, Durham.
 Donald Alton Plemmons, Asheville.
 Hubert Graham Price, Shelby.
 George Edwin Royall, Jr., Elkin.
 Spencer Cornelius Scott, Jr., Fair Bluff.
 William Lee Sloan, Chapel Hill.
 Jesse Lee Smith, Robbinsville.
 Ronald Wescott Spruill, Pinetown.
 Rose Pittman Stacy, Chapel Hill.
 Claude Vernon Timberlake, Jr., Youngsville.
 Hamilton Polk Underwood, Jr., Fayetteville.
 Perry Vivian Waters, Mooresville.
 Iley Chester Whiteley, Morganton.
 George Henry Windecker, Ridgefield, N. J.

Dropped

Seventy-two Regular members and six Associates have been dismembered for non-payment of dues.

Regular

Jacob Leroy Alderman, Wilmington.
 James Barnwell Allison, Westminster, S. C.
 Samuel Avner, Brown Summit.
 William Eugene Beavans, Enfield.
 Bonner Brevard Black, Cleveland.
 Frank Leroy Black, Charlotte.
 William Henry Blauvelt, Asheville.
 Broadus Lee Blackman, Statesville.
 Louis Myron Bobbitt, Winston-Salem.
 Harry Ransom Bobst, East Flat Rock.
 Ernest Gaston Boysworth, Clinton.
 William Alexander Clark, Winston-Salem.
 James Louis Cobb, Mount Olive.
 Henry Grady Coleman, Durham.
 Henry Madry Cooke, Spencer.
 Leland Hall Cox, Belmont.
 William Franklin Craig, Charlotte.
 James Robert Davis, Marion.
 Elmer Otis Edgerton, Raleigh.
 Gray Bynum Finley, Marion.
 Carl E. Fitchett, Dunn.
 Stephen William Frontis, Rocky Mount.
 Phifer Fullenwider, Raleigh.
 Archie Alexander Gamble, Rocky Mount.
 Loamie Gilbert, Benson.
 Carl Talmage Harper, Warsaw.
 George Everett Hayes, Hickory.
 John Elias Faison Hicks, Goldsboro.
 Alden Hobbs, Kinston.
 William Dameron Hood, Smithfield.
 John Leidy Holshouser, Chapel Hill.
 W. A. Jetton, Davidson.
 Jay Hugh Johnson, North Wilkesboro.
 William Lewis Johnson, Raleigh.
 Robert Glenn Kale, Salisbury.
 Paul Edwin Kirkman, Pulaski, Va.
 W. L. Lamar, Albemarle.
 Thomas Philip Lloyd, Durham.
 Charles Baynor McKeel, Columbia.

Walter Forrest Matthews, Randleman.
 William Mason Mebane, Tryon.
 Robert Spencer Mills, Jr., Draper.
 John Patrick Moore, Goldsboro.
 Ralph Siler Morgan, Spruce Pine.
 Smith Carwin Morgan, Raleigh.
 Norman Morrow, Gastonia.
 Leland Frederic Parrish, Wilson.
 Dan Shepard Pigott, New Bern.
 Frank Reid Pleasants, Louisburg.
 Clifford Porter, Black Mountain.
 Robert Lee Reinhardt, Forest City.
 Charles Cicero Reins, Winston-Salem.
 Henry Clay Ross, Winston-Salem.
 Hershel A. Saxon, Yonkers, N. Y.
 Charles Carson Seawell, Baltimore, Md.
 John W. Sheppard, Charlotte.
 George Abbott Shieder, West Asheville.
 Lloyd Durham Shuford, High Point.
 Edwin Grady Sinclair, Raleigh.
 Marks Brown Sloop, Lenoir.
 Thel Eugene Smith, Goldsboro.
 Wilbert Lawrence Stone, Franklinton.
 Purvey Burpee Summey, Mount Holly.
 Ralph J. Sykes, Greensboro.
 J. M. Tatum, Asheville.
 Arthur Clegg Wallace, Star.
 John Cornelius Walton, Saluda.
 Russell Charles Walton, Raleigh.
 Frank Bundy Whitaker, Charlotte.
 Elliott Sylvester White, Burlington.
 Ernest Harvey Wood, New Bern.
 Elmer Clifton Worthington, Washington.

Associate

R. E. Betts, High Point.
 Elberle Wilson Griffin, Kings Mountain.
 Troy E. Lee, Winston-Salem.
 L. C. Jumper, Black Mountain.
 W. E. Michael, West Asheville.
 C. L. Orvin, Winston-Salem.

Student Branch

Thirty have severed their connection with the Student Branch because of graduation or withdrawal from college.

William Walton Allgood, Roxboro.
 Charles Milton Crowell, Jr., Norwood.
 Clyde Loraine Futrell, Pine Level.
 Phil Gaddy, Marshville.
 William Thomas Glass, Sanford.
 John David Haithecox, Sanford.
 William Anderson Hayes, Durham.
 Eugene S. Howard, Pink Hill.
 Arthur West Jackson, Autryville.
 Horace Jackson Kee, Norfolk, Va.
 Leinster Martin Lewis, Morehead City.
 William Francis Lynch, Hillsboro.
 A. L. McLean, Jr., Fuquay Springs.
 George Juhan McManus, Matthews.
 Albert Mattocks, Greensboro.
 Solon Scott Minton, Warsaw.
 John Agrippa Mitchener, Jr., Edenton.
 John Fitzhugh Rhem, Warrenton.
 Lloyd Morgan Senter, Carrboro.
 John David Smith, Elm City.
 Elwin Creed Sutphin, Galax, Va.

Herman O. Thompson, Sanford.
 Marguerite Isear Tonkel, Louisville.
 Jesse Williams Tyson, Fayetteville.
 Milton Lonnie Wagoner, Jr., Reidsville.
 Coy Webster Waller, Mount Olive.
 Helen Richardson Watson, Wilmington.
 Joseph Winstead Watson, Wilmington.
 Sherrod Parker Wells, Rocky Mount.
 Barney Paul Woodard, Princeton.

Proceedings

The proceedings of the Raleigh meeting were printed last October as a separate issue of the CAROLINA JOURNAL OF PHARMACY. It would seem that the Proceedings issues carry so much material about the Association; about its two auxiliary bodies; and about the Board of Pharmacy with alphabetical lists of licentiates and registered drug stores as to justify the suggestion that the numbers should be kept permanently for reference purposes.

Board of Pharmacy Appointment

His Excellency, Governor Clyde R. Hoey, on April 28, commissioned Mr. Roger A. McDuffie as a member of the Board for a five-year period. Mr. McDuffie thus succeeded himself as an examiner.

Mail Ballot

Immediately after the Raleigh meeting last year the names of the nominees for office were printed in ballot form and mailed to the entire membership. The ballots were returned to President Suttlemyre who delegated to the duly appointed Board of Tellers the task of counting the votes. Serving on the Board were Messrs. C. R. Whitehead, *Chairman*, E. L. Reaves and C. M. Fox who announced the following successful candidates:

President: C. C. Fordham, Jr., Greensboro.

First Vice-President: Phil Gattis, Raleigh.

Second Vice-President: Jos. Hollingsworth, Mount Airy.

Third Vice-President: Carl T. Durham, Chapel Hill.

Secretary-Treasurer: J. G. Beard, Chapel Hill.

Member of Executive Committee for Three-Year Term: P. J. Suttlemyre, Hickory.

Relations with Executive Committee

It is perhaps well to remind the members that the Executive Committee, under its constitutional powers, is the Association itself between annual meetings. After enumerating several specific duties that devolve upon the Committee, Article III, Section 2, says in effect that it shall have general charge of and final authority over all affairs of the Association not specifically provided for elsewhere in the By-laws. In recognition of the powers and functions of the Committee, the Secretary-Treasurer has not only submitted to the executive group nine financial reports showing the state of the treasury during the past year, but he has attempted nothing except of a routine character without first securing the endorsement of the Executive Committee. At

least nine official communications have been laid before the group for its approval or rejection. These statements are not made primarily to show that this officer has recognized his responsibilities to the Executive Committee, but they are mainly meant to establish the fact that all official acts that are performed in the name of the Association between annual conventions should have the approval and consent of the governing body of the organization.

The Treasurer's Responsibilities

In Article II, Section 5, of the By-laws, the first sentence reads as follows: "The Secretary-Treasurer shall collect and have charge of all funds of the Association." We all know that this commitment, in its literal meaning, has not been followed in many years for obvious reasons. Some qualifying change should be made in the sentence to relieve the Treasurer of a duty for which he should no longer be bound.

Conclusion

This report has been abridged to lessen the time required for its reading. A more detailed report will be included in the printed Proceedings.

It seems unnecessary year after year to recount in general terms the work performed in the secretarial offices. The members surely are acquainted by now with the duties and responsibilities that devolve upon the Secretary-Treasurer and the Associate Secretary. Suffice it to say that we have done the best we could.

Respectfully submitted,

(Signed) J. G. BEARD,
Secretary-Treasurer.

Upon motion of Messrs. Stone-Purcell the report of the Secretary-Treasurer was accepted with thanks.

The next order of business was the annual report of the Secretary-Treasurer of the North Carolina Board of Pharmacy.

The report was read by Secretary-Treasurer F. W. Hancock and will be found in a later section of the Proceedings devoted to the Board of Pharmacy.

Upon motion of Messrs. Eubanks-Brantley the report was accepted with thanks.

At the request of President Suttlemyre, Dean J. G. Beard presented to the audience Dr. Neal Bowman, head of the Commercial Pharmacy Department of Temple University.

THE ABC'S OF SELLING

By DR. NEAL BOWMAN

It is unfortunate that every member of the Association could not hear Dr. Bowman

and we regret exceedingly that he did not feel it advisable to furnish us with a copy of his address. For more than an hour he held his audience intensely interested with his humor, delivery, and his attractive manner of driving home facts. Defining salesmanship as "selling goods that will not come back to customers that will" the speaker made point after point to show what constitutes a good salesman. Some of these were (1) "The attitude of a salesman is most important. A salesman is not what he thinks he is, but what he thinks, he is"; (2) "Too many salesmen today lack backbone but have a generous supply of wishbone and jawbone"; (3) "Confidence in selling is vastly important. When a salesman loses confidence in himself, he makes the vote unanimous"; (4) "Selling is a battle and the battlefield is located north of the ears"; (5) "Goods are not so gifted as to speak for themselves"; (6) "Selling is just putting wind back of a sale"; (7) "Years ago trade was more or less of an adventure—'let the buyer beware.' Today we have the opposite—'let the seller beware.'"

Continuing, the speaker classified the various types of salesmen and asked his audience to consider his presentation of the ABC's as an individual balance sheet to check personal qualifications as a salesman. His adaptation of the alphabet to selling follows:

A You have to have the proper Attitude. Salesmen are not what they think they are, but what customers think they are. The next is the Aggressive salesman. The next is Appearance. We can talk a lot about it; no one knows anything about it. It is something that helps a lot in selling. Another thing is Adjustability.

B First you have to have Backbone. The trouble with some salesmen today is that they do not have backbone. You have to have Brains. We talk about that in school but no one knows anything about it. Brains are like icebergs, three-fourths submerged. We have to have Breeding; I mean culture or background. I am not talking about the Dionne situation. Then you have to be Businesslike. And my friends, I want to tell you, there is a difference between business men and men in business.

C You have got to have Confidence. When you lose confidence in yourself you make the future look dark.

D You have to have Determination. Down whom you will—but never yourself. The next is Disposition. Disposition is something that means much to me. A good disposition is better than a pedigree that reaches way back to the Mayflower. This to me is most important—Daring. Desire without daring is doomed to defeat.

E You would expect me to talk about Education. Education to me is this—"That which you keep after all that which you learn is forgotten." You have to be Efficient. You have to be Ethical.

F Facts. Find the Facts; face the Facts; then follow the Facts. Then you have to be Friendly. I contend that more business is on the basis of "whom you know" than "what you know." You have to be Friendly; you have to be Fearless; you have to have Foresight.

G You have got to be Gifted. You have got to be a Go-getter. The Lord puts the food around for the birds but He does not put it in their nests. You have to have Grit.

H You have to have Humor. That is life's only luxury. The way some people walk around with a face a mile long, you would think they were carrying the weight of the world with them. It isn't necessary. Why do it? The sun has a sinking spell every night and it comes up, doesn't it? There are many things we could talk about in H—but let's hurry.

I You have to have Inspiration. You have to have Initiative and you have to be Interested.

J Judgment. That is assisted by experience. Just—we have to be just. Jealous—professional jealousy—I mean that. The only way you get ahead of the other fellow is to walk in front of him. You have to be a Joiner. You have to join up with these organizations, you bet your life.

K Knowledge. A little Knowledge is a dangerous thing. With all that Knowledge, get understanding. You have to have a certain Knack of doing things.

L Loyalty. An ounce of Loyalty is worth a pound of cleverness. You have to be Lenient.

M Manners—Morals. Do you know what good manners are? The ability to put up with men. Memory—memory is a very convenient thing at times. That's like the fellow they got as a salesman at the five and ten—he couldn't learn prices so they got rid of him. You have to be a good Mixer.

N You have to be Natural. Be yourself. Accept yourself. You have to be Natural. Don't be on any side. You have to be Newsy. (You have to read the Fact-Finding Section.)

O You have to be Obliging. Believe you me—that is what counts. Go out of your way to please. That is what the taxicab fellow does. He goes out of his way to please you. Before I came here I found out where the Battery Park

Hotel was—so he couldn't go out of the way with me. Optimism is another. You know what Optimism is.

P Persistent. That is, to a certain degree. Then be Pleasing; have a certain amount of Personality. That is something people are looking for today. What is Personality? Nobody knows. "When I met him I was looking down—and when I left him I was looking up." That is Personality.

Q That is Qualify. Quote them—when you say a thing be able to back it up.

R Responsibility. Rational—To me people today are emotionalized. You have got to be a little Rational about things.

S Systematic. That is important. You go into some drug stores (I have gone around and seen a lot of drug stores), and my golly, talk about being Systematic—they do not have it.

T Here is the best one of all. Tact—the ability to take the sting out of the stinger without being stung. You ought to be very Tolerant of others' point of view.

U Untiring in everything you do. Unselfish—we only keep what we give away.

V Versatile. Did you ever hear the story about the fellow who had three professions? A fellow went into a barber shop one time to get a shave and while he was getting a shave he found a little piece of paper on his face. He asked the barber what that was doing there. The barber said, "Well, I am a barber, a butcher and a paper-hanger." We ought to have Veracity. You know some people talk too damn much. I am one of those. I haven't got time to tell you about that. There is such a thing as talking too much, but when we talk we want to tell the truth.

W Will power. A lot of people have "won't" power. You ought to have Will power.

X Somebody is saying, "What's this guy going to talk about now?" X-ray ability, ability to see through things, ability to express things.

Y Youth. Don't let these gray hairs fool you. I am going to get a few back numbers sometime and let some of you know what Youth is. You will never get old, my friends, as long as you have Youthful ideas.

Z Zeal, Zest. If I had time I would give you all that goes with that. Zenith. That is the culmination point of the whole thing.

Dr. Bowman's address was one of the high spots of the convention and at its conclusion the members enthusiastically expressed their appreciation of his remarks.

The report of the U. N. C. Visitation Committee was called for and was read by Mr. W. R. McDonald.

REPORT OF THE U. N. C. VISITATION COMMITTEE

To the Honorable President and Members of the North Carolina Pharmaceutical Association:

On May 10 the following members of the Visitation Committee spent the day in Chapel Hill inspecting the University School of Pharmacy: Messrs. H. T. Campbell, of Maiden; G. T. Cornwell, of Morganton; C. P. Suttlemyre, of Charlotte; and myself. After looking over the School and interviewing both the graduating class and the very able Faculty we wish to offer the following recommendations:

1. New seats should be installed in the main lecture room as the present ones are very uncomfortable and poorly designed for use in writing although they bear the initials carved upon them by most of the pharmacy students of the last two decades.

2. The main lecture room should be painted to add attractiveness and much needed light.

3. The ceiling lights should be lowered as the lighting is very poor for night lectures and special meetings held in the evenings.

4. A central stockroom should be created for all supplies for the various laboratories, thus permitting any student working on an experiment to get needed supplies at any time. At present each laboratory has a separate stockroom and in numerous instances the student is held up in completing some particular experiment due to his or her inability to get supplies at any and all times. The central stockroom should have a stockroom keeper who would not only keep up stock but be able to furnish the students the necessary supplies at all times during the day. Such a stockroom keeper could be an assistant selected from the upper classes, thus furnishing another position for students needing help in completing their course in pharmacy.

5. An adequate ventilating system should be installed in all laboratories to carry off noxious fumes and gases generated in the various experiments. This is the only scientific building at the University which is not properly equipped to take care of this condition.

6. The courses in the spring quarter of the fourth year should be so arranged that the students will not be overburdened with work in order that they may devote most of their time to review in preparation for the State Board.

7. We wish to commend the very able Faculty for the nice job they are doing at the School of Pharmacy at the University.

Respectfully submitted,

(Signed) W. R. McDONALD, *Chairman*,
H. T. CAMPBELL,
G. T. CORNWELL,
C. P. SUTTLEMYRE.

Upon motion of Messrs. Hancock-Johnson the report was accepted with appreciation.

Dean Beard expressed thanks to the Committee for its very candid and comprehensive report.

President Suttlemyre recognized Mr. J. D. Ashmore, of the South Carolina Pharmaceutical Association.

Mr. Ashmore acknowledged the presentation.

At this point President Suttlemyre turned the meeting over to the Committee on Practical Pharmacy and Dispensing.

PRACTICAL PHARMACY AND DISPENSING

In the absence of Chairman A. H. Cornwell, who was prevented from being present on account of the illness of his partner, Mr. I. T. Reamer acted as chairman.

Chairman Reamer called on Mr. W. J. Smith for a paper on "An Experiment in Dental Detailing."

AN EXPERIMENT IN DENTAL DETAILING

By W. J. SMITH

This paper will be carried in its entirety in the November JOURNAL.

Chairman Reamer next read a paper that he had prepared entitled, "Dispensing of Medication."

DISPENSING OF MEDICATION

By I. T. REAMER

This paper was presented in full in the August issue of the CAROLINA JOURNAL OF PHARMACY.

Chairman Reamer called on Mr. Phil Link, president of the U. N. C. Student Branch, to read a paper on "U. S. P. and N. F. Preparations and Drug Store Equipment."

U. S. P. AND N. F. PREPARATIONS AND DRUG STORE EQUIPMENT

By PHIL LINK

The paper explained the exhibit of U. S. P. and N. F. preparations sponsored by the Students' Branch at the meeting. Also, there was given a minimum list of drug store equipment and books that should be in every drug store. It was pointed out

that the pharmacist should do everything possible to extend the use of official medicines. This can best be done by preparing exhibits to be displayed in hospitals and before state and county medical associations and also by the proper detailing of doctors on the subject. The plan of promoting official medication is being carried out all over the country and persons interested in increasing the professional services offered by the pharmacist can get additional information from the Chairman of the U. S. P. Committee of Revision.

Some of the advantages of U. S. P. and N. F. preparations over proprietary ones were pointed out. (1) The official preparations are recognized by a committee of physicians and pharmacists who have studied them and recognize their value. (2) The official products are available to the patient at a lower cost. (3) The pharmacist, as well as the physician, becomes more professional when official medication is used. (4) The prescribing of official products guards against self-medication. (5) There is a definite standard on U. S. P. and N. F. products. The doctor knows exactly what he is giving his patient. In proprietary preparations he is often merely taking the word of the detail man. (6) A definite advantage to the pharmacist is the fact that more profit is realized on official products.

Mr. Eubanks congratulated the Student Branch on the splendid work it has accomplished during its two years of existence and also complimented the exhibit the organization was sponsoring in the hotel lobby.

Mr. E. F. Rimmer recommended that the Association attempt to have a State Law enacted requiring a certain minimum equipment in all drug stores.

There was no action on the recommendation.

This completed the program of the Committee on Practical Pharmacy and Dispensing.

President Suttlemyre thanked the several members who had contributed papers and then expressed appreciation to the Committee for its excellent work.

Upon motion the meeting adjourned.

THIRD SESSION

The third session was called to order by President Suttlemyre at two-thirty o'clock Tuesday afternoon.

The report of the delegates to the 1937 convention of the A. Ph. A. was called for.

Chairman I. W. Rose presented the following report:

REPORT OF THE 1937 A. PH. A. CONVENTION

I wish to report that every member of your delegation, composed of Messrs. Beard, Burlage, McDuffie, Suttlemyre and Rose, attended this meeting, and to say further that American Pharmacy in all its branches was well represented in numbers and distribution. The program was well balanced and the guest speakers brought messages of importance to the profession from the U. S. Public Health Service, the American Chemical Society and the Council on Pharmacy and Chemistry of the American Medical Association.

The Local Committee, under the leadership of Hugo H. Schaefer, provided every comfort and entertainment that could be expected. The program was arranged so that the visitors could have more time for entertainment and relaxation.

The theme of President Geo. D. Beal's address ran through the entire proceedings—that the Association over the past twenty years had carried out a definite program; it had re-arranged its form of organization so as to give the state and national associations a definite part in its work; had built and equipped a splendid home, which is free of debt, for the Association and related organizations; and had brought together in that building the present activities of the Association. The Association is now prepared to increase and extend its activities.

The Committee on Maintenance, under the leadership of Dr. Dunning, reported that the regular income of the Association had been increased through donations to an extent that will enable it to go forward with the program and the following important decisions were announced by the Council and approved by the House of Delegates.

The present Journal of the Association will be limited to scientific and professional material, and to pharmaceutical abstracts; a more popular publication will be issued monthly to provide information about the Association's work and the progress of pharmacy, intended to interest the practicing pharmacist.

One number of the Journal will be known as the Proceedings Number and will contain the entire proceedings of the annual meeting, including addresses and reports, but not the papers read before the Sections, which will appear in the Journal throughout the year as heretofore. This arrangement will provide a valuable refer-

ence volume for pharmacists. The November 1937 issue is the Proceedings Number.

The National Formulary laboratory will be removed to the Institute of Pharmacy early in 1939 and will be developed as experience indicates. A Special Committee was authorized to proceed with the furnishing and equipment of the laboratory and to supervise its operation, under the direction of Chairman Gathercoal. The cooperative research work now being carried out in schools and colleges of pharmacy and other institutions through grants from the Research Fund will be continued. This laboratory will be a great step forward in developing and improving standards for drugs and medicines.

Arrangements were made to enlarge the Reference Library and the Museum in the building and to make them more serviceable to all branches of pharmacy. The Association is now looked to as the source of information about professional pharmacy.

It was decided to reform the Committee on National Formulary effective in 1939. The ten members, to be elected one each year to insure a continuing committee, with the Chairman, will constitute the Executive Committee of Revision and will meet annually preceding the A. Ph. A. meetings, insuring a continuous revision program.

These new major activities will add materially to the work carried on in the Institute of Pharmacy and to the personnel employed. Putting them into effect will occupy the attention of the Association for the present.

In addition, the American Council on Pharmaceutical Education composed of three members each from the Association, the Colleges and Boards, adopted final standards for the accreditation of schools and colleges of pharmacy and expects to proceed with the examination of these institutions early in 1938 with the object of issuing an accredited list in 1939. This marks a great advance in pharmaceutical education.

An initial effort was made at this meeting to present through exhibits the U. S. P. and N. F. activities carried on throughout the country. The exhibits were very interesting and informative and it is planned to increase the number at the next annual meeting with the expectation of developing an exhibit which will completely illustrate the scope and character of this movement. Arrangements were made to extend the U. S. P. and N. F. program and to work more closely with the state associations.

Another important feature was the first session of the Sub-Section on Hospital Pharmacy which was established at the Dallas meeting; the attendance and interest indicated that this will become one of the strong groups in the Association. It provided an opportunity for the hospital pharmacists to organize within the A. Ph. A. and the effort to interest them in membership will be continued. The A. Ph. A. has developed a very satisfactory working arrangement with the hospital associations for the improvement of pharmaceutical service in hospitals and placing it under legal control.

Another important development was a joint session of the A. Ph. A., the A. A. C. P. and the N. A. B. P., during which the reports of mutual interest to these associations were presented and discussed. This arrangement saves time and brings these related organizations into closer working accord.

At this joint session the Committee on the Modernization of Pharmacy Laws presented its first report. This effort was undertaken last year and has for its object the study of all existing laws affecting pharmacy, many of which have been in operation for some time, and to bring them into greater accord with modern conditions and requirements. The results are expected to be of great assistance to the state associations in their legislative efforts.

Space does not permit reference to all of the activities and accomplishments of the meeting. About two hundred papers and reports were presented and the sections and conferences were well attended. Altogether it was a notable meeting and one of real progress for professional pharmacy.

The Association maintains, through its Washington office, a close contact with legislation affecting pharmacy and with the departments of the Government which have a relation in any way to professional pharmacy. In this way the interests of every branch of pharmacy, including the retail pharmacist, are protected and promoted much more carefully than the average individual realizes. The successful efforts of the A. Ph. A. to place pharmacy on a recognized professional basis in all branches of the Federal Government are of great value to every pharmacist.

At the New York meeting, a committee was appointed to study the present arrangement of the House of Delegates and to submit suggestions for bringing the state pharmaceutical associations into closer contact with it. The House of Delegates is now one of the three important divisions of the Association and the majority of delegates represent the state associations. These delegates should be chosen carefully by the state associations and sent to the annual meetings prepared to take part in the important duties assigned to them.

Respectfully submitted,
(Signed) I. W. ROSE, *Chairman*.

Upon motion of Messrs. Stowe-Johnson the report was accepted with thanks.

The report of the delegates to the N. A. R. D. convention was called for.

Chairman J. A. Goode made the following report:

REPORT OF THE 1937 N. A. R. D. CONVENTION

President and Members of the North Carolina Pharmaceutical Association in Convention Assembled:

The delegates appointed to the National Association of Retail Druggists convention were,

Messrs. Eubanks, Boone, Ferrell, Rimmer, Civil and myself, as *chairman*.

Our President, Mr. Suttlemyre, was prominently mentioned and supported as a candidate as a member of the N. A. R. D. Executive Committee, to which position no doubt he would have been elected had he not decided to withdraw in favor of Mr. Watkins, who was elected.

The convention was attended by approximately 5,000 delegates, and was held in St. Louis. A very interesting and constructive program was presented. Outstanding speakers, thoroughly familiar with their subjects, were heard. The chief topic of interest and discussion was Fair Trade.

A resolution was adopted creating a National Fair Trade Committee, for the purpose of coordinating Fair Trade activities, conducting surveys and research into its social and economic phases. A committee was organized, which outlined a program. It is now busily engaged in carrying out the adopted program, and which I am pleased to say unquestionably proves Fair Trade to have reduced the public's drug store bill rather than to have increased it, with the added advantage and assurance of greater quality and dependability on the label of trademarked merchandise.

Inasmuch as the Fair Trade activities and the proceedings of the convention in St. Louis have all been published in various drug publications, I will not elaborate further on the subject here. The N. A. R. D. today is functioning efficiently and effectively in behalf of the retail druggists. Its record during the last five years warrants the continuation of the support of this organization and that of all members of the profession.

(Signed) J. A. GOODE, *Chairman*.

Upon motion of Mr. Brantley the report was accepted with thanks.

The report of the delegates to the N. C. Medical Society was asked for.

Chairman Welfare stated that his committee had not attended the meeting of the N. C. Medical Society but desired to make the following report:

REPORT OF THE DELEGATES TO THE N. C. MEDICAL SOCIETY

Mr. President, Members of the North Carolina Pharmaceutical Association:

As Chairman of the delegates to the North Carolina Medical Society, I wish to report the following:

Up to the present time the relationship between pharmacists and physicians has never been encouraged by either side through joint meetings or joint programs.

Neither have these well organized groups ever taken upon themselves joint or mutual appeals and propaganda to the general public along the lines of health, sanitation or mutual interests. The last State Medical Society meeting held at

Pinehurst was no exception to the general rule in these regards.

But surely we pharmacists can and should attempt to change these old trends for whatever else we are becoming through modern and present-day competition, such as sandwich shops, drink stands, beer and wine shops, luncheonettes, restaurants, tea rooms, gas stations, post offices, toy shops, news stands, book stores, fancy groceries, telephone stations, hardware and sporting goods stores, ice cream manufacturing, patent medicine agencies, first aid stations, music stores, club rooms and sales tax collecting agencies; there is, was, and ever must be, the prevailing ambition and purpose of our profession to serve the community through the medium of the regular licensed physicians. For this reason only are we licensed by the State and for this purpose are we members of this Pharmaceutical Association.

Last night we heard a wonderful address by Dr. Carl V. Reynolds, on the subject: "Syphilis and our Responsibility in Its Cure and Control." From all sections of the country come reports of local, state and national efforts to combat the increase and spread of syphilis. There is a definite place for the pharmacists of this State in this crusade which is destined to succeed and take its place in the annals of medical history with similar victories over yellow fever, diphtheria, typhoid and tuberculosis.

This being the case, I am bold to propose the following suggestions: that the relationship with the medical profession be made more definite by regular and frequent visitations with the discussions of such subjects as are mutually concerned and related. Next, let pharmacists join the physicians in educating the public in health matters and other subjects of community interest. Lastly would I propose that our State Association join with the State Medical Society in protesting to the public against the evils of self-medication and quackery as well as join all organizations striving for the improvement of the public welfare in securing such laws that will protect the public health, morals and manners.

(Signed) SAM E. WELFARE, *Chairman*.

Upon the motion of Messrs. Eubanks-Stowe the report was accepted with thanks.

The next order of business was the disposition of the Proposed Changes in the By-Laws introduced by the Executive Committee at the First Session.

SECRETARY BEARD: The first change is a proposal to amend Article I, Sec. 2, by adding this sentence in the eighth line of the Section: "Additional nominations may be made from the floor." I move the adoption of this amendment.

Mr. Rimmer seconded the motion and the amendment was adopted.

SECRETARY BEARD: The second change is to amend Section 3, line 3, of the same Article by substituting the word "President" for the word "Secretary-Treasurer." I move the adoption of this amendment.

Mr. J. P. Stowe seconded the motion and the amendment was adopted.

SECRETARY BEARD: The third change is to amend Article II, Sec. 2, by substituting the word "rank" for "names" at the end of the first sentence. I move the adoption of this amendment.

Mr. Stowe seconded the motion and the amendment was adopted.

SECRETARY BEARD: The fourth change is to amend Article II, Sec. 5, fourth line, to read \$3,000 instead of \$1,000. I move the adoption of this amendment.

Mr. Welfare seconded the motion and the amendment was adopted.

SECRETARY BEARD: The fifth change is to amend Article III, Sec. 1, to read as follows: There shall be seven standing committees: An Executive Committee of seven members; A Committee on Papers and Queries, and a Committee on Practical Pharmacy and Dispensing, each to consist of three members; a Resolutions Committee of five members; a Legislative Committee of seven members together with such non-voting auxiliary members as the President may deem it wise to appoint; and a Fair Trade Committee of seven members; all to be elected or appointed annually, according to the will of the Association. I move the adoption of this amendment.

The motion was seconded by Mr. Welfare and the amendment adopted.

Secretary Beard then read the amendment pertaining to the duties of the Legislative Committee which appear on page 168, and moved the adoption of the amendment.

There was some discussion of this amendment, Mr. Stowe voicing the principal objection as he felt that the Legislative Committee would not have sufficient power under the Section. Mr. Goode seconded the motion of Mr. Beard, but later declared that he had done so to get the motion before the house although he was opposed to the amendment. Finally, a vote was taken and the amendment was adopted.

Secretary Beard then read the section defining the duties of the Fair Trade Committee and moved the adoption of the same. Mr. Welfare seconded the motion and the section was adopted.

SECRETARY BEARD: The next change is to amend Article VI, Sec. 5, by substituting the word "shall" for "will." I move the adoption of this amendment.

The motion was seconded by Mr. Rimmer and the amendment adopted.

Upon the motion of Beard-Welfare the Executive Committee was given authority to correct several inconsistencies in grammar that appear in the Constitution and By-laws.

Secretary Beard then read and moved the adoption of the following amendment submitted at the first session:

Amend Article II, Sec. 5, first sentence, to read as follows: "The Secretary-Treasurer shall collect and have charge of all funds of the Association except such funds as are officially delegated to a standing committee."

The motion was seconded by Mr. E. P. Crawford and the amendment adopted.

Secretary Beard then read and moved the adoption of the following amendment submitted at the first session:

Amend Article II, Sec. 5, by adding the following sentence near the end of line eight: "A Certified Public Accountant shall be engaged annually to audit the financial accounts of the Secretary-Treasurer."

The motion was seconded by Mr. Enbanks and the amendment adopted.

Upon the motion of Messrs. Beard-Rose the foregoing changes in the By-laws that had been acted upon seriatim were adopted as a whole.

The remainder of the Third Session was devoted to Fair Trade.

FAIR TRADE SESSION

The report of the Fair Trade Committee was called for and was read by Chairman J. P. Stowe.

REPORT OF THE FAIR TRADE COMMITTEE

Your chairman of this committee reported to you at last year's convention, in Raleigh, that we were ready to operate under Wholesaler and Retailer Fair Trade Act, and at that time had contracts prepared for signatures.

Shortly after this time we had several meetings with the wholesale druggists of the state, who prevailed upon us to await the possible passage of the National Miller-Tydings Enabling Act.

This bill passed in July and immediately we were asked to hold up any action by the National Association of Retail Druggists, until we could attend a meeting of all Chairmen of Fair Trade Committees in Chicago. This meeting was attended by Mr. F. O. Bowman, Attorney for the N. C. Pharmaceutical Association, and Mr. J. A. Goode, a member of the Committee.

Again all states not operating under Wholesaler-Retailer Contracts were asked to hold off and not enter into any contracts until a meeting of this National Committee at the convention of the N. A. R. D. at St. Louis, in September. This meeting was attended by Messrs. Bowman and Goode. As a result of this (and I say necessary delay) we did not begin to sign contracts until about November first.

Since that time contracts from most of the leading manufacturers have been continually coming in and are continuing to come in for signatures. At this time we have about one hundred and fifty contracts signed. Only a few of the highly advertised products now remain away from Fair Trade, and your committee, who has contacted many representatives of manufacturers, expects these and many others to come in during this year. The few months that the Fair Trade act has been in force has brought about a most satisfactory condition with the retail druggists that I have come in contact with, and is growing in popularity constantly. In the beginning certain dealers gave us much trouble in the way of violations, but due to constant watch on your committee's part and that of many representatives of manufacturers, violations have now become a thing of the past, except in one small section of the State, where it is hoped prosecutions will be started by some of the manufacturers in a short time.

It may be that some of you feel that the minimum prices set by many of the manufacturers are too low for comfortable profit and that you have not adopted these prices. Let me say to you, that such is your privilege but regardless of whether you adopt these prices, Fair Trade is benefiting your business indirectly because of uniformity of prices in cut rate centers and the elimination of under cost baits that formerly lured some of your trade to these centers.

The Fair Trade act is effective in North Carolina when one or more dealers sign a contract, but it is the desire of your committee and also the manufacturers to get as near 100% signatures as possible. We ask all who have been negligent in doing this to get all contracts that may be pigeonholed, and send them on your return home.

Your chairman contacted chairmen and members of Fair Trade Committees from South Carolina, Georgia, and Tennessee, at a recent meeting of the Georgia Pharmaceutical Association at Augusta, Ga., where he listened in on a

Fair Trade Program and finds their experience about the same as we have here. As a whole they are very much gratified over the rapid growth of Fair Trade popularity.

Since Congress has adjourned without allowing any combative legislation to get by, there is every reason to believe that Fair Trade will continue to grow in favor with the manufacturer, the dealer and the buying public, and that it will be rapidly adopted by other lines not carried in Drug Stores.

As many of you know General Foods Corporation are trying it out, beginning this week, in the state of Ohio, with Maxwell House Coffee, Jello, Post Toasties and so forth, which are grocery store items.

Respectfully submitted,

(Signed) JAMES P. STOWE, *Chairman*,
C. C. FORDHAM, JR.
ROY J. JOHNSON.

Upon motion of Mr. Wade Gilliam the report was accepted with thanks.

The next order of business was the Report of Mr. F. O. Bowman, Secretary of the Fair Trade Committee and Counsellor of the N. C. P. A.

ATTORNEY F. O. BOWMAN'S REPORT

Mr. President and Members of the North Carolina Pharmaceutical Association:

I have the honor to submit at this time my Eighteenth Annual Report as General Attorney for your Association.

The report consists of two parts:

First. A brief statement dealing with the collection of dues and the securing of new association members; and

Second. A discussion of Fair Trade operation in this state since it was first inaugurated, tracing the major developments and bringing to your attention the present status of the Fair Trade movement, together with certain observations that should be of interest to every member present who really believes in Fair Trade and wants it to succeed.

Collection of Dues

Because of the enormous amount of work entailed in initiating, putting into operation, and promoting the Fair Trade movement during the entire fiscal year ending June 1st, I found it impossible to travel over the state for many weeks, as heretofore, collecting dues and obtaining new association members. I did manage, however, to get away for a few such short trips from time to time, actually spending only eighteen or twenty days in this work, during which period more than six hundred dollars in dues was collected and around a dozen new members secured.

In this connection, let me say it has been disappointing, to no small degree, that conditions have been such as to preclude me from seeing so many of our members. (I have al-

ways enjoyed visiting with you in your stores, and it is my sincere hope that I shall be able to do much more of it this year.)

Inasmuch as the Fair Trade movement and its operation have been the principal theme of my thought and the one thing that has engaged so much of my effort and attention over the period of time that it has, naturally it would be expected that this subject would be forefronted in this report. While this will be done, at the same time, in view of the fact that the remainder of this afternoon's session is to be devoted to a discussion of our Fair Trade Law from so many angles, I shall endeavor to confine what I have to say to the mechanics of Fair Trade operation and its development, viewing retrospectively the different stages of the Fair Trade movement from the enactment of the law until the present time, and refrain as much as possible from an encroachment on the program of the Committee on Papers and Queries to follow, which is to be conducted by Chairman Rimmer of the Committee.

Our Fair Trade Law was passed by the 1937 General Assembly and was ratified March 22, 1937, the day before adjournment, after it had run a hazardous legislative gauntlet for thirty-three days.

Early in April following the passage of this measure, President Ferrell of the Association appointed a Fair Trade Committee, consisting of five members, representing as many sections of the State, to serve during the remainder of the fiscal year. This committee had its first meeting in Greensboro ten days later, at which time Mr. James P. Stowe was elected Chairman and I was asked to serve as Executive Secretary. At this meeting the committee requested Chairman Stowe and the Executive Secretary to attend the Fair Trade Conference which had been called by the N. A. R. D. to meet in Chicago late in May to work out a uniform Fair Trade plan of procedure for the forty-two states, having secured the enactment of Fair Trade legislation. Later this meeting was postponed indefinitely because of the uncertainty surrounding the passage of the Tydings-Miller Enabling Act.

Anxious, however, to get the Fair Trade Law under way in North Carolina, Mr. Stowe and I went to Washington to confer with the officials of the National organization to ascertain the best method of procedure to follow, that would at the same time keep us from contravening the Federal Anti-Trust Laws. Upon arriving in Washington on May 2nd, we learned that the President of the United States, on the same day, had caused the Miller-Tydings bill to be side-tracked, much to the consternation and disappointment of all interested in this particular legislation.

But, regardless of the President's action, we proceeded to the states of Maryland and Virginia, both of which were operating more or less successfully under the Wholesaler-Retailer Contract. Both Dr. Swain of the Maryland Association and Dr. Winne of the Virginia Asso-

ciation furnished detailed information as to the procedure employed by their respective Fair Trade Committees. We returned fully convinced that we could operate satisfactorily under the Wholesaler-Retailer Contract, and so reported to the Fair Trade Committee at a meeting held at the time of the Annual Convention in Raleigh last May. The Committee, therefore, upon our recommendation, adopted the Wholesaler-Retailer Contract and instructed me to prepare this type of contract and have it printed, together with such other information and literature as would be necessary to put the Fair Trade Law in operation. This was done immediately following the convention.

The Fair Trade Committee, with two additional members having been appointed by President Suttlemyre, was called to meet in Raleigh late in May to put its final okay on the contracts, and other literature that had been prepared. The Committee did this, but it was decided that there should be a joint meeting of the Fair Trade Committee and the Wholesale Druggists and Drug Jobbers of the state, who were of necessity to be made parties to these contracts before they could become effective. This joint meeting was held in Greensboro two weeks later, June 10. Here it developed that there was a diversity of opinion regarding the advisability of the use of the Wholesaler-Retailer Contract. Some felt that we should proceed with this form of contract; others felt that we should await developments, since there was some indication that the Miller-Tydings Bill might be enacted into law over the opposition of the President, who had it shelved a few weeks before at the instance of the Federal Trade Commission. The latter course was followed, despite the fact that we were extremely anxious to put the law into operation and also in the face of the demands of several manufacturers who were clamoring to come under our Fair Trade Law.

Again, on July 1st, Chairman Stowe and I met with the wholesale druggists and drug jobbers, this time in Charlotte, for the purpose of trying to get Fair Trade under way by the use of the Wholesaler-Retailer Contract. For the second time we were unable to go forward with the program adopted by our Committee because the latter group felt that we should await action on our part until after the fate of the Federal Enabling Act was determined. At the same time this group assured us of its 100 per cent cooperation in any event. If the Miller-Tydings Bill was passed, we would have its full support in our operation under the Manufacturer-Retailer Contract. If it failed of passage, then we would receive its full cooperation in putting the Fair Trade Law into effect by becoming parties to the Wholesaler-Retailer Contract.

While Chairman Stowe and I could not agree with this position at the time, nevertheless the action of the wholesale group was fully justified, for soon thereafter, Senator Tydings employed the most brilliant strategy by a parliamentary coup in attaching his measure to the District

of Columbia Tax Bill, thereby making it possible for the passage of the Miller-Tydings Bill. Only in this way could the bill have been enacted during that particular Congress.

Immediately Secretary John Dargavel of the N. A. R. D. issued a call to the Fair Trade Committee of the forty-two Fair Trade states to attend the conference, previously postponed, to meet in Chicago August 30th-31st. In the meantime, Chairman Stowe called another meeting of his Committee to meet in Greensboro on August 25th, at which time the Committee asked Mr. Stowe and the Executive Secretary to attend the Chicago Conference as delegates from North Carolina, along with John Goode who, by special invitation from National Headquarters, had been requested to be there.

Mr. Stowe was unable to make the trip, so our state was represented by Mr. Goode and myself, with approximately two hundred delegates representing thirty-six Fair Trade states. Secretary Dargavel presented a fourteen-point plan of procedure under the Federal Enabling Act and the forty-two State Fair Trade Acts. At the close of a hectic two-day session, the conference unanimously adopted a twelve-point program—substantially the one submitted by the N. A. R. D. However, this National Plan of Procedure immediately met with legal as well as practical difficulties and, therefore, could not be followed. Consequently there was another delay of a month, awaiting the N. A. R. D. Convention in St. Louis September 30th-October 5th.

The delegates to this convention adopted a seven-point program for Fair Trade Procedure, suggested by Secretary Dargavel, as an alternate plan to replace the twelve-point program adopted four weeks earlier at the National Conference at Chicago. A copy of each of these programs not only was mailed to every drug store of the state, both wholesale and retail, and to the members of the Traveling Men's Auxiliary, but each was published in the Legal Section of the CAROLINA JOURNAL OF PHARMACY, issues of October and November, respectively.

By the middle of October our committee had been furnished with the model N. A. R. D. Fair Trade Contract. At a meeting called by Chairman Stowe, this model contract, together with the seven-point program, was adopted for use in this state and the Secretary was directed to furnish manufacturers with the plan of procedure to be employed by our committee and to extend at the same time an invitation to them to come under our Fair Trade Law.

During the month of November, 1937, the first month of actual operation, forty-five manufacturers came under the Fair Trade Law. In December twenty qualified. In January eighteen, February twenty-two, March thirteen, April ten, May only six, and to date this month nineteen more have qualified, making a total of one hundred and fifty-three manufacturers who have qualified and are operating under the North Carolina Act at this time.

The Fair Trade Committee has handled less than twenty of these contracts for the manufacturers. The others have been mailed direct to the retailer by the manufacturers themselves, some of whom submitted their contracts to all retail druggists in the state, while others submitted them to only a selected group. The contracts handled by our Committee were mailed to every drug store in the state—approximately eight hundred and fifty in number—to the wholesale druggists and drug jobbers, and to all members of the Traveling Men's Auxiliary. Each set of contracts was accompanied with a letter, urging our members to execute and return them to my office so that a full record could be kept of all such transactions. A self-addressed, stamped envelope was also sent along with the first four or five sets of contracts for the convenience of our members. This practice had to be discontinued, however because of the poor response on the part of the retailers and the cost involved.

From the first set of contracts mailed out by our Committee to the eight hundred and fifty drug stores, we received the largest number of signers—a total of five hundred and ten, or a sixty per cent signing.

From the next set sent out by us we received only three hundred and fifty signed contracts, or a forty per cent signing. The next jumped to our hundred and thirty, or a fifty per cent signing. Then, again, there was a decided drop to around two hundred and fifty signers, or only a thirty per cent signing, for several contracts. The biggest disappointment, however, was experienced with the last contract sent out by us in April which was signed by only one hundred and eleven retail drug stores—less than a fourteen per cent signing.

Here I wish to read a letter from Secretary Dargavel of the N. A. R. D., under date of June 8th, addressed to the Presidents and Secretaries of State and Local Pharmaceutical Associations, Fair Trade Committees and the members of the N. A. R. D. Committees, which letter deals with the signing of contracts by retailers and the attitude of manufacturers, and in which he sets forth reasons why it is so necessary for retail druggists to cooperate:

"A number of manufacturers have hesitated in placing their Fair Trade contracts into effect due to the belief that there is a high cost involved. This is particularly true of the smaller manufacturers.

"The N. A. R. D. has outlined to these manufacturers ways and means of getting their contracts into effect on a national basis at a very low cost; that is, by reproducing them in an advertisement in the N. A. R. D. Journal.

"This means is just as legal as though the manufacturer had mailed a contract direct to each and every one of his distributors; provided, of course, that signed contracts are returned by druggists in each state. It provides not only a legal alternative means, but also it can be done at a great deal less cost.

"I desire to call your attention particularly to a number of contracts that have appeared in recent issues of the Journal:

May 5—page 627—Schnefel Bros. Corp.

May 19—page 713—Pycope, Inc. Page 725

—The Capudine Chemical Co. Page 735—Omega Chemical Co. Page 747—S. Pfeiffer Mfg. Co.

June 2—page 803—S. Pfeiffer Mfg. Co.

"It is hard to understand why those who are vitally interested in Fair Trade have not paid more attention to these contracts. The N. A. R. D. has contended that the main work in the Fair Trade movement is to get out as many contracts as possible, and for druggists to sign them to get as many manufacturers as possible working under the Fair Trade Laws. Although these contracts mean a great deal to each and every independent druggist in the country, seemingly very few are paying any attention to them, and in some states not a single contract has been returned. This causes it to appear to the manufacturer that there is a great lack of interest in Fair Trade. It is no wonder that many manufacturers are using every excuse they possibly can and are saying that the druggists are not interested. After seeing some of the returns from these contracts I can hardly blame them.

"I am addressing this letter to the Presidents and Secretaries of all State and Local Associations, also to all of the N. A. R. D. Committees—men—the people who are supposed to be most interested in Fair Trade. We have heard a great deal about 'Let George do it,' and I believe that is what has happened insofar as Fair Trade contracts are concerned. If we are not interested in this movement, let's say so—let's tell these manufacturers there is no need of spending their good money in putting out their contracts and trying to enforce them; that we are not interested. But—if you are interested, let's show the manufacturers that interest, because when a contract is published and few returns are received, naturally the manufacturer feels there is not much interest; and many manufacturers gauge the interest in their Fair Trade contracts by the number of returns they receive.

"Won't you please send these contracts in to the different companies, and in the future watch the Journal for contracts of this kind and send them in promptly? You will be rendering a service to the druggists of your state in doing so, and also, you will be helping the N. A. R. D. program. We contend that the druggists are interested in Fair Trade, and yet when the druggists are in a position to demonstrate that they are, we find very little interest. This must be overcome if the Fair Trade movement is to succeed.

"There are a number of large manufacturers—one or two of them sell more of their brand than any other manufacturer in the country—who use as an excuse for not having sent out their contracts the professed reason that there is a lack of interest on the part of the druggists.

"Please see that the contracts are sent in at the earliest possible moment. It means a great deal to the Fair Trade movement. I will appreciate your cooperation.

"P. S. No contracts have been returned from your state for Schnefel Bros. Corporation, Pycope, Inc., and Omega Chemical Company."

Fair Trade Price Books

Realizing the necessity for a uniform price sheet book for the convenience of our members, and having had numerous requests for them, a supply of Standard Fair Trade Price Book Binders sufficient to meet the needs of the drug stores of the state were purchased. At the same time, Fair Trade manufacturers operating in this state were requested to furnish our Committee with one thousand copies of their minimum prices, printed on sheets 5½ by 8½, with three holes punched, for insertion in the Price Book. Sixty-five manufacturers responded. These were assembled in alphabetical order and were mailed early in February to the one hundred and twenty-five druggists who had made application for the books. Early in March we took the liberty

of mailing a copy of this book to approximately three hundred and fifty additional stores, billing each for one dollar to cover the price of same. While in most cases the books were not returned, only eighty-five or ninety stores sent in their dollar. The stores not having the Standard Fair Trade Price Books have been sent a complete set of the price sheets. As additional manufacturers' price lists have been issued, or have been changed, the new and revised price sheets have been mailed not only to the stores having these books but also to the rest of the drug stores in this state. This will be done in the future in order that our retailers may have a complete list of the Fair Trade price minimums of the manufacturers operating in North Carolina.

The preparation of the Standard Price Book was made possible by the cooperation of the firms whose price lists appear therein, and at considerable expenditure of money, time and effort on the part of your Committee. It is our belief that every drug store should have a copy of this book. It should be kept in a convenient place and referred to whenever there is doubt concerning a contract price.

Considering what has been done in promoting Fair Trade in North Carolina, involving the writing of hundreds and hundreds of individual letters, preparing and getting out more than a

dozen form letters, totaling more than ten thousand, preparing and having printed in excess of thirty thousand contracts, keeping records of all contract transactions, reporting all violations coming to our attention, handling Fair Trade Price Books, assembling and mailing out more than seventy-five thousand price sheets for manufacturers, together with many other incidental activities connected therewith, certainly indicates an honest to goodness endeavor on the part of your Fair Trade Committee to make the movement a real success.

Furthermore, the entire cost of this operation, together with the expenses incurred two years ago in securing the enactment of the Fair Trade Law, has been borne by manufacturers, the wholesale druggists and drug jobbers of the state. The druggists have not been called upon to bear any part of this expense whatsoever. In most states assessments have been levied in amounts ranging from five to twenty-five dollars against every drug store for Fair Trade work. But in our state no assessment has been made, yet the work has gone forward and the Committee feels that much has been accomplished.

The books of the Fair Trade Committee have been audited by a certified public accountant and a copy of this audit has been turned over to the Executive Committee of the Association. The report follows:

Chapel Hill, N. C.

June 27, 1938

Mr. Frederick O. Bowman, Executive Secretary
Fair Trade Committee of the N. C. P. A.
Chapel Hill, North Carolina

Sir:

As requested I have examined the recorded cash receipts and expenditures and accrued expenses of

FAIR TRADE COMMITTEE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

for the period ending June 25, 1938, and submit herewith a statement setting forth the results thereof.

I have examined receipts as recorded and disbursements by checks. Other disbursements are taken from the books of record without verification.

The accounts payable are stated as reported to me.

I certify that the statement submitted herewith is true and represents the actual receipts and expenses as reflected on your books of account.

Respectfully submitted,

L. DER. MACMILLAN,
Certified Public Accountant.

FAIR TRADE COMMITTEE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION STATEMENT OF EXPENSES AND RECEIPTS TO JUNE 25, 1938

EXPENSES	
Clerical and stenographic wages.....	\$ 766.90
Printing, multigraphing and binding.....	686.50
Postage	616.00
Traveling—F. O Bowman.....	266.45
Traveling, phone, etc.—J. P. Stowe.....	115.00
Telephone	106.05
Office supplies	63.86
Office equipment—capital investment.....	36.50
Stencils	27.40
Rent	30.00
Telegrams	23.61
Express	6.68
Bank service charges.....	5.50
	\$2,750.41

REVENUES

Services rendered	\$1,890.00	
Donations from wholesalers.....	425.00	
Fair Trade price books.....	205.50	\$2,520.50
<i>Excess of Expenses over Receipts</i>		\$ 229.95

RECONCILIATION OF DEFICIT

LIABILITIES

Accounts Payable

Ledbetter Pickard Co.....	\$ 64.22	
The Seeman Printery	128.05	
Rent for June	20.00	
Accrued wages	50.00	
Total Liabilities.....		\$ 262.27

ASSETS

Cash in Office	\$ 7.32	
Cash on Deposit	25.00	\$32.32

Deficit

\$ 229.95

As stated at the outset, I have refrained as much as possible from encroaching on the subjects that are to be discussed by those to follow on the Papers and Queries Program, Fair Trade on Parade.

Before concluding, I wish to express my sincere thanks to the members of the Fair Trade Committee for their diligence in directing my work as Executive Secretary of the Committee. I wish, also, to thank Secretary Beard and Miss Noble, both of whom have cooperated with me in every way possible in all matters pertaining to Fair Trade. To our members who have given their one hundred per cent support, as many have, to our work, I am deeply grateful; to those who have been but luke-warm, I express sympathetic thanks; and to those who have wholly overlooked our requests and appeals, I feel they have failed to take advantage of and help in the greatest movement yet devised for their business salvation.

Respectfully submitted,
(Signed) FREDERICK O. BOWMAN.

Upon motion of Mr. Gilliam the report of the Attorney was accepted with thanks.

At this point the meeting was turned over to Chairman E. F. Rimmer, of the Papers and Queries Committee.

FAIR TRADE ON PARADE

Chairman Rimmer stated that in recent years the program of his Committee had been termed a Commercial Clinic and that at the present meeting it would be designated, "Fair Trade on Parade." He first paid tribute to the signers of Fair Trade Contracts. He then announced that a number of members would discuss pertinent queries in regard to Fair Trade, and asked for a free discussion of each subject following its presentation.

Chairman Rimmer first called on Mr. W. A. Gilliam who took up the query

Should Minimum Prices Be Featured in All Instances and Be the Current Prices on Contract Merchandise?

This is a problem now in the minds of druggists who are really trying to derive some benefit from the Fair Trade Act.

Some druggists are already making all fair trade prices their regular prices, while others are selling some items at a higher price, especially those items with low mark up set by the manufacturers.

Various conditions, of course, enter in for our consideration in deciding whether to follow fair trade prices throughout.

First, is the mark set up by all fair trade manufacturers sufficient? Before answering this question we must take into consideration such things as location of store, kind of service rendered and type of store. The druggist located in the downtown section in a chain store area and doing a cash business only, may deem it necessary to follow fair trade prices throughout or he may be giving credit and delivery service and may still feel that he must make all fair trade prices regular prices, in order to meet chain store competition.

The neighborhood druggists and druggists in smaller towns in most cases do give credit and delivery service. They are faced with the problem of preventing customers in their own neighborhoods or towns from flocking to the chain store to buy. Would following fair trade prices help solve this problem?

Then many stores in addition to giving credit and delivery service, carry a heavy inventory of expensive slow-moving hospital supplies, serums, vaccines, antitoxins, rendering another special service to physicians and patients that is not found in many chain stores.

Since stores rendering such additional service are going the chain stores one better, should they sell fair trade items for more than minimum

price or can such stores, by advertising that they are giving these additional services and still selling at fair trade prices gain enough additional business to make up for the profit which would be derived by selling for more?

These are some of the problems that confront us. It will be necessary for us to study conditions in our own store and examine mark ups on fair trade merchandise. Fair trade has helped us some already, and for this reason we should give it thoughtful consideration in an effort to bring about improvements.

How are you doing it in your store?

There was some discussion of this query by Messrs. Fordham, Herring, Hicks, Herrndon and others, the general feeling being that the problem was one to be worked out by individual stores.

Mr. Gilliam then took up the query:

How Best Can Minimum Prices Be Stepped up in Contracts by the Manufacturers without Antagonizing Customer Demand?

Taking an average percentage mark up on merchandise of twenty-five fair trade signers and taking the quantity discount that the average store might take, I found it to be 26%. Some of these mark ups were as low as 17%. Since it is an established fact that the average overhead expense of the independent drug store is 28% we can readily see that some of these prices need to be stepped up, but how? Would a gradual small increase made step by step at intervals of a few months be noticeable by the public?

Some manufacturers have stepped up a little already, and no doubt many others are willing if it can be done without this antagonizing aspect. Most manufacturers will gladly co-operate with us and we feel that a plan or suggestion from independent druggists as to how this can be worked out will be treated with consideration by most manufacturers. What plan or suggestions can we offer to the manufacturer?

The next query was

How Can We Show the Manufacturer Who Has Signed Our Fair Trade Contract That We Appreciate His Action?

Chairman Rimmer presented the following observations prepared by Mr. C. S. Curry, who was unavoidably prevented from being present:

The retail druggist realizes there has been a decided change in the retail drug business in the last few years. The commercial phase has been a predominating factor in the average store. The deep cut prices of the nationally advertised drug items have been used as a bait or drawing card by many drug stores, especially the chain stores with larger purchasing power, thereby cre-

ating unfair competition between certain drug stores. This not only has demoralized certain drug items which have been sold at prices below the cost, but also has had its demoralizing effect on the retail drug business in general.

Now that there has been established a Fair Trade Act, many manufacturers have agreed to establish minimum retail prices thereby giving every store a profit on their merchandise regardless of purchasing power.

It is up to us as retail druggists in North Carolina to co-operate with those manufacturers in every way possible by readily signing their contracts and using their promotional ideas, as well as our own, in selling their merchandise. This can be carried out in every store by displaying, advertising, and suggestive selling of fair trade priced drug items, which will in turn prove beneficial to both the retailers and the drug manufacturers.

Chairman Rimmer presented the ideas of Mr. Curry on the query

How Can We Induce Other Manufacturers Not Yet Signers to Come under Our Fair Trade Act?

The individual manufacturers who have not signed the Fair Trade Act must have a definite reason for not agreeing to standardize retail prices for their merchandise. They should be contacted by the druggist through our State Fair Trade Committee. Very likely this procedure has already been resorted to. Then if the individual manufacturers do not want to agree to sign the contract, it seems to me the only logical thing for the retailers to do is to consider this unprice protected merchandise as a secondary item in our store; and let it take the back shelf space.

It is up to each individual retailer to push and promote the sale of merchandise that shows him a legitimate profit, and that he is not being undersold by his competitor. My suggestion also is to stock just enough of the non-fair trade priced merchandise to meet the demand, and to use our efforts to sell price protected merchandise. At least this is the policy in our store.

It likewise seems to me that if the manufacturers are not interested enough in the retailers to co-operate with us, I see no reason for us to co-operate with them in pushing their merchandise.

Chairman Rimmer then discussed the query

How Best Can Fair Trade Be Explained to Our Customer?

This is a very particular proposition and a delicate one. Every person buying anything, druggists included, does not want to pay one person more than another, nor do they agreeably pay increases in price. We might more aptly say—do not and again do not do certain things in our explanation.

Do not make the blunt statement, "it's against the law to sell this preparation for less." To many people the thought of law and the sight of a policeman increase their disposition for down-right cussedness, while the man might very readily support a civil contract. Therefore, make all explanations hinge on the fact, that the manufacturer has made contracts with you, and that you are legally bound to respect his contract if you expect to continue selling his merchandise. People know that there are contract prices for automobiles, radios and other merchandise, why not just as well a contract for a toothbrush. Explain the fact that the manufacturer knows what his product should be sold for and that it is to his advantage to have it sold just as cheaply as is humanly possible to keep all the avenues of trade open.

Don't make the bald statement that you don't know why a price may have advanced. Your customer will have less respect for you then than if you had used the "law" explanation. It is your business to know why your prices are higher or lower.

Call attention to some other item in view that you have lowered your price on, possibly as much as the article contested has been raised. Make this explanation on the basis of every tub standing on its own bottom.

In making any explanation, speak in the language that can be understood by your customers. Don't act superior or talk over their head, or yet worse have an attitude of "here it is, take it or leave it." In most instances they will.

Gentlemen, the topic is yours, let's hear from you.

There was some discussion of this query in which Messrs. Rainey, Currens, Ashmore, and Beard participated. Mr. Rainey suggested that the increased cost of business operation was a good explanation for increased prices.

Chairman Rimmer discussed

How Are Violations of Contracts to Be Handled?

How are violations of any contract handled? First and foremost by all parties being aware that violations have been made. Let's say you are Mr. A., and you have signed a fair trade contract of the XYZ Co. in which they have set the minimum price at which their toothbrush can be sold at 39c. Now you find that Druggist B has sold a toothbrush at 35c. You get red in the face and say the XYZ Co. is just a bunch of hot air artists. You talk to everybody about it but to your co-signer the XYZ Co. That means that you yourself reporting direct to your co-signer have the best possible means to hold down violations.

Larger towns might employ a shopper to see if there are any under-cover violations, how about that?

Who is to notify merchants handling contract merchandise where they claim they know nothing about fair trade contracts. This will apply especially to small grocery stores. My thought is that these people, if they only knew about it, will be only too glad to "up" their prices.

The salesman of any firm, honestly trying to advance the cause of Fair Trade will be a regular "G" man if he is told.

Mr. Bowman will be glad to explain the court procedure that is generally followed I am sure.

Attorney Bowman was not in the hall at the time.

Mr. A. C. Cecil was called on to discuss

Fair Trade in Competitive Shopping Districts

In High Point we have about as highly a competitive drug market as there is to be found anywhere. We have one large national chain store, one chain store that operates in the eastern U. S., and a locally owned and operated chain that does not operate outside of N. C. All are live merchandisers and keep up a lively competition.

Fair Trade legislation has not been in effect long enough to do any large amount of prognosticating about, and what it will eventually amount to no one knows. However we have been able to observe that for the most part everyone is willing to co-operate and maintain the price levels as indicated by the manufacturer. We have not been able to find a single instance where the national chain has advertised an item below the fair trade minimum. The locally owned chain has had a few items advertised below the minimum, but on checking them we have found them to be bona fide errors—this, I might say, we have also been guilty of. Our greatest source of annoyance is the small eastern chain. They live up to the prices for the most part, but occasionally will run an item way below the minimum and we know this could not possibly have been an error. We, of course, always send these violations to the manufacturer who always writes them a letter sending us a copy, telling them what they are going to do to them the next time their merchandise is sold below their suggested minimum. But as yet we have heard of no prosecutions.

There is no doubt that there are some bona fide errors in pricing but I feel this will be greatly eliminated when the price book put out by the N. C. P. A. becomes more complete. We have devised a card system that is helping us to avoid these errors, and also to help in our advertising. We have a little 3 x 5 card with each preparation listed on it with the price in its various sizes. When this item is listed in our ad this date is noted. This prevents us from running the same item too often and assures us of having the correct price. Any one who sits down and tries to make up his ad and take the prices from his head will invariably get some of them wrong. In this connection we

have steadfastly refused to list any manufacturer's goods who does not operate on fair trade. The large chains, however, are making capital out of the items that are not on fair trade and are selling them at ridiculously low prices.

The Fair Trade Act has also been beneficial to the consumer in that it has forced quite a number of manufacturers to reduce their prices where their merchandise was priced entirely too high. Also the retailer has been able to reduce quite a few items because he does not have to make up for what the so-called "loss-leaders" cut.

A great amount of benefit can be derived from the Fair Trade Act by the retailer if he will co-operate with the manufacturers and further sales as well as give preference to the lines that are working with us and put others on the back shelf.

Chairman Rimmer discussed the query

Fair Trade in the Neighborhood Drug Store

If I only could keep them from going downtown. All I get is the telephone orders for small necessities and sodas. Every suburban store owner has been thinking that for the past ten years in all our larger towns. Up to now, all he could do was think. Now he can act.

You cannot run a store without customers.

Full prices would be fine if all of us got full prices.

When that customer goes downtown to buy that Fair Trade article for 79c that you could have sold for 79c with just as much profit as anyone then seeing some sundry article bearing a splendid mark up, buys this second article, where are you? YOU HAVEN'T SOLD ANYTHING. YOUR EXPENSES HAVE GONE ON JUST THE SAME. THE OTHER MAN SOLD TWO ARTICLES. YOUR NEIGHBOR (NOT YOUR CUSTOMER) THINKS YOU ARE A FINE FELLOW, AND A GOOD CITIZEN, BUT HE OR SHE HAS BOUGHT TWO ARTICLES FROM YOUR COMPETITOR WHOM HE MAY NOT EVEN KNOW. He feels sure he has saved 21c.

If it costs you \$20.00 a day overhead, and you have 200 customers, that is 10c a piece, provided it took about the same amount of time to wait on each one. Increase that number to 250 and the per-capita cost drops to 8c.

Fair Trade contracts give you thousands of prices, that you can meet with some profit, with the largest chain store or independent in the state.

Make your slogan "An out here store with downtown prices." I have used that, but I haven't got it copyrighted.

Chairman Rimmer asked Mr. T. R. Burgiss to discuss

Fair Trade in the Smaller Towns

(We have been unable to secure a copy of Mr. Burgiss' remarks although several

letters were written to him by Chairman Rimmer and the Secretary.)

The above query completed the program of "Fair Trade on Parade."

Chairman Rimmer and his Committee were enthusiastically thanked by President Suttlemyre, on behalf of the Association, for the splendid program.

At this point the chair recognized Mr. J. P. Stowe.

Mr. Stowe called attention to the fact that the Fair Trade Committee was \$200 in a hole. Previously money had been secured from manufacturers and wholesalers but he felt that it was a proposition for retailers. His Committee expected to make a call for funds later in the convention.

Upon motion the meeting adjourned.

FOURTH SESSION

The fourth and final session of the convention was called to order by President Suttlemyre at ten o'clock on Wednesday morning.

President Suttlemyre presented Mr. N. F. Reiner to the audience.

Mr. Reiner spoke very pleasingly of his long association with North Carolina pharmacists and of how homesick he had been for the State since living in New York. He paid a glowing tribute to Mr. J. A. Goode and his leadership in fair trade work. Speaking more specifically of insurance he emphasized the importance of accurate inventory as an aid in taking out an adequate policy. "It is better to have insurance and not need it, than not have insurance and need it."

President Suttlemyre thanked Mr. Reiner for his informative remarks.

Chairman R. A. McDuffie was called upon for a report of the Trade Interests Committee.

REPORT OF THE TRADE INTERESTS COMMITTEE

About twenty years ago the market was flooded with patent medicines. Soon the saturation point was reached and then the flood began to recede. These medicines were not endorsed by druggists, doctors or ethical manufacturers. They were sold to the public chiefly through high-powered advertising methods.

Today, in the opinion of this Committee, another peak has been reached in the drug world.

This peak refers to the multitude of non-official yet so-called ethical preparations. We do not refer to entirely new drugs, chemicals or biological products that lend a helping hand to the medical profession in combating disease. We refer to that class of new preparations that are given a fancy coined name and are in truth simply a combination of two or more well-known drugs or chemicals. These products, as you all well know, are marketed, not by means of newspaper advertising like the old line patent medicines, but by means of high-powered detailing of the medical profession.

As practical-minded professional men, the Trade Interests Committee sums up the situation as follows: It is burdensome to the druggist to be forced to carry a multiplicity of preparations on his shelf. The doctor is becoming confused and disgusted by the vast number of new names that are added to his medical vocabulary, and as a result he will, in some cases, not give the proper attention to entirely new products for which there is a crying need. All of us who subscribe to the oath of Hippocrates—druggists as well as doctors—are alike in that we want to keep up with the march of progress in our own profession. We want to know about the new products. We want our customers and patients to realize that we are not old fogeys. But this Committee issues a word of warning to the manufacturers to go slow with the new combinations, else the public will get the idea that the medicine business is a high class racket. Then the pillars of the temple will be pulled down upon the shoulders of us all, manufacturers and doctors included.

No one has asked the advice of this Committee, but if we were asked, our advice to the medical profession would be to consider the integrity of the manufacturer, rather than the salesmanship of the man who details them.

Respectfully submitted,

(Signed) R. A. McDUFFIE, *Chairman.*

The report of the Trade Interests Committee was accepted with thanks.

The report of the Legislative Committee was called for.

No report was presented but later in the day Chairman M. P. Dawson sent the following telegram to Attorney Bowman:

REPORT OF THE LEGISLATIVE COMMITTEE

Please make a report for me as Chairman of the Legislative Committee. Being an off year for the Legislature, the activity of the Committee has been confined to urging druggists to support fair trade by co-operating with manufacturers and returning contracts. Have done everything possible to help our contacts both at Washington and at Raleigh. Sorry cannot be with you. Sickness prevents.

(Signed) M. P. DAWSON, *Chairman.*

The report of the Committee on the President's Address was called for. This will be found on page 136.

Chairman D. L. Boone was called upon for a report of the Insurance Committee.

The report of the U. N. C. Student Branch of the N.C.P.A. was called for.

REPORT OF THE INSURANCE COMMITTEE

(Chairman Boone presented a verbal report, but we have been unable to secure this in writing.)

REPORT OF THE U. N. C. STUDENT BRANCH

The Students' Branch of the N. C. P. A., which was established in 1936 through the co-operation of the officers of the N. C. P. A. and through the efforts of Dean Beard, began its second year with a meeting on October 7. At this time the students had the privilege of hearing Dean Beard, who presented a very interesting speech on "Is There Value in Organization?"

The second meeting was held on November 9. The program for this meeting was an all-student one. Miss Jean Bush presented a paper on "Opportunities for Women in Pharmacy." Mr. Hubert Price spoke on "Sulfanilamide as a New and Dangerous Drug" and Mr. J. H. Fox presented a paper on "Sanitation in the Drug Store."

At the meeting of December 9, Dr. R. W. Best of the Chemistry Department of the University gave a talk on "Recent Trends in the Petroleum Industry." The talk was accompanied by a series of illustrations.

On January 27, Dr. M. L. Jacobs addressed the Branch on "Ethics in Pharmacy." The talk dealt with some of the most forgotten points about pharmacy.

At the meeting of February 10, Mr. W. R. Lloyd, graduate student in pharmacy, gave a very interesting talk on "Some Barbituric Acid Derivatives in Medicine." Mr. Lloyd's speech was accompanied with illustrations.

On March 24, the students had the privilege of hearing Dr. R. W. Clark, of Merck and Company speak on "Trends in Professional Pharmacy." A very interesting and lengthy discussion followed this speech.

At the meeting of May 19, Mr. P. A. Hayes, of Justice Drug Company, spoke on "The Relationship of Wholesale Druggists to Manufacturers and Retailers."

The final meeting of the 1937-1938 school term was held on May 25. This meeting was wholly for business. At this time the new officers of the oncoming year were installed. Preparations for an exhibit at the Convention in Asheville were made.

The most important business transactions of the organization throughout the year are:

1. On November 9, an amendment to Section 1 of Article IV of the By-Laws of the Branch was passed. This amendment increased the annual membership fee from \$1.00 to \$1.25. The \$0.25 extra fee was added to defray expenses of the Student Branch each year.

2. On February 10, Section 4 of Article IV of the By-Laws was accepted and passed upon by the Branch. This section reads as follows: "Any member shall be disqualified if that member fails to attend one-third of the number of meetings, if three meetings are held during the school quarter, or, one-half of the number of meetings, if two meetings are held during the school quarter."

3. On May 25, the Branch decided to sponsor an exhibit at the annual Convention at Asheville. Mr. Philip Link was selected to present a paper to fully describe the exhibit or display.

On April 9, the Branch elected officers for the next school term, 1938-1939. The results of the elections are as follows:

For President.....	Joe P. Tunstall
For Vice-President.....	Altajane Holden
For Secretary.....	A. K. Hardee
For Treasurer.....	Jesse M. Pike
For Executive Council Member.....	L. A. Warren

These officers were formally inducted into office in the last official meeting which was held on May 25. They will succeed the following officers:

President.....	Philip F. Link
Vice-President.....	Joe P. Tunstall
Secretary.....	W. C. Simmons
Treasurer.....	M. N. Goodwin
Executive Council Member.....	James H. Fox

The Students' Branch experienced a very successful year. The students of the School of Pharmacy stood behind it with the utmost desire to make the year a most successful one. The membership at the end of the school year was 75. This number included about 73% of the enrollment of the School of Pharmacy.

The organization constitutes one of the foremost of the extra-curricula activities offered by the school. It is the desire of each member to make the Branch closer to its parent organization, the North Carolina Pharmaceutical Association, and so receive the mutual benefits that may be received by the co-operation of the two organizations.

In conclusion, the Branch wishes to thank the State Association and all those who have co-operated in making the past school year a successful one for the organization. It especially wishes to thank Dr. M. L. Jacobs who acted as its Faculty Advisor for the year. A cordial invitation is extended to all members of the N. C. P. A. to attend the meetings of the Student Branch.

Respectfully submitted,
(Signed) W. C. SIMMONS, *Secretary*.

Upon motion the report was accepted with thanks.

A proposal to amend the By-Laws was made by Mr. Stowe. He moved that the dues of proprietors be increased from ten to fifteen dollars with five dollars of this amount to be used for Fair Trade work. Although this motion, after protracted discussion, was adopted, it was unconstitu-

tional since the proposal was submitted and adopted at the same session, whereas to be binding it had to be submitted at one session and lay on the table for consideration until another session. (The Executive Committee at its meeting July 14, studied the whole question of how best to finance Fair Trade efforts, and with the guidance of others, decided to authorize and to further attempts to secure voluntary contributions from every drug store in the State whether owners were or were not members of the Association).

At this point President Suttlemyre asked Mr. J. A. Goode to introduce the next speaker.

In a few well chosen words Mr. Goode presented to the audience Mr. Rowland Jones, Jr., Washington representative of the N. A. R. D., who appeared on the program in the unavoidable absence of Congressman Wright Patman, the scheduled speaker.

ROWLAND JONES'S ADDRESS

It is unfortunate that Mr. Jones could not furnish us with a complete copy of his remarks. He first voiced the regret of Mr. Patman over his inability to be present and expressed appreciation of the Congressman's efforts in behalf of fair trade. He then extended the greetings of Secretary John Dargavel, of the N. A. R. D., and paid glowing tribute to Mr. John A. Goode for his efforts in "reorganizing and revitalizing" the N. A. R. D.

Continuing, the speaker read the article, "You Need These Advantages," by Secretary Dargavel in the Invitation Issue of the *N. A. R. D. Journal* (June 16), and urged every druggist to study the Fair Trade Sales Manual, issued as a supplement to the above issue of the *Journal*.

Recounting the activities of the recent session of Congress, the speaker enumerated the various excise taxes that had been repealed and the legislation passed of benefit to the drug trade. He mentioned the efforts put forth in the interest of the Patman Chain Store Bill and urged druggists to give it their support.

Taking up fair trade specifically Mr. Jones said, "Congress has given you a

weapon with which to fight. . . . In anything as important as fair trade don't split hairs." The ballyhoo has died down and the Fair Trade Act is in operation, but the law can be repealed easier than it was passed. It is the responsibility of every man who wants to keep fair trade to educate people about what can and what cannot be done under the Act.

In closing, the speaker outlined the possible legislation to come before the next Congress and emphasized the importance of the help of state and national organizations. The passage of the Fair Trade Act is only a sample of what can be done by such groups. "What we have done in Washington is entirely due to the co-operation of the Congressional contact committees in the several states. . . . These committees are the envy of every trade association in the country." "Organization wins; it can be done."

At the conclusion of the address Mr. Beard expressed the thanks of the Association to the speaker, recounting not only his work in Washington, but his splendid efforts as Local Secretary for the 1929 Meeting of the A. Ph. A. in Rapid City, S. D.

At this point President Suttlemyre recognized Mr. Goode.

In a most pleasing way Mr. Goode presented to Secretary-Treasurer Beard a candid camera from the Association in appreciation of his twenty-six years of service.

Secretary-Treasurer expressed his appreciation for the gift and stated that whatever he had been able to do was accomplished with the help of his associates.

The report of the Resolutions Committee was called for.

Chairman Kibler moved the adoption of the following resolution presented by Mr. W. L. Bühmann:

ANTI-SYPHILITIC CONTROL PLAN

Whereas, We, the retail druggists of North Carolina, realizing our responsibility in the maintenance of health and wanting to make our contribution to the campaign being waged by our National Government under the leadership of Dr. Thomas Parran, Surgeon General, United Public Health Service, and our State Health Board under the direction of Dr. Carl V. Reynolds, in

conjunction with various state health agencies, in their fight to eradicate venereal diseases,

Therefore, Be it Resolved, that the members of the North Carolina Pharmaceutical Association will refuse to furnish any remedy or appliance designed for self-treatment in venereal disease to any person except upon an order of a physician.

There was some opposition to the second paragraph of this resolution. Messrs. Fordham, McDuffie, Boone, Ferrell and Beard participated in the discussion. Finally, a substitute was offered by Mr. Beard for the second paragraph and the resolution was adopted with the second paragraph reading as follows:

Therefore, Be it Resolved, that the members of the North Carolina Pharmaceutical Association will co-operate to the fullest extent in promoting the purposes of the Anti-syphilitic Control Plan.

Chairman Kibler moved the adoption of the following resolution:

ELIMINATION OF UNDESIRABLE ADVERTISING

WHEREAS, a request has been made by the State Board of Health that a committee of three be appointed from the Pharmaceutical Association by its President to work with like committees from the North Carolina Medical Society and the State Board of Health to study and make recommendations looking forward to supplying better information to the public regarding the dangers of the widespread and promiscuous use of drugs through commercial radio and newspaper advertising, therefore,

BE IT RESOLVED, that the North Carolina Pharmaceutical Association concur in this and that its President appoint three members from its body to co-operate with the committees appointed by the State Board of Health and the State Medical Society.

The resolution was adopted.

President Suttlemyre ruled that the incoming president should appoint the committee.

Chairman Kibler recommended the adoption of the following resolution "in behalf of good citizenship and to curtail crime."

REYNOLDS-STARNES BILL

WHEREAS, the members of the North Carolina Pharmaceutical Association are deeply interested in any legislation looking forward to good citizenship, therefore,

BE IT RESOLVED, that the North Carolina Pharmaceutical Association does hereby go on

record as indorsing the Reynolds-Starnes Bill now in the National Congress, which would require aliens in this country to file naturalization papers within two years of their arrival in the United States or be subject to deportation by the Federal Government.

The resolution was adopted.

Chairman Kibler read the following:

CHAIN STORES

WHEREAS, due to the rapid growth and expansion of the chain stores in the United States and the ever increasing competition they are offering the Independent Retail Dealer, your Committee reports this matter out to the floor without prejudice for the discretion of the convention.

No action was taken.

Chairman Kibler recommended the adoption of the following resolution:

OPPOSING SALE OF SALACIOUS LITERATURE IN DRUG STORES

WHEREAS, a petition has been filed with the North Carolina Pharmaceutical Association in session in Asheville by many civic and religious organizations requesting that the Association go on record to ban the sale of pornographic reading matter, which is destructive to the morals of the youth and contaminating to their minds, namely such magazines as *Glorifying Crime*, *Illicit Love*, *Sex* and any other magazines or periodicals carrying suggestive or indecent illustrations or disreputable advertising;

BE IT RESOLVED, To improve and elevate the public morals, that this Association go on record as opposed to the sale of such magazines.

The resolution was adopted.

Chairman Kibler recommended the adoption of the following resolution:

SALES TAX

WHEREAS, the enactment of the North Carolina 3% sales tax has placed upon the wage earner and those least able to pay, an undue burden, further limiting their purchasing power of the necessities of life, thus lowering their standard of living, and

WHEREAS, this tax has made all merchants of the State Tax Collectors without remuneration yet adding to their expense of doing business, and in addition making them liable to prosecution for even involuntary infractions of the law, and,

WHEREAS, Statistics show that the enactment of the sales tax has resulted in a tremendous increase in out going money orders through the Post Offices of the State indicating that out-of-state purchases have increased to avoid the payment of the tax, thus materially reducing the amount of business rightfully belonging to the merchants of the State, and

WHEREAS, large numbers of consumers are refusing to pay the tax levied, thereby adding materially to the cost of the merchant doing business in the State who must pay the tax from his legitimate profits, in addition to the added cost made necessary by the keeping of additional records and the employment of additional employees, now,

THEREFORE, We, The North Carolina Pharmaceutical Association, in convention assembled, on this the 29th day of June, 1938, do hereby demand that this so called emergency measure, known as the N. C. Sales Tax, be repealed in its entirety, the emergency necessitating its enactment having been passed.

The resolution was adopted.

Chairman Kibler read the following resolution presented by the Durham Drug Club and recommended that it be referred to the Executive Committee before its adoption by the Association.

DISTRICT ASSOCIATIONS

The Durham Drug Club at its meeting early in June, 1938, voted unanimously and for the following reasons to present a specific resolution for consideration at the Asheville convention of the N. C. P. A.

Pharmacy today is in a state of constant change. The druggists of the State are widely scattered and have sectional problems which should be discussed at intervals oftener than once a year. This can best be done by dividing the members of the Association into different district organizations, each such organization to have its own set of officers and to meet upon the call of the chairman. In the division of the State into districts, geographical accessibility should be of primary importance. It is believed that such a plan would not only increase the membership of the parent association but, more important, would increase its effectiveness throughout North Carolina. In accordance with these beliefs and with the conviction that such a plan should be put into operation at the earliest possible moment, we submit the following resolution for serious consideration:

RESOLVED, that the President and the Executive Committee of the North Carolina Pharmaceutical Association be instructed to divide the state into districts in such a way as to make each district of such area and nature as to promote the convenient assembly of the members contained therein for discussion of such problems as are of immediate concern to such members; and be it further

RESOLVED, that the President shall appoint in each such district a committee of necessary members composed of members of the parent body that shall be instructed to organize the druggists and pharmacists residing therein into a subsidiary body of the State Association which may meet as often as conditions warrant. This body may elect its own officers but its chairman at

least shall be a member of the State Association; and be it further

RESOLVED, that any action a district association may decide upon that would in any way be construed as an official action of the State Association, such proposal must first be submitted to the Executive Committee for approval, modification or rejection before it shall be considered legal; and be it finally

RESOLVED, that the Traveling Men's Auxiliary and the Women's Auxiliary be requested to assist in the furtherance of the objectives and activities of the several district organizations.

(Signed) The Durham Drug Club
RALPH P. ROGERS, *President*.

The recommendation of the Committee was adopted.

Chairman Kibler read the following resolution:

APPRECIATION TO LOCAL OFFICIALS

Your Committee recommends that the North Carolina Pharmaceutical Association, holding its fifty-ninth annual meeting at the Battery Park Hotel in Asheville, pass a resolution expressing its appreciation to the City of Asheville and its officials for their abundant hospitality and untiring efforts to add to our pleasure and entertainment while in their city; and

BE IT FURTHER RESOLVED, That a vote of appreciation be given the Battery Park Hotel management for the fine and efficient manner in which they have handled the convention.

We move that the above resolution be adopted and spread on the minutes and a copy be sent to the city officials and a copy be given to the newspapers of the city.

The resolution was adopted.

Chairman Kibler moved the adoption of the following resolution:

APPRECIATION TO CONVENTION HOSTS

WHEREAS, at a great expense of time, energy and money, Lloyd Jarrett, Local Secretary, the retail druggists of Asheville and their wives, the Traveling Men's Auxiliary, the Women's Auxiliary, the Dr. T. C. Smith Co., Biltmore Dairies, Southern Dairies, and all other committees and individuals, have so lavishly and royally entertained the members of the North Carolina Pharmaceutical Association, their families and friends at their fifty-ninth annual meeting,

BE IT RESOLVED, That a rising vote of thanks be given them and that a copy of this resolution be spread on the minutes of this meeting and a copy be forwarded to each of the above mentioned, and

BE IT FURTHER RESOLVED, That the Association express its appreciation to the *Asheville Citizen* and *Times* for their fine co-operation and

publicity given the affairs of the convention and that a copy of this resolution be sent to them.

The resolution was adopted.

Chairman Kibler moved the adoption of the following resolution presented by the Trade Interests Committee:

INFORMATION ON NEW PRODUCTS

WHEREAS, the members of the North Carolina Pharmaceutical Association are fully conscious of their responsibilities as guardians of the public health, and

WHEREAS, it is the desire of this Association that its individual members keep themselves well informed concerning new and worthwhile medicinal preparations, and would welcome the opportunity to inform themselves regarding such products in advance of calls they might receive from the medical profession or the public, and

WHEREAS, we wish to co-operate with the pharmaceutical manufacturers in bringing to the public all worthwhile new products, therefore,

BE IT RESOLVED, that the North Carolina Pharmaceutical Association, assembled in Asheville, N. C., June 29, 1938, do respectfully request the pharmaceutical manufacturers to give to the druggists of North Carolina information concerning new and worthwhile products in advance of the regular detailing of such products.

BE IT FURTHER RESOLVED, that a copy of this resolution be given to one or more of the national trade journals for publication.

The resolution was adopted.

Chairman Kibler recommended the adoption of the following resolution:

OPPOSITION TO GAMBLING DEVICES

WHEREAS, the druggists of the State of North Carolina are of a high type of citizenship and are constant supporters of law and order, and realizing that certain questionable gambling schemes used for the promotion of business reflect discredit on the profession,

BE IT RESOLVED, that this Association go on record as opposed to these certain gambling devices that are used to promote business and "Jack Pots," Raffle Tip Boards and lotteries of all types shall be outlawed or the existing laws regulating same shall be enforced.

The resolution was adopted.

Chairman Kibler recommended the adoption of the following resolution:

APPRECIATION TO ASSOCIATION OFFICIALS

Realizing the tremendous work, time and energy spent by the President and other officers of the N. C. P. A., the Fair Trade Committee, and all other committees contributing to the advancement of the profession of pharmacy in the State, we ask that a rising vote of thanks be given

these officials and that this resolution be spread on the minutes of the meeting.

The Association adopted the resolution amid much applause.

Secretary Beard called attention to the fact that the Georgia Pharmaceutical Association had adopted a resolution urging the American Pharmaceutical Association to hold its 1939 meeting in Atlanta, and made a motion that the N. C. P. A. go on record as endorsing this city as the logical convention city of the A. Ph. A. in 1939 and that a copy of such action be sent to the Chairman of the Committee on Place of Meeting with the request that it be given thoughtful consideration.

Mr. Goode seconded the motion and it was passed.

Chairman Brantley was called on for a report of the Committee on Time and Place of Next Meeting.

Chairman Brantley reported that invitations had been received from Winston-Salem, High Point, and Greensboro, but the Committee felt that the Association should vote on the place of meeting.

A vote was taken and High Point was chosen as the meeting place for 1939, the time to be left to the Executive Committee.

At this point the following applications for membership were received. Messrs. Lee Alexander Bailey, of Charlotte; Wm. H. Blauvelt, of Asheville; John Calvin Coke Foster, of Tryon; John Agrippa Mitchener, Jr., of Edenton; Hubert Graham Price, of Raleigh; Walter Douglas Tennant, Jr., of Charlotte; Victor Walter Horton, of Asheville (associate); and W. H. Kilpatrick, of Rockingham (associate).

Upon the motion of Mr. Haupt these applicants were received into membership.

The next order of business was the Formulation of the Legislative Policy for 1939.

This matter was left to the Legislative and Executive Committees.

Upon request, the report of the Nominating Committee was presented by Chairman W. C. Ferrell. The following names were submitted as nominees for office for the year 1939-1940, to be elected by mail ballot:

For President:

Phil D. Gattis, Raleigh.

A. N. Martin, Roanoke Rapids.

For First Vice-President:

Joseph Hollingsworth, Mt. Airy.

W. M. Salley, Asheville.

For Second Vice-President:

R. I. Dailey, Reidsville.

Ralph Rogers, Durham.

For Third Vice-President:

Paul Bisette, Wilson.

S. G. Etheridge, Elizabeth City.

For Secretary-Treasurer:

J. G. Beard, Chapel Hill.

C. L. Eubanks, Chapel Hill.

For Member of the Executive Committee for a Three-Year Term:

C. C. Fordham, Jr., Greensboro.

R. E. Kibler, Morganton.

The report of the Nominating Committee was accepted.

The election of a member of the Board of Pharmacy was the next order of business.

Mr. Stowe nominated Mr. F. W. Hancock to succeed himself, paying glowing tribute to his long and effective service for North Carolina pharmacy. Mr. Copeland seconded the motion. Mr. Brantley nominated Mr. W. C. Ferrell, who declined to have his name considered. Upon the motion of Messrs. Haupt-Welfare the nominations were closed and the Secretary-Treasurer was ordered to cast the affirmative ballot for Mr. Hancock. This was done amid great applause.

MR. HANCOCK: From the depths of my heart I wish to express my appreciation of this honor which has been conferred upon me. May I say that I shall at all times be faithful and loyal and try to do everything possible for you and for your organization.

The next order of business was the installation of officers for the year 1938-1939. These officers are:

President: C. C. Fordham, Jr., of Greensboro.

First Vice-President: Phil Gattis, of Raleigh.

Second Vice-President: Jos. Hollingsworth, of Mount Airy.

Third Vice-President: Carl Durham, of Chapel Hill.

Secretary-Treasurer: J. G. Beard, of Chapel Hill.

Member of the Executive Committee for a Three Year-Term: P. J. Suttlemyre, of Hickory.

President P. J. Suttlemyre asked Mr. and Mr. C. C. Fordham to escort to the platform their son, Mr. C. C. Fordham, Jr., the incoming president.

This was done amid great applause.

PRESIDENT FORDHAM: I am happy to assume this office. My only hope is that I can do half as well as my predecessor. I would like to ask the co-operation of the Association for the coming year and I hope each officer and every member of each committee will likewise give their best to our organization.

The other new officers were presented and each pledged his best efforts in carrying out the duties of his office.

Secretary Beard asked the Association to give the Executive Committee the authority to have printed a new type of membership certificate similar to the sample he submitted, mentioning that the supply of the ones formerly used were exhausted and that the cost of having such a large engraved certificate was prohibitive.

Upon the motion of Mr. Welfare the new type of certificate was authorized.

There being no further business, the convention adjourned *sine die*.

(Signed) J. G. BEARD,
Secretary-Treasurer.

ENTERTAINMENT FEATURES

A most delightful entertainment program was provided for the convention. An informal reception and dance in honor of President and Mrs. Suttlemyre followed the opening session, tendered by the Asheville Druggists' Association. The second evening the Dr. T. C. Smith Co. staged a barn dance and costume ball at the Carolina Tobacco Warehouse. Immediately following the adjournment of the convention, everyone registered enjoyed a tour of the Biltmore House and estate. On the final evening, the Traveling Men's Auxiliary was host at a banquet and dance. The ladies were entertained on Tuesday morning by Southern Dairies with a bridge luncheon at the Asheville Country Club and on Wednesday morning they were guests of the Biltmore Dairies at a second bridge luncheon at the Biltmore Forest Club. Attractive prizes were given at both parties. The Asheville hostesses also honored the ladies attending the convention with a tea at the Woman's Club. Officers of the Women's Auxiliary were in the receiving line. The men enjoyed a Golf Tournament at the Asheville Municipal Golf course.

THE CONSTITUTION AND BY-LAWS

CONSTITUTION

ARTICLE I—NAME

This Association shall be called the North Carolina Pharmaceutical Association.

ARTICLE II—OBJECT

The aim of this Association shall be to unite the reputable pharmacists and druggists of this State for mutual assistance, encouragement, and improvement, and to advance the science and art of pharmacy, and thereby restrict the dispensing and sale of medicine to properly qualified pharmacists and druggists.

ARTICLE III—MEMBERSHIP

This Association shall consist of active, associate, life and honorary members.

ARTICLE IV—OFFICERS

The Association shall have the following officers: A President; three Vice-Presidents; a Secretary-Treasurer; an Assistant Secretary-Treasurer; a Local Secretary; and an Executive Committee of seven members, all of whom shall hold office until their successors are elected and have qualified. The President, three Vice-Presidents, the Secretary-Treasurer, and one member of the

Executive Committee shall annually be elected by ballot. The Assistant Secretary-Treasurer and the Local Secretary shall be elected annually by the Executive Committee. The President, two ranking Vice-Presidents, and the Secretary-Treasurer shall be *ex-officio* members of the Executive Committee.

(Amended 1930.)

ARTICLE V—AMENDING CONSTITUTION

Every proposition to alter or amend this Constitution shall be submitted in writing and received at an annual meeting, and may be voted on at the next annual meeting, when, upon receiving a vote of three-fourths of the members present, it shall become a part of the Constitution.

The By-Laws may be altered or amended by a submission of the proposed change at one session and a favorable vote of three-fourths of the members present at a succeeding session of the same regular meeting.

(Amended 1935.)

BY-LAWS

ARTICLE I—ELECTION OF OFFICERS

Section 1. A Nominating Committee of seven members shall be annually chosen by the President charged with the duty at each annual convention of selecting candidates for the offices of President, three Vice-Presidents, Secretary-Treasurer, and one member of the Executive Committee.

(Amended 1930.)

Sec. 2. The Nominating Committee shall submit at the last session of each annual convention the names of two or more persons as candidates for each of the offices of President; First Vice-President; Second Vice-President; Third Vice-President; Secretary-Treasurer, and one member of the Executive Committee. Additional nominations may be made from the floor. These names are to be submitted by the Secretary-Treasurer by mail to every member of the Association within one month after he receives them, together with the request that the members indicate their preference on a ballot enclosed for that purpose, and return the same by mail within one month.

(Amended 1938.)

Sec. 3. The ballots received as indicated in the preceding article are to be received and sent by the President to a Board of Tellers, composed of three members to be appointed by the President. This Board shall count as votes in the annual election only those ballots received from members whose dues have been paid for the current year, and who in turn shall certify to the Secretary-Treasurer the result of the election, after which the latter shall be published.

(Amended 1938.)

Sec. 4. The officers thus elected by a plurality of the votes cast shall be installed at the final session of the next annual meeting.

(Added 1927.)

ARTICLE II—DUTIES OF OFFICERS

Section 1. The President shall preside at all meetings, and administer the rules of order usual in deliberative assemblies. He shall nominate all special committees, except a majority of the members present resort to balloting or other means. He shall sign the certificates of membership and countersign all orders upon the Secretary-Treasurer. He shall present at each annual meeting a report of the operations of the Association during the year and suggest such subjects for its benefit as he may deem worthy of notice.

Sec. 2. The Vice-Presidents shall in case of temporary absence or inability of the President to serve, perform his duties in the order of their rank. In case of the death, resignation, removal from the State, or disability of any officer or member of the Executive Committee, the Executive Committee shall be empowered to fill the vacancy and the person so elected shall serve until his successor has been regularly elected and qualified.

(Amended 1938.)

Sec. 3. The Secretary-Treasurer shall keep a fair and correct record of all the proceedings of the Association. He shall keep on file all papers and reports read. He shall be charged with all correspondence, and with the editing, publishing and distributing of the Proceedings of the Association, under the directions of the Executive Committee. He shall notify all members

four weeks in advance of each annual meeting, and at each annual meeting render a report of the duties performed by him since the last annual meeting. He shall furnish the Chairman of every Special Committee with a list of its members. He shall be *ex-officio* a member of the Executive Committee.

Sec. 4. The Secretary-Treasurer shall collect and have charge of all funds of the Association, except such funds as are officially delegated to a standing committee. He shall give bond in the sum of three thousand dollars for the faithful performance of his duties. The bond must be acceptable to the Executive Committee and placed in the custody of the President, who shall deliver it to his successor. A Certified Public Accountant shall be engaged annually to audit the financial accounts of the Secretary-Treasurer. The Secretary-Treasurer shall hold and issue the certificates of membership. He shall report to the Executive Committee, previous to each annual meeting, the names of those members who have failed to pay their dues for two successive years. He shall keep a list of the names, residences, and dates of entrance of each member, and furnish a list of the same at the close of each annual meeting for publication. He shall preserve all applications for membership. He shall pay all bills when countersigned by the President, and at each annual meeting render an itemized statement of his account.

(Amended 1938.)

Sec. 5. The Local Secretary shall act under instructions from the Secretary-Treasurer.

Sec. 6. The Assistant Secretary-Treasurer shall aid the Secretary-Treasurer in the performance of his duties, and in the absence of the latter shall serve in his stead.

(Added 1924.)

ARTICLE III—OF COMMITTEES

Section 1. There shall be seven standing committees; An Executive Committee of seven members; a Committee on Papers and Queries, and a Committee on Practical Pharmacy and Dispensing, each to consist of three members; a Resolutions Committee of five members; a Legislative Committee

of seven members together with such non-voting auxiliary members as the President may deem it wise to appoint; and a Fair Trade Committee of seven members; all to be elected or appointed annually, according to the will of the Association.

(Amended 1938.)

Sec. 2. The Executive Committee is charged with the following duties: the annual revision of the roll of members; the investigation of applications for membership; the publication and distribution to all members of the annual proceedings; the reporting at each annual meeting of members in arrears for two years; the preparation of appropriate notices of deceased members; and it shall also have general charge of and final authority over all affairs of the Association which are not specifically provided for elsewhere in the By-Laws, and report in writing annually its complete proceedings to the Association.

(Amended 1924, 1925.)

Members of the Executive Committee, other than members *ex-officio*, shall be elected to serve for a term of three years.

(Added 1930.)

Sec. 3. The Committee on Trade Interests shall consider all matters of a trade or commercial nature referred to it, and render a report thereon at such time as may be directed. This committee may make annual reports and suggest remedies of such trade or commercial irregularities as it may deem worthy thereof.

Sec. 4. The Committee on Papers and Queries shall receive all papers or essays for the Association, and designate which of them shall be read at length and which by title. It shall, in connection with the Secretary-Treasurer, arrange the time which may be most appropriate and convenient for presenting them. This Committee annually shall report within three months after its election or appointment a proper number of questions of scientific and practical interest, the answer to which may advance the interest of pharmacy; and shall procure the acceptance of as many such questions for investigation and reply as may be practicable; and in other ways induce the presentation of papers and essays.

Sec. 5. The Committee on Practical Pharmacy and Dispensing shall present to each convention scientific papers for study. It shall also bring before the delegates the experiences of druggists with everyday problems in the laboratory, in prescription compounding, and in research work.

(Added 1924.)

Sec. 6. The Committee on Resolutions shall meet together before each convention and decide on matters upon which the organization should take a public stand. The members shall then present to the delegates in regular session a carefully thought out program which may be accepted, amended, or rejected as the collective judgment of the convention may decide.

The Committee shall receive all resolutions as may be referred to it for study at any annual meeting, and submit to the delegates in regular session of the same meeting its recommendations for adoption, rejection, or amendment of such resolutions.

(Added 1924.)

Sec. 7. It shall be the duty of the Legislative Committee to use its efforts in sponsoring the passage of such legislation as the Association in convention assembled may specifically recommend, and to oppose such legislation as the Association in convention assembled specifically resolves to oppose. If during the intervals between meetings of the Association, unanticipated legislative developments occur, the Legislative Committee shall ask for a called meeting of the Executive Committee in order that the latter committee may act officially for the Association in advising, approving, or opposing such measures or methods as the Legislative Committee may present. The Legislative Committee shall submit in writing annually an itemized financial report of receipts and expenditures together with a summary of its proceedings to the Executive Committee. The latter Committee may use its discretion in withholding any information which it deems unwise or unnecessary to publish. With this qualification, the report shall be presented to the Association by the Chairman of the Legislative Committee or his appointed representative.

(Added 1938.)

Sec. 8. It shall be the duty of the Fair Trade Committee to formulate and execute such policies and practices pertaining to Fair Trade laws as its own judgment supported by a study of systems in other states may dictate as wise. The Committee shall meet not less than twice each year at the call of the Chairman. Before the Committee makes commitments of funds in excess of its present or immediately available assets, it shall first secure the consent of the Executive Committee. The Committee shall render a financial and general report annually to the Association. Between annual conventions it shall render *ad interim* reports to the Executive Committee if the latter Committee shall deem it necessary to be in possession of such reports.

(Added 1938.)

ARTICLE IV—OF MEMBERSHIP

Section 1. Every pharmacist and druggist residing in the State, of good moral standing, who is registered or is eligible to registration as a Registered Pharmacist under the Pharmacy Act of this State, of which satisfactory evidence shall be produced or shown to the Executive Committee, may become a member of this Association.

Any unregistered pharmacist, residing in the State, who possesses license as an Assistant Pharmacist, or who has had not less than three years experience in compounding drugs, or who has graduated from a reputable college of pharmacy, may, upon furnishing proof of his eligibility, become an associate member subject to the same fees and regulations that govern registered members. Associate members may not hold office, but may enjoy all other privileges of membership.

(Amended 1925.)

Any member of a Student Branch of the Association, upon furnishing proof of his eligibility, may become an associate member of the Association. Such a member may not hold office or vote for officers but may enjoy all other privileges of membership.

(Added 1936.)

Sec. 2. Any person eligible to membership may apply in writing, with the indorsement of two members in good standing, to any

member of the Executive Committee, who shall report his application to said Committee; if, after investigating his claims, they shall approve his election, they shall, at the earliest time possible, report his name to the Association, and he may be elected by a two-thirds vote of the members present on ballot.

Members may also be admitted at any time by making application to the Secretary-Treasurer, with the endorsement of two members in good standing and accompanied by the initiation fee and dues for a year, said application to be approved by the Secretary-Treasurer and the Chairman of the Executive Committee, when the membership certificate will be issued. Those members so admitted between June 1 and January 1 shall be considered as having paid dues up to May 31 of the following year. Those admitted between January 1 and June 1 shall be considered as having paid up to May 31 of the following year.

(Amended 1915, 1924.)

Sec. 3. No person shall be considered a member of this Association until he has signed the Constitution and By-Laws and paid into the treasury the sum of \$1 as an initiation fee, also, the annual contribution for the current year. All persons who become members shall be considered permanent members, but may be expelled for improper conduct by a vote of three-fourths of the members present at any annual meeting.

Sec. 4. Every member shall pay in advance into the hands of the Secretary-Treasurer the sum of ten dollars as his yearly contribution, except that those not financially interested in a drug business shall pay four dollars, and except that members of a Student Branch shall pay one dollar.

Any one in arrears at any annual meeting shall not be entitled to vote, and any one neglecting to pay his annual dues for two successive years shall be liable to lose his membership. Members complying with the preceding section of this article are entitled to certificates of membership, signed by the President, a Vice-President, and the Secretary-Treasurer. Ex-members, who are so from omissions to pay their

dues, desiring to re-unite with the Association, may do so by applying in writing to the Secretary-Treasurer and paying into the funds of the Association the sum of two years' dues when they were members and the dues for the current year; whereupon their names shall be replaced upon the roll.

(Amended 1924, 1933, 1936.)

Sec. 5. Any member, not in arrears, moving to another State and once in two years reporting to the Secretary-Treasurer his address, shall be regarded as a non-resident member of this Association, and it is hereby provided that such failure to report shall be sufficient warrant for the Secretary-Treasurer to drop the name of such non-resident member from the roll of membership. Non-resident members shall not be eligible to hold office nor be required to contribute to the funds of the Association, but they shall have the privilege of attending the meetings and participating in the deliberations.

Sec. 6. A registration fee shall be paid by each person participating in the affairs of the annual convention. The amount of such fee shall annually be fixed by the Executive Committee.

(Added 1924.)

Sec. 7. Any regular member in good standing is eligible for a life membership and thereafter be exempt from all future annual dues. The cost of such a membership may be changed from time to time upon recommendation of the Executive Committee provided each such change recommended is approved by a three-fourths vote of the members present at a regular meeting, and provided further that the sum shall never be less than fifty dollars. The present fee shall be one hundred dollars.

(Amended 1920, 1936.)

ARTICLE V—OF MEETINGS

Section 1. The meetings shall be held annually, or from time to time, as the Association may determine, provided that in case of failure of this from any cause the duty of calling the Association together shall devolve upon the President, or on the Vice-Presidents, with the advice and consent of the Executive Committee. Special meetings may be held upon the written request of fifteen members, who shall state

the purpose thereof, and only such matters shall be considered at the meeting.

(Amended 1914.)

Sec. 2. At the opening of each annual meeting, in the absence of the President, or Vice-Presidents, one of the Executive Committee shall take the chair. In the absence of all, a President *pro tempore* shall be elected by the members present. In the absence of the Secretary-Treasurer, the Assistant Secretary-Treasurer shall act in his stead. In the absence of the latter the presiding officers shall appoint a Secretary *pro tempore*.

Sec. 3. Fifteen members constitute a quorum.

ARTICLE VI—OF BRANCHES

Section 1. There shall be a Students' Branch within the Association, the membership of which shall be composed of and limited to regularly enrolled students in the School of Pharmacy of the University of North Carolina. The Branch must organize itself, elect a president, a secretary, and a treasurer. These officers shall be responsible to the Secretary-Treasurer of the Association for funds collected as annual dues. It shall have a Constitution and set of By-laws that shall be approved by the Executive Committee of the Association. No action taken by such Branch shall bind the Association in any way save when a proposed action is submitted as a recommendation to the Executive Committee prior to the annual meeting. If the Executive Committee gives its approval the recommendation may be submitted first to the general membership at a regular meeting and then assigned to the Committee on Res-

olutions for study and report in the usual manner.

(Amended 1938.)

Sec. 2. When a member of the Students' Branch becomes licensed as a pharmacist or becomes eligible for license he may be admitted to regular membership, provided he pays the additional fees required of such a membership, and provided he submits satisfactory evidence in writing to the Executive Committee of his eligibility for such a membership.

(Added 1936.)

ARTICLE VII—OF DELEGATES

Section 1. The President shall annually appoint five delegates to the American Pharmaceutical Association; five to the National Association of Retail Druggists; and three to the North Carolina State Medical Society. The delegates shall present their reports at the next annual meeting of the Association. Delegates shall be entitled to appoint alternates.

ARTICLE VIII—ORDER OF BUSINESS

1. Roll Call.
2. Reading of minutes.
3. Election of new members.
4. Presentation of new members present.
5. Presentation of visiting delegates, etc.
6. Reports of officers.
7. Reading of communications.
8. Reports of standing committees.
9. Miscellaneous business.
10. Unfinished business.
11. Election of officers.
12. Presentation of new officers.
13. Adjournment.

ROLL OF MEMBERS

An asterisk (*) before a member's name indicates attendance at the Raleigh convention.
 A dagger (†) before a member's name denotes both life and charter membership.
 Names of life members are printed in small capitals.
 Names of charter members are printed in italics.
 The date following a member's name indicates years of affiliation.

A

Abernethy, John Graham	
(1917)	1932 Elkin
Adair, Walter Holmes (1924)	1936 Roxboro
* Adams, Edward Clarence	1910 Gastonia
Adams, Eugene Edgar (1924)	1933 Lincolnton
Adams, Wilbur Royster	1933 Angier
Adams, Will Johnson	1936 Bryson City
Ahrens, Adolph George	1926 Wilmington
* Aiken, Leonard Walter	1917 Asheville
Aikheart, Walter Thurston	1936 Mars Hill
Alexander, Oscar Taylor (1912)	1933 Waynesville
Allen, Charles Henry	1920 Winston-Salem
* Allen, H. H.	1917 Cherryville
Allen, Wm. D.	1936 Old Fort
Anderson, Joe (1913)	1924 New Bern
Andes, Garrette Earl	1929 Wadesboro
* Andrews, Charles M.	1907 Burlington
Andrews, Richard Homer	1915 Burlington
Andrews, Wesley Thompson	1922 Goldsboro
Arnold, Brodie Duke	1934 Cary
Arps, Ernest Guilford	1926 Plymouth
Austin, Beverly Newton	1928 Shelby

B

* Bailey, Lee A.	1938 Charlotte
* Baker, Walter Presley	1922 Raeford
* Ballew, James Gordon	1917 Lenoir
Barbour, Joseph Parker	1928 Burlington
* Barefoot, Lexie Glenn	1934 Canton
Barger, Calvin Nicholas	1928 Oakboro
Barnhardt, Manlus Ray	1929 Rockwell
Barrett, Raymond Ellis	1919 Burlington
Baucum, Alfred Vernon	1906 Apex
* Beard, J. G. (1923)	1908 Chapel Hill
Beddingfield, Chas. Herman	1919 Clayton
Beddingfield, Edgar T.	1917 Clayton
Bell, Frank Roland	1924 Beaufort
Bell, Henry Clay	1936 Bessemer City
Bell, Lee Roy	1936 Wallace
Bender, Walter Mears K.	1928 Fayetteville
* BENNETT, KELLY EDMUND	
(1937)	1912 Bryson City
Benson, Ernest Stuart	1936 Wilmington
BERNARD, GERMAIN (1933)	1904 Durham
* BEST, JOHN HARPER (1936)	1923 Greensboro
* Bigham, Russell Hemphill	1936 Salisbury
* Bilbro, Quinton Trotman	1924 West Asheville
Bingham, William Hunter	1927 Concord
Birmingham, John S. (1913)	1933 Hamlet
* Bisette, Paul Branch	1924 Wilson
Black, Oliver Randolph	1927 Bessemer City
BLAIR, ROCHELLE KENT (1933)	1919 Charlotte
* Blanton, Charles Donald	1928 Kings Mountain
* Blauvelt, Wm. H.	1938 Asheville
Blue, Daniel Adolph	1926 Carthage
Bolton, Robert Baugham	1934 Rich Square
Boon, W. J.	1904 Mount Olive
* Boone, D. Leonard	1905 Durham
Bradshaw, Edw. Luther	1927 Kinston
Bradsher, Wm. D.	1928 Yanceyville
Brame, Maurice Milam, Jr.	1936 Durham
Brame, Philip Augustus	1937 N. Wilkesboro
Brame, Robert Marvin	1901 N. Wilkesboro
Brame, Wm. Anderson	1913 Rocky Mount
Brantley, John C.	1917 Raleigh
* Brantley, John Calvin, Jr.	1930 Raleigh
Brantley, Paul Clayton (1916)	1933 Wendell
Brewer, Stroud Otis	1915 West Durham
Brison, John Edgar	1924 Gastonia
Bristow, Ellie Burton (1924)	1936 Rockingham
Brodie, Thomas Lewis	1930 Sanford
Brooks, Frank Gibbons	1921 Siler City
* Brookshire, Guy Elliott	1919 West Asheville
* Brookshire, Lloyd Plemmons	1924 Asheville
Brown, Bonnie Curlee	1931 Greensboro
Brown, Hershel Gordon	1938 Hillsboro

Brown, James Dulon (1916)	1934 Garner
Brown, Joseph Key	1913 Greenville
Browning, David Benjamin	1929 Rocky Mount
Buchanan, Elmer William	1935 Greensboro
Buchanan, Robt. Augustus	1935 Greensboro
Buffaloe, John Mack (1924)	1933 Raleigh
* Bühmann, Walter L.	
(1908) (1924)	1935 Biltmore
* Bunch, Luther Elmo	1934 Aulander
Bunn, Richard Speight	1936 Rocky Mount
Burlage, Henry Matthew	1934 Chapel Hill
Burnett, John Paul (1918)	1930 Whitakers
* Burrus, Samuel Brainard	
(1924)	1934 Canton
Burt, Milton Stanley	1930 Warrenton
* Barwell, W. A.	1919 Raleigh
Butler, Almon Byron (1922)	1933 Clinton
Bynum, Carney Washington	1928 Greenville
Byrd, Clement (1905)	1935 Princeton

C

Cagle, Carlus Vann	1927 Greensboro
Cain, Charles Macbeth	1931 Henrietta
Caldwell, Palmer	1937 High Point
Cameron, Wm. Lauchlin	1933 Coats
* Campbell, Francis Earle	1927 Hamlet
* Campbell, Howard Turner	
(1925)	1933 Maiden
* Campbell, Rowe B.	1918 Taylorsville
Canaday, Ralph Clarence	1913 Four Oaks
Carroll, Wm. Wright	1934 Dunn
CARTER, SAMUEL (1918)	1915 Salisbury
* Cecil, Aros Coke	1919 High Point
Champion, Herbert Otis	1926 Waynesville
Chandler, Emmett Owen	1930 Leaksville
Chandler, Herbert C. (1927)	1937 Charlotte
* Cheek, Germain Bernard (1926)	1934 Durham
* Cherry, Jas. L.	1925 Asheville
* Civil, John Keough	1928 Charlotte
* Clapp, Ernest Bernard	1936 Newton
Clark, Claude Baxter	1924 Williamston
Clark, Claude Baxter, Jr.	1935 Williamston
Clark, Samuel Gordon	1936 Raleigh
* Cline, Clement Eugene	1924 Asheville
* Cline, Frederick Herman	1920 Charlotte
Cling, Martin Luther	1933 Greensboro
COBB, CLARENCE HARPER	
(1936)	1933 Durham
Coble, James Clifford	1932 Greensboro
Cochrane, Arthur Linwood	1937 Jackson
Cole, Thos. Reid	1925 Pinehurst
Compton, James Wesley	1917 Salisbury
Connell, Jas. Beardsley	1930 Henderson
* COPLAND, ROBT. R. (1925)	1917 Aboksee
Coppedge, J. Benj. (1913)	1922 Raleigh
Coppedge, James William	1915 Raleigh
Cornelius, R. E.	1932 Greensboro
Cornwell, Amos Halsted	1937 Morganton
Cornwell, George Thomas	1936 Morganton
Costner, Beverly Pulaski	1910 Lincolnton
Council, Commodore Thos.	1915 Durham
Cox, Carolyn Clarice	1934 Greensboro
* Crabtree, G.	1915 Raleigh
CRABTREE, W. A. (1917)	1915 Sanford
Craig, Ray Palmer	1934 Charlotte
* Crawford, Edgar P.	1919 Marion
Creech, Leonard Ralph	1934 Oxford
Creech, Wm. H.	1933 Selma
Crisman, Uba Frank	1935 Lexington
Crowell, Charles Milton	1938 Athens, Ga.
* Crumpler, Leonard Hycienth	1936 Sanford
* Crutchfield, Thomas Garrett	
(1920)	1933 Greensboro
Curry, Clayton Smith	1934 Kinston
Curtis, Jas. Richard	1929 Bessemer City
Curtis, Rufus Harrison (1924)	1934 Rowland
Curtis, Tyson Alexander	1936 McBee, S. C.

D

* Dailey, R. I.	1919	Reidsville
Daniel, Elbert C.	1916	Zebulon
Davis, Clifford Vernon (1921)	1938	Mount Airy
DAVIS, DAVID RAMSEY (1936)	1926	Williamston
Davis, Hamilton Ewart	1927	Andrews
* Davis, Jos. Gomer	1927	Spindale
Davis, Junius W.	1919	Edenton
Dawson, Milton Piere (1920)	1937	Rocky Mount
Day, Lewis Griffith	1930	Spruce Pine
Dayvault, Frank Wilson	1929	Lenoir
* Deal, Harland Murlee	1926	Lenoir
Dees, Fred	1919	Burgaw
Dees, Robt. Edw. Lee	1920	Wallace
Dill, Geo. W., Jr.	1927	Morehead City
* Dinwiddie, Paul Holmes	1936	Marshall
Dodd, C. N.	1936	Raleigh
Dosher, George Rufus	1936	Southport
* Dowdy, David Astor	1918	High Point
DRIGGERS, EARLE (1936)	1925	Winston-Salem
Duffy, H. Bryan	1936	New Bern
Dukes, Marion Heyward	1926	Durham
Dunn, Robert A.	1904	Charlotte

E

Edwards, Charles Ruffin	1935	Burlington
Edwards, Otho Crowell	1922	Raleigh
Edwards, Snowdie McG.	1919	Ayden
Edwards, Thos. Northey	1919	Charlotte
Eldridge, Julius	1922	Greenville
Elkins, Van Wyche B.	(1915) (1929)	1935 Greensboro
Elliott, Augustus Green	1915	Fuquay Springs
* Elson, John Ross	1932	Enka
* Etheridge, Samuel Bushell	1917	Washington
Etheridge, Sidney Gladstone	1913	Elizabeth City
Etheridge, Thomas Jarvis	1920	Oxford
* Eubanks, Clyde L.	1913	Chapel Hill
Eubanks, James Norwood	1917	Greensboro
Evans, Jas. Edward	1935	Marion
* Evans, Wm. Bryant	1924	Asheville

F

Farrington, John Vanstory	1926	Hickory
Feagin, E. L.	1928	Hendersonville
Ferguson, John Stratford	1929	Raleigh
* FERRELL, WESSIE CONWAY	(1933)	1920 Nashville
Fetzer, Frank Goodson	1922	Wadesboro
Fields, James Thaddeus, Jr.	1917	Laurinburg
* Fisher, Lester	1920	Statesville
* Fordham, Christopher C. Jr.	1925	Greensboro
Forrest, Bedford Broiser	1934	Hillsboro
* Foster, Dan Wm.	1927	West Asheville
* Foster, J. Coke	1938	Tryon
Fox, Charles Michael	1909	Asheboro
Fox, Howard Spencer	1937	Winston-Salem
Fox, Ludolph Glenn (1921)	1936	Rockingham
Franklin, Kenneth Vaden	1928	Raleigh
Frieze, William Scott	1919	Concord
FULGHUM, RAIKORD THOMAS	(1913) (1937)	1933 Kenly
Futrelle, William Leon	1916	Wilmington

G

Galloway, Adrian Eure	1938	Durham
Gamble, John Paul	1921	Monroe
Gardner, Mattie Smith	1926	Charlotte
Garren, Fulton Oats	1933	Edenton
* GATTIS, PHILLIP D. (1929)	1922	Raleigh
Gibson, Allison McLaurin	1925	Gibson
* Gilliam, Wade Acom	1925	Winston-Salem
Gilliken, Claude Elton	1935	Kenly
Glass, Patrick Gray	1926	Kannapolis
Glenn, Arthur Leon	1925	Derita
Glenn, Eric Faulkner	1932	New Bern
Glenn, Jamerson Samuel	1925	Mount Olive
Glenn, Roland A.	1936	Belhaven
GOODWIN, C. F. (1934)	1933	Pine Level
* Gooch, Roland Louis	1922	Asheville
* GOODE, J. A. (1919)	1911	Asheville
Goodrum, C. S.	1916	Davidson
Gorham, Richard Speight	1919	Rocky Mount
Graham, John Calhoun	1917	Red Springs
GRANTHAM, G. K. (1918)	1895	Dunn
Grantham, George Kenneth, Jr.	1926	Raleigh
Grantham, Hiram	1904	Red Springs
Grantham, Leland Burt (1929)	1934	Liberty
Grantham, Lewis Irvin	1916	St. Pauls

Grantham, Reid Bridgers	1937	Red Springs
Green, Charles Frederick	1915	Wilmington
Green, John Gustavus (1919)	1934	High Point
Greene, Herbert Cooper	1920	Charlotte
* GREYER, CHARLES PEYTON	(1917)	1909 Morganton
Greyer, Mary Alice Bennett	1937	Morganton
* Griffin, Octavius	1925	Roanoke Rapid
* Griffin, William Russell	1926	New Bern
Griffith, W. (1914) (1923)	1932	Hendersonville
Grimes, Geo. David (1919)	1933	Robersonville
Grisson, Gilliam	1922	Raleigh
Guion, Clayton Lloyd	1921	Aberdeen
* Guion, Clyde Doyle	1919	Cornelius
Guion, Howell Newton	1921	Marshville
* Guiton, John Albert	1921	Whiteville
Gurley, William Burden	1917	Windsor

H

Hair, Robert Clifton	1924	Pineville
Hales, Ralph A., Jr.	1925	Spring Hope
Hall, James Malcolm	1922	Wilmington
Hall, James Malcolm, Jr. (1928)	1937	Wilmington
Hall, John Denby	1933	Scotland Neck
Hall, Sam Cannady (1924)	1931	Oxford
Hall, Stacey Buckner	1926	Mocksville
* Ham, Frank Benton	1937	Greensboro
Ham, Thos. J., Jr.	1926	Yanceyville
* Hancock, Franklin Wills	1880	Oxford
Hand, Jasper Kennedy	1922	N. Charlotte
Hardee, Aldridge Kirk	1924	Graham
Harden, Wilkins	1937	Raleigh
Hardwicke, St. John Hart	1924	Wake Forest
Harper, C. P.	1904	Selma
Harper, Wm. Lacy	1926	Hendersonville
Harris, Joseph Claxton (1924)	1932	Durham
Harris, Tom	1934	Greensboro
Harris, Wm. B.	1932	Leaksville
Harrison, Thomas N., Jr.	1937	Roanoke Rapid
Hart, Geo. Washington	1937	Winston-Salem
Hart, John Albert	1927	High Point
Hart, L. W.	1921	China Grove
* Hart, Robert Lee	1920	Southern Pine
Hartis, Gilbert Clyde	1935	Winston-Salem
* Harville, Reese Courts (1917)	1937	Thomasville
* Haupt, Edward	1925	Newton
Haywood, C. L.	1910	Durham
HEDGEPEATH, R. A. (1931)	1924	Lumberton
Henderson, Chas. Washington	(1924)	1936 Edenton
Henderson, Guilford Elerby	1936	Mooreville
* HERNDON, CLAUDE NASH	(1936)	1928 Greensboro
Herring, Needham Bridgman	1917	Wilson
* Herring, Robert Roscoe	1917	Oxford
Hesterly, Louis Enloe	1914	Hendersonville
Hicks, Allen Milton	1934	Charlotte
HICKS, HENRY T. (1917)	1897	Raleigh
Hilton, Charles McLane	1908	Greensboro
* Hocutt, Delma Desmond	1920	Henderson
Hogan, Alexander Lacy	1924	Kinston
Hoggard, Charles Ray	1936	Durham
Holding, Thos. Elford, Jr.	1936	Wake Forest
Holland, Henry Odessa	1915	Apex
Holland, Willis Froneberger	1924	Mount Holly
* Hollingsworth, Joseph	1919	Mount Airy
* Hollowell, Wm. Clyde	1935	Greenville
Holroyd, Robt. McTerrin	1928	Whiteville
* Holt, Fred Anderson	1936	Brevard
Hood, John C.	1919	Kinston
Hood, Paul C. (1913)	1937	Dunn
Hood, Richard Thornton	1920	Kinston
† Hood, Thomas Ruffin	1880	Smithfield
Hood, Thomas Ruffin	1925	Dunn
Horne, S. Ruffin	1920	Fayetteville
HORNE, W. W. (1917)	1900	Fayetteville
Horsley, Howard Tate	1936	Laurinburg
* Horton, John Palmer (1935)	1933	N. Wilkesboro
Horton, Roland, Wm.	1936	Dobson
HOUSE, JOSEPH (1935)	1924	Beaufort
* Houser, Wm. Henry	1935	Cherryville
Hoyle, Marion H.	1919	Coolerme
Hudson, Joe Parks	1925	Pamono, Fla.
Hufham, Walter	1918	Morehead City
Hughes, John Robert	1919	Madison
Huss, Kelly William	1935	Winston-Sale
Hutchins, James Alexander	1910	Winston-Sale

I

Ingram, Lawrence M. (1920)	1933	High Point
Irvin, Otho Leroy	1924	Concord

J

Jackson, Jasper Carlton.....	1927	Lumberton
Jackson, Leonidas.....	1924	Erwin
Jacobs, Marion Lee.....	1927	Chapel Hill
JAMES, ALBERT ALLISON.....	1916	Winston-Salem
James, Charles Jordan.....	1930	Hillsboro
Jarman, J. F. (1900).....	1933	Wilmington
Jarrett, Lloyd Montaville.....	1922	Biltmore
Jenkins, Chas. McBride.....	1936	Walhalla, S. C.
Jones, Sam.....	1929	Walstonburg
Jernigan, Rupert.....	1915	Fayetteville
Johnson, Graham Page (1924).....	1933	Jacksonville
JOHNSON, JAS. EDWIN.....	1928	Lumberton
Johnson, Roy Josiah.....	1924	Asheville
Johnson, Wm. Luther (1924).....	1935	Baltimore, Md.
Johnson, William S.....	1930	Rocky Mount
Johnson, Woodrow Wilson.....	1935	Fuquay Springs
Joiner, Arthur Eugene.....	1924	High Point
Jones, Alpheus.....	1915	Warrenton
Jones, Dolan.....	1927	Monroe
Jones, John Lee.....	1924	Canton
Jones, Joseph Hunter.....	1919	Haw River
Jones, M. L.....	1937	Waynesville
Jordan, Dillon Leroy.....	1921	Raleigh

K

Kearns, Thos. N.....	1936	Denton
Keenum, Ralph Franis.....	1935	Kings Mountain
Kelly, George Carl.....	1928	Lillington
Kerner, Lewis Clarence.....	1905	Henderson
Kerr, Jas.....	1930	High Point
Kibler, Ralph Emory.....	1922	Morganton
King, B. Frank.....	1928	Hickory
King, J. R.....	1915	East Durham
Kirby, Guy Smith, Jr.....	1920	Marion
Kirkpatrick, Geo. Luther.....	1928	Black Mountain
Knight, Robt. Seymour (1926).....	1933	Columbia
Koonce, John Edw.....	1918	Chadbourn
Koonts, Archie Alva.....	1931	High Point
Kritzer, Everett Loftus.....	1932	Albemarle
Kunkle, Austin Boyd.....	1925	Conover

L

LANGDON, RALPH EDWARD (1936).....	1924	Maxton
LANGDON, ROSCOE.....	1936	Wilmington
Lasley, Matthew Ivey.....	1924	Winston-Salem
Layton, Clifford Chas.....	1925	High Point
Lazarus, Jos.....	1925	Sanford
Lee, Lumartin John.....	1927	Laurinburg
Lee, Verne Duncan.....	1920	Durham
LEE, PARMILLUS A. (1918).....	1906	Dunn
Leggett, W. A.....	1897	Edenton
Lever, Thos. Horace.....	1938	Charlotte
Lewis, William Clyon.....	1937	Kannapolis
Lewis, Wilson E.....	1919	Mount Olive
Libbus, Thomas Anthony.....	1936	New Bern
Lillis, Wayland Andrew.....	1924	Durham
LISK, DANIEL CLYDE (1929).....	1920	Charlotte
Lord, Charles A.....	1916	Asheville
Lovett, Herbert Edward.....	1938	Asheboro
Lutz, Horace Cleveland.....	1909	Hickory
Lynch, Norman Walker.....	1920	McColl, S. C.
Lyon, F. F.....	1916	Oxford
Lyon, Robert P.....	1919	Charlotte

M

McAllister, Harmon Carlyle.....	1936	Chapel Hill
McBryde, Richard Vincent.....	1933	Fayetteville
McCollum, Numa Hill.....	1934	Leaksville
McCrimmon, Daniel David.....	1928	Hemp
McCrummen, Daniel Clayton.....	1932	Aberdeen
McDaniel, Paul Love.....	1931	Fairmont
McDonald, Angus Henry.....	1927	West Durham
McDonald, William Russell, Jr.....	1921	Hickory
McDowell, Norfleet Owen (1921).....	1933	Scotland Neck
McDuffie, Roger Atkinson.....	1915	Greensboro
McKay, Daniel McNeill.....	1917	Durham
McKenzie, Lacy McKinnon.....	1920	Lumberton
McKesson, Lewis Walton.....	1902	Statesville
McLean, Ellis J.....	1935	Durham
McLean, George Woodrow.....	1937	Kinston
McManus, Matthew T. Yates.....	1933	Winston Salem
McMillan, Cecil Claude.....	1936	Asheville
McMullan, Francis Hunter.....	1918	Old Fort
McNeill, Arthur Dennis.....	1935	Norwood
McNeill, Geo. K.....	1906	Rowland

McNeill, George Raymond

(1907).....	1933	Whiteville
McNeill, Lenwood Johnson.....	1936	Charlotte
Macon, Arthur Boise.....	1936	Mount Airy
*Malone, Charles Everett.....	1917	Salisbury
Maness, Riley Colon.....	1935	Greensboro
Markham, George Wilbur.....	1929	Washington, D. C.
Martin, Alfred Newman.....	1922	Roanoke Rapids
Martin, Sydnor L., Jr.....	1924	Boone
*Mathews, Chas. E., Jr.....	1919	Roanoke Rapids
*Mathews, George Washington.....	1922	Asheville
Matthews, John Ivey.....	1938	Shallotte
Matthews, Walter Forest, Jr.....	1937	Columbia, S. C.
Mauney, Walter McCombs.....	1928	Murphy
Medford, De Vere Keith.....	1928	Clyde
*Melvin, Marion Butler.....	1924	Raleigh
Melvin, Perry Jenkins.....	1920	Roseboro
Merrill, Earle Edwin.....	1935	Southern Pines
Merriman, William Doctor (1929).....	1938	Charlotte
Miles, Morton Clifton.....	1917	Henderson
*Miller, Archie James.....	1935	Hendersonville
Miller, Clarence Mason (1918).....	1932	Rose Hill
Miller, R. E.....	1935	Whiteville
Millican, Alexander Graham.....	1921	Wilmington
*Mills, John Craton.....	1919	Cliffside
Mills, Joseph Arthur (1922).....	1932	Tabor
*MISSILINE, E. E. (1917).....	1902	Tryon
Mitchell, Clarence Eugene.....	1934	Highlands
Mitchell, Crudup P. (1917).....	1922	Burlington
Mitchell, Franklin Troy.....	1924	Fairmont
*Mitchell, John D.....	1936	Kannapolis
*Mitchener, John A.....	1922	Edenton
*Mitchener, John Agrippa, Jr.....	1938	Edenton
Montague, Geo. W.....	1919	Durham
*Mooneyham, Alvis Omega (1925).....	1935	Asheville
*Moore, Andrew Leonard.....	1935	Asheville
Moore, Bernice Culbreth.....	1931	Rocky Mount
Moore, Harold Porter.....	1927	Charlotte
Moore, Thomas John.....	1927	Wilson
Moose, George Kelly.....	1925	Boone
*Moose, Hoy Archibald.....	1927	Mount Pleasant
*Moose, Walter Lee.....	1924	Hendersonville
Morrison, Matthew Stuart.....	1906	Wilson
*Moss, Fred Morris.....	1935	Cramerton
*Mullen, Lester Boyd.....	1922	Asheville
Munday, Clifton Connor.....	1922	Taylorsville
Munday, James Coleman (1921).....	1937	Salisbury
*Murphy, John C. (1924).....	1933	Waynesville
Murr, George Frank.....	1931	Thomasville
Murrell, Harry Thomas.....	1937	Albemarle

N

Nance, John Sanford.....	1938	Charlotte
*Neil, Joseph Walton.....	1935	Shelby
Nelson, John Basil.....	1938	Mebane
Neville, Augustus, Jr. (1927).....	1936	Fremont
Nicholson, A. T.....	1915	Tarboro
Nicholson, Elliott Nolley.....	1935	Murfreesboro
Nicholson, Michael Albright.....	1918	Troy
Noell, Roland James.....	1938	Charlotte
Nowell, Edwin (1919).....	1936	Asheville
*Nowell, Wm. Robert.....	1913	Wendell
Nye, George Lanneau.....	1919	Robersonville

O

Oakley, Curtis Hill.....	1929	Roxboro
O'HANLON, E. W. (1929).....	1895	Winston-Salem
Oliver, Elery Watson.....	1936	Greensboro
O'Neal, Walton Prentiss.....	1928	Belhaven
Overman, Harold Speight.....	1908	Elizabeth City
Owen, Fred R.....	1936	China Grove

P

PAGE, B. FRANK (1930).....	1906	Raleigh
Pahner, Archibald William (1925).....	1936	Sanford
Parker, Richard Smith.....	1922	Murphy
Parker, W. W., Jr.....	1924	Henderson
Perry, Elijah B. (1919).....	1929	Littleton
Petrea, Fred Smith (1920).....	1933	Greensboro
Phifer, Bascom Rommie.....	1929	Monroe
Phillips, Jasper Edward.....	1936	Winston-Salem
*Phillips, Millard Brown.....	1919	Albemarle
*Phillips, Wm. Penn (1927).....	1937	Morganton
Pierce, James Stanley.....	1920	Rocky Mount
*Pike, Mary Nancy.....	1937	Concord

*PILKINGTON, G. R. (1920).....	1898	Pittsboro
Pinnix, William Maple.....	1925	New Bern
Pope, Arthur Rowe.....	1932	Newton
Porter, Charles Davis.....	1924	Concord
Porter, J. D.....	1932	Charlotte
Powers, Chas. O.....	1936	Winston-Salem
Price, Hubert Graham.....	1938	Raleigh
Price, Samuel Howard.....	1920	Mooreville
Puckett, Ulysses Stratten.....	1935	Stovall
Purell, David Craig.....	1936	Salisbury
*PURCELL, SAM M. (1919).....	1909	Salisbury

R

Raker, Wm. Grant.....	1936	Belmont
Ratley, Warren Archie.....	1932	Raleigh
Ray, Clifford W.....	1925	West Jefferson
*Ray, Ervin Linwood.....	1926	Asheboro
Ray, Frederick, Jr.....	1933	Sanford
*RASOR, C. A. (1917).....	1904	Asheville
Reamer, I. T.....	1934	Durham
*Reaves, Edwin Leroy.....	1920	Asheboro
Reaves, Hallie Craven.....	1937	Asheboro
Reaves, L. E.....	1915	Raeeford
Keeves, Jefferson.....	1924	Waynesville
Register, Milton Otis.....	1932	Clinton
Rhodes, Cader.....	1924	Raleigh
Rhodes, Charles Reginald.....	1933	Asheville
Rhodes, Wm. Franklin.....	1936	Charlotte
*Rhyne, Wayne Frank.....	1925	East Gastonia
Rice, Leslie Davis.....	1936	Maxton
Richardson, Odell K.....	1931	Sylva
Richardson, Wayne Robert.....	1936	Lenoir
*Ridenhour, Davidson Giles.....	1917	Mount Gilead
Rigby, John Neal (1928).....	1934	Ashokie
*Rimmer, Eugene Freeland.....	1913	Charlotte
Ring, Luther Branson.....	1922	Black Mountain
Rittenbury, Rom. Sanford.....	1929	Bailey
Rives, Herbert Lisle.....	1924	Bethel
Roberson, Culas.....	1932	North Spray
Roberson, John Glenn.....	1937	Hertford
*Roberts, Herschel.....	1918	Weaverville
Roberts, Hubert Earl.....	1926	Marshall
Robinson, Carlton.....	1935	Winston-Salem
Robinson, Derwood Paul.....	1935	Henderson
Robinson, Herman Harwood.....	1936	Elizabethtown
*Robinson, John Linwood (1919).....	1937	Belmont
Robinson, T. R.....	1938	Goldsboro
Rogers, Ralph Peel.....	1912	Durham
Rogers, Wm. Fletcher.....	1933	Durham
Rogers, Wm. Leroy.....	1929	Pembroke
*Rose, Ira Winfield.....	1906	Chapel Hill
Rouse, Louie Livingston.....	1935	Fayetteville
Roycroft, William Ruffin.....	1925	Coats
*Rudisill, Jones Solomon.....	1910	Forest City

S

Salling, A. T.....	1912	Wilmington
*Sally, Wm. M. (1912).....	1933	Asheville
Sanders, C. A.....	1938	Burlington
Sanford, Roger Derrick.....	1922	Charlotte
Sappenfield, Jas. Alex.....	1926	Kannapolis
Sauls, M. M.....	1915	Ayden
Saunders, Lawrence Sidney.....	1927	Wilmington
Savage, Robert.....	1928	Baltimore, Md.
Scott, John M.....	1898	Charlotte
Scroggs, Fleet Hall.....	1926	Statesville
Scruggs, Richard Goldwine.....	1920	Asheville
Secrest, Andrew McDowd.....	1907	Monroe
Selden, Jos. Stancell.....	1927	Weldon
Sewell, Guion Linwood.....	1927	Kinston
Senter, Plennie Lloyd (1921).....	1938	Carboro
Shelton, Claude Fuller.....	1929	Fairmont
*Shigley, Henry Hall.....	1935	Asheville
Shook, Eula (1918).....	1936	Hickory
Simmons, Hansford Randolph.....	1932	Lumberton
Simon, Thomas S.....	1916	Winston-Salem
Singletary, Fred Bunyan.....	1936	Greensboro
Sisk, Charles Jones.....	1925	Bryson City
Sitson, Jas. Andrew.....	1927	Mount Airy
Sloop, Lennie Leyburn.....	1919	Spencer
Smith, Casper.....	1914	Wilson
Smith, Chas. Henry.....	1919	Charlotte
*Smith, Fitz Lee (1918).....	1935	Madison
Smith, Frank T.....	1888	Franklin
*Smith, Henry Edwin.....	1938	Newton
Smith, Leon.....	1920	Kannapolis
*Smith, Oscar Wilbur.....	1937	Pilot Mountain
Smith, Verner Franklin.....	1929	Greensboro
*Smith, William Julius.....	1937	Lenoir

Sparks, Jas. Ellis.....	1926	Pinetops
Stacy, Lewis Blanton.....	1929	Gastonia
Stainback, Thos. E.....	1934	Henderson
Stamps, Joseph Neal.....	1929	High Point
*Stanback, Thos. Melville.....	1917	Salisbury
Stanley, Vernon Eugene.....	1935	Charlotte
Stevenson, John Thomas.....	1919	Elizabeth City
Stimson, J. H.....	1912	Statesville
*Stone, Albert Hermann.....	1922	Spray
Stone, Benjamin Franklin.....	1929	Elizabethtown
Stone, Bryant M.....	1938	Charlotte
Stone, Edgar Vance.....	1936	Mt. Holly
Stowe, Harry R.....	1912	Landis
*STOWE, JAMES P. (1921).....	1906	Charlotte
Stowe, Lester H.....	1910	Charlotte
Strickland, Charles Brandon.....	1932	Fayetteville
SUGGS, ROBT. BAILEY (1934).....	1906	Belmont
Sullivan, Lawrence Steers (1927).....	1937	Greensboro
Summey, Kelly Nims.....	1924	Mount Holly
Suttle, Julius Albert.....	1919	Shelby
Suttlemyre, Claude Philip.....	1935	Charlotte
*SUTTLEMYRE, PHILIP JOHNSON.....	1922	Hickory
SUTTON, JAMES LINWOOD.....	1915	Chapel Hill
Swaney, Charles Arthur.....	1925	Winston-Salem
Swaringen, DeWitt C.....	1909	China Grove
Swindell, Edmund Slade.....	1922	Durham

T

*Tainter, Dean (1925).....	1931	Marion
Tarkenton, Edward L.....	1903	Wilson
Tart, David Whitfield.....	1916	Roseboro
Tate, Donald O.....	1936	Albemarle
*Tate, Earl Henry.....	1925	Lenoir
*Taylor, Charles Albert (1908).....	1937	Goldsboro
Taylor, Jas. Clyde (1919).....	1932	Durham
Taylor, Leroy Boone.....	1927	Conway
Taylor, Norward Travis.....	1936	Raleigh
Taylor, William P.....	1919	Roanoke Rapids
TEAGUE, M. F. (1919).....	1917	Asheville
Templeton, Geo. Seckler.....	1927	Mooreville
*Tennant, W. D.....	1938	Charlotte
*Thomas, E. E. (1915).....	1929	Roxboro
Thomas, E. R.....	1907	Erwin
THOMAS, PHILIP LANGSTON (1935).....	1933	Roxboro
Thomas, William Graham, Jr.....	1927	Varina
*Thompson, Charles Page.....	1935	Burlinton
Thompson, George Miller.....	1933	Rocky Mount
Thompson, James Lee (1925).....	1936	Reidsville
*THOMPSON, PAUL HERMAN.....	1925	Fairmont
Threatt, Julius Blakeney.....	1929	Durham
*Tilley, John Everett.....	1924	Winston-Salem
Tolson, Jas. Garland.....	1927	Henderson
Toms, Bate Carpenter.....	1919	Salisbury
Toms, Elmo Reid.....	1924	Wilmington
Townsend, J. H.....	1915	Red Springs
Tripp, Guy Oscar.....	1924	Kinston
Tucker, R. H.....	1919	Reidsville
Tucker, William M.....	1919	High Point
Turner, Samuel Monroe.....	1938	Reidsville
Turnmyre, Arthur P.....	1922	Mount Airy

U

Umstead, Oscar Logan.....	1928	Wilmington
Underhill, John Alexander.....	1929	Wendell
Upchurch, Malcolm Thurston.....	1934	Smithfield
*Usher, Joseph Thames.....	1931	Greensboro

V

Vinson, Emmett L.....	1922	Halifax
Vinson, James T.....	1923	Goldsboro

W

*Walker, Harry W. (1919).....	1929	Norlina
Walker, Thomas Arthur.....	1917	Charlotte
Ward, Bernard Rudolph.....	1933	Goldsboro
Ward, Edward Harvie.....	1924	Tarboro
Warren, Bowman Glidewell.....	1927	Winston-Salem
Warren, Burney Simon.....	1914	Greenville
Warren, Junius Campbell (1922).....	1933	Benson
Warren, Lovett Aldin (1917).....	1935	Garland
Waters, George W., Jr.....	1910	Goldsboro
Way, James Arthur, Jr.....	1938	Greensboro
Webb, Eugene Lea.....	1919	Thomasville
*Webb, Thomas Paul.....	1921	Shelby
Welborn, William Fowle.....	1919	Lexington
Welch, Wm. Dorsey, Jr.....	1929	Washington

*WELFARE, S. E. (1917)	1917 Winston-Salem
Wells, Robert Rodney	1935 Shelby
West, Jas. F.	1928 Salisbury
West, Wilbur Latham	1929 Roseboro
Wheeler, C. Rankin (1920)	1930 Winston-Salem
Wheless, Jas. Monroe, Jr.	1938 Farmville
White, Clarence Bernard	1927 Henderson
White, Delmar Frederick	1930 Mebane
White, George Spencer	1924 Lexington
WHITE, HENRY GARFIELD (1934)	1916 Elm City
White, Herbert Wm. (1930)	1932 Fayetteville
*White, James I.	1918 Burlington
White, Jas. Stark (1921)	1933 Mebane
White, John Albert	1921 Jonesboro
White, John Jennings	1926 Henderson
White, Joseph Alphonso	1921 Mooresville
WHITE, LUTHER	1921 Kinston
White, R. L.	1930 Troy
White, Walter Rodwell	1910 Warrenton
*Whitehead, Chas. Raymond	1924 Ramseur
*Whitehead, Jefferson Davis	1927 Enfield
Whitehead, Thomas Edward	1932 Charlotte
*Whiteley, Roland Scott	1934 Greensboro
Whitley, Howard Emsley	1936 Concord
Whitley, Jesse Rose (1919)	1936 Hendersonville
WIGGINS, WILLIAM WINSTON	1931 Raleigh
Williams, A. H. A.	1916 Oxford
Williams, John Cossie	1921 Kings Mountain
Williams, M. Van Buren	1920 Winston-Salem
Williams, Morrison P.	1902 Charlotte
Williamson, C. M.	1926 Laurinburg
Willis, Beatrice Averitt	1922 Fayetteville
Willis, Robert Moore	1921 Wilmington
Wilson, Claude Arthur	1925 Monroe
Wilson, Eugene C.	1921 Burlington
*Wilson, Lowry Reed	1924 Lowell
Wilson, Thomas Harvey	1924 Gastonia
Wilson, Thomas Vernon	1924 Hendersonville
*Wilson, Wm. Brown	1920 Hendersonville
Winders, Hal Marion	1925 Farmville
Wohlford, Herbert Wm. (1921)	1932 Charlotte
*Wolfe, William Samuel	1918 Mt. Airy
Womble, Logan Nyal	1937 Wilmington
Woodard, Ernest V.	1919 Selma
Woodward, Grover Ben	1936 Erwin, Tenn.
Woodard, Edward Watson	1922 Henderson
Wooten, John Wm. Franklin	1927 Fayetteville
Wrike, Walter Curtis	1922 Graham

Y

*Yearwood, T. C.	1938 Charlotte
Yoder, Coley R. (1912)	1933 Newton
Young, Thos. F.	1938 Blowing Rock

Z

*Zoeiler, Edward F.	1880 Tarboro
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ASSOCIATES

Adams, H. R.	1936 Cary
Adams, Lowry Thomas	1924 Winston-Salem
Allen, J. T.	1936 Hamlet
Allen, L. B.	1937 Roanoke Rapids
*Adkinson, Newton Frank	1932 Forest City
Anderson, C. J.	1930 Highlands
Austin, David McBride	1927 Maxton
Bailey, Guy L.	1934 Fair Bluff
Baker, James Andrew	1936 Raleigh
*Barefoot, Earle G.	1929 Canton
Barnhardt, Leslie Ezzelle	1933 Charlotte
Bass, James Albert	1929 Wilson
Bess, G. K.	1936 Sylva
Blackwell, R. I.	1935 Raleigh
Bowles, W. Edward	1936 Jalong
Brame, Peter Joyner, Sr.	1933 N. Wilkesboro
*Brame, Robert Marvin, Jr.	1929 N. Wilkesboro
Brooks, Claggett McLane	1935 Monroe
Brooks, Nita M.	1934 Greensboro
Brown, Earl	1936 Macleesfield
Browne, Ernest E.	1929 Greenville
Brown, Henry Shelton	1935 Goldsboro
Browning, Alton Cain	1928 Greensboro
Burris, Lov Ray	1937 China Grove
Butler, Clifford Roosevelt	1936 Dunn
Caplan, Isaac Leo	1922 Old Fort
Carrigan, James Frank	1931 Granite Falls
Carswell, Robert T.	1936 Winston-Salem
Caudell, Frank M.	1933 Buies Creek
Chadwick, Sam Thomas	1934 Kinston

Chandler, James Thomas	1935 Leaksville
*Childs, Wade Hampton	1935 Lincolnton
Clark, T. J. R.	1938 Boone
Cloer, Paul Link	1935 Lenoir
Coble, F. Garland	1935 Greensboro
Collins, Wm. George	1935 Nashville
Cooke, Henry Maddrey	1937 Spencer
*Coppedge, R. F.	1932 Asheville
Correll, Leslie James	1925 Kannapolis
Coxe, James Sherwood	1920 Raleigh
Cox, Rupert	1936 Raleigh
*Crouch, L. G.	1932 Asheville
Currens, Turner Fee	1926 New York City
Currie, Dr. D. S.	1935 Parkton
Davis, Marvin Lee	1935 Kinston
Dellinger, Henry McCurd	1933 Mount Holly
Dever, James Henry	1937 Greensboro
Dixon, Herman Lewis	1937 Belmont
Dixon, John L.	1935 Elm City
Dodd, Robert Bruce	1936 Bunn
Edens, Allen Dupree	1937 Durham
*Edwards, William David	1937 Gastonia
File, W. C.	1936 Oxford
Funderburk, Rupert	1924 Monroe
Fussell, Thomas Edmund	1936 Asheville
Garland, Robert G.	1929 High Point
Green, E. G.	1938 Durham
Griffin, T. W.	1932 Statesville
Guthrie, Clarence H.	1936 Beaufort
Guthrie, Ivey	1936 Vanceboro
Gwynn, Arch A.	1935 Leaksville
Hales, Carl Whittin	1933 Seaboard
Hales, Edward D.	1934 Seaboard
Hall, James Samuel, Jr.	1934 Fayetteville
Harrelson, R. C.	1930 Tabor
Harrison, James William	1937 Asheville
Harrison, Melrose	1936 Charlotte
Hawkins, Luther O.	1935 Statesville
*Hearn, J. A.	1932 Valdese
Henderson, Leonard Willis	1925 Franklinton
Heslip, F. W.	1937 Greenville
*Hicks, Ernest L.	1923 Concord
Holmes, Louis M.	1934 Charlotte
Holmes, Ralph T.	1933 Statesville
Holt, A. F., Jr.	1935 Princeton
Honeycutt, G. M.	1937 Kenansville
*Horton, Victor Walter	1938 Asheville
Humphries, Aubrey Teddington	1936 Charlotte
Hutchinson, D. A.	1934 Elizabethtown
Hyams, W. T.	1936 Bryson City
Ingram, Edward D.	1936 Andrews
Jarman, W. F.	1935 Washington
*Johnson, John R.	1933 Asheville
Johnson, John F.	1929 Mooresville
Jones, H. D.	1938 Winston-Salem
Jones, S. L.	1936 Greensboro
Joyner, W. C.	1938 East Bend
*Justus, Fred	1934 Hendersonville
Keith, E. K.	1935 Raleigh
Kelly, Ralph W.	1934 Stoneville
Ketchum, W. L.	1932 Jacksonville
Kilpatrick, W. H.	1938 Rockingham
King, Roland Gabriel	1933 New Bern
Laidlaw, Herbert Rhodes	1925 Winston-Salem
Lane, W. Ronald	1933 Wilmington
Lawhorn, Archie S.	1934 Fayetteville
Lawrence, Graham Vance	1938 Charlotte
Link, Nathan E.	1937 Reidsville
Littlefield, Gary Anderson	1935 Gastonia
Liverman, Herbert A.	1936 Plymouth
Lona, Lipman Aaron	1926 Mount Olive
Mabry, C. P.	1925 Hamlet
McAdams, E. L.	1936 Burlington
McFie, S. M.	1931 Brevard
McDaniel, R. E.	1934 Enfield
McGill, J. L.	1932 Kings Mountain
McNeely, Sam	1937 Charlotte
McNeill, W. C.	1932 Whiteville
Mansfield, Lem Howard	1935 High Point
Matthews, Johnnie Lee	1935 Rocky Mount
Matthews, Weldon C.	1929 Morehead City
Maus, Fred B.	1929 Greensboro
Miller, Paul Wilburn	1934 Lexington
Mitchell, H. (1927)	1937 Raleigh
Moore, C. A.	1937 Rocky Mount
Moore, Horace Wesley	1934 Lexington
Moose, Herbert Foy	1937 Albemarle
Munns, Robert Floyd	1934 Fayetteville
*Murray, Leilon Colquitt	1925 Asheville
Musgrove, William McKinley	1927 Catawba

Nelson, Henry J.	1935	Chadbourn	Eldridge, Claudia Josephine	1938	Carrboro
Nichols, Aaron	1935	Simms	Foster, Ralph Emerson	1938	Leaksville
Page, Clarence Esiah	1922	Henderson	Fox, James Hamilton	1936	Asheboro
Parks, Wm. Allen	1937	Port Mill, S. C.	Fuller, Edwin Rudolph	1938	Louisburg
Pass, Fred	1931	Hayesville	Goodwin, Malcolm Noyes	1936	Greensboro
Pearce, Archer L.	1935	Durham	Greene, Henry Wilson	1938	Roanoke Rapids
Perry, James Edward	1929	Franklin	Halsey, Willie Bradley	1937	Sparta
Perry, Nathan B.	1926	Charlotte	Hamer, Marion Sims	1938	Lenoir
Perry, R. J.	1938	Mount Airy	Hardee, Aldridge Kirk, Jr.	1938	Graham
Phillips, O. R.	1938	Albemarle	Hardee, Henry William	1937	Catawba
Pierce, B. Jeff	1936	Greensboro	Holden, Alta Jane	1937	Bunnell, Fla.
Pike, Joseph Wm.	1938	Concord	Holland, Thomas Marshall	1938	Mount Holly
Pinner, Beamon L.	1933	Asheville	Irwin, Dwayne Alton	1938	Sparta
Poole, D. C.	1936	Clayton	Johnson, Arthur Richardson	1938	Kerr
Porter, James Neely	1937	Lincolnton	Kelly, Hunter Liggett	1937	Apex
Pressly, Chas. Payson	1936	Charlotte	Kornegay, Grey Bryan	1937	Mount Olive
Rancke, Geo. Edward	1936	Lumberton	Lewis, Wilson Knowles	1938	Mount Olive
Ratchford, G. Rufus	1929	Gastonia	* Link, Phil	1936	Reidsville
Redding, Mrs. M. D.	1935	Lucama	* Linn, Tom L.	1938	Landis
Reynolds, Jos.	1935	Clinton	Lloyd, Allen Alexander	1938	Hillsboro
Rimmer, Helen Bell	1934	Charlotte	Lloyd, Margaret Thomas	1938	Chapel Hill
Ripley, Webb Pendleton	1938	Durham	McFalls, Charles Daniel	1937	Newton
Robertson, Willie Neal (1920)	1929	Laurinburg	McFalls, Samuel Woodrow	1938	Newton
Robertson, William Zenas	1925	Burnsville	Lloyd, William Reese	1937	Pueblo, Colo.
ROGERS, BEN F. (1936)	1934	Fair Bluff	Lorek, Leo Andrew	1937	Castle Hayne
Rouse, Leonard A.	1930	Charlotte	Moore, Maggie Lou	1937	Rocky Mount
Royall, Geo. E.	1937	Elkin	Oates, Charles Clisby	1936	Hendersonville
Royall, J. Weldon	1937	Thomasville	Page, Clarence Eugene, Jr.	1936	Raleigh
Russell, Lon D.	1931	Greensboro	Pethel, Raymond Eugene	1938	China Grove
Russell, Rufus C.	1933	High Point	Pickard, John Milton	1938	Durham
Russell, Thomas Wayne	1937	High Point	* Pike, Jesse Miller	1937	Concord
Sapp, H. F.	1935	Davidson	* Plemmons, Donald Alton	1938	Asheville
Sharpe, Clarence Carl	1936	Charlotte	Proctor, William Vinson	1936	Wilson Mills
Sheffield, Bernard Cleveland			Rhodes, James F.	1936	Lincolnton
(1922)	1929	Warsaw	Royall, George Edwin, Jr.	1938	Elkin
Sheffield, R. M.	1933	Lexington	* Russell, Jesse Milton, Jr.	1936	Canton
Simpson, Harvey	1930	Reidsville	Scott, Spencer Cornelius, Jr.	1938	Fair Bluff
Stallings, Tom F.	1936	Smithfield	* Simmons, Wilson Coite	1936	Conover
Stanley, L. J.	1938	Charlotte	Sloan, William Lee	1938	Chapel Hill
Stephenson, Edward Vassar	1937	Madison	Smith, Jessie Lee	1938	Robbinsville
Summers, F. R.	1928	Kings Mountain	Smith, Leon Wriston	1937	Kannapolis
Tate, Rowland Clifton	1936	Grover	Spruill, Ronald Wescott	1938	Pinetown
Taylor, Chas. A.	1936	Mount Holly	Stacy, Rose Pittman	1938	Chapel Hill
Temple, Burwell	1934	Kinston	Templeton, Ralph Gordon	1937	China Grove
Thackston, I. H.	1934	Roanoke, Va.	Timberlake, Claude Vernon, Jr.	1938	Youghville
Thomas, Onie Washington	1934	Burlington	Tunstall, Joseph Peyton	1936	Belhaven
Thorne, Robt. E.	1936	Spencer	Underwood, Hamilton Polk, Jr.	1938	Fayetteville
Threewitts, G. A.	1935	Littleton	Warren, Lovett Aldin, Jr.	1936	Garland
Viall, Wesley R.	1925	Pinehurst	Waters, Perry Vivian	1938	Mooresville
Wade, Clifton Elsworth	1936	Colerain	Watson, Robert Neal	1937	Chadbourne
Wells, G. Otto	1936	Atkinson	Weaver, Elizabeth	1937	Chapel Hill
Whitley, W. Y.	1929	Fremont	Whiteley, Iley Chester	1938	Morganton
Wilson, Wilhe.	1933	Charlotte	Whitford, Bryan Henry	1937	Washington
Yandle, Lester Hunter	1925	Matthews	Williams, Martin Hildred	1937	Lexington
Young, Richard E.	1919	Asheville	Windecker, George Henry	1938	Ridgefield, N. J.

STUDENT BRANCH U. N. C.

Allen, John Watson	1937	Matthews
Barber, Ernestine Ray	1937	Goldston
Biggs, John Waller Smallwood	1938	Washington
Boyd, Shelton Bickett	1938	Sanford
Brown, Eugene	1938	Colerain
Bruce, Thomas Milton	1936	Waynesville
Bullock, Blanche Jarvis	1936	Autryville
Burks, Anna Dean	1937	Chapel Hill
Burrus, Blanche Evelyn	1938	Canton
Bush, Jean	1937	Chapel Hill
Bush, June	1937	Chapel Hill
Campbell, Edward Graham	1938	Lucama
Capps, Earl Uel	1936	Fayetteville
Carter, John William	1938	Yanceyville
Costner, Alfred Nixon	1937	Lincolnton
Creech, Jack Alexander	1938	Salemburg
Creech, James Leonard	1936	Smithfield
Davis, McDonald, Jr.	1936	Clinton
Dees, Fred, Jr.	1938	Burgaw
Duguid, Helen	1937	Cary
Edwards, Kenneth	1936	Stantonsburg

HONORARY

Beal, James Hartley	Cocoa, Fla.
Dargavel, John W.	Chicago, Ill.
Chase, Harry Woodburn	New York City
Daniels, Josephus	Raleigh, N. C.
Graham, Frank Porter	Chapel Hill, N. C.
Holton, Chas. Wm.	Essex Falls, N. J.
Kelly, Evander F.	Washington, D. C.
Rushy, H. H.	New York City
Wooten, Thomas V.	Chicago, Ill.

TOTAL MEMBERSHIP

Regular Members	629
Associate Members	173
Charter Members	3
Life Members	47
Student Branch U. N. C.	76
Honorary Members	9
Total	937

THE TRAVELING MEN'S AUXILIARY

OFFICERS

J. F. NEELY.....	President
J. W. BENNICK.....	Vice-President
J. F. GOODRICH.....	Secretary-Treasurer

BOARD OF GOVERNORS

D. L. SHREVE.....	Five Years
H. L. HITCHCOCK.....	Four Years
M. W. STONE.....	Three Years
J. L. WEAR.....	Two Years
P. A. HAYES.....	One Year

MEMBERS

(List Supplied by Secretary Goodrich)

Name	Firm Represented	Home Address
Adair, A. D.....	Coca-Cola Co.....	500 Whitaker Mill Rd., Raleigh, N. C.
Armistead, Frank.....	Johnson & Johnson.....	235 N. Tryon St., Charlotte, N. C.
Barfield, Jack.....	Dr. T. C. Smith Co.....	Asheville, N. C.
Barnes, H. L.....	Maola Ice Cream Co.....	New Bern, N. C.
Barnette, J. G.....	E. B. Read & Son Co.....	1923 Lombardy Circle, Charlotte, N. C.
Bennick, J. W.....	Scott Drug Co.....	Charlotte, N. C.
Berman, Jake.....	Cliff-Weil Cigar Co.....	O. Henry Hotel, Greensboro, N. C.
Berryhill, O. A.....	Southern Dairies.....	702 Lamar Avenue, Charlotte, N. C.
Bowers, G. M.....	Owens & Minor Drug Co.....	Richmond, Va.
Bowers, J. B.....	Owens & Minor Drug Co.....	Box 1396, Richmond, Va.
Braman, W. C.....	Dr. T. C. Smith Co.....	Asheville, N. C.
Brown, Edwin.....	John Wythe & Brother.....	63 Buchanan Avenue, Asheville, N. C.
Brownie, J. R.....	Dr. Miles Medical Co.....	Box 160, Berkeley Sta., Norfolk, Va.
Buck, J. M.....	Plough, Inc.....	121 S. Second St., Memphis, Tenn.
Buford, W. T.....	Cliff-Weil Cigar Co.....	18 Oak St., Asheville, N. C.
Burwell, W. A.....	Eli Lilly and Co.....	708 Hillsboro St., Raleigh, N. C.
Butler, E. I.....	Liquid Carbonic Corp.....	525 Santee Ave., Columbia, S. C.
Byerly, C. T.....	Peabody Drug Co.....	Durham, N. C.
Cagle, R. C.....	Scott Drug Co.....	Box 245, Rockingham, N. C.
Cambridge, J. F.....	McCambridge & McCambridge Co.....	12 L St., S.E., Washington, D. C.
Christian, W. S.....	Cortez Cigar Co.....	4411 Cutshaw Avenue, Richmond, Va.
Civil, J. K.....	Norwich Pharmacal Co.....	Box 52, Elizabeth Sta., Charlotte, N. C.
Coggins, Geo.....	Bandan Laboratories.....	30 Cedarcliff Rd., Asheville, N. C.
Compton, Dan.....	Justice Drug Co.....	212 Steele St., High Point, N. C.
Coppedge, J. B.....	W. H. King Drug Co.....	Raleigh, N. C.
Coppedge, James W.....	The Penslar Co.....	1001 Gates Ave., Norfolk, Va.
Cross, A. R.....	McCourt Label Cabinet Co.....	Box 475, Columbia, S. C.
Crosson, Ralph.....	W. H. King Drug Co.....	Raleigh, N. C.
Cox, A. G.....	B. C. Remedy Co.....	Durham, N. C.
Davis, J. L.....	Justice Drug Co.....	Greensboro, N. C.
Dawson, J. G.....	Tablerock Laboratories.....	426 Park Terrace, Charlotte, N. C.
Day, P. C.....	Jergens-Woodbury Co.....	416 Providence Rd., Charlotte, N. C.
Dean, M. J.....	Burwell & Dunn.....	Charlotte, N. C.
Deans, W. W.....	J. H. Perkinson & Co.....	Charlotte, N. C.
Dobson, F. J.....	S. Pfeiffer Mfg. Co.....	6623 Washington St., St. Louis, Mo.
Duckett, Alf.....	Burroughs Adding Machine Co.....	Chelsea Circle, Hope Valley, Durham, N. C.
Everett, R. S.....	Nunnally's Candy Co.....	1244 E. Morehead, Charlotte, N. C.
Farrior, E. W.....	Eli Lilly and Co.....	Charlotte, N. C.
Felton, J. W.....	Magnus, Mabree & Reynard.....	Box 316, Knoxville, Tenn.
Filbeck, Clyde.....	Dr. Miles Laboratories.....	Wyckliffe, Ky.
Foster, T. M.....	United Drug Co.....	Box 446, Fayetteville, N. C.
Fournier, D.....	Individual Drinking Cup Co.....	2012 Fairview Rd., Raleigh, N. C.
Fowlkes, Sam H.....	Ray-O Vac Co.....	Box 243, Richmond, Va.
Frayser, W. M.....	Mallinckrodt Chemical Works.....	1603 Oakwood Ave., Richmond, Va.
Fry, J. B.....	Jergens-Woodbury.....	Fayetteville, N. C.
Gaddy, H. M.....	Sharp and Dohme.....	Box 1629, Charlotte, N. C.
Galloway, F. C.....	Lehn & Fink.....	Atlantan Hotel, Atlanta, Ga.
Garrard, R. H.....	Coca-Cola Co.....	2236 Crescent Avenue, Charlotte, N. C.
Gaston, J. B., Jr.....	Robert M. Green & Sons.....	75 E. Spring St., Gainesville, Ga.
Goodrich, J. Floyd.....	B. C. Remedy Co.....	Durham, N. C.
Gwynn, A. M.....	Scott Drug Co.....	Charlotte, N. C.
Hamrick, C. Rush.....	Kendall Medicine Co.....	Shelby, N. C.
Hannon, E. M.....	Scott Drug Co.....	Charlotte, N. C.
Hardin, Frank D.....	Wm. S. Merrill Co.....	Carolina Hotel, Raleigh, N. C.
Hardin, G. T.....	Julius Schmid.....	3024 Garland Ave., Richmond, Va.
Harrison, W. N.....	Henry B. Gilpin Co.....	616 New Jersey Ave., Norfolk, Va.
Hartis, G. C.....	Parke, Davis & Co.....	203 Gloria Ave., Charlotte, N. C.
Hayes, D. F.....	Justice Drug Co.....	Greensboro, N. C.
Hayes, P. A.....	Justice Drug Co.....	Greensboro, N. C.
Hazelgrove, C. J.....	Peabody Drug Co.....	Durham, N. C.

<i>Name</i>	<i>Firm Represented</i>	<i>Home Address</i>
Heist, R. D.	Parke, Davis & Co.	1610 Queens Rd., Charlotte, N. C.
Henderson, R. L.	Norris, Inc.	Atlanta, Ga.
Hicks, Henry T.	Capudine Chemical Co.	Raleigh, N. C.
Hitchcock, H. L.	Hollingsworth Candy Co.	Box 2239, Winston-Salem, N. C.
Holly, Claude	Burwell & Dunn	Box 311, Lincolnton, N. C.
Holmes, J. A.	United Drug Co.	221 Hawthorne Lane, Charlotte, N. C.
Hoyle, J. W.	Beechnut Packing Co.	27 Fulton Street, Asheville, N. C.
Hudson, O. W.	Emerson Drug Co.	Box 234, Durham, N. C.
Hughes, Gary	Southern Dairies	11 Griffin Blvd., Asheville, N. C.
Hunter, R. E.	Upjohn Co.	334 Circle Avenue, Charlotte, N. C.
Jablin, G. E.	Robert J. Pierce, Inc.	3319 Moravia Avenue, Baltimore, Md.
Johnson, W. L.	Parke, Davis & Co.	Baltimore, Md.
Jordan, W. M.	Bandan Laboratories	8 Wall St., Asheville, N. C.
Kempton, C. E.	Dr. Pepper Co.	601 Church St., Greensboro, N. C.
Kilgore, J. D.	Pine State Creamery	Raleigh, N. C.
Leathers, S. T.	Ingersoll-Waterbury Co.	1460 Lanier Place, N.E., Atlanta, Ga.
Lewallen, Thad	Goody's	Box 2209, Winston-Salem, N. C.
Loveland, L. J.	B. C. Remedy Co.	Durham, N. C.
Lowe, R. W.	Bodeker Drug Co.	Chester, Va.
Lyon, W. Burton	Pictorial Paper Package Corp.	118½ S. Mendenhall St., Greensboro, N. C.
Marston, R. H.	The Upjohn Co.	Box 401, Charlotte, N. C.
McElveen, W. L.	Nyal Co.	1244 E. Morehead, Charlotte, N. C.
McLeod, A. B.	Norwich Pharmacal Co.	Mebane, N. C.
Meredith, B. L.	E. R. Squibb & Son	1 Normandy Rd., Asheville, N. C.
Miller, H. F., Jr.	Bodeker Drug Co.	Box 407, Goldsboro, N. C.
Mitchell, Charlie	Johnson & Johnson	Ocean View, Va.
Morgan, A. B.	A. B. Morgan Fixture Co.	Charlotte, N. C.
Morton, W. W.	B. C. Remedy Co.	Durham, N. C.
Moury, N. B.	Henry K. Wampole Co.	Box 885, Greensboro, N. C.
Mundorf, H. K.	Sharp & Dohme	Baltimore, Md.
Neely, J. F.	Garland C. Norris Co.	Raleigh, N. C.
Neister, G. W.	Justice Drug Co.	Greensboro, N. C.
Norris, A. L.	Norris, Inc.	Atlanta, Ga.
Norris, Garland C.	Garland C. Norris Co.	Raleigh, N. C.
Odum, W. Ernest	Merck & Co.	2003½ Hampton Ave., Augusta, Ga.
Page, B. F.	W. H. King Drug Co.	Raleigh, N. C.
Parks, C. L.	The National Drug Co.	1709 S. Blvd., Charlotte, N. C.
Pearce, W. D.	John Wythe and Brother	Box 5425, State Coll. Sta., Raleigh, N. C.
Pollard, A. D.	Stephen F. Whitman Co.	Box 5035, Raleigh, N. C.
Potter, F. F.	Rubberset Co.	Care Hotel Charlotte, Charlotte, N. C.
Powell, F. A.	Abbott Laboratories	215 Chestnut St., Asheville, N. C.
Reiner, N. F.	American Druggists' Fire Ins. Co.	15 Park Rd., New York, N. Y.
Rhodes, C. R.	Upjohn Co.	345 Biltmore Avenue, Asheville, N. C.
Rigsby, W. A.	Lily-Tulip Cup Co.	Powhatan Apts., Greensboro, N. C.
Rimmer, E. F.	American Druggists' Fire Ins. Co.	Box 3154, Charlotte, N. C.
Rogers, W. P.	Sharp & Dohme	27 Firewood Ave., Asheville, N. C.
Ropp, Geo. H.	T. Louis Murray Co.	2401 Cypress St., Columbia, S. C.
Rubin, D. L.	American Safety Razor Co.	315 Jay St., Brooklyn, N. Y.
Scott, Walter, Jr.	Scott Drug Co.	Charlotte, N. C.
Scruggs, J. H.	Parke, Davis & Co.	Knoxville, Tenn.
Shreve, D. L.	Justice Drug Co.	1823 Rolling Road, Greensboro, N. C.
Simpson, T. S.	Justice Drug Co.	619 Spring St., Winston-Salem, N. C.
Sisk, J. L.	Bastian-Blessing Co.	521 North East St., Raleigh, N. C.
Smith, C. H.	Drug Package Co.	Box 1001, Charlotte, N. C.
Smith, Frank L.	Bauer & Black	2554 Peachtree Rd., Atlanta, Ga.
Smith, Lester C.	Burwell & Dunn	Charlotte, N. C.
Smith, S. P.	O'Hanlon-Watson Drug Co.	2110 Elizabeth Ave., Winston-Salem, N. C.
Smith, Stacy	Dr. T. C. Smith Co.	150 Hillside St., Asheville, N. C.
Smith, Thomas J.	Burwell & Dunn	Charlotte, N. C.
Snead, C. R.	Lily-Tulip Cup Corp.	Box 865, Knoxville, Tenn.
Stanback, F. J.	Stanback Co.	Salisbury, N. C.
Starling, H. C.	W. H. King Drug Co.	Raleigh, N. C.
Stone, M. W.	H. B. Hunter Co.	Box 703, Charlotte, N. C.
Teague, M. F.	Eli Lilly and Co.	1 Norwood Ave., Asheville, N. C.
Treadwell, J. E.	Colgate	Carolina Hotel, Raleigh, N. C.
Tilley, E. C.	B. C. Remedy Co.	Durham, N. C.
Van Every, Phil.	Lance Packing Co.	Charlotte, N. C.
VanHorn, W. H.	Norris, Inc.	Atlanta, Ga.
Wade, C. B.	Merritt Chemical Co.	1801 Asheboro St., Greensboro, N. C.
Walters, Gene	W. F. Schrafts & Sons Corp.	Box 236, Charlotte, N. C.
Warlick, C. M.	Russ Mfg. Co.	1007 N. Mangum St., Durham, N. C.
Watson, H. P.	O'Hanlon-Watson Drug Co.	Winston-Salem, N. C.
Watts, R. M.	W. H. King Drug Co.	Cheraw, S. C.
Washam, T. H.	Lance Packing Co.	Charlotte, N. C.
Waugh, Thos.	Justice Drug Co.	Greensboro, N. C.
Wear, Joe L.	Richard Hudnut	Box 2101, Charlotte, N. C.
Wheeler, D. L.	Lily-Tulip Cup Corp.	302 Park Terrace, Charlotte, N. C.
White, P. D.	Geo. W. Luft Co.	4334 Chamberlayne Avenue, Richmond, Va.
Williams, F. J.	W. H. King Drug Co.	1302 Broad St., Durham, N. C.
Willis, A. L.	Clover Brand Dairies, Inc.	High Point, N. C.
Wilson, A. T.	Coca-Cola Co.	Dallas Manor Apts., Chattanooga, Tenn.
Wilson, Wilbe	Coca-Cola Co.	Box 1226, Charlotte, N. C.
Winne, A. W.	Mallinckrodt Chemical Works	5100 Devonshire Rd., Richmond, Va.
Wolfe, B. H.	Parke, Davis & Co.	704 W. Front St., Burlington, N. C.
Woodward, C. T.	Upjohn Co.	Box 653, Charlotte, N. C.
Young, N. F.	Dr. T. C. Smith Co.	28 Westover Drive, Asheville, N. C.

THE WOMAN'S AUXILIARY

OFFICERS

MRS. I. W. ROSE.....	<i>President</i>
MRS. A. D. POLLARD.....	<i>First Vice-President</i>
MRS. W. C. FERRELL.....	<i>Second Vice-President</i>
MRS. C. R. WHEELER.....	<i>Secretary-Treasurer</i>
MISS ALICE NOBLE.....	<i>Parliamentarian</i>
MRS. A. L. FISHEL.....	<i>State Membership Chairman</i>
MRS. E. F. RIMMER.....	<i>State Contact Chairman</i>

MEMBERS

(List Supplied by the Secretary)

Mrs. Jas. P. Adams, Winston-Salem	Miss Virginia Lee, Lynchburg, Va.
Mrs. C. M. Andrews, Burlington	Mrs. W. W. Littlefield, Oklahoma City, Okla.
Mrs. R. H. Andrews, Burlington	Mrs. W. R. McDonald, Hickory
Mrs. J. G. Ballow, Lenoir	Mrs. R. A. McDuffie, Greensboro
Mrs. Joe Barbour, Burlington	Mrs. A. B. McLeod, Mebane
Mrs. J. G. Beard, Chapel Hill	Mrs. R. H. Marston, Charlotte
Mrs. Q. T. Bilbro, Asheville	Mrs. G. W. Matthews, Asheville
Mrs. P. B. Bisette, Wilson	Mrs. M. B. Melvin, Raleigh
Mrs. C. D. Blanton, Kings Mountain	Mrs. B. L. Meredith, Asheville
Mrs. D. L. Boone, Durham	Mrs. E. D. Mitchell, Asheville
Mrs. J. B. Bowers, Richmond, Va.	Mrs. N. B. Moury, Greensboro
Mrs. J. C. Brantley, Sr., Raleigh	Mrs. L. B. Mullen, Asheville
Mrs. Walter L. Bühmann, Asheville	Mrs. J. F. Neely, Raleigh
Mrs. C. V. Cagle, Greensboro	Mrs. Geo. Neister, Greensboro
Mrs. A. C. Cecil, High Point	Miss Alice Noble, Chapel Hill
Mrs. G. B. Check, Asheville	Mrs. E. Nowell, Asheville
Mrs. Walter Cherry, Winston-Salem	Mrs. W. R. Nowell, Wendell
Mrs. John K. Civil, Charlotte	Mrs. E. W. O'Hanlon, Winston-Salem
Mrs. R. R. Copeland, Ahoskie	Mrs. W. D. Pearce, Raleigh
Mrs. R. F. Coppedge, Asheville	Mrs. M. B. Phillips, Albemarle
Mrs. Gilbert Crabtree, Raleigh	Mrs. Beaman L. Pinner, Asheville
Mrs. R. I. Cromley, Raleigh	Mrs. A. D. Pollard, Raleigh
Mrs. L. G. Crouch, Asheville	Mrs. F. A. Powell, Asheville
Mrs. T. G. Crutchfield, Greensboro	Mrs. G. R. Ratchford, Gastonia
Mrs. R. I. Dailey, Reidsville	Mrs. W. F. Rhyne, Gastonia
Mrs. C. L. Eubanks, Chapel Hill	Mrs. E. F. Rimmer, Charlotte
Mrs. E. W. Farrior, Charlotte	Mrs. I. W. Rose, Chapel Hill
Mrs. W. C. Ferrell, Nashville	Mrs. J. S. Rudisill, Forest City
Mrs. A. L. Fishel, Winston-Salem	Mrs. D. L. Rubin, Brooklyn, N. Y.
Mrs. C. C. Fordham, Greensboro	Mrs. L. D. Russell, Greensboro
Mrs. Hobson I. Gattis, Raleigh	Mrs. D. L. Shreve, Greensboro
Mrs. P. D. Gattis, Raleigh	Mrs. H. H. Shigley, Asheville
Mrs. J. A. Goode, Asheville	Mrs. E. G. Sinclair, Raleigh
Mrs. Rush Hamrick, Shelby	Mrs. J. L. Sisk, Raleigh
Mrs. A. K. Hardee, Graham	Mrs. C. H. Smith, Charlotte
Mrs. Carl Hayes, Greensboro	Miss Lola E. Stone, Spray
Mrs. Frank Hayes, Greensboro	Mrs. J. P. Stowe, Charlotte
Mrs. P. A. Hayes, Greensboro	Mrs. H. G. Strom, Asheville
Mrs. C. N. Herndon, Greensboro	Mrs. P. J. Suttlemyre, Hickory
Mrs. Fred Hester, Asheville	Mrs. Dean Tainter, Marion
Mrs. E. L. Hicks, Concord	Mrs. E. E. Thomas, Roxboro
Mrs. D. D. Hocutt, Henderson	Mrs. John Tilley, Winston-Salem
Mrs. F. A. Holt, Brevard	Mrs. R. C. Walton, Raleigh
Mrs. Gary Hughes, Asheville	Mrs. H. P. Watson, Winston-Salem
Mrs. R. E. Hunter, Charlotte	Mrs. C. R. Wheeler, Winston-Salem
Mrs. Jas. A. Hutchins, Winston-Salem	Mrs. J. I. White, Burlington
Mrs. G. A. Iseley, Raleigh	Mrs. Julian White, Raleigh
Mrs. M. L. Jacobs, Chapel Hill	Mrs. M. V. Williams, Winston-Salem
Mrs. Lloyd M. Jarrett, Asheville	Mrs. W. S. Wolfe, Mount Airy
Mrs. J. Hunter Jones, Haw River	Mrs. C. T. Woodward, Greensboro
Mrs. Guy S. Kirby, Jr., Marion	Mrs. W. C. Wrike, Graham
Mrs. R. E. Kibler, Morganton	Mrs. R. E. Young, Asheville
Mrs. H. R. Laidlaw, Winston-Salem	

FIFTY-SEVENTH ANNUAL REPORT
OF THE
NORTH CAROLINA BOARD OF PHARMACY
1938

NORTH CAROLINA BOARD OF PHARMACY

Members and Organization, 1938-1939

**COMMISSIONED BY HIS EXCELLENCY, THE GOVERNOR
OF NORTH CAROLINA**

M. B. MELVIN, Raleigh.....	Term Expires April 28, 1941
E. V. ZOELLER, Tarboro.....	Term Expires April 28, 1942
R. A. McDUFFIE, Greensboro.....	Term Expires April 28, 1943
F. W. HANCOCK, Oxford.....	Term expires April 28, 1939
J. G. BALLEW, Lenoir.....	Term expires April 28, 1940

PRESIDENT

EDWARD V. ZOELLER.....Tarboro

SECRETARY-TREASURER

F. W. HANCOCK.....Oxford

ATTORNEY

F. O. BOWMAN.....Chapel Hill

FIFTY-SEVENTH ANNUAL REPORT OF THE NORTH CAROLINA BOARD OF PHARMACY

LETTER OF TRANSMISSAL

Oxford, N. C.,
June 1, 1938.

To His Excellency,
Governor Clyde R. Hoey,
Raleigh, N. C.

SIR:

In compliance with Section 6654 of the Consolidated Statutes of North Carolina, I have the honor to submit to your Excellency and the North Carolina Pharmaceutical Association a report of the proceedings of the North Carolina Board of Pharmacy for the year ending May 31, 1938.

Meetings

During the year ending May 31, 1938, two meetings of the Board were held, both at Chapel Hill, N. C. These were held June 16 and 17, 1937, and November 22 and 23, 1937; the first meeting being the annual meeting.

There were also held two special meetings, both at Chapel Hill, N. C., April 13, 1938 and June 1, 1938.

At the June meeting of the Board, Dr. E. V. Zoeller of Tarboro, N. C. presented his commission from the Governor as a member of the Board for a term of five (5) years, from April 28, 1937. Attached thereto was the oath of office taken before the Clerk of the Superior Court of Edgecombe County. Upon motion of the Secretary, seconded by Mr. Melvin, he was re-elected President of the Board for the duration of his commission. He, thereupon, re-entered upon the duties of the office.

Examinations

Examinations of candidates for certificates of Registered Pharmacist and Assistant Pharmacist were conducted in the Howell Hall of Pharmacy at Chapel Hill, N. C.

There were, at the June and November, 1937, meetings, fifty-nine (59) applicants for certificates of registered pharmacists. Included in this number were thirty-two (32) from the Assistant list. Twenty-two (22) were successful.

There were ninety-eight (98) for Assistants' certificates, four (4) being successful. They were as follows:

Pharmacists

Brame, Phillip Augustus.....	North Wilkesboro
Bullard, Rupert Edison.....	Clinton
Cantor, Leon.....	Atlanta, Ga.
Cornwell, Amos Halstead.....	Morganton
Crowell, Charles Milton, Jr.....	Norwood
Fox, Howard Spencer.....	Asheboro
Galloway, Adrian Eure.....	Wilmington
Grantham, R. B.....	Red Springs
Gilbert, Loamie Mercer, Jr.....	Benson
Hayes, William Anderson.....	Durham
Lewis, William Clyon.....	Kannapolis
Matthews, John Ivey.....	Rose Hill
McBryde, Richard Vincent.....	Fayetteville

(from Assistant list)

McLean, George Woodrow.....	Kinston
Millis, Archie Edward.....	Durham
Mitchener, John Agrippa, Jr.....	Edenton
Neil, Joseph Walton.....	Charlotte

(from Assistant list)

Smith, John David.....	Deposit, N. Y.
Smith, Oscar Wilbur.....	Raleigh
Smith, William Julius.....	Lenoir
Taylor, Herbert Thomas.....	Tarboro

(from Assistant list)

Tyson, Jesse Williams.....	Fayetteville
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Assistants

Bowman, Carl Howard.....	Hickory
Crawford, Harvey Dinsmore.....	Black Mountain
Russell, Thomas Wayne.....	High Point
Sparks, LeRoy, Jr.....	Durham

Inspection Work

I am glad to again report that we have had two Inspectors at work for the entire year. Mr. G. C. Hartis resigned in August, 1937, and Mr. L. H. Crumpler of Sanford, was appointed in his place. He and Mr. H. C. McAllister have made a thorough

inspection throughout the State, correcting a large number of minor violations and were successful in a few prosecutions. Their reports follow:

REPORT OF H. C. McALLISTER

Assistant Inspector

504½ North Street,
Chapel Hill, N. C.

To the Members of
The North Carolina Board of Pharmacy:

I have the honor to submit herewith my report of inspection work from May 1, 1937 to June 1, 1938.

I have made 1133 detailed inspections and approximately 300 calls where inspections were not made as usual. I have visited 286 towns. The inspection work covered the following types of business:

Retail Drug Stores.....	955
Doctors' Offices	4
Grocery Stores	77
Soda Shops	24
Hospitals	5
Wholesale Grocery Stores.....	7
Pharmaceutical Laboratory	1
General Stores	13
5 & 10c Stores.....	15
Filling Stations	24
Cafes	2
Department Stores	2
Wholesale Drug Stores.....	1
Cooperative Exchange	1
Patent Medicine Stores.....	2

Regular reports of findings were made to the Secretary on each inspection.

I am happy to report that, while there are still some flagrant violations and minor irregularities, conditions resulting from law enforcement have improved when compared with last year. Progress is being made in correcting the remaining violations.

I have made two indictments this year. The charges in one case were withdrawn when the condition was satisfactorily corrected. The other case remains unsettled in the hands of the Prosecuting Attorney. I also assisted Mr. Crumpler in bringing one indictment in which there was a conviction.

I have sold a total of 50 Poison and Hypnotic Registers. These registers have proven to be an asset in the enforcement of the Poison and Hypnotic laws. How-

ever, stricter observance of these acts will be necessary before the present condition will be satisfactory.

A small part of my time was spent in the Secretary's office doing special work.

I have also devoted some of my time to the interest of the N. C. P. A., during which I collected \$1014, secured twelve new members and reinstated one.

Respectfully submitted,
(Signed) H. C. McALLISTER,
Assistant Inspector.

REPORT OF L. H. CRUMPLER

Assistant Inspector

204 Gordon Street,
Sanford, N. C.,
June 1, 1938.

To the Members of
The North Carolina Board of Pharmacy.

Gentlemen:

I have the honor to submit herewith my report of the inspection work from October 1, 1937 to June 1, 1938.

During this time, I have made 710 detailed inspections in 153 towns besides second and third calls. These inspections were made of the following places of business: 645 retail drug stores, 4 soda shops, 1 headache powder manufacturer, 3 patent medicine shops, 41 grocery stores, 2 doctors' offices, 12 five and ten cent stores and 1 wholesale house. Regular reports were made to the Secretary of the Board, and letters were written concerning conditions not included in the reports.

I have tried to carry out the work along an educational line as instructed by the Secretary. The druggists as a whole have been very receptive and co-operative. Many minor irregularities have been corrected satisfactorily. There has been one indictment and conviction; this being against Mr. H. D. Hurwitz and Mr. S. Hykin, manager and employee, respectively, of the York Drug Company, Winston-Salem, N. C. Each were fined \$25.00 and costs. Mr. Hurwitz was convicted under our Pharmacy law No. 6668 for permitting Mr. Hykin, who is not licensed as a pharmacist or assistant pharmacist, to compound, dispense and sell at retail, drugs, medicine,

poison or other physicians' prescriptions. Mr. Hykin was convicted for compounding and dispensing drugs and poisons while not a licensed or assistant pharmacist.

Twenty-eight poison and hypnotic registers were sold and delivered by the Secretary by mail. I find that these registers, in the majority of the stores, are being kept in compliance with our laws.

I have collected a total of \$591.00 for the N. C. P. A., including twenty-eight new members.

I have endeavored to execute my work fairly and impartially, and carry out the instructions of the Secretary. I also hope to accomplish more in the interest of Pharmacy in the future.

Respectfully submitted,

L. H. CRUMPLER,
Assistant Inspector.

PHARMACISTS

Re-Registered

Twenty-three (23) in number

Christian, J. B. (col.)	Winston-Salem
Cline, M. L.	Asheville
Dinwiddie, P. H.	Marshall
Gaskins, W. F.	New Bern
Gatling, T. R. (col.)	Reidsville
Hackney, R. P.	Durham
Higgins, C. M.	Newton
Horton, J. P.	North Wilkesboro
Ledbetter, E. D.	Chapel Hill
Lunn, F. H.	Winston-Salem
Moore, E. A.	Granite Falls
Mull, J. E.	Winston-Salem
Perry, L. D. (col.)	Raleigh
Rankin, W. H.	Seattle, Wash.
Rogers, Miss Marie	New York, N. Y.
Secrest, A. McD.	Monroe
Singletary, W. O.	Winston-Salem
Sisk, C. J.	Bryson City
Smith, D. A.	Baltimore
Tingen, W. Z.	Charlotte
Walker, Irving	Leaksville
Wharton, L. A.	Gibsonville
Williamson, J. W.	Mooreville

PHARMACISTS

*Whose Names were Removed from the
Registered List for Failing to
Renew Licenses*

Thirty-two (32) in number

Chestnutt, J. M.	Clinton
Christian, W. B.	Winston-Salem
Cobb, C. H.	Durham
Cox, L. F.	Belmont

Crawford, Dr. W. B.	Goldsboro
Emanuel, R. A. L. (col.)	Rome, Ga.
Gibbs, T. R.	Washington, D. C.
Hill, G. W.	Wilmington
Horne, W. H.	Greenville
Hudson, J. P., Jr.	Mooreville
Jenkins, L. W.	Greensboro
Lowry, W. A.	Washington, D. C.
Lytle, W. H. (col.)	Raleigh
Lunn, F. H.	Winston-Salem
Mabry, C. S.	Hamlet
McBane, J. O. D.	Burlington
McDaniel, P. L.	Maxton
McNeely, R. P.	Washington, D. C.
Mullen, L. B.	Asheville
Nye, G. L.	Robersonville
Pegram, Mrs. Addie B.	Chapel Hill
Pinnix, J. L.	Winston-Salem
Rankin, W. H.	Seattle, Wash.
Reinhardt, R. L.	Forest City
Richardson, J. D. (col.)	Washington, D. C.
Roberson, Culas	Spray
Rogers, Miss Marie	New York, N. Y.
Scroggs, F. H.	Statesville
Secrest, A. McD.	Monroe
Smith, D. A.	Baltimore
Summey, P. B.	Mount Holly
Weaver, J. A.	Statesville

PHARMACISTS REGISTERED AND RE-REGISTERED

By Reciprocity

Seventeen (17) in number

Bobst, H. R.	West Asheville
Broome, J. C.	Winston-Salem
Burlage, Prof. H. M.	Chapel Hill
Cameron, W. L.	Tabor City (Re-Reg.)
Carter, F. R.	Durham
Eadie, E. B.	Charlotte
Hammonds, H. E.	High Point
Hubbard, E.	Hendersonville
Hurwitz, E. D.	Winston-Salem
McGhee, G. L.	Charlotte (Re-Reg.)
Noell, R. J.	Asheville
Saunders, C. A.	Timmons ville, S. C.
Snypes, C. L.	Vass (Re-Reg.)
Taylor, H. R. (col.)	Tarboro
Whitaker, F. B.	Gastonia (Re-Reg.)
Yearwood, J. C.	Charlotte
Young, T. F.	Blowing Rock

PHARMACISTS

*Whose Names were Removed from the
Reciprocity List for Failing to
Renew Their Licenses*

Fifteen (15) in number

Barron, J. B.	Kings Mountain
Booth, G. D.	Charlotte
Broome, J. C.	Winston-Salem
Coma, W. A.	Asheville
Edelstein, H.	Akron, Ohio
Eisenhower, J. S. D.	Wildwood, N. J.

IN MEMORIAM

They are passing away, the friends of old,
Like leaves on the current cast,
With never a break in the rapid flow—
We watch them as one by one they go
Into the dreamland of the past.

CAPEHART, C. T.....	Charlotte
COX, G. M.....	Gastonia
DOVER, H. C.....	Winston-Salem
FREEZE, R. P.....	Hendersonville
GIBSON, W. Z.....	Gibson
GRAY, J. H.....	Tarboro
GRIFFIN, B. C.....	Huntersville
LAYDEN, E. H.....	Lexington
LONG, ROY.....	Brevard
PORTER, CLIFFORD.....	Black Mountain
THROWER, H. E.....	Southern Pines
TROTTER, R. L.....	Pilot Mountain
UNDERWOOD, J. T.....	Liberty
WHITE, F. L.....	Mebane
YOUNG, JOHN	Charlotte
WEAVER, J. A.....	Statesville

Gray, J. H.	Tarboro, N. C. R.F.D.
Harris, T. B.	Marion, S. C.
Jackson, O. J.	Goldsboro
Jenkins, C. M.	Old Fort
King, W. H. (col.)	Winston-Salem
Klein, B. F.	Asheville
Norman, J. P.	Greensboro
Snyper, C. L.	Vass
Worthy, Lalee (col.)	Washington, D. C.

Parker, W. R.	Woodland
Purdy, J. J.	Oriental

DRUG STORE REGISTRATION

SUMMARY

Number of Drug Stores, Sept. 1, 1937	862
New stores registered	25
	887
Less Drug Stores closed or dropped	32
Total registered Drug Stores, July 1, 1938	855
Net loss	7
Total registered Drug Stores, Sept. 1, 1938	863
Drug Stores conducted by Permitted Physicians	68
Drug Stores Conducted by Colored Pharmacists	29
Drug Stores with one licensed Pharmacist	705
Drug Stores with two licensed Pharmacists	138
Drug Stores with three licensed Pharmacists	18
Drug Stores with four licensed Pharmacists	2
A complete list of Drug Stores will be found on page ??.	

PHYSICIANS

Living in Towns of 500 Inhabitants or Less to Whom Permits were Granted to Conduct Drug Stores

Thirteen (13) in number

Bell, O. D.	Winton. Hertford County
Crawford, J. H.	Robbinsville. Graham County
Credle, C. S.	Colerain. Bertie County
Fleming, G. M.	Cleveland. Rowan County
Fulp, J. F.	Stoneville. Rockingham County
Hall, L. S.	Yadkinville. Yadkin County
Hawes, C. F.	Rose Hill. Duplin County
Leak, W. G.	East Bend. Yadkin County
McBee, Paul	Bakersville. Mitchell County
McGuire, B. B.	Newland. Avery County
Walker, L. D.	Midland. Cabarrus County
Weeks, J. C.	Manteo. Dare County
Wright, J. E.	Macclesfield. Edgecombe County

PHYSICIANS

Whose Names were Removed from the Registered List for Failing to Renew Their Permits

Eight (8) in number

Boyce, J. M.	Polkton
Britt, R. B.	Bakersville
Eckerson, C. H.	Cameron
Hall, L. S.	Yadkinville
Justa, S. H.	Macclesfield
Liverman, J. S.	Winterville

The Beal Membership Prize

Mr. Charles Milton Crowell, Jr., of Norwood, N. C., having made the highest average, 96%, of all candidates taking our examinations June and November, 1937, won the Beal Membership Prize.

North Carolina Board of Pharmacy Business Order

Roll call and pro tem. appointments.
Reading and approving minutes.
Miscellaneous communications.
Reports of officers and committees.
Special orders.
Unfinished business.
New business.
Choosing place and time of next meeting.
Adjournment.

RECAPITULATION

Candidates examined and licensed (Pharmacists)	22
Candidates examined and licensed (Assistants)	4
Re-Registered (Pharmacists)	23
Registered by reciprocity (Pharmacists)	17
Registration of Drug Stores	847
Permits granted to Physicians	63
Pharmacists dropped for non-payment of renewal fees	32
Pharmacists dropped from Reciprocity List for non-payment of renewal fees	15
Physicians' permits dropped for non-payment of renewal fees	8
Assistant Pharmacists dropped for non-payment of renewal fees	1
Number of deaths	15
Number Physicians holding permits	68
Registered Assistant Pharmacists	69
Total Pharmacists registered by reciprocity	163
Total Pharmacists registered	949
Total Pharmacists including those registered by reciprocity	1112

I respectfully submit the receipts and expenditures for the current year as follows:

FINANCIAL REPORT

North Carolina Board of Pharmacy in Account with F. W. Hancock, Secretary-Treasurer

RECEIPTS

From June 1, 1937 to May 31, 1938

1937		
June 1	—By Balance	\$14,367.27
June 4	—Amount paid by	
85	Candidates examined paying	
	\$10.00 each	850.00
	4 Candidates examined paying	
	\$5.00 each	20.00
Nov. 22	—Amount paid by	
71	Candidates examined paying	
	\$10.00 each	710.00
	5 Candidates examined paying	
	\$5.00 each	25.00

1938

May 31	—Amount received from:	
	Renewal Licensed Pharmacists.....	\$ 5,525.00
	Renewal Licensed Asst. Pharmacists	345.00
	Physicians Renewal Permits.....	350.00
	Renewal of Drug Store Registration	
	Permits	847.00
	Pharmacists Re-registration	200.00
	Reciprocity Pharmacists Fees.....	130.00
	Physicians Permits Fees.....	100.00
	Assistant Re-registered Fee.....	10.00
	Drug Store Registration, Fees after	
	May 8, 1937 to Jan. 1, 1938.....	42.00
	Interest	242.50
		<u>\$23,763.77</u>

EXPENDITURES

From June 1, 1937 to May 31, 1938

To	Amount Paid:	
	Salary, rent and stenographic aid....	\$ 2,700.00
	Inspection Work	6,394.10
	Board, Expenses and Per Diem.....	1,156.75
	For Printing	643.54
	For Postage	254.07
	For Telephone and Telegrams.....	97.60
	For Attorney's Fees.....	50.00
	Miscellaneous Expenses	236.64
To	Balance on Hand Cash and	
	Securities, May 26, 1938.....	12,231.07
		<u>\$23,763.77</u>

The above financial report as per order of the Board of Pharmacy was audited by a certified Public Accountant, whose report follows:

RAYMOND L. PRICE

Certified Public Accountant

321 PROFESSIONAL BUILDING

RALEIGH, N. C.

May 27th, 1938.

To The Officers & Members of the North Carolina Board of Pharmacy:

Gentlemen:

As requested, we have audited the financial records of Mr. F. W. Hancock, Secretary-Treasurer of the North Carolina Board of Pharmacy for the period from May 7, 1937 to May 26, 1938 and find all Receipts as entered in his books properly accounted for. Disbursements for the same period are correctly entered in his books and supported by paid vouchers on file.

The Balance of \$12,231.07 at May 26, 1938 consists of the following:

CASH IN SAFE	\$ 20.00
CASH IN BANKS:	
Oxford National Bank	
(Checking Account).....	\$ 1,616.01
Oxford National Bank	
(Savings Account).....	542.50
Union National Bank	
(Checking Account)	1,342.28
	<u>\$ 3,500.79</u>

CLAIM AGAINST CLOSED BANK:

First National Bank of Granville.

Oxford, N. C. \$ 510.28

INVESTMENTS:

5 H. O. L. O. Registered Bonds—	
2½%, due 1949.....	5,000.00
Note & Mortgage of J. A. Williams,	
dated 10-1-32 to N. C. Board of	
Pharmacy, secured by deed of	
trust to Jas. A. Taylor, Trustee.....	3,200.00
	<u>\$ 8,200.00</u>

TOTAL CASH AND INVESTMENTS.....\$12,231.07

The Cash in Safe was counted. Cash in Banks was verified by confirmation obtained from depositories. Bonds and Notes & Mortgage were inspected.

The fidelity bond in the amount of \$5,000.00 for the Secretary-Treasurer, in the custody of the President, has been continued.

As usual, the records were in a most satisfactory condition and no difficulty was experienced in the verification thereof.

Respectfully submitted,

R. L. PRICE.

Certified Public Accountant.

List of Registered Pharmacists

REVISED JUNE 1, 1938

Please notify the Secretary promptly of any change in address

A

1. Abernethy, J. G.....	1907 Elkin
2. Adams, J. L.....	1903 Gastonia
3. Adams, E. C.....	1908 Gastonia
4. Adams, R. McC.....	1915 LaGrange
5. Adams, E. E.....	1924 Lincolnton
6. Adams, W. R.....	1933 Angier
7. Adams, W. J.....	1929 Newland
8. Ahrens, A. G.....	1902 Wilmington
9. Aiken, J. H.....	1914 Biltmore
10. Aiken, L. W.....	1916 Asheville
11. Alderman, J. L.....	1923 Wilmington
12. Alexander, O. T.....	1910 Waynesville
13. Allen, C. H.....	1916 Winston-Salem
14. Allen, H. H.....	1915 Cherryville
15. Anderson, J. M.....	1911 New Bern
16. Andrews, C. M.....	1907 Burlington
17. Andrews, R. H.....	1914 Burlington
18. Andrews, W. T.....	1917 Goldsboro
19. Andrews, J. P.....	1913 Winston-Salem
20. Andrews, W. A.....	1932 Raleigh
21. Armstrong, W. E. (col.).....	1922 Rocky Mount
22. Arnold, B. D.....	1933 Cary
23. Arps, P. M.....	1916 Plymouth
24. Arps, E. G.....	1921 Plymouth
25. Ashford, A. J.....	1901 Kinston
26. Austin, T. E.....	1903 Roxboro
27. Austin, B. N.....	1928 Shelby
28. Avner, Samuel.....	1925 Browns Summit

B

29. Bailey, L. A.....	1914 Charlotte
30. Bain, J. D.....	1924 Clayton
31. Baker, W. P.....	1921 Raeford
32. Baker, J. L.....	1927 Nashville
33. Ballance, G. H.....	1929 Alexandria, Va.
34. Ballew, J. G.....	1902 Lenoir
35. Barbour, J. P.....	1928 Burlington
36. Barefoot, L. G.....	1931 Canton

37. Barger, C. N.	1928 Oakboro	104. Brodie, T. L.	1928 Burlington
38. Barker, W. B.	1898 Tallahassee, Fla.	105. Brooks, F. G.	1921 Siler City
39. Barnhardt, M. R.	1928 Rockwell	106. Brookshire, G. E.	1917 West Asheville
40. Barnhill, W. L.	1912 Wilson	107. Brookshire, L. P.	1924 West Asheville
41. Barnhill, Mabel.	1906 Bethel	108. Brown, J. D.	1904 Garner
42. Barnwell, W. C.	1930 Martinsville, Va.	109. Brown, B. C.	1931 Greensboro
43. Barrett, R. E.	1917 Burlington	110. Brown, H. G.	1936 Thomasville
44. Baucom, A. V.	1905 Apex	111. Brown, J. K.	1912 Greenville
45. Beard, J. G.	1908 Chapel Hill	112. Browning, B. H.	1908 Littleton
46. Beavans, W. E.	1901 Enfield	113. Browning, D. B.	1929 Rocky Mount
47. Beddingfield, E. T.	1913 Clayton	114. Bryan, W. D.	1904 Tarboro
48. Beddingfield, C. H.	1917 Clayton	115. Bryan, R. B.	1926 Asheville
49. Bell, F. R.	1912 Beaufort	116. Buchanan, E. W.	1933 Greensboro
50. Bell, H. C.	1930 Bessemer City	117. Buchanan, R. A.	1934 Greensboro
51. Bell, L. R.	1936 Raleigh	118. Buffalo, J. M.	1919 Raleigh
52. Bell, H. M.	1905 Norfolk, Va.	119. Bühhmann, W. L.	1905 Biltmore
53. Bender, W. M. K.	1928 Fayetteville	120. Bullard, R. E.	1937 Clinton
54. Bennett, K. E.	1912 Bryson City	121. Bunch, L. E.	1933 Aulander
55. Bennett, A. M., M.D.	1888 Bryson City	122. Bunn, R. S.	1936 Rocky Mount
56. Benson, E. S.	1916 Wilmington	123. Burgiss, T. R.	1925 Sparta
57. Berg, Jens.	1906 Southport	124. Burnett, B. J. (col.)	1911 Rocky Mount
58. Bernard, Germain.	1894 Durham	125. Burnett, J. P.	1912 Whitakers
59. Best, J. H.	1923 Greensboro	126. Burt, M. S.	1930 Oxford
60. Betts, J. A.	1916 St. Pauls	127. Burwell, W. A.	1912 Raleigh
61. Bidly, O. D.	1925 Asheville	128. Butler, A. B.	1916 Clinton
62. Biggs, W. H.	1905 Williamston	129. Bynum, C. W.	1928 Greenville
63. Biggs, J. W.	1909 Williamston	130. Byrd, Clement.	1903 Princeton
64. Biggs, Sylvester	1889 Fayetteville		
65. Bilbro, Q. T.	1916 Asheville	C	
66. Bingham, W. H.	1916 Concord	131. Cahoon, E. P.	1931 Columbia
67. Birmingham, J. S.	1912 Hamlet	132. Cain, L. D.	1921 Hamlet
68. Bizzell, H. L.	1920 Charlotte	133. Caldwell, P. G.	1914 Gastonia
69. Black, B. B.	1921 Cleveland	134. Campbell, F. E.	1925 Hamlet
70. Black, F. L.	1928 Charlotte	135. Campbell, H. T.	1916 Maiden
71. Blades, M. W.	1926 Apex	136. Campbell, R. B.	1917 Taylorsville
72. Blair, R. K.	1893 Charlotte	137. Canaday, W. A.	1898 Southport
73. Bland, D. L. (col.)	1915 Sanford	138. Canaday, W. H.	1915 Angier
74. Blanton, C. D.	1926 Kings Mountain	139. Canaday, R. C.	1913 Four Oaks
75. Blauvelt, W. H.	1904 Asheville	140. Cannon, C. L.	1906 Kinston
76. Blue, D. A.	1926 Carthage	141. Cantor, Leon.	1937 Atlanta, Ga.
77. Boaz, R. J.	1915 Greensboro	142. Cardell, J. C.	1929 Charlotte
78. Bobbitt, A. B.	1919 Winston-Salem	143. Carpenter, R. E.	1897 Shelby
79. Robbitt, L. M.	1917 Winston-Salem	144. Carroll, W. W.	1932 Warrenton
80. Bobbitt, H. F.	1934 Winston-Salem	145. Carswell, R. F.	1921 Winston-Salem
81. Bolton, R. B.	1931 Rich Square	146. Carswell, A. P.	1926 East Durham
82. Bonner, Brem.	1913 Hickory	147. Carter, Samuel.	1905 Salisbury
83. Bonner, Robert	1916 Valdese	148. Carter, Stamey	1912 Salisbury
84. Boon, W. J.	1904 Mount Olive	149. Curtis, J. R.	1928 Bessemer City
85. Boone, D. L.	1905 Durham	150. Cassel, A. S.	1914 N. Wilkesboro
86. Boone, J. T.	1913 Durham	151. Cate, A. S.	1896 Greensboro
87. Boyce, J. B., Jr.	1915 Warrenton	152. Cecil, A. C.	1923 High Point
88. Boysworth, E. G.	1928 Warsaw	153. Champion, H. O.	1925 Waynesville
89. Bradley, J. P.	1908 Warsaw	154. Champion, H. C.	1926 Yadkinville
90. Bradshaw, E. L.	1928 Kinston	155. Chapman, D. S.	1907 Durham
91. Bradsher, W. D.	1909 Yanceyville	156. Chapman, H. C.	1936 Durham
92. Brady, C. A. (1925)	1925 Hickory	157. Chappell, J. C.	1914 Raleigh
93. Brame, P. H.	1937 No. Wilkesboro	158. Cheek, G. B.	1917 Asheville
94. Brame, R. M.	1901 No. Wilkesboro	159. Cherry, J. L.	1909 Asheville
95. Brame, W. A.	1906 Rocky Mount	160. Cherry, W. C.	1910 Winston-Salem
96. Brame, M. M., Jr.	1933 Durham	161. Clapp, E. B.	1934 Newton
97. Brantley, J. C.	1899 Raleigh	162. Clark, C. B.	1910 Williamston
98. Brantley, P. C.	1914 Wendell	163. Clark, W. A.	1926 Spring Hope
99. Brantley, J. C., Jr.	1930 Raleigh	164. Clark, C. B., Jr.	1934 Williamston
100. Bretsch, Albert.	1908 Southern Pines	165. Clark, S. G.	1934 Raleigh
101. Brewer, S. O.	1914 West Durham	166. Clayton, A. W., Jr.	1928 Durham
102. Brinkley, J. H.	1912 New Bern	167. Cline, F. H.	1920 Charlotte
103. Bristow, E. B.	1922 Rockingham	168. Cline, C. E.	1924 Hendersonville

169. Cline, H. E.	1913 Asheville
170. Cline, M. L.	1933 Asheville
171. Clodfelter, C. L.	1932 Durham
172. Cobb, J. L.	1921 Mount Olive
173. Coble, J. C.	1932 Greensboro
174. Cochrane, A. L., Jr.	1936 Jackson
175. Coleman, H. G.	1910 Durham
176. Compton, J. W.	1909 Salisbury
177. Connell, J. B. B.	1930 Henderson
178. Cook, R. E. L.	1891 Tarboro
179. Cooke, H. M.	1904 Spencer
180. Copeland, R. R.	1916 Ahoskie
181. Coppedge, J. W.	1906 Raleigh
182. Coppedge, J. B.	1912 Raleigh
183. Cornwell, A. H.	1937 Morganton
184. Cornwell, G. T.	1934 Morganton
185. Costner, B. P.	1908 Lincolnton
186. Council, C. T.	1906 Durham
187. Cox, M. H.	1909 Asheville
188. Cox, Miss C. C.	1932 Greensboro
189. Crabtree, Gilbert.	1905 Raleigh
190. Crabtree, E. P.	1912 Statesville
191. Craig, W. F.	1925 Charlotte
192. Craig, R. P.	1932 Charlotte
193. Crammer, J. B., M.D.	1893 Wilmington
194. Craven, C. H.	1912 W. Asheville
195. Crawford, E. P.	1911 Lenoir
196. Creech, L. R.	1935 Oxford
197. Creech, W. H.	1932 Selma
198. Crews, E. T.	1905 Baltimore, Md.
199. Crissman, U. F.	1933 Lexington
200. Croom, R. D.	1897 Maxton
201. Crowell, C. M., Jr.	1937 Mooresville
202. Crumpler, L. H.	1934 Sanford
203. Crutcheff, T. G.	1920 Greensboro
204. Culpepper, F. D.	1911 Louisburg
205. Curry, C. S.	1933 Kinston
206. Curtis, R. H.	1926 Rowland

D

207. Dailey, J. F.	1921 Washington, D.C.
208. Dailey, R. I.	1915 Reidsville
209. Daniel, E. C.	1913 Zebulon
210. Davis, J. R.	1907 Marion
211. Davis, H. E.	1914 Andrews
212. Davis, J. W.	1914 Edenton
213. Davis, D. R.	1926 Williamston
214. Davis, C. V.	1921 Mount Airy
215. Davis, J. E.	1894 Knightdale
216. Davis, J. G.	1926 Spindale
217. Dawson, B. T.	1909 Rocky Mount
218. Dawson, M. P.	1909 Rocky Mount
219. Dayvault, F. W.	1929 Mooresville
220. Deal, H. M.	1925 Lenoir
221. Dees, Fred.	1915 Burgaw
222. Dees, R. E. L.	1920 Wallace
223. Deitz, R. Y.	1907 Tampa, Fla.
224. Dill, G. W., Jr.	1927 Morehead City
225. Dinwiddie, P. H.	1914 Marshall
226. Dizer, M. E.	1917 Raleigh
227. Douglas, J. D. (col.)	1904 Henderson
228. Dowdy, D. A.	1917 High Point
229. Dudley, W. G., Jr.	1935 Greensboro
230. Dukes, M. H.	1925 Durham
231. Dunn, R. A.	1881 Charlotte
232. Durham, C. T.	1917 Chapel Hill

E

233. Eason, C. W.	1909 Charlotte
234. East, J. S.	1911 Draper
235. Edgerton, E. O.	1908 Raleigh
236. Edwards, T. N.	1901 Charlotte
237. Edwards, S. M.	1917 Ayden
238. Edwards, O. C.	1921 Raleigh
239. Edwards, C. R.	1932 Burlington
240. Eldridge, Julius.	1901 Greenville
241. Elkins, V. W. B.	1914 Greensboro
242. Ellington, C. W.	1899 Winston-Salem
243. Ellington, R. A.	1904 Madison
244. Elliott, A. G.	1907 Fuquay Springs
245. Elvington, D. A.	1909 Miami, Fla.
246. Etheridge, S. B.	1909 Washington
247. Etheridge, S. G.	1911 Elizabeth City
248. Etheridge, T. J., Jr.	1920 Oxford
249. Eubanks, C. L.	1896 Chapel Hill
250. Eubanks, J. N.	1916 Greensboro
251. Evans, J. E.	1934 Marion

F

252. Farmer, W. F.	1934 Wendell
253. Farrell, R. D.	1917 Greensboro
254. Farrington, J. V.	1926 Hickory
255. Faucette, W. P.	1914 Youngsville
256. Faulconer, R. C.	1909 Burlington
257. Ferguson, J. S.	1928 Raleigh
258. Ferguson, H. Q.	1924 Randleman
259. Ferrell, W. C.	1920 Nashville
260. Fetzner, F. G.	1911 Wadesboro
261. Fields, J. T., Jr.	1917 Laurinburg
262. Finley, G. B.	1915 Marion
263. Fishel, A. L.	1915 Winston-Salem
264. Fisher, Lester.	1917 Statesville
265. Fitchett, C. E.	1916 Dunn
266. Fleming, C. H.	1913 Raleigh
267. Fordham, C. C.	1895 Greensboro
268. Fordham, C. C., Jr.	1925 Greensboro
269. Fordham, C. M.	1909 Greensboro
270. Forrest, B. B.	1933 Hillsboro
271. Foster, Caney.	1912 Weldon
272. Foster, D. W.	1926 West Asheville
273. Foster, J. C. C.	1912 Tryon
274. Fowlkes, W. M.	1913 Enfield
275. Fox, H. S.	1937 Asheboro
276. Fox, C. M.	1906 Asheboro
277. Fox, L. G.	1901 Rockingham
278. Franklin, K. V.	1928 Raleigh
279. Franklin, O. E.	1897 Wilmington
280. Frieze, W. S.	1910 Concord
281. Fulenwider, Phifer.	1908 Raleigh
282. Fulghum, R. T.	1907 Kenly
283. Furr, F. L.	1921 Durham
284. Futtelle, W. L.	1912 Wilmington

G

285. Galloway, Rawley G.	1896 Raleigh
286. Galloway, A. E.	1937 Wilmington
287. Gamble, J. P.	1921 Monroe
288. Gamble, C. F.	1915 Monroe
289. Gardner, Howard.	1894 Greensboro
290. Gardner, T. L.	1908 Reidsville
291. Gardner, Mrs. W. K.	1925 Charlotte
292. Garner, C. V.	1917 Wilson
293. Garren, F. O.	1928 Bryson City
294. Garrett, Y. D. (col.)	1920 Durham

295. Gaskins, W. F.	1916 New Bern	360. Hardee, A. K.	1905 Graham
296. Gatling, T. R. (col.)	1919 Reidsville	361. Harper, W. L.	1928 Hendersonville
297. Gattis, P. D.	1916 Raleigh	362. Harper, C. P.	1900 Selma
298. Gibson, A. M.	1923 Gibson	363. Harper, C. T.	1916 Nashville
299. Gilbert, Laomie.	1903 Benson	364. Harris, J. C.	1924 Durham
300. Gilbert, L. M., Jr.	1937 Benson	365. Harris, W. B.	1932 Leaksville
301. Gilliam, W. A.	1925 Winston-Salem	366. Harrison, T. N., Jr.	1909 Roanoke Rapids
302. Glass, P. G.	1925 Kannapolis	367. Harrison, L. S.	1926 Greenville
303. Glass, W. T., Jr.	1936 Wilmington	368. Hart, J. A.	1906 High Point
304. Glenn, J. S.	1925 Mount Olive	369. Hart, G. W.	1909 Winston-Salem
305. Glenn, E. F.	1931 New Bern	370. Hart, L. W.	1899 China Grove
306. Glenn, R. A.	1935 Mount Olive	371. Hart, R. L.	1910 Southern Pines
307. Godfrey, P. V.	1910 Charlotte	372. Hartis, G. C.	1934 Charlotte
308. Godwin, C. F.	1932 Pine Level	373. Harville, R. C.	1908 High Point
309. Gooch, R. L.	1917 Oxford	374. Haupt, Edward	1925 Newton
310. Goode, J. A.	1909 Asheville	375. Hawley, F. O., Jr.	1903 Charlotte
311. Goode, B. S.	1923 High Point	376. Hayes, G. E.	1916 Hickory
312. Goodrum, C. S.	1913 Davidson	377. Hayes, W. A.	1937 Hillsboro
313. Gordon, T. W.	1932 Thomasville	378. Haymore, J. B.	1913 Rocky Mount
314. Gorham, R. S.	1903 Rocky Mount	379. Hays, F. B.	1890 Oxford
315. Graham, J. C.	1917 Red Springs	380. Haywood, C. L.	1894 Durham
316. Grantham, R. B.	1937 Red Springs	381. Hedgpath, R. A., Jr.	1925 Lumberton
317. Grantham, Hiram	1889 Red Springs	382. Henderson, A. J. (col.)	1908 Winston-Salem
318. Grantham, L. I.	1910 St. Pauls	383. Henderson, G. E.	1927 Mooresville
319. Grantham, L. B.	1914 Liberty	384. Henry, Mary H. (col.)	1928 Snow Hill
320. Grantham, G. K.	1895 Dunn	385. Herndon, C. N.	1912 Greensboro
321. Grantham, G. K., Jr.	1928 Dunn	386. Herring, Doane	1884 Wilson
322. Green, C. F.	1899 Wilmington	387. Herring, R. R.	1907 Oxford
323. Green, H. C.	1909 Charlotte	388. Herring, N. B.	1917 Wilson
324. Greene, J. G.	1901 High Point	389. Hesterly, L. E.	1910 Hendersonville
325. Greenwood, A. M. (col.)	1924 High Point	390. Hickmon, W. L.	1933 Wilmington
326. Gregory, R. T.	1898 Stovall	391. Hicks, H. T.	1885 Raleigh
327. Greyer, C. P.	1907 Morganton	392. Hicks, J. E. F.	1901 Goldsboro
328. Greyer, Mrs. M. A. B.	1936 Morganton	393. Hicks, C. G.	1909 Reidsville
329. Griffin, B. C.	1910 Huntersville	394. Hicks, A. M.	1934 Charlotte
330. Griffin, W. R.	1929 New Bern	395. Higgins, C. M.	1887 Lexington
331. Griffith, Wiltshire.	1907 Hendersonville	396. Hill, J. H.	1888 Goldsboro
332. Grimes, G. D.	1915 Robersonville	397. Hill, G. L. (col.)	1929 New Bern
333. Grissom, Gilliam	1889 Raleigh	398. Hilton, C. M.	1908 Greensboro
334. Grove, C. E.	1899 Asheville	399. Hocutt, D. D.	1920 Henderson
335. Guion, C. L.	1921 Aberdeen	400. Hoffman, J. F., Jr.	1914 High Point
336. Guion, C. D.	1916 Cornelius	401. Hogan, A. L.	1923 Kinston
337. Guion, H. N.	1921 Marshville	402. Hoggard, C. R.	1930 Durham
338. Guiton, J. A.	1925 Whiteville	403. Holding, T. E., Jr.	1913 Wake Forest
339. Gurley, W. B.	1916 Windsor	404. Holland, H. O.	1914 Apex
		405. Holland, W. T.	1905 Mount Holly
		406. Hollingsworth, Jos.	1917 Mount Airy
		407. Hollowell, W. C.	1936 Greenville
		408. Holshouser, J. L.	1929 Chapel Hill
		409. Holt, F. A.	1935 Brevard
		410. Hood, J. C.	1911 Kinston
		411. Hood, W. D.	1903 Smithfield
		412. Hood, R. T.	1916 Kinston
		413. Hood, D. H.	1891 Dunn
		414. Hood, P. C.	1913 Dunn
		415. Hood, T. R.	1881 Smithfield
		416. Hood, H. C.	1909 Smithfield
		417. Hood, T. R.	1925 Dunn
		418. Hooper, F. L.	1914 Sylva
		419. Horne, W. W.	1900 Fayetteville
		420. Horne, S. R.	1902 Fayetteville
		421. Horne, C. O'H.	1909 Greenville
		422. Horsley, H. T.	1915 Laurinburg
		423. Horton, J. P.	1921 N. Wilkesboro
		424. Horton, R. W.	1915 Goldsboro
		425. House, Joseph	1910 Beaufort
		426. Houser, D. O.	1908 Hamlet

H

427. Houser, W. H.	1935 Cherryville
428. Howerton, J. L.	1900 Greensboro
429. Hoyle, M. H.	1915 Coolemees
430. Huffham, Walter	1916 Morehead City
431. Hughes, J. R.	1912 Madison
432. Hunnicutt, F. J.	1910 Durham
433. Hunter, T. B.	1897 Rockingham
434. Hunter, J. B.	1910 Charlotte
435. Huntley, W. A.	1935 Concord
436. Huss, K. W.	1933 Winston-Salem
437. Hutchins, J. A.	1910 Winston-Salem

I

438. Ingle, R. H.	1913 Charlotte
439. Ingram, L. M.	1920 High Point
440. Iseley, G. A.	1910 Raleigh
441. Isler, W. A. (col.)	1914 N. Y. C., N. Y.
442. Isler, J. H. (col.)	1928 Charlotte

J

443. Jackson, J. C.	1928 Lumberton
444. Jackson, Leonidas	1924 Erwin
445. Jacocks, F. G.	1899 Elizabeth City
446. James, A. A.	1909 Winston-Salem
447. James, S. T. (col.)	1907 Durham
448. James, C. J.	1929 Hillsboro
449. Jarman, J. F.	1900 Wilmington
450. Jarrett, L. M.	1910 Biltmore
451. Jenkins, J. V.	1905 Asheville
452. Jenkins, Sam	1928 Walstonburg
453. Jernigan, R. W.	1914 Fayetteville
454. Jetton, W. A.	1905 Davidson
455. Johnson, G. P.	1927 Jacksonville
456. Johnson, W. L.	1924 Raleigh
457. Johnson, J. E., Jr.	1924 Lumberton
458. Johnson, W. R.	1920 Raleigh
459. Johnson, J. H.	1917 N. Wilkesboro
460. Johnson, W. S.	1933 Rocky Mount
461. Johnson, A. S.	1899 Smithfield
462. Johnson, T. B.	1936 Vale
463. Johnson, W. W.	1936 Fuquay Springs
464. Jones, H. E. (col.)	1904 Asheville
465. Jones, W. H. (col.)	1929 New Bern
466. Jones, Alpheus	1911 Warrenton
467. Jones, J. Hunter	1913 Haw River
468. Jordan, D. L.	1921 Raleigh
469. Joyner, J. D.	1914 Gastonia

K

470. Kellam, R. A.	1898 Pomona
471. Kelly, G. C.	1926 Lillington
472. Kendall, B. H.	1900 Shelby
473. Kendrick, T. W.	1899 Charlotte
474. Kerner, L. C.	1902 Henderson
475. Kerr, James	1909 High Point
476. Kibler, R. E.	1907 Morganton
477. King, H. L.	1902 Durham
478. King, C. H.	1904 Durham
479. King, J. R.	1909 E. Durham
480. King, B. F.	1928 Hickory
481. Kirby, G. S., Jr.	1920 Marion
482. Knight, R. S., Jr.	1924 Columbia
483. Koonce, J. E.	1907 Chadbourn
484. Koonce, T. R.	1915 Wilmington
485. Koonts, A. A.	1931 High Point
486. Kritzer, E. L.	1931 Albemarle
487. Kunkle, A. B.	1925 Conover

L

488. Lafferty, P. M.	1908 Concord
489. Lamm, L. M.	1923 Mount Airy
490. Lane, W. C.	1911 Sanford
491. Lane, W. A.	1907 Winston-Salem
492. Langdon, R. E.	1923 Maxton
493. Langdon, Roscoe	1936 Wilmington
494. Lasley, M. I.	1916 Winston-Salem
495. Layton, C. C.	1921 High Point
496. Lazarus, Joseph	1928 Sanford
497. Lea, V. D.	1920 Durham
498. Lea, L. J.	1908 Laurinburg
499. Ledbetter, E. D.	1917 Chapel Hill
500. Lee, P. A.	1903 Dunn
501. Leggett, W. A.	1896 Edenton
502. LeGette, J. S.	1928 Charlotte
503. Le Mon, H. H. (col.)	1925 High Point
504. Lever, T. H.	1928 Charlotte
505. Lewis, W. E.	1907 Mt. Olive
506. Lewis, H. R.	1912 Asheville
507. Lewis, W. C.	1937 West End
508. Libbons, T. A.	1936 New Bern
509. Liles, W. A.	1917 Durham
510. Linder, J. A.	1925 Henderson, Texa
511. Lisk, D. C.	1909 Charlotte
512. Lloyd, T. P.	1920 Chapel Hill
513. Loftin, J. U.	1909 Albemarle
514. Lord, C. A.	1909 Asheville
515. Lovett, H. E.	1935 Warrenton
516. Lunn, F. H.	1912 Winston-Salem
517. Lutterloh, I. H., M.D.	1891 Sanford
518. Lutz, H. C.	1907 Hickory
519. Lynch, N. W.	1904 McColl, S. C.
520. Lynn, R. M.	1924 Charlotte
521. Lyon, R. P.	1907 Charlotte
522. Lyon, J. F.	1929 Durham
523. Lyon, O. H.	1912 Plymouth
524. Lyon, F. F.	1914 Oxford

M

525. Macon, A. B.	1915 Mount Airy
526. Malone, C. E.	1912 Salisbury
527. Maness, R. C.	1932 Greensboro
528. Markham, G. W.	1928 Washington, D.
529. Marsh, N. F.	1906 Liberty
530. Marston, R. H.	1913 Charlotte
531. Martin, Dr. S. L.	1892 Leaksville
532. Martin, S. L., Jr.	1915 Kinston
533. Martin, A. N.	1920 Roanoke Rapid
534. Mathes, T. J.	1912 Durham
535. Matheson, J. D.	1936 Raeford
536. Matthews, J. I.	1937 Rose Hill
537. Matthews, G. E.	1900 Fayetteville
538. Matthews, W. F.	1910 Randleman
539. Matthews, W. F., Jr.	1936 Columbia, S. C.
540. Matthews, C. E., Jr.	1907 Roanoke Rapid
541. Matthews, W. McD.	1927 Washington, D.
542. Mattocks, A. M.	1910 Greensboro
543. Mauney, W. McC.	1925 Murphy
544. May, T. H.	1912 Pittsburgh, Pa
545. McAllister, H. C.	1935 Chapel Hill
546. McArthur, R. M.	1908 Winston-Salem
547. McBane, T. W.	1916 Pittsboro
548. McBoyd, R. V. (Ass't)	1937 Fayetteville
549. McCollum, N. H., Jr.	1935 Spray
550. McCombs, L. M.	1932 Lynchburg, Va
551. McCrimmon, D. D.	1926 Hemp

52. McCrummen, D. C.	1925 Aberdeen	518. Murphree, L. W.	1913 Rocky Mount
53. McDonald, A. H.	1910 W. Durham	519. Murphy, C. L.	1917 Salisbury
54. McDonald, W. R., Jr.	1924 Hickory	620. Murphy, J. C.	1911 Waynesville
55. McDowell, N. O.	1921 Scotland Neck	621. Murr, G. F.	1930 Thomasville
56. McDuffie, Roger A.	1914 Greensboro	622. Murrell, H. F.	1936 Albemarle
57. McGee, R. H.	1928 Goldville, S. C.		
58. McKay, D. McN.	1895 Durham	N	
59. McKay, J. W.	1914 Hazelwood	623. Nance, J. S.	1922 Charlotte
60. McKeel, C. B.	1889 Columbia	624. Neal, C. L.	1934 N. Philadelphia, Pa.
61. McKenzie, L. McK.	1915 Lumberton	625. Neil, J. W. (Ass't)	1937 Shelby
62. McKesson, L. W.	1902 Statesville	626. Nelson, J. B.	1929 Mebane
63. McKnight, L. E.	1909 Fayetteville	627. Neville, Augustus, Jr.	1928 Fremont
64. McLean, G. W.	1937 Raeford	628. Newsome, H. C.	1917 Winston-Salem
65. McLelland, J. H.	1909 Troutman	629. Nicholson, A. T.	1904 Tarboro
66. McManus, M. T. Y.	1911 Winston-Salem	630. Nicholson, M. A.	1910 Troy
67. McMillan, B. F., Jr.	1915 Lumberton	631. Nicholson, E. N.	1932 Murfreesboro
68. McMin, J. M.	1881 Asheville	632. Norman, Dr. J. S.	1903 Hickory
69. McMullan, F. H.	1913 Old Fort	633. Nottingham, G. S.	1901 Norfolk, Va.
70. McNair, W. R.	1902 Henderson	634. Nowell, Edwin	1906 Asheville
71. McNeely, M. C.	1916 Greensboro	635. Nowell, W. R.	1910 Wendell
72. McNeil, G. McK.	1902 Rowland		
73. McNeill, A. D.	1930 Norwood	O	
74. McNeill, G. R.	1905 Whiteville	636. Oakley, C. H.	1928 Roxboro
75. McNeill, L. J.	1934 Madison	637. O'Hanlon, E. W.	1891 Winston-Salem
76. Mebane, W. M.	1920 Wilmington	638. O'Neal, W. P.	1926 Belhaven
77. Melvin, P. J.	1920 Roseboro	639. Overman, H. S.	1907 Elizabeth City
78. Melvin, M. B.	1924 Raleigh		
79. Merrill, E. E.	1931 Southern Pines	P	
80. Merritt, N. H.	1915 Durham	640. Page, B. F.	1901 Raleigh
81. Miles, M. C.	1917 Henderson	641. Palmer, A. W.	1924 Sanford
82. Miller, E. H.	1898 Mooresville	642. Parker, R. S.	1906 Murphy
83. Miller, C. M.	1916 Wallace	643. Parker, W. W., Jr.	1923 Henderson
84. Miller, W. W.	1921 New Bern	644. Parker, N. M. (col.)	1929 Wilmington
85. Millican, A. G.	1916 Wilmington	645. Parker, R. H.	1905 Durham
86. Millis, A. E.	1937 Durham	646. Parrish, L. F.	1931 Wilson
87. Mills, J. C.	1921 Cliffside	647. Patterson, W. D.	1901 Kernersville
88. Mills, J. A.	1915 Tabor City	648. Peace, J. H.	1936 Asheville
89. Missildine, E. E.	1900 Tryon	649. Peacock, M. A.	1909 Benson
90. Mitchell, H. G.	1913 Burlington	650. Pearson, M. E. (col.)	1911 Durham
91. Mitchell, C. P.	1915 Durham	651. Perry, E. B.	1901 Littleton
92. Mitchell, F. T.	1926 Fairmont	652. Perry, W. M.	1902 Elizabeth City
93. Mitchell, J. D.	1936 Kannapolis	653. Perry, H. H. (col.)	1894 Fayetteville
94. Mitchener, J. A.	1897 Edenton	654. Perry, W. R. (col.)	1931 Burlington
95. Mitchener, J. A., Jr.	1937 Edenton	655. Perry, D. L. (col.)	1912 Raleigh
96. Moir, A. L.	1916 Fayetteville	656. Person, T. E., M.D.	1906 Stantonsburg
97. Montague, G. W.	1903 Durham	657. Petrea, F. S.	1920 Greensboro
98. Moore, E. A.	1922 Granite Falls	658. Phifer, B. R.	1928 Monroe
99. Moore, T. J.	1926 Wilson	659. Phillips, J. E.	1934 Winston-Salem
00. Moore, A. R.	1920 Wilson	660. Phillips, M. B.	1920 China Grove
01. Moore, H. P.	1927 Charlotte	661. Phillips, W. P.	1926 Morganton
02. Moore, B. C.	1897 Rocky Mount	662. Pickelsimer, J. B.	1908 Brevard
03. Moore, J. P.	1911 Goldsboro	663. Pierce, J. S.	1920 Rocky Mount
04. Moore, M. A.	1926 Tarboro	664. Pigott, D. S.	1926 New Bern
05. Moose, H. A.	1928 Mount Pleasant	665. Pike, Miss Mary Nancy	1936 Concord
06. Moose, G. K.	1914 Boone	666. Pilkington, G. R.	1897 Pittsboro
07. Moose, Miss Margaret		667. Pinnix, W. M.	1907 New Bern
Rebeka	1936 Mount Pleasant	668. Pinnix, J. M.	1904 Kernersville
08. Morgan, R. S.	1908 Penland	669. Pleasants, F. R.	1896 Louisburg
09. Morrison, M. S.	1906 Wilson	670. Polk, J. B.	1910 Salisbury
10. Morrow, Norman	1909 Gastonia	671. Poole, L. B.	1924 Greensboro
11. Morrow, W. E. (col.)	1924 Greensboro	672. Porter, C. D.	1915 Concord
12. Morton, J. X., M.D.	1909 Faison	673. Porter, Ernest	1912 Concord
13. Moss, F. M.	1933 Cramerton	674. Powell, J. C.	1915 Winston-Salem
14. Mull, J. E.	1918 Winston-Salem	675. Powers, L. B.	1908 Raleigh
15. Munday, C. O.	1913 Taylorsville	676. Price, S. H.	1920 Mooresville
16. Mundy, J. C.	1921 Salisbury	677. Pritchard, J. M.	1918 Chapel Hill
17. Murchison, E. E.	1912 Rocky Mount		

678. Puckett, U. S.	1935 Stovall
679. Pugh, E. S.	1922 Windsor
680. Purcell, S. M.	1900 Salisbury
681. Purcell, D. C.	1936 Salisbury

Q

682. Quinn, F. D.	1908 Shelby
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R

683. Raker, W. G.	1926 Belmont
684. Railey, W. A.	1931 Raleigh
685. Ray, E. L.	1916 Asheboro
686. Ray, Fred'k, Jr.	1932 Sanford
687. Reaves, L. E.	1897 Raeford
688. Reaves, L. E., Jr.	1930 Fayetteville
689. Reaves, E. L.	1923 Asheboro
690. Reaves, H. C.	1936 Raeford
691. Rees, H. E.	1924 Lincolnton
692. Reeves, Jefferson	1923 Waynesville
693. Register, M. O.	1932 Clinton
694. Reid, S. H.	1916 Washington
695. Reins, C. C.	1912 Winston-Salem
696. Rhineheardt, C. B.	1912 Asheville
697. Rhodes, Cader	1911 Raleigh
698. Rhodes, C. R.	1932 Marion
699. Rhodes, W. F.	1926 Charlotte
700. Rhyne, W. F.	1909 Gastonia
701. Rice, L. D.	1925 Maxton
702. Richardson, W. R.	1931 Lenoir
703. Richardson, O. K.	1930 Sylva
704. Richardson, L. W.	1907 Goldsboro
705. Ridenhour, D. G.	1912 Mt. Gilead
706. Riggan, R. D.	1907 Raleigh
707. Rimmer, E. F.	1912 Charlotte
708. Rimmer, R. M.	1921 Franklin
709. Ring, C. A.	1905 High Point
710. Ring, L. B.	1904 Black Mountain
711. Ring, C. A., Jr.	1928 High Point
712. Rittenburg, R. S.	1932 Bailey
713. Rives, H. L.	1915 Bethel
714. Roberson, J. G.	1914 Hertford
715. Roberts, Herschel	1918 Weaverville
716. Robertson, E. Guy	1910 Huntington, W. Va.
717. Robinson, Carlton	1934 Winston-Salem
718. Robinson, C. G.	1906 Washington, D.C.
719. Robinson, J. L.	1907 Belmont
720. Robinson, D. P.	1936 Henderson
721. Rogers, R. P.	1912 Durham
722. Rogers, W. F.	1912 Durham
723. Rose, I. W.	1906 Chapel Hill
724. Rosenbaum, C. D.	1915 Tarboro
725. Ross, H. C.	1926 Winston-Salem
726. Rouse, L. L.	1935 Fayetteville
727. Roycroft, W. R.	1925 Coats
728. Rudisill, J. S.	1908 Forest City

S

729. Salley, W. M.	1910 Asheville
730. Salling, A. T.	1910 Wilmington
731. Sample, W. A.	1908 Statesville
732. Sanders, A. J.	1912 Gastonia
733. Sanford, R. D.	1916 Charlotte
734. Sappenfield, W. A.	1908 Concord
735. Sauls, M. M.	1903 Ayden
736. Scoggin, L. E.	1905 Louisburg
737. Scoggin, L. E., Jr.	1931 Louisburg

738. Scruggs, B. P.	1916 Rutherfordton
739. Seagle, F. M.	1905 Charlotte
740. Sedberry, H. S.	1892 Rocky Mount
741. Sedberry, H. B.	1904 Elizabeth City
742. Selden, J. S.	1928 Weldon
743. Senter, P. L.	1921 Carrboro
744. Sewell, G. L.	1926 Kinston
745. Shade, I. A. (col.)	1906 Wilson
746. Shaw, R. S.	1917 Scotland Neck
747. Shell, J. E.	1896 Lenoir
748. Shelton, C. F.	1905 Fairmont
749. Sheppard, J. W.	1896 Charlotte
750. Shook, Eulon	1918 Hickory
751. Shore, M. L.	1902 Raleigh
752. Shuford, L. D.	1924 Kings Mountain
753. Simmons, H. R.	1931 Lumberton
754. Singletary, F. B.	1914 Greensboro
755. Singletary, W. O.	1901 Winston-Salem
756. Sisk, C. J.	1924 Bryson City
757. Sisk, C. T., M.D.	1902 Bryson City
758. Sisk, R. C.	1936 Lexington, Ky.
759. Siske, G. C.	1922 Pleasant Garden
760. Sitson, J. A.	1927 Mount Airy
761. Sloan, F. A.	1909 Tryon
762. Sloop, L. L.	1901 Spencer
763. Sloop, M. B.	1928 Granite Falls
764. Smith, F. L.	1917 Madison
765. Smith, F. T.	1887 Franklin
766. Smith, C. H.	1899 Charlotte
767. Smith, Casper	1911 Wilson
768. Smith, T. E.	1928 Goldsboro
769. Smith, Leon	1912 Kannapolis
770. Smith, W. O.	1908 Arlington, Va.
771. Smith, J. D.	1937 Deposit, N. Y.
772. Smith, O. W.	1937 Pilot Mountain
773. Smith, W. J.	1937 Lenoir
774. Sparks, J. E.	1926 Pinetops
775. Spencer, J. A.	1911 Durham
776. Stamps, J. N.	1929 High Point
777. Stainback, T. E.	1914 Henderson
778. Stanback, T. M.	1905 Spencer
779. Stancil, J. H.	1912 Winston-Salem
780. Stanley, V. E.	1934 Charlotte
781. Stephens, J. L. (col.)	1915 Cleveland, Ohio
782. Stevenson, J. T.	1917 Elizabeth City
783. Stewart, J. M.	1909 Seffner, Fla.
784. Stewart, W. M.	1903 Charlotte
785. Stimson, J. H.	1910 Statesville
786. Stone, B. F.	1929 Elizabethtown
787. Stone, A. H.	1902 Spray
788. Stone, E. V.	1932 Mount Holly
789. Stone, W. L.	1922 Franklinton
790. Stowe, J. P.	1893 Charlotte
791. Stowe, L. H.	1908 Charlotte
792. Stowe, H. R.	1910 Landis
793. Stowe, C. D.	1917 Enka
794. Streetman, J. W.	1894 Marion
795. Strickland, C. B.	1932 Fayetteville
796. Strowd, Dortch	1929 Kinston
797. Suggs, R. B.	1905 Belmont
798. Sullivan, L. S.	1928 Greensboro
799. Summey, K. N.	1910 Mount Holly
800. Sumney, Ptolemy	1903 Dallas
801. Suttle, J. A.	1906 Shelby
802. Suttlemyre, C. P.	1935 Charlotte
803. Suttlemyre, P. J.	1914 Hickory
804. Sutton, J. L.	1914 Chapel Hill

805. Swaney, C. A.	1924 Winston-Salem
806. Swaringen, DeWitt C.	1897 China Grove
807. Swindell, E. S.	1911 Durham
808. Sykes, R. J.	1907 Greensboro

T

809. Tally, H. A.	1905 Chadbourne
10. Tarkenton, E. L.	1901 Wilson
11. Tart, D. W.	1906 Roseboro
12. Tate, D. O.	1935 Albemarle
13. Tate, E. H.	1925 Lenoir
14. Tatum, J. M.	1928 Asheville
15. Taylor, C. A.	1908 Washington, N.C.
16. Taylor, D. G.	1910 Spray
17. Taylor, W. P.	1912 Roanoke Rapids
18. Taylor, J. C.	1917 Durham
19. Taylor, L. B.	1928 Conway
20. Taylor, N. T.	1936 Raleigh
21. Taylor, H. T. (Ass't)	1937 Tarboro
22. Templeton, G. S.	1926 Mooresville
23. Tennant, W. D., Jr.	1926 Asheville
24. Thomas, W. G., Jr.	1911 Varina
25. Thomas, E. E.	1913 Roxboro
26. Thomas, E. R.	1902 Erwin
27. Thomas, P. L.	1931 Roxboro
28. Thompson, A. J.	1902 Badin
29. Thompson, C. P.	1936 Burlington
30. Thompson, J. L.	1925 Reidsville
31. Thompson, Paul H.	1924 Fairmont
32. Thompson, Nettie Mac (col.)	1927 Snow Hill
33. Thornton, W. H.	1914 Newton
34. Tilley, J. E.	1923 Winston-Salem
35. Tingen, W. Z.	1917 Charlotte
36. Toms, B. C.	1911 Salisbury
37. Townsend, J. H.	1910 Red Springs
38. Townsend, E. F.	1900 Red Springs
39. Trent, J. A.	1913 Danville, Va.
40. Tripp, G. O.	1923 Rocky Mount
41. Trotter, J. R.	1906 Salisbury
42. Tucker, W. M.	1899 High Point
43. Tucker, R. H.	1897 Reidsville
44. Tugwell, J. B.	1903 Winston-Salem
45. Turlington, J. E.	1915 Lumberton
46. Turnmire, A. P.	1921 Mount Airy
47. Tuttle, B. M.	1916 Angier
48. Tyson, J. W.	1937 Asheboro

U

49. Umstead, O. L.	1931 Wilmington
50. Upchurch, M. T.	1934 Smithfield
51. Usher, J. T.	1931 Greensboro
52. Uteley, H. S.	1925 Spartanburg, S.C.

V

53. Vinson, E. L.	1908 Halifax
54. Vinson, J. T.	1914 Goldsboro

W

55. Walker, A. DuV.	1925 Wilmington
56. Walker, B. W.	1917 Kinston
57. Walker, H. W.	1923 Norlina
58. Walker, T. A.	1900 Charlotte
59. Walker, H. L.	1929 Summerfield
60. Walker, C. A.	1894 Tryon
61. Walker, Irving.	1920 Leaksville
62. Wallace, A. C.	1924 Star
63. Walton, R. C.	1916 Raleigh

864. Ward, E. H.	1914 Tarboro
865. Ward, W. A.	1924 Swannanoa
866. Ward, B. R.	1931 Goldsboro
867. Warlick, Dr. E. S.	1889 Asheville
868. Warren, L. A.	1917 Garland
869. Warren, B. S.	1908 Greenville
870. Warren, J. C.	1915 Benson
871. Warren, B. G.	1926 Charlotte
872. Waters, G. W., Jr.	1910 Goldsboro
873. Watkins, W. O.	1905 Rutherfordton
874. Watson, H. P., Jr.	1912 Winston-Salem
875. Watson, Richard.	1924 Charlotte
876. Webb, Paul.	1898 Shelby
877. Webb, C. I.	1903 Charlotte
878. Webb, E. L.	1907 Thomasville
879. Webb, T. P., Jr.	1932 Shelby
880. Welborne, W. F.	1902 Lexington
881. Welch, W. D., Jr.	1930 Washington
882. Welfare, S. E.	1905 Winston-Salem
883. Wells, R. R.	1934 Shelby
884. West, J. F.	1915 Winston-Salem
885. West, W. L.	1925 Roseboro
886. Wharton, L. A.	1909 Gibsonville
887. Wheeler, C. R.	1919 Winston-Salem
888. Wheless, J. M.	1901 Farmville
889. Wheless, J. M., Jr.	1934 Farmville
890. White, C. B.	1928 Henderson
891. White, D. F.	1928 Mebane
892. White, J. A.	1900 Mooresville
893. White, H. G.	1903 Elm City
894. White, W. R.	1910 Warrenton
895. White, G. S.	1910 Lexington
896. White, John Albert.	1922 Jonesboro
897. White, E. S.	1921 Burlington
898. White, J. E.	1913 Raleigh
899. White, Luther.	1914 Kinston
900. White, J. I.	1917 Burlington
901. White, J. J.	1928 Henderson
902. White, J. S.	1921 Mebane
903. Whitehead, C. R.	1924 Ramseur
904. Whitehead, J. E., Jr.	1912 Enfield
905. Whiteley, R. S.	1934 Greensboro
906. Whitley, J. R.	1916 Hendersonville
907. Whitford, C. P.	1929 Washington, N.C.
908. Whitley, H. E.	1930 Concord
909. Wiggins, W. W.	1916 Raleigh
910. Wilkerson, I. O.	1911 Greensboro
911. Wilkins, W. R.	1904 Mocksville
912. Williams, M. P.	1902 Charlotte
913. Williams, S. W.	1898 Raleigh
914. Williams, A. H. A.	1910 Oxford
915. Williams, M. V. B.	1916 Winston-Salem
916. Williams, J. C.	1921 Gastonia
917. Williams, H. C.	1912 Charlotte
918. Williamson, C. M.	1926 Laurinburg
919. Williamson, J. W.	1921 Mooresville
920. Willis, Beatrice Averitt.	1922 Fayetteville
921. Willis, R. M.	1922 Wilmington
922. Wilson, T. V.	1924 Hendersonville
923. Wilson, T. H.	1909 Gastonia
924. Wilson, W. B.	1912 Hendersonville
925. Wilson, L. R.	1916 Lowell
926. Wilson, G. S.	1921 Belmont
927. Wimberley, R. E. (col.)	1920 Raleigh
928. Winders, H. M.	1925 Farmville
929. Wohlford, H. W.	1910 Charlotte
930. Wolfe, W. S.	1913 Mount Airy

931. Wolfe, J. C.	1905 Hickory
932. Womble, D. J.	1924 Raleigh
933. Womble, L. N., Jr.	1936 Plymouth
934. Wood, E. H.	1905 New Bern
935. Woodard, E. V.	1914 Selma
936. Woolard, E. W.	1915 Henderson
937. Wooten, G. R.	1896 Hickory
938. Wooten, J. W. F.	1926 Fayetteville
939. Worthington, E. C.	1917 Washington
940. Worthy, F. S.	1905 Washington
941. Wrike, W. C.	1921 Graham
942. Wynne, W. M. (col.)	1930 Warrenton

Y

943. Yancey, D. C. (col.)	1926 Wilson
944. Yancey, L. A. (col.)	1908 Charlotte
945. Yates, C. L.	1909 Charlotte
946. Yoder, C. R.	1908 Newton
947. Young, C. T.	1905 Smithfield

Z

948. Zoeller, E. V.	1881 Tarboro
949. Zuckerman, I. L.	1910 Durham

Pharmacists Registered by Reciprocity

June 1, 1938

A

950. Adair, W. H.	1924 Roxboro	From Alabama
951. Airheart, W. T.	1934 Mars Hill	From Georgia
952. Allen, W. D.	1936 Old Fort	From Virginia
953. Alston, M. J. (col.)	1923 Raleigh	From Tennessee
954. Andes, G. E.	1928 Wadesboro	From Virginia

B

955. Berry, L. B.	1933 West Gastonia	From Oklahoma (Re-reg.)
956. Bigham, R. H.	1935 Lexington	From South Carolina
957. Bisette, P. B.	1923 Wilson	From Virginia
958. Black, O. R.	1927 Bessemer City	From Arizona
959. Blackman, B. L.	1925 Statesville	From South Carolina (Re-reg.)
960. Bobst, H. R.	1930 West Durham	From New Jersey (Re-reg.)
961. Bolinger, C. E.	1927 Asheville	From Georgia
962. Bradford, C. H.	1936 Greensboro	From South Carolina
963. Bridgers, E. B.	1919 Marion, S. C.	From South Carolina
964. Brison, J. E.	1933 Gastonia	From South Carolina
965. Bullock, Clifton	1935 Henderson	From Connecticut
966. Burlage, H. M.	1937 Chapel Hill	From Washington
967. Burrus, S. B.	1923 Canton	From Georgia

968. Butler, A. E.	1936 Raleigh	From South Carolina
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C

969. Cagle, C. V.	1924 Greensboro	From Georgia
970. Cain, C. M.	1929 Henrietta	From South Carolina
971. Caldwell, P. L.	1925 High Point	From Georgia
972. Callahan, E. F.	1919 Durham	From South Carolina
973. Cameron, W. L.	1933 Tabor City	From South Carolina (Re-reg.)
974. Carothers, T. R.	1926 Charlotte	From South Carolina
975. Chandler, E. O.	1930 Leaksville	From Virginia
976. Chandler, H. C.	1924 Charlotte	From Georgia (Re-reg.)
977. Civil, J. K.	1935 Charlotte	From South Carolina
978. Clark, R. W.	1937 Rahway, N. J.	From Wisconsin
979. Cole, T. R.	1924 Pinehurst	From Georgia
980. Cook, D. B. (col.)	1919 Weldon	From Tennessee
981. Cooley, F. R.	1938 Durham	From Georgia
982. Cornelius, R. E.	1932 Charlotte	From Ohio (Re-reg.)
983. Cousins, W. G.	1924 Charlotte	From Pennsylvania
984. Cox, R. O.	1923 Detroit, Mich.	From Michigan
985. Crabtree, W. A.	1923 Sanford	From Georgia
986. Crenshaw, J. L.	1925 Bayou La Batre	Alabama
987. Cromley, R. I.	1937 Raleigh	From Georgia
988. Cunningham, W. E.	1927 Pinehurst	From Massachusetts

D

989. Day, L. G.	1930 Spruce Pine	From South Carolina
990. Dennis, C. M.	1928 Shelby	From South Carolina
991. Dodd, C. N.	1932 Raleigh	From Virginia (Re-reg.)
992. Doshier, G. R.	1935 Southport	From Massachusetts
993. Driggers, Earle	1927 Winston-Salem	From Georgia

E

994. Eadie, E. B.	1938 Charlotte	From South Carolina
995. Easley, W. V. (col.)	1935 Whiteville	From District of Columbia
996. Elson, J. R.	1929 Enka	From West Virginia
997. Evans, W. B.	1923 Enka	From Texas

F

1008. Fater, D. H. 1920 Asheville
From Connecticut
1009. Feagin, E. L. 1923 Hendersonville
From Alabama
1000. Fearrington, T. B. 1924 Hickory
From Mississippi (Re-reg.)

G

1001. Gilbert, W. B. 1921 Raleigh
From Georgia
1002. Gillikin, C. E. 1931 Kenly
From South Carolina
1003. Glenn, A. L. 1922 Derita
From Alabama
1004. Gooden, D. T. 1926 Richmond, Va.
From Virginia
1005. Griffin, Octavus. 1926 Roanoke Rapids
From Virginia

H

1006. Hall, H. B. (col.) 1932 Winston-Salem
From Alabama
1007. Ham, T. J., Jr. 1922 Yanceyville
From Virginia
1008. Hamlin, J. T. (col.) 1922 Raleigh
From West Virginia
1009. Hammond, H. A. 1937 High Point
From South Carolina
1010. Harden, Wilkins. 1936 Raleigh
From Arkansas
1011. Hardwicke, St. J. H. 1923 Wake Forest
From South Carolina
1012. Henderson, C. W. 1923 Yorktown, Va.
From Virginia
1013. Hendrick, A. B. 1937 Charlotte
From South Carolina
1014. Hertzog, C. W. 1935 Winston-Salem
From South Carolina
1015. Holroyd, R. McT. 1927 Whiteville
From West Virginia
1016. Hough, J. T. 1923 Davidson
From South Carolina
1017. Hubbard, Estill. 1938 Hendersonville
From Kentucky
1018. Hurwitz, E. D. 1937 Winston-Salem
From Ohio

I

1019. Irvin, O. L. 1924 Concord
From Georgia

J

1020. Jenkins, W. I. 1931 Biscoe
From Virginia (Re-reg.)
1021. Jetton, R. M. 1918 Comer, Ga.
From Georgia
1022. Johnson, R. J. 1924 Asheville
From South Carolina
1023. Johnson, O. L. 1935 Charlotte
From Maryland
1024. Johnson, L. O. 1926 Florence, S.C.
From South Carolina
1025. Joiner, L. B. 1920 Salisbury
From South Carolina
1026. Joiner, A. E. 1923 High Point
From Georgia

1027. Jones, J. L. 1922 Canton
From Georgia
1028. Jones, Dolan. 1925 Monroe
From Georgia
1029. Jones, M. L. 1937 Waynesville
From Tennessee

K

1030. Keenum, R. F. 1919 Gastonia
From Tennessee
1031. Kirkpatrick, G. L. 1927 Black Mountain
From South Carolina

L

1032. Lamar, W. L., Jr. 1923 Albemarle
From Alabama
1033. Lasley, C. G. 1934 Winston-Salem
From Pennsylvania

M

1034. Matthews, G. W. 1920 Asheville
From South Carolina
1035. McBride, T. L. 1919 Marshville
From Pennsylvania
1036. McGhee, G. L. 1922 Charlotte
From Georgia (Re-reg.)
1037. McLean, E. J. 1934 Durham
From Georgia
1038. McMillan, C. C. 1934 Asheville
From Alabama
1039. Medford, DeV. K. 1926 Clyde
From Oklahoma
1040. Meroney, F. P. 1928 Warsaw
From Tennessee (Re-reg.)
1041. Merriman, W. D. 1928 Charlotte
From South Carolina
1042. Miller, A. J. 1925 Hendersonville
From Michigan
1043. Miller, R. E. 1935 Whiteville
From South Carolina
1044. Mills, K. S., Jr. 1921 Draper
From Tennessee
1045. Mitchell, C. E. 1934 Highlands
From South Carolina
1046. Mooneyham, A. O. 1919 Asheville
From Alabama (Re-reg.)
1047. Mooneyham, O. J. 1928 Ayondale
From Georgia
1048. Moose, W. L. 1926 Hendersonville
From Maryland
1049. Moore, A. L. 1927 Asheville
From Georgia
1050. Moore, T. E. 1936 Durham
From Virginia

N

1051. Noell, R. J. 1938 Asheville
From Georgia

O

1052. O'Brien, J. I. 1918 Pinehurst
From Massachusetts
1053. Oliver, E. W. 1933 Greensboro
From Alabama
1054. Oliver, P. M., Jr. 1936 Charlotte
From South Carolina

1055. Owen, F. R. 1935 China Grove
From Georgia
- P
1056. Pope, A. R. 1931 Hickory
From Georgia (Re-reg.)
1057. Porter, J. D. 1931 Asheville
From Georgia
1058. Powers, Charles. 1930 Winston-Salem
From Pennsylvania
- R
1059. Ray, C. W. 1924 West Jefferson
From Virginia
1060. Reamer, I. T. 1931 Durham
From Maryland
1061. Rhyne, C. L. 1922 Charlotte
From Georgia
1062. Rigby, J. N. 1928 Ahoskie
From South Carolina
1063. Roberts, H. W. 1930 Endicott, N. Y.
From Pennsylvania
1064. Robinson, H. H. 1924 Elizabethtown
From Virginia (Re-reg.)
1065. Rogers, W. LeR. 1929 Pembroke
From South Carolina
1066. Rollins, E. W. 1935 Winston-Salem
From South Carolina
1067. Rousseau, O. A. 1937 High Point
From West Virginia
- S
1068. Sanders, C. A. 1937 Timmons ville,
From South Carolina S. C.
1069. Sappenfield, J. A. 1924 Kannapolis
From Georgia
1070. Saunders, L. S. 1926 Wilmington
From Virginia
1071. Savage, Robert. 1928 West Jefferson
From Maryland
1072. Sawyer, R. B. 1925 High Point
From Colorado
1073. Saxon, H. A. 1930 Yonkers, N. Y.
From Georgia
1074. Scruggs, R. G. 1919 Asheville
From Georgia
1075. Sheider, G. A. 1918 West Asheville
From Georgia
1076. Sherard, J. F. 1920 Burlington
From South Carolina
1077. Sherrod, W. I. 1936 Miami, Fla.
From Tennessee
1078. Shigley, H. H. 1934 Asheville
From Ohio
1079. Sinclair, E. G. 1920 Raleigh
From Virginia
1080. Sloan, R. R. 1927 Rutherfordton
From Virginia
1081. Smith, J. M. 1925 Spartanburg,
From Wisconsin S. C.
1082. Smith, V. F. 1929 Greensboro
From Missouri
1083. Smith, W. L. 1935 Staunton, Va.
From Virginia
1084. Sparkman, D. D., Jr. 1931 Kinston
From Virginia
1085. Spencer, B. W., Jr. 1932 Durham
From South Carolina
1086. Spencer, R. B. 1932 Raleigh
From Virginia
1087. Stacy, L. B. 1928 Gastonia
From Georgia
1088. Stephens, F. M. 1937 Anniston, Ala.
From Georgia
1089. Stone, B. M. 1936 Charlotte
From Florida
1090. Summerlin, A. R. 1925 Laurinburg
From South Carolina
- T
1091. Tainter, D. W. 1931 Marion
From Tennessee
1092. Taylor, H. R. (col.) 1938 Tarboro
From Tennessee
1093. Thompson, J. V. 1924 Spruce Pine
From South Carolina
1094. Thompson, G. Miller. 1933 Rocky Mount
From Oklahoma
1095. Threatt, J. B. 1922 Durham
From Georgia
1096. Tolson, J. G., Jr. 1927 Henderson
From South Carolina
1097. Toms, E. R. 1919 Wilmington
From Georgia
- U
1098. Underhill, J. A. 1928 Wendell
From South Carolina
- V
1099. Vaughan, A. M. 1926 Petersburg, Va.
From Missouri
- W
1100. Walton, J. C. 1926 Fountain Inn,
From South Carolina S. C.
1101. Watkins, F. D. 1925 Charlotte
From South Carolina
1102. Whitaker, F. B. 1930 Gastonia
From Georgia (Re-reg.)
1103. White, H. W. 1925 Fayetteville
From South Carolina
1104. White, W. G. 1924 Charlotte
From South Carolina
1105. Whitehead, T. E. 1930 Charlotte
From Georgia
1106. Williams, L. L. 1920 Morven
From Georgia
1107. White, R. L. 1929 Asheboro
From South Carolina
1108. Wilson, C. A. 1922 Monroe
From Virginia
1109. Wilson, E. C. 1919 Burlington
From Virginia
1110. Woodward, G. B. 1936 Erwin, Tenn.
From Tennessee
- Y
1111. Yearwood, J. C. 1938 Charlotte
From Illinois
1112. Young, T. F. 1938 Blowing Rock
From Arkansas

Registered Assistant Pharmacists

June 1, 1938

1. Adams, L. T.	1934 Winston-Salem
2. Adkinson, N. F.	1932 Forest City
3. Badgett, E. W.	1935 Mount Airy
4. Barefoot, E. G.	1930 Canton
5. Barringer, H. A.	1931 Salisbury
6. Bass, J. A.	1932 Wilson
7. Birkett, S. P.	1931 Charlotte
8. Bowman, C. H.	1937 Hickory
9. Brame, R. M., Jr.	1931 N. Wilkesboro
10. Brame, P. J.	1932 N. Wilkesboro
11. Branch, B. C.	1928 Rocky Mount
12. Brooks, C. M.	1931 Monroe
13. Brown, E. E.	1932 Greenville
14. Brown, H. S.	1932 Goldsboro
15. Browning, A. C.	1926 Greensboro
16. Burris, L. R.	1932 Cleveland
17. Carrigan, J. F.	1930 Granite Falls
18. Causey, J. H.	1931 Winston-Salem
19. Chadwick, S. T.	1933 Kinston
20. Clark, T. N.	1926 Aberdeen
21. Cloer, P. L.	1935 Lenoir
22. Cooke, H. M., Jr.	1936 Salisbury
23. Cox, Rupert.	1933 Raleigh
24. Crawford, H. D.	1937 Black Mountain
25. David, J. P.	1936 Wilson
26. Dever, J. H.	1936 Greensboro
27. Dillinger, H. M.	1931 Mount Holly
28. Duffy, H. B.	1936 New Bern
29. Eatman, G. A.	1933 Wilson
30. Eller, R. C.	1932 Belmont
31. Fussell, T. E.	1935 Asheboro
32. Griffin, T. W.	1930 Statesville
33. Guthrie, C. H.	1934 Beaufort
34. Hales, C. W.	1931 Seaboard
35. Harrison, J. W.	1936 Asheville
36. Harrison, Melrose	1932 Charlotte
37. Hendrix, J. O.	1931 Marion
38. Heslep, F. W.	1923 Greenville
39. Holland, L. L.	1936 Greenville
40. Hughes, M. A.	1926 Edenton
41. Humphries, A. T.	1934 Charlotte
42. Huntley, C. O.	1934 Lenoir
43. King, R. G.	1933 New Bern
44. Maus, F. B.	1928 Greensboro
45. McConnell, Miss Ethel.	1926 Newton
46. Millaway, E. D.	1928 Burlington, (R.F.D. No. 1)
47. Miller, P. W.	1933 Salisbury
48. Moore, H. W.	1933 Lexington
49. Moose, H. F.	1934 Albemarle
50. Munns, R. F.	1934 Fayetteville
51. Musgrove, W. M.	1924 Catawba
52. O'Brien, C. S.	1936 Greensboro
53. O'Daniel, J. A.	1935 Lenoir
54. Parks, W. A.	1933 Fort Mills, S. C.
55. Perry, N. B.	1935 Charlotte
56. Phillips, O. J.	1932 Albemarle
57. Porter, J. N.	1933 Huntersville
58. Pressly, C. P.	1934 Charlotte
59. Purcell, S. M., Jr.	1936 Salisbury
60. Rimmer, Mrs. Helen Bell.	1933 Charlotte
61. Robinson, T. R., Jr.	1936 Goldsboro
62. Russell, L. D.	1930 High Point
63. Russell, T. W.	1937 High Point

64. Savage, M. C.	1934 Rocky Mount
65. Sparks, L. R., Jr.	1937 Durham
66. Stiles, M. O.	1932 Mooresville
67. Thornton, G. P.	1936 Goldsboro
68. Tyson, W. B.	1933 Rocky Mount
69. Wade, C. E.	1935 Beaufort

List of Registered Practicing Physicians

LIVING IN TOWNS OF NOT MORE THAN 500 INHABITANTS TO WHOM PERMITS TO CONDUCT DRUG STORES HAVE BEEN GRANTED JUNE 1, 1938.

1. Griffis, J. W.	
Denton.	Davidson County
2. Windley, R. E.	
Vanceboro.	Craven County
3. Martin, J. H.	
Red Oak.	Nash County
4. Timberlake, C. V.	
Youngsville.	Franklin County
6. Baynes, R. H.	
Hurdle Mills.	Person County
7. Patterson, J. H.	
Broadway.	Lee County
9. McKay, J. F.	
Buies Creek.	Harnett County
11. Smith, A. J.	
Black Creek.	Wilson County
12. Lackley, W. J.	
Fallston.	Cleveland County
16. Helsabeck, C. J.	
Walnut Cove.	Stokes County
17. Reed, D. H.	
Wagram.	Scotland County
18. Hutchinson, S. S.	
Bladenboro.	Bladen County
19. Baker, W. E.	
Arden.	Buncombe County
21. Gouge, A. E.	
Bakersville.	Mitchell County
22. Royal, D. M.	
Salemberg.	Sampson County
23. Lancaster, R. M.	
Rural Hall.	Forsyth County
24. Parker, J. W., Jr.	
Seaboard.	Northampton County
25. May, M. J.	
Hayesville.	Clay County
27. Reid, T. N.	
Matthews.	Mecklenburg County
28. Burt, B. W.	
Holly Springs.	Wake County
29. Powell, E. C.	
Middlesex.	Nash County
30. Stone, G. E.	
King.	Stokes County
34. Lubchenko, N. E.	
Harrisburg.	Cabarrus County
35. Rose, J. W.	
Pikeville.	Wayne County
37. Williams, J. D., Jr.	
Stokesdale.	Guilford County

39. Gooding, G. V. Kenansville.....	Duplin County	80. Crawford, J. H. Robbinsville.....	Graham County
40. Robertson, W. B. Burnsville.....	Yancey County	81. Walker, L. D. Midland.....	Cabarrus County
41. Tucker, E. V. Grifton.....	Pitt County	82. McMillan, J. M. Candor.....	Montgomery County
42. Clark, DeW. D. Clarkton.....	Bladen County	83. Bell, O. E. Winton.....	Hertford County
44. Hinnant-Wilford Micro.....	Johnston County	84. Howell, W. L. Ellerbe.....	Richmond County
45. Cheves, W. G. Bunn.....	Franklin County	90. Brown, C. E. Faith.....	Rowan County
47. Stone, W. M. Dobson.....	Surry County	94. Bradshaw, T. G. Sims.....	Wilson County
48. Thompson, Joseph Creedmoor.....	Granville County	96. Floyd, L. D. Fair Bluff.....	Columbus County
49. Hackney, B. H. Lucama.....	Wilson County	99. Long, F. Y. Catawba.....	Catawba County
51. Bonner, J. B. Aurora.....	Beaufort County		
52. Elliott, G. D. Fair Bluff.....	Columbus County		
55. Dawson, W. E. Hookerton.....	Greene County		
56. Lee, L. V. Lattimore.....	Cleveland County		
57. Bridger, D. H. Bladenboro.....	Bladen County		
59. Rourk, M. H. Shallotte.....	Brunswick County		
60. Oats, George Grover.....	Cleveland County		
61. Perry, A. H. Wood.....	Franklin County		
62. Carter, J. G. Asheville (Woodfin).....	Buncombe County		
63. Meyers, D. D. Harmony.....	Iredell County		
64. Willcox, J. W. West End.....	Moore County		
65. Payne, J. W. Waxhaw.....	Union County		
66. Sutton, C. W. Richlands.....	Onslow County		
67. Fleming, G. M. Cleveland.....	Rowan County		
68. Beard, G. C. Atkinson.....	Pender County		
70. Credle, C. S. Colerain.....	Bertie County		
71. Currie, D. S. Parkton.....	Robeson County		
72. Weeks, J. C., Jr. Manteo.....	Dare County		
74. Beasley, E. B. Fountain.....	Pitt County		
75. Hawes, C. F. Rose Hill.....	Duplin County		
76. McBee, Paul Bakersville.....	Mitchell County		
77. Wright, J. E. Macclesfield.....	Edgecombe County		
78. McGuire, B. B. Newland.....	Avery County		
79. Fulp, J. F. Stoneville.....	Rockingham County		

List of Drug Stores

Revised June 1st, 1938

ABERDEEN

1. Bryan Drug Company, Inc.
2. McCrummin's Drug Store

AHOSKIE

3. Copeland Drug Company
4. Ahoskie Pharmacy

ALBEMARLE

5. Loftin's Drug Store
6. Phillips Drug Store
7. Albemarle Drug Co., Inc.
8. Purcell Drug Co.

ANDREWS

9. Davis Drug Company

ANGIER

10. Overby's Drug Store
11. Adams and Young Drug Co.

APEX

12. H. O. Holland, Druggist
13. A. V. Baucom Pharmacy

ARDEN

14. Arden Drug Store

ASHEBORO

15. Asheboro Drug Company
16. Reaves Pharmacy
17. Standard Drug Store, Inc.
18. Randolph Drug Co.

ASHEVILLE

19. Asheville Pharmacy
20. Charlotte Street Pharmacy, Inc.
21. Eckerd's of Asheville, N. C., Inc.
22. Finley's Depot Drug Co., Inc.
23. Goode's Drug Store
24. Fater's, Inc.
25. Grove Park Pharmacy
26. Haywood Street Pharmacy
27. Johnson Drug Company
28. McMinn Drug Store
29. Merrimon Avenue Pharmacy
30. Y. M. I. Drug Store (col.)
31. Mooneyham's Drug Store (Woodfin)
32. Pinner's Drug Store
33. Salley's Drug Store

34. Adams-Blauvelt, Inc.
 35. Kenilworth Drug Store
 36. Liggett's Drug Store, No. 1150
 37. Mullen's Pharmacy
 38. Aiken and Horton
 39. Norwood Pharmacy
 40. Cheek's Drug Store
 41. Scruggs' Drug Store
 (Biltmore Station)
 42. Shigley's Drug Store
 43. Cline's Drug Store
 44. Hester's Pharmacy
 45. Bühmann Drug Company (Biltmore)
ATKINSON
 46. Atkinson Drug Company
AULANDER
 47. Bunch Pharmacy
AURORA
 48. Windley Drug Store
AVONDALE
 49. Mooneyham Drug Company
AYDEN
 50. Edwards Pharmacy
 51. M. M. Sauls
BADIN
 52. Badin Drug Company, Inc.
BAILEY
 53. Rittenbury Pharmacy
BAKERSVILLE
 54. Butt Drug Store
 55. City Drug Store
BALFOUR
 56. Wilson Pharmacy
BEAUFORT
 57. F. R. Bell, Druggist
 58. Joseph House, Druggist
BELHAVEN
 59. O'Neal Drug Store
 60. Glenn Drug Company
BELMONT
 61. Belmont Drug Company
 62. East Belmont Drug Store
 63. Robinson's Drug Store
BENSON
 64. Benson Drug Company, Inc.
 65. Peacock Drug Company
 66. Warren Drug Company
BESSEMER CITY
 67. Central Drug Store
 68. Curtis Pharmacy
BETHEL
 69. H. L. Rives Drug Company
BILTMORE
 70. Aiken's Pharmacy
 71. Avera Drug Store
 72. Biltmore Drug Store
BISCOE
 73. Biscoe Drug Store
BLACK CREEK
 74. Rice Drug Company
BLACK MOUNTAIN
 75. Black Mountain Drug Company, Inc.
 76. Jumper's Pharmacy

BLADENBORO
 77. Bridger Drug Store
 78. Hutchinson's Drug Store
BLOWING ROCK
 79. Blowing Rock Drug Co.
BOONE
 80. Boone Drug Company
 81. Carolina Pharmacy
BREVARD
 82. Brevard Pharmacy
 83. S. M. Macfie Drug Company
 84. Long's Drug Store
BROADWAY
 85. Broadway Drug Company
BROWNS SUMMIT
 86. Summit Drug Company
BRYSON CITY
 87. Bryson City Drug Company
 88. Sisk Drug Store
 89. Swain Drug Store
BUIE'S CREEK
 90. Wiggins Drug Store
BUNN
 91. Bunn Drug Company
BURGAUW
 92. Dees Drug Store
BURLINGTON
 93. Acme Drug Company, Inc.
 94. Asher-McAdams Drug Company
 95. Burlington Drug Company, Inc.
 96. City Drug Company, Inc.
 97. Davis St. Pharmacy, Inc.
 98. East End Drug Store
 99. Heritage-Wilson Drug Company
 100. E. S. White Pharmacy
 101. Mitchells Drug Store
 102. Main Street Drug Co., Inc.
 103. Mann's of Burlington, N. C., Inc.
 104. Worth Street Drug Store (col.)
BURNSVILLE
 105. Robertson Brothers, Druggists
CANDOR
 106. Candor Drug Company
CANTON
 107. Canton Drug Store
 108. Martin's Drug Store
 109. Champion Cut-Rate Drug Store
CAROLEEN
 110. Henrietta Mill Store, No. 2
CAROLINA BEACH
 111. Hall's Carolina Beach Drug Store
CARRBORO
 112. Senter's Drug Store
CARTHAGE
 113. Shields' Drug Company
CARY
 114. Adams Drug Store
CATAWBA
 115. Catawba Drug Company
CHADBOURN
 116. John E. Koonce Drug Company
 117. Waccamaw Drug Company

CHAPEL HILL

- 118. Eubanks Drug Company
- 119. Sutton Drug Company
- 120. Pritchard Drug Company

CHARLOTTE

- 121. Blair Bros. and Company
- 122. Carolina Cut Rate Drug Store, Inc.
- 123. Carolina Pharmacy
- 124. Charlotte Drug Company
- 125. Eckerd's of Charlotte, N. C., Inc.
- 126. Independence Drug Store
- 127. Meyers Park Pharmacy
- 128. Perry Drug Store
- 129. Reese-Stowe Company
- 130. Rimmer Drug Store, Inc.
- 131. Sterling Drug Company
- 132. Stonewall Pharmacy
- 133. James P. Stowe and Company
- 134. T. A. Walker, Druggist
- 135. Yates Pharmacy
- 136. Walgreen Co.
- 137. Park Place Pharmacy, Inc.
- 138. Rex Drug Store (col.)
- 139. McNeely Drug Co., Inc.
- 140. Boulevard Pharmacy
- 141. Plaza Drug Store
- 142. Merriman's Pharmacy
- 143. Avondale Pharmacy
- 144. Elizabeth Drug Store
- 145. Hose Drug Co.
- 146. Liggett's Drug Store, No. 1151
- 147. Lisk Pharmacy
- 148. Selwyn Cut Rate Drug Store, Inc.
- 149. Stanley's Parkwood Pharmacy
- 150. Seventh Street Pharmacy
- 151. Hoskins Drug Company
- 152. Wesley Heights Pharmacy
- 153. Yancey's Drug Store (col.)
- 154. Nance Drug Store
- 155. The York Drug Company
- 156. Providence Road Drug Store, Inc.
- 157. Pure Drug Company
- 158. Hawthorne Pharmacy
- 159. Bizzell's Pharmacy
- 160. Wilmore Cut Rate Drug Store

CHERRYVILLE

- 161. Allen Drug Company
- 162. Houser Drug Company, Inc.

CHINA GROVE

- 163. Phillip's Drug Company
- 164. Hart's Drug Store

CLARKTON

- 165. G. L. and E. S. Clark

CLAYTON

- 166. Beddingfield Brothers
- 167. Poole's Drug Store
- 168. Whitley-Bain Drug Company

CLEVELAND

- 169. Cleveland Drug Company

CLIFFSIDE

- 170. Mills Drug Company

CLINTON

- 171. Butler's Pharmacy
- 172. Moseley-Chesnutt

173. Joe Reynolds, Inc.

174. Register Drug Store

CLYDE

175. Clyde Pharmacy

COATS

176. Roycroft Drug Co.

177. Coats Drug Co.

COLERAIN

178. Wade's Pharmacy

COLUMBIA

179. Columbia Drug Company

180. Main Street Pharmacy

CONCORD

181. Cabarrus Drug Company

182. Clines Pharmacy

183. Gibson's, Inc.

184. Pearl Drug Company, Inc.

185. Porter Drug Company, Inc.

186. Cox Cut Rate Drugs

CONOVER

187. Conover Drug Company

CONWAY

188. Taylor Drug Company

COOLEEMEE

189. Cooleemee Drug Company

CORNELIUS

190. Guion Drug Company

CRAMERTON

191. Cramerton Drug Company

192. The Moss Drug Company

CREEDMOOR

193. Creedmoor Drug Company

DALLAS

194. P. D. Summey, Druggist

DAVIDSON

195. White Drug Company

196. College Pharmacy

DENTON

197. Denton Drug Store

DERITA

198. Glenn and Bisenar

DOBSON

199. W. M. Stone, Druggist

DRAPER

200. Draper Pharmacy

201. Rockingham Drug Co.

DUNN

202. Fitchett Drug Company, Inc.

203. Butler & Lee Drug Co.

204. Hood Drug Company

205. Dunn Pharmacy

DURHAM

206. Bull City Drug Store (col.)

207. Eckerd's of Durham, N. C., Inc.

208. Metropolitan Pharmacy (col.)

209. Haywood and Boone

210. C. E. King and Son

211. Mack's Drug Store

212. McKay's Pharmacy

213. Montague's Pharmacy

214. North Durham Drug Store

215. Rogers' Drug Company

216. Westside Pharmacy
 217. Taylor Drug Company
 218. Durham Drug Company
 219. Hospital Pharmacy
 220. L. and M. Drug Company
 221. Coleman's Drug Store
 222. Duke Hospital Pharmacy
 223. Garrett's Biltmore Drug Store (col.)
 224. Mangum Street Pharmacy
 225. Owl Pharmacy
 226. Roland H. Parker
 227. Watts Hospital Pharmacy
 228. Mitchell's Drug Store, Inc.
 229. United Cigar-Whelan Stores Corporation
 230. Boone Drug Company
 231. Walgreen Drug Company

EAST BEND

232. East Bend Drug Store

EAST DURHAM

233. Crabtree Pharmacy
 234. Carswell Drug Company

EDENTON

235. Mitchener's Pharmacy, Inc.
 236. Leggett and Davis, Inc.
 237. Sutton's Drug Store, Inc.

ELIZABETH CITY

238. The Apothecary Shop
 239. Overman and Stevenson
 240. City Drug Store
 241. Sedberry's Drug Store

ELIZABETHTOWN

242. Hutchinson Drug Store
 243. Robinson Drug Co.

ELKIN

244. Abernethy's Pharmacy
 245. Turner Drug Company

ELLERBE

246. Warner Drug Co.

ELM CITY

247. Elm City Pharmacy
 248. Dixon Drug Company

ENFIELD

249. W. E. Beavens
 250. Harrison Drug Company
 251. Whitehead Drug Company

ENKA

252. Community Pharmacy
 253. Elson's, The Rexall Drug Store

ERWIN

254. E. R. Thomas Drug Company

FAIR BLUFF

255. Rogers Drug Store
 256. Floyd-Anderson Drug Company

FAIRMONT

257. Fairmont Drug Company
 258. Robeson Drug Company

FAISON

259. Morton Drug Store

FAITH

260. H. A. Fesperman Co.

FALLSTON

261. Lackey Drug Company

FARMVILLE

262. Wheless Drug Company, Inc.
 263. City Drug Company
 FAYETTEVILLE
 264. J. S. Hall Drug Company
 265. H. R. Horne and Sons
 266. Mackethan and Company, Druggists
 267. Matthews Pharmacy
 268. Perry's Drug Store (col.)
 269. Souder's Pharmacy
 270. White's Drug Store
 271. Saunders Drug Store
 272. Reeves Drug Store
 273. Wooten-Hall Drug Store

FOREST CITY

274. People's Drug Store
 275. Forest City Drug Company
 276. Piedmont Drug Company

FOUNTAIN

277. Owen Drug Company

FOUR OAKS

278. Four Oaks Drug Company

FRANKLIN

279. Angel Drug Store
 280. Perry's Drug Store

FRANKLINTON

281. L. W. Henderson's Pharmacy

FREMONT

282. Whitley Drug Company

FUQUAY SPRINGS

283. Elliott's Pharmacy
 284. Johnson's Drug Store

GARLAND

285. L. A. Warren, Druggist

GARNER

286. Brown's Drug Store

GASTONIA

287. East Gastonia Pharmacy
 288. Firestone Drug Store
 289. Caldwell's Drug Store
 290. Victory Drug Store
 291. Central Drug Company
 292. Kennedy's, Inc.
 293. Franklin Drug Store
 294. Smith's Drug Store
 295. Cox Drug Company
 296. Gaston Cut Rate Drug Co., Inc.
 297. Le Gette Drug Store

GIBSON

298. Gibson's Drug Company

GIBSONVILLE

299. Gibsonville Drug Co.

GLEN ALPINE

300. Clinic Drug Store

GOLDSBORO

301. Andrews Drug Company
 302. Brown Drug Company, Inc.
 303. Goldsboro Drug Company
 304. Andrews Cash Drug Company
 305. Waters Drug Store
 306. Vinson Drug Store
 307. Jackson Drug Co. (col.)

308. Hicks Drug Store
309. Robinson's Drug Store

GRAHAM

310. Graham Drug Company
311. Wrike Drug Company

GRANITE FALLS

312. Caldwell Drug Store

GREENSBORO

313. Asheboro Street Pharmacy
314. Best Drug Store
315. C. C. Fordham Drug Store
316. McDuffie-Eubanks Drug Co.
317. Green Street Drug Company
318. King Cotton Drug Store
319. Liggett's Drug Store, No. 1152
320. McNeely's Drug Store
321. White Oak Drug Company
322. Carolina Pharmacy
323. Piedmont Laboratories
324. Elam Drug Company
325. Cecil-Russell Drug Co., Inc.
326. Crutchfield's Incorporated Drug Store
327. McAdoo Heights Drug Company
328. College Drug Store
329. Textile Drug Co.
330. West Market Pharmacy
331. Cline Drug Co.
332. Walgreen Co.
333. Elm Street Pharmacy
334. United Cigar-Whelan Stores Corporation
335. Mann's O'Henry Drug Store
336. Morrow Drug Store (col.)
337. Revolution Drug Company
338. Five Points Pharmacy
339. Greensboro Drug Company
340. Ham Drug Company
341. Home Drug Store
342. The New White Oak Drug Company

GREENVILLE

343. Eldridge's Drug Store
344. Greenville Drug Company
345. Charles O'H. Horne
346. Pitt Drug Company
347. B. S. Warren, Druggist
348. Bissett's Drug Store, Inc.
349. Home Drug Company

GRIFTON

350. Grifton Pharmacy

GROVER

351. People's Drug Company

HALIFAX

352. Vinson's Pharmacy

HAMLET

353. C. & W. Pharmacy
354. Birmingham Drug Company
355. Allen's Drug Store
356. Gibson Drug Store

HARMONY

357. Harmony Drug Store

HARRISBURG

358. Dr. N. E. Lubchenko

HAW RIVER

359. Purity Drug Company

HAYESVILLE

360. Pass Drug Company

HAZELWOOD

361. McKay's Pharmacy

HEMP

362. McCrimmon Drug Company

ENDERSON

363. Kerner Drug Company
364. Miles Pharmacy
365. Page-Hocutt Drug Company
366. Southside Drug Company
367. People's Drug Store, Inc.
368. Parker's Drug Store
369. Woolard's
370. White Brothers Drug Company
371. Douglas Drug Store (col.)

ENDERSONVILLE

372. Jackson Pharmacy
373. Justus Pharmacy
374. Wilson Drug Company, No. 1
375. Freeze Drug Company, Inc.
376. Economy Drug Company, Inc.
377. Rose Pharmacy

HERTFORD

378. Roberson's Drug Store

HICKORY

379. Hickory Drug Company
380. Lutz Drug Store
381. Shook Drug Company
382. King's Pharmacy
383. Ninth Avenue Pharmacy
384. Bonner's Drug Store
385. Economy Drug Co., Inc.
386. Highland Drug Store

HIGHLANDS

387. Highlands Drug Store

HIGH POINT

388. Arthur's Pharmacy
389. Leonard's Drug Store
390. Cecil's Drug Store, Inc.
391. Hart's Pharmacy, Inc.
392. Hoffman's Drug Company
393. Ingram's Pharmacy
394. Eckerd's of High Point, N. C., Inc.
395. Mann Drug Company, No. 1
396. Mann Drug Company, No. 2
397. Ring Drug Company
398. C. A. Ring and Sons
399. Washington Street Pharmacy (col.)
400. Economy Drug Store, Inc.
401. Betts Drug Company
402. Cecil's South Main Drug Store, Inc.
403. Joiner Pharmacy
404. Anderson's West End Drug Store
405. Walgreen Company

HILLSBORO

406. W. A. Hayes Drug Store
407. James Pharmacy
408. Brown's Cut Rate Drugs

HOLLY SPRINGS

409. Model Pharmacy

HOOKERTON

410. Hardy's Drug Store

HUNTERSVILLE

411. Huntersville Drug Co.

HURDLE MILLS

412. D. L. Whitfield and Company

JACKSON

413. Jackson Drug Company

JACKSONVILLE

414. Johnson's Drug Store

JONESBORO

415. Lee Drug Store

KANNAPOLIS

416. Kannapolis Drug Company

417. F. L. Smith Drug Company

418. Center View Pharmacy, Inc.

419. Martin Drug Co.

420. Black's Drug Store

421. Mann's of Kannapolis, N. C., Inc.

KENANSVILLE

422. Kenansville Drug Co.

KENLY

423. Fulgham's Drug Store

424. Kenly Drug Company

KERNERSVILLE

425. Willson Drug Store, Inc.

426. Pinnix Drug Store

KING

427. King Drug Company

KING'S MOUNTAIN

428. Griffin Drug Company

429. King's Mountain Drug Co.

KINSTON

430. J. E. Hood and Company

431. Lenoir Drug Company

432. E. B. Marston Drug Company

433. Stroud Drug Company

434. Temple Drug Co.

435. The City Drug Co.

436. Harry Sutton Drug Store

437. Standard Drug Company

438. College Street Pharmacy

439. Kinston Drug Company

KNIGHTDALE

440. Knightdale Pharmacy

LAGRANGE

441. Adams Drug Company

LANDIS

442. Linn-Edwards Drug Company

LATIMORE

443. Brilee Drug Company

LAURINBURG

444. Everington Drug Store

445. J. T. Fields, Jr.

446. Laurinburg Drug Store

447. Scotland Drug Company

448. Summerlin Drug Store

LEAKSVILLE

449. Carolina Drug Company

450. Chandler Drug Company

451. Chandler Drug Company (Store No. 2)

LENOIR

452. Ballew's Cash Pharmacy

453. McNairy's Drug Store

454. Lenoir Drug Store

455. Dayvault's Drug Store

LEXINGTON

456. City Drug Company, Inc.

457. Lexington Drug Company

458. People's Drug Store, Inc.

459. Purcell Drug Company

LIBERTY

460. Liberty Drug Store

461. L. B. Grantham Drug Store

LILLINGTON

462. LaFayette Drug Co.

LINCOLNTON

463. Childs Drug Company, Inc.

464. Lawing and Costner

465. Lincolnton Drug Company

LITTLETON

466. Browning's Drug Store Co.

467. G. A. Threewitt's Drug Company

LOUISBURG

468. F. R. Pleasants, Druggist

469. Scoggins Drug Store

470. Boddie Drug Store

LOWELL

471. Lowell Drug Company

LUCAMA

472. Cash Drug Store

LUMBERTON

473. Hedgepeth's Pharmacy, Inc.

474. Johnson's Drug Store

475. Lumberton Drug Company

476. J. D. McMillan and Son

MACCLESFIELD

477. Brown's Drug Store

MADISON

478. R. A. Ellington Drug Company, Inc.

479. Madison Drug Co., Inc.

MAIDEN

480. Campbell's Drug Store

MANTEO

481. Manteo Drug Store

MARION

482. Kirby Drug Company, Inc.

483. Finley Drug Co.

484. Streetman Drug Company

485. Tainter's

486. Lake City Drug Store

487. McDowell Drug Store

MARSHALL

488. Moore's Pharmacy

489. Roberts Pharmacy

MARS HILL

490. Mars Hill Pharmacy

MARSHVILLE

491. Guior's Drug Store

492. Union Drug Co.

MATTHEWS

493. Matthews Drug Company

MAXTON

494. Austin Drug Company, Inc.

495. Maxton Drug Store

MEBANE

- 496. Mebane Drug Company
- 497. Carolina Drug Company
- 498. Warren's Drug and Seed Store

MICRO

- 499. Hinnant Drug Company

MIDDLESEX

- 500. The High Drug Store

MIDLAND

- 501. Midland Pharmacy

MOCKSVILLE

- 502. Le Grand's Pharmacy
- 503. Hall-Kimbrough Drug Company

MONROE

- 504. Gamble Drug Company
- 505. Secrest Drug Company
- 506. Wilson Drug Company
- 507. Jones Drug Co., Inc.

MOORESVILLE

- 508. George C. Goodman and Company
- 509. Miller Drug Company, Inc.
- 510. Mooresville Drug Company
- 511. J. A. White and Company

MOREHEAD CITY

- 512. Walter Hufham, Druggist
- 513. Morehead City Drug Company

MORGANTON

- 514. Burke Drug Company
- 515. Kibler Drug Company
- 516. Cornwell Drug Company
- 517. The Spoke Pharmacy

MORVEN

- 518. Morven Drug Company, Inc.

MOUNT AIRY

- 519. Hollingsworth Drug Company
- 520. Hollingsworth Pharmacy
- 521. W. S. Wolfe Drug Company
- 522. Lamm Drug Company
- 523. Turnmyre's Drug Store

MT. GILEAD

- 524. Cochrane-Ridenhour Drug Company

MT. HOLLY

- 525. Holland Drug Company
- 526. Summey Drug Company
- 527. Mount Holly Drug Store

MOUNT OLIVE

- 528. Aaron's Pharmacy, Inc.
- 529. W. E. Lewis, Druggist
- 530. Glenn Drug Co.

MOUNT PLEASANT

- 531. A. W. Moose Company

MURFREESBORO

- 532. Nicholson Pharmacy

MURPHY

- 533. R. S. Parker
- 534. Mauney Drug Co.

NASHVILLE

- 535. Ward Drug Company
- 536. Baker's Drug Store

NEW BERN

- 537. Smith Drug Company, Inc.
- 538. Joe Anderson's Drug Store

539. Davis Pharmacy, Inc.

540. Duffy's Drug Store

541. Five Points Drug Store (col.)

542. Pinnix Drug Store

543. Wood Drug Company

544. Toney's Drug Store

545. W. F. Gaskins, Druggist

NEWLAND

546. Bear Trail Drug Store

NEWTON

547. H. & W. Drug Company

548. North Newton Drug Store

549. City Pharmacy

550. Smith Drug Store

NORLINA

551. Walker Drug Company, Inc.

NORTH CHARLOTTE

552. Hand's Pharmacy

553. Standard Drug Store

NORTH WILKESBORO

554. North Wilkesboro Drug Company

555. Wilkes Drug Company, Inc.

556. R. M. Brame and Sons

557. Horton's Drug Store

558. Red Cross Pharmacy

NORWOOD

559. Norwood Drug Company

OAKBORO

560. Barger Drug Store

OLD FORT

561. Bradley Drug Company

562. Old Fort Drug Company

OXFORD

563. J. G. Hall (Estate)

564. Herring & Etheridge, Druggists

565. Lyon Drug Company

566. Williams Drug Company

PARKTON

567. Gram Drug Company

PEMBROKE

568. Pembroke Drug Store

PIKEVILLE

569. Pikeville Drug Store

PILOT MOUNTAIN

570. Smith Drug Store

PINEHURST

571. Carolina Pharmacy, Inc.

572. Pinehurst Pharmacy

PINE LEVEL

573. Godwin Drug Co.

PINETOPS

574. Service Drug Store

PINEVILLE

575. Pineville Drug Company

PITTSBORO

576. G. R. Pilkington, Druggist

577. Pittsboro Drug Store

PLYMOUTH

578. E. G. Arps

579. Rexall Drug Store

580. Liverman Drug Store

POMONA

581. Pomona Drug Store

PRINCETON

582. Holt's Pharmacy

583. D. R. Peele Drug Store

RAEFORD

584. Hoke Drug Company

585. Reaves Drug Store, Inc.

RALEIGH

586. Boon-Iseley Drug Company

587. College Court Pharmacy

588. Edwards Drug Company

589. Galloway's Professional Pharmacy

590. Hamlin's Drug Company, Inc. (col.)

591. Martin Street Pharmacy

592. City Drug Store

593. Parker Drug Company

594. Person Street Pharmacy

595. Saunders Street Pharmacy

596. Sir Walter Drug Store, Inc.

597. Walton's Pharmacy

598. Johnson Drug Store

599. State Drug Store

600. Wake Drug Store

601. Wilmont Drug Store

602. Eckerd's of Raleigh, N C., Inc.

603. Person Street Pharmacy, No. 2

604. Jordan's Drug Store

605. Bland Hotel Drug Store

606. Brantley and Son, Inc.

607. Cromley-Melvin Drugs, No. 2

608. Central Drug Store (col.)

609. Cromley-Melvin Drugs

610. Mayes' Pharmacy (col.)

611. Pine Drug Company, Inc.

612. Walgreen Company

613. Franklin's Carolina Pharmacy

614. Case-Ferguson Drugs

615. Community Drug Store (col.)

RAMSEUR

616. Ramseur Pharmacy, Inc.

RANDLEMAN

617. Randleman Drug Company

618. Economy Drug Company

RED SPRINGS

619. Red Springs Drug Company

620. Townsend's Pharmacy

REIDSVILLE

621. Gardner Drug Store

622. Mann's Drug Store

623. Dailey-Thompson Drug Store

624. Reidsville Drug Company (col.)

RICHLANDS

625. Hood Drug Store

RICH SQUARE

626. Bolton's Drug Company

ROANOKE RAPIDS

627. Roanoke Pharmacy

628. Taylor's Drug Store

629. Rosemary Drug Company

630. Matthews Drug Co.

631. Griffin Drug Company, Inc.

ROBBINSVILLE

632. Ingram's Drug Store

ROBERSONVILLE

633. David Grimes Drug Company

634. Robersonville Drug Co.

ROCKINGHAM

635. Fox Drug Company, Inc.

636. R. P. Lyon Drug Company

637. Bristow Drug Company

ROCKWELL

638. Rockwell Drug Company

ROCKY MOUNT

639. Burnett Drug Company (col.)

640. Douglas-Armstrong Drug Company (col.)

641. H. L. Hicks Drug Company

642. Kyser Drug Company, Inc.

643. May and Gorham

644. I. W. Rose Drug Company, Inc.

645. Standard Drug Company, Inc.

646. The C. O. D. Drug Co., Inc.

647. Thompson Pharmacy

648. Matthews Drug Store

649. Andrews Drug Company

650. Saunders Drug Store

ROSEBORO

651. Melvin Brothers

652. D. W. Tart

ROSE HILL

653. Miller's Drug Store

ROWLAND

654. Rowland Drug Company

655. Curtis Drug Company

ROXBORO

656. Hambrick, Austin and Thomas

657. Roxboro Drug Company

658. Thomas and Oakley

RURAL HALL

659. Rural Hall Drug Co., Inc.

RUTHERFORDTON

660. Rutherford Drug Company

661. Sloan Drug Company

RED OAK

662. Dr. J. H. Martin

SALEMBURG

663. Salemburg Drug Company

SALISBURY

664. Carter & Trotter, Inc.

665. Innes Street Drug Company

666. Main Drug Company, Inc.

667. Peeler Drug Company

668. Purcell Drug Company

669. Purcell Drug Company, No. 2

670. Tom's Drug Store, Inc.

671. Malone Cut Rate Drug Store, Inc.

672. Fulton Street Pharmacy, Inc.

SANFORD

673. Acme Drug Company

674. Crabtree Drug Company

675. Lee Drug Company

676. Dr. I. H. Lutterloh

677. Philip Boykin Drug Company, Inc. (col.)

678. Thomas Drug Store

SCOTLAND NECK

679. North End Drug Store

680. Whitehead's

681. Hall's Drug Store

SEABOARD

682. Hale's Pharmacy

SELMA

683. E. V. Woodard, Druggist

684. Selma Drug Company

SHALLOTTE

685. Shallotte Drug Store

SHELBY

686. Cleveland Drug Company

687. Julius A. Suttle

688. Paul Webb & Son

689. Millside Drug Company

690. Austin-Cornwell Drug Company

691. The Dennis Drug Company

SILER CITY

692. Siler City Drug Co.

SIMMS

693. Nichols Drug Store

SMITHFIELD

694. Hood Brothers

695. Stallings Pharmacy

696. Upchurch Pharmacy

697. Johnson Drug Store

SOUTHERN PINES

698. Broad Street Pharmacy

699. Thrower's Pharmacy

700. Sandhill Drug Co., Inc.

SOUTHPORT

701. Watson's Pharmacy Company

SPARTA

702. B. and T. Drug Company

SPENCER

703. H. M. Cooke Pharmacy

704. Rowan Drug Company

SPINDALE

705. Spindale Drug Company

706. Main Drug Store

SPRAY

707. Spray Drug Company

708. Tri-City Pharmacy

SPRING HOPE

709. Hale's Pharmacy

710. South Side Pharmacy

SPRUCE PINE

711. Spruce Pine Pharmacy

712. Day's Drug Store

STANTONSBURG

713. Stantonsburg Drug Company

STAR

714. Wallace Drug Store

STATESVILLE

715. Logan Stimson and Son

716. Statesville Drug Company, Inc.

717. Purcell Drug Company

718. Holmes Drug Store, Inc.

719. Hawkins Cut Rate Drug Co.

720. Fisher Drug Company

STOKESDALE

721. Powell Drug Store

STONEVILLE

722. Stoneville Drug Store

STOVALL

723. Puckett's Drug Company

ST. PAULS

724. Grantham Drug Company

725. St. Pauls Drug Company, Inc.

SWANNANOA

726. Ward's Drug Store

SYLVA

727. Sylva Pharmacy

728. Hooper Drug Store

TABOR CITY

729. Harrelson Pharmacy

730. Standard Drug Company

TARBORO

731. Bryan's Pharmacy

732. R. E. L. Cook

733. Edgecombe Drug Company

734. Garrett's Drug Store (col.)

735. E. V. Zoeller and Company

TAYLORSVILLE

736. Munday's Drug Store

737. People's Drug Store

THOMASVILLE

738. Thomasville Drug Company

739. Mann's of Thomasville, Inc.

740. Webb's Drug Store

TRENTON

741. Trenton Drug Company

TROUTMAN

742. Troutman Drug Co.

TROY

743. Troy Drug Company

744. Standard Drug Company

TRYON

745. Missildine Pharmacy

746. Slack's Pharmacy, Inc.

VALDESE

747. People's Drug Store

748. The Rock Drug Company

VANCEBORO

749. Ivey Guthrie Drug Store

VARINA

750. Thomas' Drug Store

WADESBORO

751. Fox and Lyon

752. Parsons Drug Company, Inc.

WAGRAM

753. Wagram Drug Co.

WAKE FOREST

754. T. E. Holding and Company, Inc.

755. Hardwicke's Pharmacy

WALLACE

756. Dees Pharmacy

757. Miller's Drug Store

WALNUT COVE

758. Bray Drug Store

WALSTONBURG

759. Jenkins Drug Store

WARRENTON

760. Boyce Drug Company

761. Hunter Drug Company, Inc.

WARSAW

- 762. Warsaw Drug Company
- 763. Buck's Cut Rate Drug Store

WASHINGTON

- 764. George Washington Drug Store, Inc.
- 765. Whitford Drug Company
- 766. S. H. Reid, Prescription Druggist
- 767. Worthy and Etheridge
- 768. Pamlico Drug Co., Inc.

WAXHAW

- 769. Waxhaw Drug Company

WAYNESVILLE

- 770. Alexander's Drug Store
- 771. Waynesville Pharmacy
- 772. Smith's Drug Store

WEAVERVILLE

- 773. Weaver ville Drug Company

WELDON

- 774. Terminal Drug Store (col.)
- 775. Weldon Drug Company
- 776. Selden's Pharmacy

WENDELL

- 777. W. R. Nowell Drug Store
- 778. Wendell Drug Company

WEST ASHEVILLE

- 779. Bilbro's Drug Store
- 780. West Asheville Pharmacy
- 781. Palace Pharmacy
- 782. Carolina Pharmacy
- 783. Haywood Road Drug Store

WEST DURHAM

- 784. Brewer's Drug Store
- 785. McDonald Drug Store

WEST JEFFERSON

- 786. Graybeal's Drug Store

WHITAKERS

- 787. Burnett's Drug Store

WHITEVILLE

- 788. McNeill's Drug Store
- 789. Guiton's Drug Store
- 790. Columbus Drug Store
- 791. Easley's Pharmacy (col.)

WILKESBORO

- 792. Newton Cut Rate Drug Store

WILLIAMSTON

- 793. Clark's Drug Store, Inc.
- 794. Davis Pharmacy

WILMINGTON

- 795. Futrelle's Pharmacy
- 796. Green's Drug Store
- 797. Hall's Drug Store
- 798. Hanover Drug Company
- 799. Jarman's Pharmacy
- 800. Koonce Drug Company
- 801. Saunders Drug Company
- 802. Service Drug Company
- 803. Southside Drug Company
- 804. Standard Pharmacy
- 805. Pinehurst Pharmacy
- 806. Tom's Drug Co.
- 807. Greenfield Drug Co.
- 808. Brooklyn Pharmacy

WILSON

- 809. Barnhill's Drug Store
- 810. Herring's Drug Store
- 811. Ideal Pharmacy (col.)
- 812. Standard Drug Store
- 813. Roy Moore's Drug Store, Inc., No. 1
- 814. Turlington and Morrison
- 815. Wilson Drug Company, Inc.
- 816. Shade's Pharmacy (col.)
- 817. Terminal Drug Store
- 818. Bissett's Drug Store
- 819. Garner-Tarkenton, Inc.

WINDSOR

- 820. Pugh's Pharmacy
- 821. Windsor Pharmacy Company, Inc.

WINSTON-SALEM

- 822. Crescent Drug Company
- 823. Hutchin's Drug Store
- 824. Liberty Drug Company
- 825. Neely-Hairston Drug Company (col.)
- 826. Nissen Drug Company, Inc.
- 827. E. W. O'Hanlon, Inc.
- 828. Patterson Drug Company
- 829. Summit Street Pharmacy, Inc.
- 830. United Retail Drug Store
- 831. Swaney Drug Store
- 832. Woodland Pharmacy, Inc. (col.)
- 833. Bobbitts Pharmacy
- 834. Willson Drug Store
- 835. Walgreen Co.
- 836. Carolina Drug Store, Inc.
- 837. Allen's Modern Drug Store
- 838. King-Wheeler Drug Co.
- 839. Standard Drug Co.
- 840. Welfare's Drug Store
- 841. Singletary's Drug Store
- 842. Reins Drug Store
- 843. Ardmore Drug Company
- 844. Bobbitt Drug Co.
- 845. Andrews Drug Store
- 846. Hospital Pharmacy
- 847. Acme Drug Store (col.)
- 848. Driggers Drug Store
- 849. The York Drug Company
- 850. Ray Drug Company
- 851. Arcadia Drug Company
- 852. Swaney's Drug Store, No. 3
- 853. Wilson Drug Store
- 854. Macon-Neely Drug Store (col.)
- 855. Owens Drug Company

WINTON

- 856. Bell Drug Company

WOOD

- 857. Wood Drug Store

WOODLAND

- 858. Parker-Taylor Drug Company

YADKINVILLE

- 859. Carolina Drug Store
- 860. Yadkin Drug Store

YANCEYVILLE

- 861. Yanceyville Drug Company

YOUNGSVILLE

- 862. Timberlake Drug Store

ZEBULON

- 863. Zebulon Drug Company

CAPUDINE BONUS DEAL

TO RETAIL TRADE

THROUGH ACCEPTED WHOLESALERS

\$8.00 ANY ASSORTMENT **5%** CASH BONUS

in addition to Wholesaler's discounts.

CASH BONUS WILL BE SENT DIRECT UPON RECEIPT
OF WHOLESALERS INVOICE SHOWING PURCHASE

ALL FORMER DEALS ARE HEREBY SUPERSEDED AND WITHDRAWN

ORDER THROUGH WHOLESALER

P. S. Include one of the 5-pint dispensing sizes in your order. Dispensed at your fountain it will make you \$27.00 clear profit on a \$5.00 investment—enough to cover the cost of more than three of the above deals. Write for free dispensing bottle and dose measure glass.

Capudine Chemical Co., Raleigh, N. C.

Feature for this Fall or Winter's Colds



ALBORUM

(2 oz., 4 oz., 10 oz. cans)



ELIXIR FERRIC AMTRATE

(16 oz. bottles)



The carefully planned and consistent campaign to physicians promises you an increasing number of prescriptions.

Whitehouse Chemical Co.
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Officers for the North Carolina Pharmaceutical Association for 1938-39

President, also Chairman of Executive Committee.....C. C. Fordham, Jr., Greensboro
Secretary-Treasurer.....J. G. Beard, Chapel Hill
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....F. O. Bowman, Chapel Hill

The N. A. R. D. Contact Committees

The N. A. R. D. has several legislative objects that can be carried through only with wholesale support from retail druggists. Among other objectives are the repeal of the excise taxes on ethyl alcohol and cosmetics; the defense of the Tydings-Miller and Robinson-Patman Acts; the passage of the Patman Chain Store Tax Bill, etc.

The N. A. R. D. regularly appoints Contact Committees in each Congressional district of each state. The function of these committees is to develop close personal or political connections with Senators and Congressmen in order to acquaint them with practical reasons why proposed national legislation pertaining to pharmacy should be favored or opposed. Representatives at Washington need and will welcome from their constituents information, facts and arguments that will enable them intelligently to vote upon legislative measures that affect such constituencies.

Volunteers in each district are wanted for this purpose. Who among you will advise the Secretary of the N. C. P. A. that he will volunteer for this necessary service? We will relay this information to the N. A. R. D. at once.

Are You Starving Fair Trade?

Donations to the furtherance of Fair Trade work have not been as many or as large as the cause needs and deserves. All too many druggists are ignoring the oppor-

tunity of keeping Fair Trade now that they have it. With immediate and pressing demands upon their check books, they may not be conscious of the fact that by their failure to include financial support of Fair Trade in these demands, they are jeopardizing a cause which was bought almost with blood but which can be lost a thousand times quicker than it was gained.

To us a Fair Trade contribution should be included as a legitimate operating expense of the store. Like a mutual insurance policy, it pays dividends, but we seem to forget that we cannot retain a policy without paying premiums. If you want to let your policy lapse you can always do so. It is every man's privilege to be foolish. This foolishness can be extended to cover a false belief that Fair Trade is not worth supporting. Druggists are often charged with being shortsighted. We do not argue this point further than to say that failure to support Fair Trade really *is* shortsighted.

How about a brief and unbiased communion with your judgment? We believe that you will then send in a check for at least five dollars payable to the Fair Trade Committee.

In the Legal Section this month there is carried a list of those who have contributed varying sums to the Fair Trade Committee. Only one hundred and nine (109) druggists out of a total of 847 drug stores have made any contribution to the cause. Is your name in this list? If not, will you please add it?

AMBITION AND AMBITION

Ambition is one of the interesting qualities of man. The desire to get ahead, to advance oneself upward and onward, is a noble quality provided the efforts made towards this end are nobly motivated. All about us we see these efforts exerted, particularly by younger men and women, and the older ones of us applaud the dauntless courage and energy required to achieve a high goal in a high way. Occasionally and unhappily, however, we see ambition manifest itself in a way that offends not only the spirit of good sportsmanship but the sense of decency that is present in even the worst of us.

By this we mean the selfish advancement of an individual's interest *at the expense of someone else*. Such an individual advertises to the world the fact that he has neither the ability to succeed of and by himself nor the morality to understand that he goes up only when he pulls another down. The poor, contemptible fellow has not the soul stuff that enjoys winning only if the winning has been honorable. To him the end and not the means is all that matters. He adds the crowning insult to society when upon reaching his little perch he flaps his puny wings and crows like a silly bantam, little realizing that the noise is sweet to no one but himself. There should be a little place, a very little place in purgatory for souls like these. Like consuming bacteria they could skulk within microscopic dimensions.

It is an inspiring fact to realize that ambition is usually exercised in such a fine way that we can readily spot the exceptions and rate them accordingly.

Pharmacists Honored

The following pharmacists will soon receive (or have received by now) plaques representing the *American Druggist Pharmacy Awards* for 1938:

Paul Thompson, Fairmont
Jos. Hollingsworth, Mount Airy
S. G. Etheridge, Elizabeth City.

We extend our congratulations. The recipients are men deserving this or other honors. We are glad that they have been recognized in this way.

Have You ————?

Have you, Mr. Member, paid your dues? or
Have you just put it off? or
Forgotten it? or
Failed to get a bill? or
Will pay sometime soon?

This is a beautiful October day. The leaves are falling fast. Since this is a "dropping" season, how about dropping a dues check in the postoffice? Thank you.

Jim Hall, the Original

We do not pretend to know who is the best or most successful druggist in North Carolina, nor do we know which ones have the most initiative, the most unique or original methods of practice. We do believe, however, that Mr. James M. Hall, of Wilmington, is one druggist who does things a bit different. For some twenty years we have noticed this trait. For example, we have before us his letterhead. On each side of the store's identifying plate (which states that he specializes in trusses among other things) there is a feminine figure, gracefully posed, that is covered with every sort of bandage known, each one so diagrammed as to show its nature, size, and site of application. Over the top of the central plate is the store's motto,

The Best Store in the City for Country People

The Best Store in the Country for City People

We wish that we had space and funds to reproduce this letterhead for the information and interest of our readers.

Mr. Eubanks Pleased

We found Mr. Clyde Eubanks chuckling like a child a few days ago. Pridefully he pointed to a new set of apothecaries' prescription weights that had been chromium-plated for him by Henry Troemner, of Philadelphia. Mr. Eubanks had not been content with the brass set; the weights would corrode, and upon cleaning, would weigh less and less, finally falling below the limit of tolerance. So he wrote Troemner, with whom he had been dealing for many years, and asked for a chromium plating. The latter hesitated. It would not be an easy job. He agreed finally, however, and

we can say, with Mr. Eubanks, that the weights are good for a lifetime.

The Misery Has Been Shifted

We understand that the horribly uncomfortable wooden benches that were used in the Howell Hall from 1904 to the time of their removal this fall have been given to the Negro Baptist Church, of Chapel Hill.

We suppose the congregation will welcome these benches for at least they will seat more of the members than the sort the church formerly possessed. We wager, however, that the services are going to be shorter in length hereafter for if the minister tries out a long sermon he is going to see his flock walking out on him. There is a limit to what the flesh will endure.

We had hoped to witness a bonfire with the misery-creating benches furnishing the fuel, and we would have led a procession of whoopers watching the funeral pyre, but perhaps everything turned out for the best.

194 to 104

On page 215 of this issue we are printing the names of 104 druggists in North Carolina who have contributed varying sums to the Fair Trade Committee since the campaign for voluntary donations began several months ago. Each month hereafter we propose to publish the names of additional donors.

Look at the list by towns and cities. Is your name there? Is your town represented? The chances are 8 to 1 that you are not in the group. Think on this: There are 90 more manufacturers operating under Fair Trade in this State than there are retail pharmacies this year who have contributed to the work of OUR OWN Fair Trade Committee! Or this: There are 743 drug stores that have given nary a nickel to keep Fair Trade alive! This is a shocking shame.

The Committee really need some money to carry on. You need the Committee. Let's get together.

Saluting W. J. Smith

We refer you to page 212 of this issue. There you will find an excellent article writ-

ten by a promising young pharmacist who put an idea to work. He gives some data that are worth considering. We are pleased to publish with the paper a three-year old photograph of the author, Mr. W. J. Smith, of Lenoir.

We are happy to say that we taught Mr. Smith, watched him at work, enjoyed his friendship. Earnest, energetic, able, he earned good grades in college where he was as president prime mover in making successful the Student Branch of the State Association during its first year of existence at Chapel Hill.

We salute W. J. Smith this month with congratulations and good wishes.

Cecil's Hobby

In *Drug Topics* for October 24 there is a picture of Druggist A. Coke Cecil, of High Point, surrounded by some of the paraphernalia of a side line that pays him well in that it makes his life more interesting to himself as well as to those who marvel at his feats of legerdemain and at his gifts as a ventriloquist. We once paid two dollars to see a nationally known magician who mystified us far less than Mr. Cecil has done for nothing. His tricks get better all of the time.

Pharmacy as a Career

There can be purchased for fifteen cents a 13-page booklet that contains condensed but valuable information about Pharmacy as a Career. Address the American Pharmaceutical Association, 2215 Constitution Avenue, Washington, D. C. Published first by the Office of Education of the U. S. Dept. of the Interior; revised in 1938 by the A.Ph.A. with governmental permission; the leaflet is designed primarily to inform prospective students of the opportunities and educational requirements of Pharmacy in this country. It should, however, be interesting and enlightening to every practicing pharmacist, containing as it does pertinent information about reciprocity; requirements, costs, enrollments in all colleges of pharmacy; and sketches showing briefly several items of fact. We recommend this fifteen cent outlay.

An Experiment in Dental Detailing*

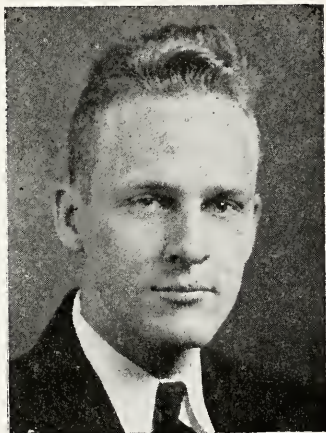
By W. J. Smith, Lenoir

Several months ago an article appeared in one of our national pharmaceutical publications stating that there were 68,000 dentists in the United States who prescribed drugs in a limited manner. Now such a statement as that is nothing for the average druggist to get excited about, but if in some manner these same 68,000 dentists could be induced to prescribe drugs more freely rather than in a limited manner, there wouldn't be need of so much

scribing, let me relate this true incident: Several years ago a dentist located in one of our northern states recommended potassium chlorate for his patient—a child—to be dissolved in a glassful of water and taken in teaspoonful doses. The patient's mother, forgetting the dentist's verbal instructions, dissolved the chlorate in the water and gave the child the whole glassful at one time. Despite all efforts to save her, the child died. This fatal mistake would probably never have happened had the mother of the child been given a written prescription. We should not judge our dental friends too harshly for such an unfortunate occurrence as this; for it is rather a situation which we pharmacists should face and attempt to correct.

Last April I decided to attempt an experiment to determine what reaction the dental profession would take toward a planned campaign of dental detailing on a professional basis. And now, two months later, I can state without qualification that dental detailing offers one of the finest opportunities that exists today for the pharmacist to use his knowledge and profit thereby. The results of this experiment, I feel, clearly indicate that the dentists of today are ready to write prescriptions, that they welcome the professional services which the pharmacist has to offer, and that the druggist who promotes this type of prescription business will eventually find himself well rewarded for his efforts.

Before beginning this campaign of dental detailing, I realized that I must thoroughly familiarize myself with the actions and uses of dental drugs commonly employed by the dental profession in their work. Fortunately, I had copies of *Accepted Dental Remedies*, *Dental Drugs and Preparations Official in the United States Pharmacopoeia*, and *National Formulary* in my library, so this task wasn't so difficult. A careful check of these two publications revealed that there are 127 common official medicinal preparations and substances used by dentists in their work.



W. J. Smith

complaining about the recession and other kindred ills that confront the pharmacist of today.

We are all familiar with the limited prescribing by dentists who tell their patients to drop in the nearest drug store and purchase a package of sodium perborate or some similar item with vague instructions as to its use. When such a transaction as this occurs we generally realize that something is professionally amiss but the Law of Inertia sets in with a consequent loss of a fine opportunity to serve our dental friends and the public in a truly professional capacity.

As an illustration of the disastrous results which may occur from verbal pre-

* Presented at Asheville meeting of the North Carolina Pharmaceutical Association.

They may be classified into ten major groups as follows:

- (1) Sedatives—Phenobarbital and the bromides
- (2) Stimulants—Amyl Nitrite and Caffeine
- (3) Emollients and Protectives—Zinc Oxide and Balsam Peru
- (4) Caustics and Escharotics—Phenol and Trichloroacetic Acid
- (5) Antiseptics and Germicides—Mild Protein Silver and Guaiacol
- (6) Astringents and Hemostatics—Tannic Acid and Talbot's Solution
- (7) Antacids, Local and General—Sodium Bicarb. and Sodium Borate
- (8) Analgesics and Local Anodynes—Eugenol and Fldext. Aconite
- (9) Abrasives and Cleansing Agents—Pumice and Ppt. Ca Carbonate
- (10) Anesthetics, Local and General—Ethyl Chloride and Ether.

The Journal of the American Dental Association as well as a number of pamphlets issued by various pharmaceutical houses helped me to accumulate the desired dental information. After studying all this material for several days, I carefully prepared two letters and mailed them to two dentists with offices nearby. In each letter, I particularly emphasized the many advantages to be gained from prescription writing and requested an appointment to discuss dental medication with them. Within twenty-four hours after the letters had been posted both dentists had indicated their willingness to discuss this subject.

On my first visit to their offices I carried samples of three dental prescriptions which I had previously prepared. One of these prescriptions—a Quince Seed Hand Lotion—prepared from quince seed, sodium borate, boric acid, glycerin, alcohol, and water has, incidentally, developed into one of our best sellers for the dentist's own office use. The laboratory work which the dentist is required to do between appointments often leaves his hands rough. Applications of this non-sticky Quince Seed Lotion enables him to overcome this condition.

At the conclusion of my first visit, both dentists indicated their willingness to use prescription blanks in the future. In accordance with their suggestions, I prepared and had printed blanks especially suited to

their needs. Results were not long in coming. The first day after the blanks had been placed into the hands of the two dentists we received 6 dental prescriptions as follows: three post-operative pain capsules prescriptions; one for sodium perborate; one hemostatic prescription, and one prescription for N. F. VI Liquor Antisepticus. Within the next fifteen days we received an additional 37 dental prescriptions from these two dentists making a total of 43 prescriptions in 16 days. An analysis of these prescriptions shows that they call for the following items:

Mouth Washes, plain and medicated.....	7
Sodium Perborate	8
Hydrogen Peroxide solutions.....	6
Hemostatic prescriptions	5
Post-operative pain capsules.....	17

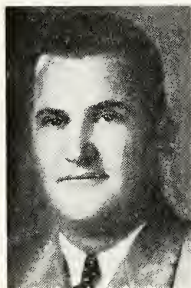
43

Now I realize that 43 prescriptions within a period of 16 days is not impressive, but you must remember that this business was something which we had not been receiving in the past; in fact, a check of our prescription files for the same period one year ago indicated that not one dental prescription had been filled during that entire time. These prescriptions represented \$32 worth of additional business besides bringing many new customers into our store. At the present time there are 835 dentists practicing in North Carolina. Forty-five of that number are located here in Asheville. From the results of this dental experiment a little figuring will indicate that there exists approximately \$14,000 of potential dental business in this state during the next sixteen days for those pharmacists who are willing to use their professional knowledge in contacting dentists. I see no reason why any druggist who carries through a thorough dental detailing program should not triple his business from this source within the next two or three months. Yes, real business security awaits the pharmacist who will establish himself as a source of professional information.

The results from my first attempt at dental detailing was so encouraging that I decided to call on the other dentists of our town, as well as to pay another visit

(Continued on Page 224)

THE PRESIDENT'S PAGE



Belated, yes, but still in order! Congratulations to the Asheville pharmacists and those co-operating with them for the successful 1938 N. C. P. A. convention! Congratulations also to President Suttlemyre for his fine year of leadership. . . . And now a plea to each and every one of you! Let's make the N. C. P. A. even bigger and better this year than ever before. Renew your own membership today and then persuade the druggists in your neighborhood to affiliate with our organization. Show them what the Association is doing for us—the rest will be easy.

The benefits derived from your Association are in direct proportion to what support you give it. Never in the history of pharmacy has organization counted for so much or given so much. The N. C. P. A. has long been an outstanding state organization, but with the active support of each and every member it can become even more helpful. Start giving us your help today. Be sure that every pharmacist in your locality is a member. Regardless of the size of your town or its location your Association can be of help to you, and you can further the work of the organization. Don't forget . . . join today . . . pay your dues without delay . . . and your co-operation will put pharmacy in N. C. up, up, up!

— N. C. P. A. —

We hear rumors of some mighty fine ideas for the High Point convention in 1939. Start making your plans now to attend this meeting—the 60th convention of the N. C. P. A. We are confident you will be more than repaid for the time you are away from the Ole home town.

— N. C. P. A. —

And this brings to mind that now is the time to shoot in those ideas that you have for the improvement of our organization. Such suggestions will be more than welcomed by your officers. You may have something that will materially aid the profession.

— N. C. P. A. —

We are writing these notes immediately upon our return from the N. A. R. D. convention in Chicago. We wish that we had time to tell you about what a splendid and inspiring meeting it was. North Carolina was represented by Messrs. J. A. Goode, of Asheville; J. H. Best, of Greensboro; P. J. Suttlemyre, of Hickory; Mr. and Mrs. D. L. Boone, of Durham; Mr. and Mrs. C. L. Eubanks, of Chapel Hill; and the writer.

C. C. Fordham Jr.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

ADDITIONAL MANUFACTURERS QUALIFIED UNDER FAIR TRADE LAW

The Reese Chemical Co.
O'Connor-Flautt Co.
The Sterilek Co., Inc.
Distributors Corp.
Paas Dye Co.
John Wyeth & Bros.
The Ayer Co., Inc.
Fred Fear & Co.

The Marlin Firearms Co.
(Razor Blade Division)
Owens-Illinois Glass Co.
Smith Bros. Drug Co.
Beeman's Laboratory
Everett & Barron Co.
Scott & Bowne
The Arlington Chemical Co.
Iodent Chemical Co., Inc.

CONTRIBUTORS TO FAIR TRADE COMMITTEE WORK

Ahoskie

Ahoskie Pharmacy
H. R. Sessoms
Copeland Drug Co.
R. R. Copeland

Albemarle

Loftin's Drug Store
J. U. Loftin

Apex

A. V. Baucom Pharmacy
A. V. Bancom

Asheboro

Asheboro Drug Co.
Chas. M. Fox

Asheville

Adams-Blauvelt, Inc.
Wm. H. Blauvelt, Jas. Adams
Aiken & Horton
L. W. Aiken
Carolina Pharmacy
G. A. Shieder
Goode's Drug Store
J. A. Goode
Grove Park Pharmacy
Geo. W. Matthews
Johnson Drug Company
R. J. Johnson

Belmont

Robinson's Drug Store
J. Linwood Robinson

Black Creek

Rice Drug Company
James B. Rice

Bryson City

Bryson City Drug Co.
Kelly E. Bennett

Burlington

Acme Drug Co., Inc.
J. I. White

Chapel Hill

Eubanks Drug Co.
Clyde L. Eubanks

Charlotte

Burwell & Dunn
R. A. Dunn
Carolina Pharmacy
James P. Stowe
Hoskins Drug Co., Inc.
O. H. Humphries
Sterling Drug Company
Lester H. Stowe
Stonewall Pharmacy
James P. Stowe
James P. Stowe & Co.
James P. Stowe
T. A. Walker, Inc.
T. A. Walker

Clayton

Beddingfield Brothers
C. H. Beddingfield

Cliffside

Mills Drug Company
John C. Mills

Concord

Gibson's, Inc.
Parks M. Lafferty

Porter Drug Co.

Charles D. Porter

Conover

Conover Drug Company
A. B. Kunkle

Cooleemee

Cooleemee Drug Company
M. H. Hoyle

Cramerton

Cramerton Drug Company
T. H. Wilson

Durham

Crabtree Pharmacy
J. R. King
Durham Drug Company
W. A. Ellis
Mack's Drug Store
T. E. Moore
Montague's Pharmacy
G. W. Montague
Rogers Drug Store
Ralph P. Rogers

Edenton

Leggett & Davis, Inc.
W. A. Leggett

Elizabeth City

Overman & Stevenson
John T. Stevenson

Elkin

Turner Drug Company, Inc.
George E. Royall

Enka

Community Pharmacy, Inc.
John R. Elson
Elson's Drug Store
John R. Elson

Fairmont

Fairmont Drug Co.
Paul H. Thompson

Farmville

City Drug Company
H. M. Winders

Fayetteville

H. R. Horne & Sons
W. W. Horne
Sonders' Pharmacy
W. W. Horne

Gastonia

Kennedy's, Inc.
Ed C. Adams

Goldsboro

Waters Drug Store
G. W. Waters, Jr.

Graham

Graham Drug Company
A. K. Hardee
Wrike Drug Company
W. C. Wrike

Greensboro

Asheboro Street Pharmacy
J. T. Usher
Best Drug Store
J. H. Best
Carolina Pharmacy
C. N. Herndon
C. C. Fordham's Drug Store
C. C. Fordham, Jr.
McDuffie-Eubanks Drug Co.
Roger A. McDuffie

Hamlet

Allen's Drug Store
J. T. Allen

Haw River

Purity Drug Company
J. Hunter Jones

Hendersonville

Justus Drug Company
Fred Justus

Hickory

Hickory Drug Company
P. J. Suttlemyre
Lutz Drug Store
H. C. Lutz
Ninth Avenue Pharmacy
Wm. R. McDonald, Jr.

Highlands

Highland Drug Store
C. J. Anderson

High Point

Arthur's Pharmacy
A. E. Joiner
C. A. Ring & Sons
C. A. Ring, Jr.

Hillsboro

James Pharmacy
Charles James

Kings Mountain

Kings Mountain Drug Company
C. D. Blanton

Kinston

J. E. Hood & Company
J. C. Hood
E. B. Marston Drug Co.
E. B. Marston
Stroud Drug Company
S. T. Chadwick

Lenoir

Ballew's Cash Pharmacy
J. G. Ballew

Lexington

Lexington Drug Company
W. F. Welborn
Peoples Drug Store
George S. White

Lincolnton

Lawing & Costner, Druggists
B. P. Costner

Marshallville

Guion's Drug Store
H. N. Guion

Marion

Tainter's
Dean Tainter

Mebane

Warren's Drug & Seed Store
V. L. Warren

Mooresville

George C. Goodman & Co.
George S. Templeton

Mount Airy

Hollingsworth Drug Co.
Joe Hollingsworth
Hollingsworth Pharmacy
Joe Hollingsworth

Mount Holly

Holland Drug Company
W. F. Holland

Mount Pleasant

A. W. Moose Company
Hoy A. Moose

Nashville

Ward Drug Company
W. C. Ferrell

New Bern

Duffy's Drug Store
H. Bryan Duffy
Tony's Drug Store
T. A. Libbus

Newton

City Pharmacy, Inc.
E. B. Clapp

Oxford

J. G. Hall, Druggist
John Perry Hall

Pinehurst

Carolina Pharmacy, Inc.
Wesley R. Viall

Pine Level

Godwin Drug Company
Clyde T. Godwin

Raleigh

Jordan Drug Store
D. L. Jordan
Person Street Pharmacy, No. 1
P. D. Gattis

Ramseur

Ramseur Pharmacy
C. R. Whitehead

Roxboro

Hambrick, Austin & Thomas
T. E. Austin

Salisbury

Carter & Trotter
J. R. Trotter
Purcell Drug Company
S. M. Purcell
Rowan Drug Company
T. M. Stanback

Scotland Neck

Whitehead's
N. O. McDowell

Shelby

Julius A. Suttle
Julius A. Suttle

Southport

Watson's Pharmacy Co.
G. R. Doshier

Spray

Spray Drug Company
A. H. Stone

Spruce Pine

Day's Drug Store
L. G. Day

Tarboro

E. V. Zoeller & Co.
E. V. Zoeller

Vanceboro

Ivey Guthrie, Druggist
Ivey Guthrie

Washington

Worthy & Etheridge
S. B. Etheridge

Warsaw

Warsaw Drug Company
B. C. Sheffield

Wendell

The Rexall Store
W. R. Nowell

Williamston

Davis Pharmacy
D. R. Davis

Wilson

Bissette's Drug Store
Paul B. Bissette
Roy Moore's Drug Store, Inc.
A. Roy Moore

Winston-Salem

Carolina Drug Store, Inc.
H. C. Newsome
F. S. Simpson

NEW FEDERAL WAGE-HOUR LAW

Several of our members during the past few weeks have asked this office to advise them to what extent, if any, the New Federal Wage-Hour Law, which became effective October 24, 1938, last month applies to their drug stores.

In the first place, this law applies only to employers in interstate commerce. Retail druggists, therefore, are not affected by the provisions of the wage-hour act, unless and until they manufacture products later entering into another state or states.

From the effective date of the Act all employers in interstate commerce, except those specifically exempted, are required to pay \$0.25 per hour minimum wages and work their employees not more than 44 hours per week. Beginning October 1, 1939, the minimum wage will be \$0.30 and maximum hours 42. The \$0.30 wage continues for six years after that, but hours will be fixed at 40 the third year.

This new law should not be confused in any way with the State Maximum Hour-Labor Law, the principal provisions of which are set out below:

First. Drug stores have the following exemptions:

1. Stores employing less than 9 employees are exempt altogether.
2. Executives of drug stores.
3. Store managers.
4. Licensed pharmacists.
5. Office employees.
6. All male clerks.

Second. The total number of employees in any store determines whether or not such store is exempt, and not the total number less the employees therein that are exempt. For example, if a store employs ten persons, four males and six females, the females come under the provisions of the law.

Third. Store managers to be exempt must actually be managers in fact, and not merely designated as such to come within the exemption. Likewise, the same is true in the case of those who claim to be executives.

Fourth. A "male clerk" has been construed to mean any male person who sells goods, wares or merchandise at wholesale or retail. This exemption, therefore applies only to male clerks engaged in selling merchandise.

Fifth. Female employees who are not exempt may work only nine hours per day and only forty-eight hours per week, with a twelve-hour spread, which means that the nine hours must be worked within twelve consecutive hours, and not more than six hours continuously without a rest period of thirty minutes. Female employees who are exempt from the provisions of this law are still covered by the laws under which they have been working for the past several years.

Sixth. Male employees who are not exempt may work only ten hours per day and only fifty-five hours per week, and not more than twelve days out of every fourteen consecutive days, with a twelve-hour spread. It appears that all of the male employees come under one or the other of the exemptions above, except in the case of minors whose hours of work are regulated by the Child Labor Law.

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
N. B. MOURY, Greensboro

J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Mr. Fitz L. Smith, originally of Lexington, has severed his connection with the Madison Drug Co., of Madison, and is now the proprietor of the Arcadia Drug Co., of Winston-Salem.

Messrs. J. W. Tyson, of the Greene St. Pharmacy, of Greensboro, and G. M. Culbreth, of the Fox Drug Co., of Rockingham, have applied for membership in the Association.

Mr. and Mrs. P. A. Hayes attended the N. W. D. A. meeting held recently at the Greenbrier Hotel at White Sulphur Springs, W. Va.

Mr. J. I. Matthews, formerly of Shallotte, has accepted a position with the Dees Pharmacy, of Wallace.

The Bland Hotel Drug Store, of Raleigh, has been purchased from Mr. W. W. Wiggins by Mr. D. A. Laughlin, who comes to this State from Pennsylvania. Mr. W. P. Faucette will remain with the store as the registered pharmacist. Mr. Laughlin also owns a store in Pennsylvania and is licensed in that State.

Some time ago there appeared an article in the JOURNAL about "hobbies." Mr. M. T. ("Bill") Upchurch, of Smithfield, has one he thinks so much of, according to a reporter, "that he will dig ditches after closing hours to support it if necessary." His hobby is a love of horses.

Friends will be interested in learning that Mr. C. M. Crowell, of Norwood, who has been representative of Parke, Davis and Co., for the past year, in Georgia territory, has resigned his position and is now associated with the Sand Hill Drug Co. in Southern Pines.

During National Pharmacy Week the State University Chapter of Phi Delta Chi sponsored a most attractively decorated window at Eubanks Drug Co. in Chapel Hill.

Mr. A. S. Johnston, of Smithfield, has

perfected a remedy for "blue mold," which frequently infests tender young tobacco plants. A reporter declares, "it seems to work perfectly in 100% of the cases. Several chemical houses, after seeing the results of his preparation, have tried to buy the rights to promote it. We think Mr. Johnston has done a great service to the tobacco farmers and one which will save them literally thousands of dollars besides anxiety over a shortage of plants."

Mr. A. E. Galloway, formerly with the Dunn Pharmacy, of Dunn, is now with the Walgreen Drug Co., of Durham, succeeding Mr. T. P. Lloyd, of Chapel Hill, resigned.

Mr. J. E. F. Hicks is now associated with the Brown Drug Co., of Goldsboro, succeeding Mr. J. P. Moore, who has accepted a position with Waters Drug Store in the same town. Mr. G. W. Waters, the owner of this latter store, is making plans for an extensive remodeling of the pharmacy as well as the prescription department. (By the way, we were delighted to have a visit from Mr. Waters on the day of the Tulane-Carolina game.)

Mr. C. V. Knight, who comes back to North Carolina after many years in Virginia, is the pharmacist in charge of the Peele Drug Store in Princeton. Mr. J. O. D. McBane is pharmacist for Holt's Pharmacy in the same town. Mr. McBane is back at work after an illness of several months.

The Goldsboro Drug Co., of Goldsboro, has been completely remodeled. New fixtures of modern design have been installed and a rearrangement has been made to make more space. Mr. B. R. Ward is in charge of the prescription department.

The Glenn Drug Co., of Mount Olive, has been re-organized and is now operating under the name of the Glenn and Martin Drug Co. The owners are Messrs. J. S. Glenn

and **Grainger Martin**. The store has been moved into larger quarters and the prescription department has been completely remodeled. Mr. Glenn's new partner, Mr. Martin, has been with the Lewis Drug Store in Mount Olive for the past twenty years.

Mr. E. C. Buchanan, formerly of Morehead City, is the pharmacist in charge of Harry Sutton's Drug Store, of Kinston.

A reporter visited the drug store of J. E. Hood and Co., of Kinston, not long ago and writes: "The firm is in the midst of a remodeling job on a big scale. The front has been completely remodeled and presents an attractive appearance painted in cream and green. The interior of the store is being completely altered and promises to be a fitting home to carry on the fine business the firm has been engaged in for many years."

Mr. H. C. Suddreth, owner of the Standard Drug Co., of Kinston, has opened the Kinston Cut Rate Drug Store. **Mr. G. O. Tripp** is the pharmacist in charge.

Mr. A. L. Pearce, formerly with Eckerd's Drug Store, of Durham, was forced to resign some time ago on account of a severe illness. We understand that he has been undergoing treatment at the Mayo Sanatorium at Rochester, Minn., and that latest reports indicate he is well on the road to recovery.

We understand that the Asheville druggists have changed the name of their organization from the Asheville Retail Druggists Association to the Asheville Drug Club. The organization meets the second Tuesday in each month. **Mr. W. L. Bühmann** is president.

A card tells us that **Mr. S. M. Turner**, formerly of Charlotte, is now with Mann's Drug Store, of Reidsville.

Mr. L. D. Cain has severed his connection with the Allen Drug Co., of Hamlet, and is now with the Smith Drug Co., of New Bern.

A new drug store for Rocky Mount is the Saunders Drug Store, located on Main St. at the site formerly occupied by the Lyric theatre. It is owned by **Mr. L. S. Saunders**, proprietor of drug stores in Wilmington and Fayetteville. **Mr. O. L. Umstead**, who has been connected with the Wilmington store

for a number of years, is manager of the Rocky Mount pharmacy and is assisted by **Mr. Robert F. Munns**, formerly with the Fayetteville store. **Mr. L. N. Womble**, who has been with the Liverman Drug Store, of Plymouth, for the past several years succeeds Mr. Umstead in Wilmington. Speaking of the new Saunders store a reporter states that it is one of the most attractive pharmacies in that section, representing an investment of \$50,000. The outside is finished in structural glass while the interior is of natural maple in modernistic design.

Mr. Harry H. Montgomery, native of Pittsburgh, Pa., but better known to North Carolinians as quarterback on the U. N. C. football team for three years and captain in 1935, has joined the staff of the W. H. King Drug Co. Mr. Montgomery needs no introduction to readers of the JOURNAL for he won an enviable reputation for himself during his football career at the University. He graduated from the School of Commerce in 1936 and then went to Virginia Military Institute where he was freshman coach last year. More recently he has been salesman for the R. J. Reynolds Tobacco Co.

The druggists of Henderson have formed an organization with **Mr. D. D. Hocutt** as president. At an early date the pharmacists of the three surrounding counties are to be invited to meet with the local group.

Mr. Louis M. Holmes has opened a drug store in Charlotte, located at 2907 Selwyn Ave. at the entrance to Club Colony, a new popular residential district. **Mr. Boyce Hunter** is in charge of the prescription department. Mr. Holmes is also the owner of the Park Place Pharmacy in the Mecklenburg city.

Mr. W. B. Harris, formerly of Leaksville, is now with C. A. Ring's Drug Store, of High Point.

Mr. R. E. Young, manager of Eckerd's Drug Store, of Asheville, is co-chairman of the local Community Chest.

Greensboro News

By R. A. McDuffie, Reporter

Honoring the retiring and incoming presidents, the Greensboro Drug Club entertained at a party at the Firemen's Club on Sept. 15. After a buffet supper there was a

short business meeting, which was followed by dancing. Approximately 100 persons were present. The principal speaker, **Mr. W. V. Capps**, gave a humorous address. **Messrs. P. A. Hayes**, president of the Justice Drug Co., and **Tom Reed**, district manager of Southern Dairies, who served as hosts at the supper, were represented in a watermelon-eating skit presented by two negro boys whose efforts resulted in a tie. Officers of the organization for the current year are *President*, **Jos. T. Usher**; *Vice-Presidents*, **Roger A. McDuffie** and **Tom Reed**; and *Secretary-Treasurer*, **Miss Carolyn C. Cox**.

Druggist Will Dudley has returned to Mann's O. Henry Drug Store in Greensboro. The past few months he has been with Mann's store in Kannapolis.

Druggist Jessie Tyson has replaced **Druggist L. W. Jenkins** at the Greene St. Pharmacy. Mr. Jenkins has moved to Princeton. Mr. Tyson was previously with Matthews Drug Store, of Fayetteville.

Mr. Louis Fixel, of Lynchburg, Va., is now in the prescription department of Liggett's Drug Store.

Druggist J. P. Bradley has accepted a position with the Elm St. Pharmacy.

Football is the popular hobby with many local druggists. In the crowd attending the Chapel Hill and Duke games one can usually see and hear **Druggists Tom Crutchfield**, **Dewey Farrell**, **C. N. Herndon**, **J. N. Eubanks**, **Carolyn Cox**, **C. C. Fordham**, **Jos. Usher**, **C. V. Cagle**, and sometimes other local "pill rollers."

Greensboro Druggists Go A-fishing

By R. A. McDuffie

For the past year members of the Greensboro Drug Club have discussed ways and means of going on a fishing trip to the coast. These plans matured late in August when eight Greensboro druggists in two automobiles journeyed down to Morehead City and embarked on the Greensboro boat.

En route to Morehead we stopped in Clinton to say "hello" to the Bush twins. However, we didn't have the pleasure of seeing the girls as they were at church.

Arriving at the coast, we loaded our baggage on the boat, saw to it that the captain

and the cook had everything ship-shape including plenty of bait and refreshments. Before night-fall we drew for bunks. **P. A. Hayes** loudly proclaimed that he didn't want to sleep with anyone who snored. As luck would have it **P. A.** drew a berth in a room with four others who vowed they didn't snore. Poor **P. A.**! He didn't sleep a wink the whole night. It seems that all four of his roommates don't snore except when on the water and, according to **P. A.**, no two of them harmonized. He was cured of insomnia, however, after that first night.

The first morning's fishing was around the old wreck sixteen miles from Morehead. The fish were biting fine and all was going well until the time arrived for "feeding the fish." The President of the N. C. P. A. presided at this session in a very hearty and informal manner.

We were scheduled to return to Morehead the third day but on account of a wind storm we were forced to tie up near the Cape and remain out until the following day. There was plenty of good food on board so no one grumbled and we also had the opportunity for an extra day of fishing and swimming.

The high light of the entire trip was **Lon Russell's** courageous effort to learn to swim. Mr. Russell was provoked by watching his competitors diving and swimming in the water around the Cape, so he let us prevail upon him to tie a rope around his waist and dive off the rear of the boat into thirty feet of water. He made the prettiest abdominal splash ever recorded on the Atlantic coast. The water evidently dampened his enthusiasm. When he looked up at the boat and saw five of his competitors holding onto the other end of the rope, he yelled for **P. A. Hayes** to get hold of that rope, explaining that **P. A.** was the only man in the crowd to whom he owed any money.

The jackpot, containing \$8.00, was won by **C. N. Herndon**, who caught the largest fish—a four-pound sheephead. **Tom Crutchfield** was credited with catching the largest number. About two hundred fish were caught in all.

To say we had a good time would be putting it too mildly. Every member of

the party declared it the most enjoyable four days ever spent anywhere. The pro-rated cost per man was \$13.61.

The party consisted of Tom Crutchfield, C. N. Herndon, Lon Russell, C. C. Fordham, Joe Usher, Harper Best, P. A. Hayes, and Roger McDuffie.

U. N. C. Begins New Year

The University of North Carolina began its 145th year and the School of Pharmacy its 42nd session the week of September 12. 131 are enrolled as follows: First year, 40; Second, 42; Third, 25; Fourth, 23. In addition, there are two graduate students.

An analysis of the student body shows that the majority of the group are from North Carolina, only eleven coming from out of the State. Florida, Delaware, Massachusetts, New Jersey, New York, Pennsylvania, Tennessee, Washington, and West Virginia, have one student each, and there are two from Virginia. There are 18 women students enrolled: First year, 6; Second, 5; Third, 5; and Fourth, 2.

Magnus to Exhibit Old Dispensatories

From **Mr. J. B. Magnus**, Vice-President of Magnus, Mabee & Reynard, Inc., New York Essential Oil house, comes the announcement that an exhibit of old dispensaries from the library of the company is to be opened shortly in the main lobby of the new building at 16 Desbrosses Street. These volumes include the James Thatcher, American New Dispensatory of 1810, the American Dispensatories of 1814, 1818, 1827 and 1831 by Dr. John Redman Coxe, the New Dispensatory of the United States of America of 1836 by Wood & Baehle, and the English Dispensatory of 1722 by Dr. John Quincy.

Durham Druggists Association Holds Meeting

A meeting of the Durham Druggists Association was held at the Peabody Drug Co. on Sept. 21 with a large group in attendance. Prior to the meeting the holiday merchandise on display at the wholesale house was inspected. **Mr. H. C. McAllister** presented a brief and instructive account of his trip to Minneapolis where he attended

the annual convention of the A. Ph. A., and **Mr. F. O. Bowman**, spoke on "The Fair Trade Law, Its Origin and Functions." At the conclusion of the business session ice cold beer was served through the courtesy of the Durham Fruit and Produce Co. and cigars were furnished by the Barbour-Winston Tobacco Co. Several lucky attendance number prizes were won by members.

Last Minute News

Mr. R. A. McDuffie, of Greensboro, has been elected Vice-President of the Greensboro Merchants Association.

Mr. Chas. Willson, proprietor of Willson's Drug Store, of Winston-Salem, has applied for membership in the N. C. P. A.

The Women's Auxiliary of the N. C. P. A. has contributed \$113.20 recently to the Student Loan Fund for needy Pharmacy Students at the State University. This sum is in addition to the \$130.00 sent in this summer and brings the total of the fund to \$563.20. In a letter to **Mrs. I. W. Rose**, President of the Auxiliary, **President Frank Graham** expresses the appreciation of the University for the interest the ladies are showing in the School of Pharmacy and emphasizes the great help the fund has been to deserving students of pharmacy.

Mr. I. T. Reamer, of the Duke Hospital pharmacy staff, addressed the Student Branch of the N. C. P. A. at the State University on the evening of Oct. 18, choosing as his subject, "Hospital Pharmacy."

Drug Topics for October 24 has a photograph of **Ventriiloquist A. Coke Cecil**, High Point druggist, with the notation that "ventriiloquism and magic are the druggist's hobby and he often gives freely of his accomplishments in community affairs." Druggist Cecil has furnished to *JOURNAL* readers proof of his powers as a magician with delightful programs at the Winston-Salem and Raleigh meetings of the Association.

A letter from **Mr. Turner F. Currans**, Vice-President of the Norwich Pharmacal Co. and incidentally a member of the N. C. P. A., informs us that the New York offices of his company have been moved from 57 East 11th St. to 330 West 42nd St. The new quarters are located in the McGraw Hill building.

Under the caption, "A Salute to Dean Beard," **Dr. Robert L. Swain** devotes his column, "Your Pharmacy and Mine," in *Drug Topics* for Oct. 24 to a very glowing account of the activities of **Dean J. G. Beard**, "for pharmacy in North Carolina, not only from the dean's desk but from the point of view of the man behind the counter."

Dr. H. M. Burlage has been appointed a member of the Committee on *The Pharmaceutical Recipe Book*, published by the A.Ph.A. The appointments to this committee are made by the Council of the organization.

A professional organization of the women students in pharmacy at the State University has been perfected. It is known as the Kappa Epsilon society. The group holds bi-monthly meetings under the leadership of the following officers: *President*, **Altajane Holden**, of Bunnell, Fla.; *Vice-President*, **Blanche Burrus**, of Canton; *Secretary*, **Elizabeth Weaver**, of Chapel Hill; and *Treasurer*, **Rose Stacy**, of Chapel Hill. These officers, together with **Mrs. Addie Bradshaw Pegram**, of Chapel Hill, compose the Executive Committee. The society has mapped out an interesting program of activities for the year and great enthusiasm is being shown in the work.

Mr. E. U. Capps, of Fayetteville, is now located with the Greenville Drug Co., of Greenville. His address is 521 Evans St.

On Nov. 15 the Board of Pharmacy will hold its next examinations for license to practice pharmacy in Howell Hall at Chapel Hill.

Dr. Frederick B. Kilmer has bequeathed to the A.Ph.A. the sum of \$3,000 to be held in trust, the income to be applied to the awarding of a prize to be known as the "Kilmer Prize" for meritorious work in pharmacognosy, preference to be given to studies in vegetable drugs, the first award to be made during the annual meeting of the Association at Atlanta, Ga., in 1939. The prize will consist of a gold key, suitably inscribed. The purpose of the prize is to encourage recent graduates of pharmaceutical institutions to assume an active interest in research in pharmacognosy. Applications

should be made to **Dr. Heber W. Youngken**, 179 Longwood Ave., Boston, Mass.

Mr. Perry Waters, of Mooresville, is now located with one of the pharmacies of **Mr. Louis Holmes** in Charlotte. His address is 920 Henley Place.

Approximately 1,000 scientists participated in ceremonies dedicating to pure science the \$750,000 laboratory building of the new Squibb Institute for Medical Research in New Brunswick, N. J., on Oct. 11, according to an announcement by **Dr. Geo. A. Harrop**, director of the Institute.

The first year class in pharmacy at the State University have elected the following officers: *President*, **David F. McGowan**, of Swan Quarter; *Vice-President*, **Jack McAdams**, of Burlington; *Secretary*, **S. Thaxter Sain**, of Lawndale; *Treasurer*, **L. E. McKnight**, of Fayetteville; and *Honor Councilman*, **J. C. Fox**, of Randleman.

Marriages

Mrs. Melton Hix Lee announces the marriage of her daughter, Virginia Catherine, to **Mr. Gamble McAllister Bowers, II**, on the afternoon of Sept. 10 at the Court St. Methodist Church, of Lynchburg, Va. The groom is the son of **Mr. and Mrs. J. B. Bowers**, of Richmond, Va., and like his father is associated with the Owens and Minor Drug Co. The young couple will make their home in Richmond.

Friends will be interested in learning of the marriage of **Mr. William Reese Lloyd**, of Pueblo, Colorado, and **Miss Evelyn Squires**, of Wake Forest, on Sept. 6 in Pueblo. The wedding was very quiet owing to the recent death of the bride's father. Following the ceremony **Mr. and Mrs. Lloyd** motored to Minneapolis, Minnesota, where the former holds a position as Graduate Assistant in the University of Minnesota, and will pursue studies leading to the Ph.D. degree, majoring in Pharmaceutical Chemistry. **Mr. Lloyd** was granted the degree of M.S. in Pharmacy at the State University in this State the past August.

Engagements

Mr. and Mrs. Edward Harvie Ward, of Tarboro, have announced the engagement of their daughter, **Emily Clarke**, to **Mr. Jona-**

than Franklin Havens. The wedding will take place on the afternoon of Nov. 12 in the Calvary Episcopal Church, of Tarboro. The bride is the daughter of a well-known druggist of Tarboro and the great niece of **Dr. E. V. Zoeller**.

Announcement has just been made by Mr. and Mrs. George Clinton Pyne, of Durham, of the approaching marriage of their daughter, Mary Lucy, to **Mr. Clarence Harper Cobb**, of Fremont and Durham. The wedding will take place in November. Mr. Cobb was a student at Duke University and later studied pharmacy at the State University, graduating in 1933. He made an enviable record at the University, being a member of Rho Chi and winning a gold medal at graduation for making the highest grades in his class. He lead the State Board in 1933 with an average of 93%, thereby winning the Beal Prize. After graduation he became a pharmacist for the Duke Hospital and on Jan. 8, 1935 accepted a position as Inspector for the Board of Pharmacy. He resigned in June, 1936 in order to return to Duke to a responsible position with the hospital.

The engagement of Miss Ruth Emilie Wolcott and **Mr. Jack King Barfield**, both of Asheville, was announced in the early fall. The wedding will take place on the afternoon of Dec. 27 in the First Presbyterian Church in Asheville after which the young couple will take a trip to Havana, Cuba. Mr. Barfield is connected with the Dr. T. C. Smith Co., of Asheville, and played a prominent part in the entertainment of the N. C. P. A. during the 1938 convention. He is originally from Greenville, S. C., and attended Furman University.

Deaths

Friends were distressed to hear of the death of **Mrs. Harry T. Murrell**, aged 25, of Albemarle, which occurred at the Albemarle hospital on the afternoon of Sept. 14 following an illness of about a week with pneumonia. Mrs. Murrell was formerly Miss Hazel Tucker and was married to Mr. Murrell on May 9, 1937. Her husband graduated from the State University in 1936 and for the past year or more has been

associated with the Phillips Drug Co., of Albemarle.

Mr. S. M. MacFie, proprietor of the S. M. MacFie Drug Co., of Brevard, died at his home on July 28 following a heart attack. Mr. MacFie was originally from Winstboro, S. C., but had been making his home in Brevard for the past thirty years. He was sixty-two years of age.

Mr. Henry Ebenezer Rees died at the home of his sister in Boger City on Sept. 1, following an illness of several months. He was born in Anniston, Ala., on Jan. 22, 1899, the son of John B. and May W. Rees. He studied pharmacy at U. N. C. and was granted the degree of Ph.G. in 1924, being licensed as a pharmacist the same year. He spent most of his life in Lincolnton. He also studied law at Wake Forest and passed the State Bar examinations in Jan. 1931 and for a while practiced law in Lincolnton. He was married on Jan. 11, 1936 to Miss Edith Ferguson, of Gastonia. Last May he opened the Rees Pharmacy in Boger City but shortly afterwards was stricken with an illness from which he never recovered.

Friends were greatly shocked to hear of the death of **Mr. Edwin LeRoy Reaves**, of Asheboro, following a sudden heart attack on Oct. 4. Mr. Reaves was originally from Raeford. His father, **Mr. L. E. Reaves**, is a pharmacist as are his two brothers, **Messrs. L. E., Jr., and H. C. Reaves**. All three of the younger Reaves are graduates of the State University School of Pharmacy. "Roy Reaves" was the eldest of the three boys and was born on May 27, 1899 in Union Co. He graduated from U. N. C. in 1923 and was a member of the Kappa Psi fraternity. He received his apprenticeship training under his father and for a while was associated with him in the drug business. In March, 1927 he purchased a drug store in Asheboro which he had been successfully operating since that time under the name of the Reaves Pharmacy. He had always taken a prominent part in the civic affairs of the town and had been president of the Asheboro Merchants Association. He was also a Kiwanian. He had been a member of the N. C. P. A. since 1920. He married Miss Grace Adams, of Gibson, on Dec. 31, 1924, who survives him and two sons, Edwin and Charles. Funeral services were held at

the First Methodist Church in Asheboro on Oct. 6. Among those attending were Messrs. P. A. Hayes, of Greensboro, and J. G. Beard and M. L. Jacobs, of Chapel Hill.

AN EXPERIMENT IN DENTAL DETAILING

(Continued from Page 212)

to our first two friends. Everywhere I found the dentists eagerly seeking information on official medication and willing to cooperate in this program. We have proof in our prescription files that they too are responding to this program not only by sending us dental prescriptions to be filled, but in the case of two, by moving their family drug accounts.

For those of you who are interested in this particular phase of pharmacy and plan to do some dental detailing, I have a few cautions gained from my work: It is absolutely essential for this program to be promoted from a professional standpoint. If the dentists are given the idea that you want them to write more prescriptions just to increase your income, then it is reason-

able to believe that they will resist all your efforts to enlist their support. The dentist must be convinced of the added respect and prestige he gains from his patients by the use of the written prescription. Show him that the prescription represents "exact medication" conforming to the special needs of his patient. Don't use too much of the dentist's time—fifteen minutes once a week is ample time for you to get your story across. Remember, the dentist is a busy man like yourself. Arrange an appointment, be there on time, and leave on schedule.

Don't be surprised if you find some of your dental friends without a working knowledge of the metric and apothecary systems of weights and measures. For a great many years they received little of this information in their college work and consequently will welcome your help in this field. Fortunately, however, more of the dental schools are now recognizing the importance of such training and include such instruction in their curriculum. Notable along this line is the work of Dr. George C. Schicks, of Rutgers University.

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Officers for the North Carolina Pharmaceutical Association for 1938-39

President, also Chairman of Executive Committee.....C. C. Fordham, Jr., Greensboro
Secretary-Treasurer.....J. G. Beard, Chapel Hill
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel, also Executive Secretary Fair Trade Committee.....F. O. Bowman, Chapel Hill

Is There a Practical Substitute for the Sales Tax?

In a recent letter to the Editor, Mr. S. G. Etheridge, of Elizabeth City, owner of the Apothecary Shop there, makes several observations about the desirability of changing the rate and the application of the sales tax in this State. But let Mr. Etheridge speak for himself.

"It has been my intention for some time to take up with you a matter that is pertinent to the drug trade at this time. I have been realizing for some time that our "sales tax," while having been imposed upon us as an emergency, is without a doubt going to be continued in some form or another. I believe that if we could get concerted action before and during the next legislative session, we could get this tax modified. My suggestion would be to request a tax of 1% without exemptions, probably broaden the scope and permit the merchants to absorb the tax. I believe this plan would produce practically as much revenue as the State is now getting with the 3% and the exemptions."

While Mr. Etheridge's proposed change in the present law is not a new one, it is nevertheless an idea worth considering.

Our own observation has been that while the sales tax is a highly controversial issue, and has been since its original passage in 1933, there is such a wide variety of opinion about it that no one can say that any one single policy in respect to it meets anything like majority opinion.

At the convention of the N. C. P. A. at Asheville this past summer a resolution was adopted demanding the repeal of the sales tax in its entirety. The preambles of the resolution set forth the usual objections to such a levy: its unfairness to the lower income group; the fact that it makes merchants tax collectors without remuneration; that it sends mail-order money out of the State; that many consumers, by refusing to pay the tax, add to the cost

of a merchant's operating expenses as do the added costs made necessary by record keeping, etc.

Whether such a resolution embodies the ideas of all of our druggists is open to question, but one can hardly doubt that the majority of them endorse the spirit of the action taken. One may also safely assume that the resolution framed by and for druggists reflects the mass opinion of all other retail dealers in North Carolina.

Must we not, however, strengthen the effect of our opposition to the sales tax by doing more than simply saying that we demand its repeal? In other words, can we offer some practical answer to the question that legislators invariably ask objectors, i.e., "How else can we obtain the revenue necessary to the successful operation of the State's assumed obligations to its citizens?"

To this question many have answered "Do away with or lessen the costs of many of the things the State is doing." Some would return to the counties certain functions the State has assumed in recent years. Some advocate as a substitute an *ad valorem* tax on property. Some suggest the so-called "Luxury Tax" on the non-essentials. Some would increase the exemptions; others would lower the rate and eliminate the exemptions. Many other suggestions, too numerous to mention, have been offered as a substitute revenue measure.

It has been noticeable that in practically all instances, the proposals have either been impractical if not impossible, or else there has been a failure to offer a combination of two or more substitutes that in revenue production would take the place of the one general sales tax of 3%. If such a scheme could be devised, the answer to the "revenue raisers" would be complete.

So long, however, as the elements opposing the sales tax fail to counsel among themselves and consolidate their ideas and efforts in behalf of another plan that will raise money, so long, we fear, will the sales tax remain as a thorn in the flesh of those who carry the burden of collection and share none of the rewards of the collections.

Something the Public Does Not Know

We have just been talking with a representative owner of an independent city drug store. Last year he told us that he had to stock forty-two different compounds and derivatives of barbituric acid. Today he places the number at seventy-one. In his computation capsules and tablets of different sizes are not listed as separate items. Almost none of the products are advertised in the lay press, but nearly all are nationally distributed. Mention is made only of the ones best known.

To stock seventy-one such items means a large inventory of *one general type of drug*. This means money tied up; means little turnover; means higher operating costs. A chain store would likely carry only the fast moving items for such stores are not service stores. We are not arguing for this sort of practice. We believe that a service store must meet the needs of all of the doctors in a community, therefore, *not* to stock them all would mean that a doctor, asking for his pet one and not finding it, might likely say "What sort of a drug store is this anyway?" If you are conducting a true service store, and you are asked (as you surely will be) why your prices are higher, can you not cite just such a situation as this to explain that you are in business to furnish the health needs of all local doctors for all local patients?

Anyway here is the list we were speaking about.

- Adalin-Luminal Tablets
- Allonal Tablets
- Alurate Elixir
- Alurate Tablets
- Ampuls Luminal Sodium
- Amytal and Aspirin Capsules
- Amytal Compound Capsules
- Amytal and Ephedrine Capsules
- Amytal Elixir
- Amytal Powder
- Amytal Tablets
- Amytal and Theamin Capsules
- Arlicaps
- Barbidonna Tablets
- Barbital Powder
- Barbital Tablets
- Belbarb Tablets
- Bromionyl and Barbital
- Citrin Compound Capsules
- Dial Elixir
- Dial Tablets
- Digitalis-Phenobarbital Capsules

Diurbital Tablets
 Elixir Bromotal
 Elixir Phenobarbital and Bromides
 Elixir Phenopyrine
 Hasamal Tablets
 Ipral Aspirin Tablets
 Ipral Calcium Tablets
 Ipral Sodium Elixir
 Ipral Sodium Tablets
 Lumalgin Tablets
 Luminal Elixir
 Luminal Sodium Tablets
 Luminal Tablets
 Lumodrin Tablets
 Medinal Elixir
 Medinal Tablets
 Nembutal and Aspirin Capsules
 Nembutal Capsules
 Nembutal Elixir
 Nembutal and Ephedrine
 Nembutal Suppositories
 Ortal Sodium Capsules
 Passibarb Tablets
 Pentobarbital Capsules
 Peralga Tablets

Phanodorm Tablets
 Phenamidal Tablets
 Phenobarbital Caffeine Tablets
 Phenobarbital Elixir
 Phenobarbital Powder
 Phenobarbital Tablets
 Pheno-Bell Tablets
 Sarbital Capsules
 Seconal Capsules
 Sedaphen
 Sodium Amytal Ampuls
 Sodium Amytal Capsules
 Sodium-Phenobarbital Powder
 Sodium-Phenobarbital Tablets
 Solfoton Tablets (Compound)
 Solfoton Tablets (Plain)
 T. C. S. Tablets
 Theobarb Tablets
 Theobromine Phenobarbital Tablets
 Theobromine Phenobarbital Compound Tablets
 Theo Glucon with Phenobarbital
 Theominal Tablets
 Veronal Powder
 Veronal Tablets

THE PRESIDENT'S MESSAGE

Fair Trade



Every conscientious pharmacist feels his obligation toward mankind. We are quite aware of the fact that Pharmacy's first aim is the protection of Life and Health. North Carolina pharmacy is ever alert not only to provide physicians of this State with the finest drugs and pharmaceuticals, but to observe the strictest accuracy in compounding these preparations. Needless to say this does not prevent the pharmacist from showing acute interest

in those movements that help to make pharmacy a successful financial enterprise.

Fair Trade means exactly what its name implies—from the conception of a product until it has reached its ultimate consumer Fair Trade gives protection to all. Regardless of your type of store and your own individual business methods, Fair Trade will lend you additional help. It does, however, not only need your moral support but your financial aid. The Fair Trade Committee makes an urgent appeal to all pharmacists and drug store owners to contribute to this worthy cause. Won't you sit down now and make out your check to the Fair Trade Committee? I honestly believe that every pharmacist in the State will be many times repaid for the co-operation given to this movement.

Remember FAIR TRADE helps not only YOU but your customer as well. Do not fail us! Send in your check today.

B. C. Fordham Jr

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

MANUFACTURERS WHO HAVE COME UNDER FAIR TRADE SINCE JUNE

American Cigar & Cigarette Co.	Feminine Products	The Phillips-Benjamin Co.
*Andron Company, Inc.	Gaby Sales Company	The Pinex Company
The Arlington Chemical Co.	Grabosky Brothers	Poloris Co., Inc.
The Ayer Company	Griffin Mfg. Company	Pycopé, Inc.
Harriet Hubbard Ayer	Hart Drug Corp.	The Reese Chemical Co.
Bathasweet Corporation	Havatampa Cigar Co.	The Retonga Medicine Co.
Beaumont Laboratories	The Hygienic Corp.	The Rieser Company
Beeman's Laboratory	of America	Rolls Razor, Inc.
B. & L. Laboratories, Inc.	The Iodent Chemical Co.	The E. W. Rose Company
Dr. W. B. Caldwell, Inc.	Kohler Mfg. Company	The S. S. S. Company
The Capudine Chemical Co.	Geo. H. Lee Company	*The Stowe Company
Cashay Corporation	Magazine Repeating	Schnefel Brothers Corp.
Chesebrough Mfg. Co.	Razor Co.	Scott & Bowne
Henry Clay & Bock	The Marlin Razor Blade Co.	Smith Brothers Drug Co.
& Co., Ltd.	The Mennen Company	Sterilek Company
Clean Home Products, Inc.	The Musterole Co.	Udga, Inc.
Consolidated Chemical Co.	Newskin Company	Utility Mfg. Co.
Distributors Corp.	O'Connor-Flaunt Company	*Vitamins Plus, Inc.
*Dixie Vortex Company	Omega Chemical Company	Wernet Dental Mfg.
Everett & Barron Co.	Owens-Illinois Glass Co.	Co., Inc.
The Expello Corp.	Pall Mall Cigarettes	Winthrop Chemical Co.
Fred Fear & Company	Paas Dye Company	The Wix Company
E. Fougera & Co.	The Petrolagar Labora-	John Wyeth & Bros., Inc.
The Frostilla Company	tories, Inc.	* Qualified in November.
	The S. Pfeiffer Mfg. Co.	

(See Also Page 229)

ADDITIONAL CONTRIBUTORS TO FAIR TRADE COMMITTEE WORK

Buies Creek	Fairmont	Henderson
Wiggins Drug Store	Robeson Drug Co.	Kerner Drug Company
J. M. Caudell	Frank P. Byrne	L. C. Kerner
Charlotte	Forest City	High Point
Charlotte Drug Co.	Piedmont Drug Company	Cecil's Drug Store, Inc.
T. N. Edwards	J. S. Rudisill	C. A. Ring & Sons
China Grove	Fremont	Kinston
Hart's Drug Store	Whitley Drug Company	College Street Pharmacy
L. W. Hart	W. Y. Whitley	E. L. Bradshaw
Cornelius	Gastonia	Mount Holly
Guion Drug Co.	Caldwell's Drug Store	Holland Drug Company
Durham	Paul S. Caldwell	
Boone Drug Company	East Gastonia Pharmacy	
D. L. Boone	W. F. Rhyne	
Brewer's Drug Store	W. D. Edwards	
S. O. Brewer		
Elizabeth City	Greensboro	Newton
The Apothecary Shop	Cecil-Russell Drug Co., Inc.	H. & W. Drug Company
S. G. Etheridge	B. C. Brown	Oxford
	Lon D. Russell	Lyon Drug Company

Raleigh

City Drug Store
College Court Pharmacy
Coxe-Ferguson
Cromley-Melvin Drug Stores
(Two Stores)
Edwards Drug Store
Galloway Drug Co.
Mr. Keith, Prop.
Johnson Drug Store
Wake Drug Store
Wilmington Pharmacy
E. G. Sinclair, Prop.

Reidsville

Dailey-Thompson Drug Co.

Roanoke Rapids
Rosemary Drug Co., Inc.

Salisbury
Fulton Street Pharmacy
J. W. Compton

Sanford
Aeme Drug Company
A. W. Palmer

Statonsburg

Statonsburg Drug Company

Tryon
Missildine's Pharmacy

Wadesboro
The Parsons Drug Co.
G. E. Andes

Winston-Salem
Allen's Drug Store
H. & W. Drug Company
E. W. O'Hanlon, Inc.
Summit Street Pharmacy

FAIR TRADE MANUFACTURERS

The list of manufacturers on page 228—sixty-seven—who have come under the North Carolina Fair Trade Act since June is furnished for the convenience of our members who desire to have the names of Fair Trade manufacturers before them.

A list of the manufacturers, one hundred thirty-two, who had come under the Fair Trade Law prior to the Asheville Convention, appeared in the June issue of the JOURNAL. These two lists, therefore, comprise the names of all Fair Trade manufacturers in this State up to the present time.

The total number of Fair Trade manufacturers in North Carolina is one hundred ninety-nine.

CONTRIBUTORS TO FAIR TRADE COMMITTEE WORK

We carried in this section last month the names of the one hundred and four drug stores—only 1 out of every 8 in the State—who had made a donation to the Fair Trade Committee.

During the month of November only thirty-nine additional donations have been made. The names of these contributors and the towns in which they are located appear above.

The Fair Trade Committee honestly and sincerely believes that more than one drug store out of every six is interested in the Fair Trade movement and already realizes that as a result of its workings prices on thousands of drug store items have been stabilized, which has meant additional profits to every drug store.

The Committee needs your support financially and otherwise. It asks you, therefore, to join the 143 who have already made donations and mail in your check for whatever amount you feel you should give in helping foster Fair Trade.

Board of Pharmacy Meets

The Board of Pharmacy held its fall examinations in the Howell Hall of Pharmacy in Chapel Hill on November 15-16. Every member of the Board was present. The successful applicants were announced by Secretary-Treasurer F. W. Hancock as follows: *Licensed as Pharmacists*: Messrs. Jasper M. Basart, of Greenville; Alonzo F. Morris, of Troy; Edward V. Stephenson, of Madison; F. Philip Link, of Reidsville; James L. Creech, of Smithfield; Earl U. Capps, of Greenville; and Joseph H. Cameron, of Fayetteville. *Assistants Passing Full Pharmacists' Examination*: Messrs. James H. Dever, of Greensboro; Oswald J. Phillips, Jr., of Albemarle; Wendell B. Tyson, of Rocky Mount; Lyle B. Craig, of Southern Pines; John R. Elson, Jr., of Enka; Carl E. Bowman, of Hickory; Clarence H. Guthrie, of Beaufort; Robert J. Darden, of Mount Olive; and John H. Causey, of Winston-Salem. *Licensed as Assistant Pharmacists*: Messrs. O. W. McFalls, of Fremont; Thurman Q. Owens, of Tar-Ingle, Morris L. Cable, and Howard L. Bishop, all of Asheville; Wyatt Y. Whitley, of Fremont; Thurman Q. Owens, of Tarboro; John I. Thomas, of Smithfield; Alonzo K. Walters, of Selma; and Miss Nan Bryant, of Tarboro.

HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Official Reporters

Chapel Hill, N. C.

J. K. CIVIL, Charlotte
N. B. MOURY, Greensboro

J. F. GOODRICH, Durham

R. A. McDUFFIE, Greensboro
P. J. SUTTELMYRE, Hickory

Merry Christmas!

And once again Christmas rolls around—the merriest day in all the year. We are more than glad to have this opportunity to wish for our friends the fullest measure of Christmas joy. May each and every one of you have the happiest holiday season imaginable and may the New Year be a very happy and successful one.

General News Items

At a recent meeting of the Board of Directors, Mr. F. J. Andrews was elected president of Bromo-Seltzer, Ltd., of Canada. Mr. Andrews is originally from Durham and received the P.D. degree from the State University in 1915.

Mr. Tom Bruce, of Hot Springs, is now with the Mars Hill Pharmacy, of Mars Hill.

Miss Blanche Bullock, of Autryville, who graduated from the State University last June, is located with the Crutchfield Drug Store, of Greensboro.

Friends will regret to learn that Mr. E. F. Rimmer, of Charlotte, has been on the sick list for some time. He was finally forced to undergo an operation and we are delighted to report that he is now on the road to recovery.

We were delighted to receive visits a few days ago from two members of the Class of 1937 at the University, namely, Messrs. E. V. Stephenson, of Madison, and Foster H. Corwith, of Southampton, N. Y.

Mr. W. M. McElveen, of Charlotte, has changed his address from 10 Windsor Apts. to 1337 E. Morehead St.

The University Library acknowledges with grateful appreciation a gift from Mr. Charlie M. Hight, of Henderson, of a copy of the *American New Dispensatory*, 2nd

Ed., by Dr. Jas. Thacker, published in Boston in April, 1813. The book was presented through Mr. E. W. Woolard, Henderson druggist.

Mrs. Mattie Smith Gardner, of Charlotte, writes: "Please change my mailing address to 401 N. Tryon St. as I am now back with the Sterling Drug Co."

Mr. G. W. C. Rush informs us that he is living in Silver Springs, Md., and is located at 100 Woodridge Ave. He states that he is making great plans for the reunion of his pharmacy class at the State University in 1943.

We understand that on Oct. 1 Mrs. H. E. Thrower closed a sale and turned over Thrower's Pharmacy of Southern Pines, to Mr. E. E. Merrill, local druggist. The store will be operated as Merrill's Pharmacy.

Mr. Chas. O. Powers, formerly with the Arcadia Drug Co., of Winston-Salem, is now with the Radford Drug Co., of Radford, Va.

At the November meeting of the State University Student Branch of the N. C. P. A. on Nov. 10 Druggist-Magician A. C. Cecil, of High Point, gave a lecture on "Hobbies," and for almost an hour delightfully entertained the audience with a demonstration of his hobby—Magic or the Art of Deception.

Miss Alice Noble entertained the eighteen women students in pharmacy at the State University with a tea at her home on the afternoon of Nov. 9.

As our forms close news comes to us that the Charlotte Druggists' Auxiliary was formed recently in the Mecklenburg capital. Details of the organization meeting will be carried in the January JOURNAL.

Mr. Chas. O. Powers has severed his connection with the Arcadia Drug Co., of Win-

ston-Salem, and is now associated with the Radford Drug Co., of Radford, Va.

Messrs. H. R. Stowe and R. E. Cornelius are the prescriptionists for the McNeely Drug Co., of Charlotte.

We have just learned that **Mr. R. W. Collette**, who graduated from the State University in 1936, is living in Latta, S. C., where he holds a position with the Carolina Drug Co.

Mr. W. F. Rhodes has opened a drug store in Charlotte at 1128 N. Graham St. under the name of the Rhodes Drug Store.

Mr. D. P. Robinson has resigned his position with Woolard's Drug Store, of Henderson, and is now with the Lyon Drug Co., of Oxford.

Mr. George McLarty is the owner and manager of a new drug store on N. Main St., High Point. For the past eight years Mr. McLarty has been with the Ring Drug Co. in the Furniture City.

Mr. J. V. Thompson, of Hendersonville, is located with the Cox Cut Rate Drug Store in Concord.

Mr. S. L. Martin, Jr., has resigned his position in Boone and returned to his old home in Leaksville where he has resumed his former connection with the Carolina Drug Co.

The Ramseur Pharmacy is undergoing extensive alterations. The entire interior of the drug store is being redecorated, new floors are being laid, new fixtures will be installed, and the walls will be freshly painted. This store was opened in 1911 by **Mr. N. F. Marsh**, but since 1924 **Mr. C. R. Whitehead** has been the proprietor. The *Randolph Tribune* recently carried a lengthy article describing the store, and also a photograph of the proprietor as well as a cut of his attractive brick residence. Speaking of Mr. Whitehead the editor says: "His accuracy and precision in filling prescriptions, and his pleasant and agreeable manner in serving his customers have made him an invaluable citizen. In addition to his business interests Mr. Whitehead is a member of the city board of commissioners, and active in civic, social and religious activities in his town." We should also mention that Mr. and Mrs. Whitehead are the proud parents of a baby daughter, Dorothy Sibyl, born on Sept. 29.

A Raleigh Graduate Chapter of the Kappa Psi fraternity has been organized. A supper meeting was held at the Old Rose Tea Room in the Capital City on the evening of Nov. 18.

Friends will be delighted to learn that **Mr. Jas. I. White**, of Burlington, is improving after a severe illness.

Phi Delta Chi, national pharmaceutical fraternity, announced the pledging of nine State University students on Nov. 9. The pledges are: **Messrs. Wm. R. Nowell**, of Wendell; **Austin T. Swain**, of Thomasville; **J. C. Fox, Jr.**, of Randleman; **Harry C. Tee, Jr.**, of Harrington, Delaware; **Herbert P. Scoggin**, of Louisburg; **Joseph R. Short**, of Greensboro; **Sherrill Hodges**, of Fuquay Springs; **John McAdams**, of Burlington; and **Thaxter Sain**, of Lawndale. Fraternity officers for the year are: *President*, **L. A. Warren**, of Garland; *Vice-President*, **J. H. Fox**, of Asheboro; *Secretary*, **E. P. Gaddy**, of Ellerbe; and *Treasurer*, **J. W. S. Biggs**, of Washington.

Greensboro Drug Club Meets

In October the Greensboro Drug Club held a supper meeting with **Druggist C. N. Herndon** in charge of arrangements. At each guest's place was a copy of the menu printed below, which, it will be observed, is made up of "new fangled drugs." This menu was worked up chiefly by **Miss Carolyn Cox**.

MENU

Choice of

Puree Fresh Vita-kaps ViKalum en tasse
Vitetrin Bouillon Cold Iberin Caps

Tancreo Soup au Croutons

Choice of

Crypto-Vibex a la jardiniere
Teleostol with Kaopectate sauce

Hepicalum en casserole

New whole Hebulon pulvules
Baked Esdarites with B. G. Phos

Choice of two

Cerelexin au gratin
Lyonnaise Betalin-Lirimin combination

ABDols in Oleum

Percomorphum

Lextron souffle

Crataegol salad

Siblin Pudding with Melaron Sauce

Bananaroom Ice Cream

Dilantin Pie a la mode

* * *

Homogenized Milk Iced Vinifer Wampoles Prep

Several traveling men, representing such firms as Sharp and Dohme, Eli Lilly and Co., Parke Davis and Co., E. R. Squibb and

Sons, etc., were called on to speak about their products mentioned above.

Short talks were also made by Messrs. C. C. Fordham and J. H. Best about their recent trip to the N. A. R. D. meeting in Chicago. A prize had been offered for the better speech and five judges had been chosen to determine the winner. The committee was unable to agree on the lucky contestant and so the prize was divided between President Fordham and Mr. Best. Prizes were also awarded to holders of lucky numbers. After supper the guests enjoyed an hour or so of dancing. Over sixty were present, including several druggists from nearby towns.

The next meeting will be held on the evening of Dec. 9. Congressman C. T. Durham, Dean J. G. Beard, and Miss Alice Noble have been invited as special guests. Mr. Ralph J. Sykes will be in charge of the meeting.

Asheville Drug Club Meets

The October meeting of the Asheville Drug Club was held at the Rod and Gun Club near Black Mountain. The party assembled at Johnson's Drug Store on the Square in the mid-afternoon and proceeded by motor to the club house. Mr. Walter Bühmann presided over the meeting which was attended by twenty-two members.

At the business session Mr. John A. Goode, Asheville's leading druggist, presented the following resolution which was unanimously adopted:

RESOLVED THAT, We, the undersigned members of the Asheville Drug Club, hereby pledge ourselves to display in our windows and on a prominently located counter inside our stores, for a period of not less than one day or more than one week, the product or products of manufacturers who have evidenced the sincerity of their Fair Trade policy by having qualified under the provisions of the North Carolina Fair Trade Act.

Our reason for this action is to demonstrate our sincerity of coöperation in the hope that we may increase our sales of their products, prevent the sale of counterfeit merchandise, and assure to the public more in quality and quantity through increasing competition between manufacturers to a point where quality will find its true competitive level.

The above mentioned special period or periods are to continue until each and every manufacturer who has qualified under the North Carolina Fair Trade Act has received the special display

period. The period or time of display of each manufacturer's product or products will be determined by the comprehensiveness of his line or the number of his products marketed under Fair Trade.

No member participating in this campaign of coöperation shall be permitted to receive from any manufacturer any remuneration whatsoever for the coöperation rendered.

RESOLVED FURTHER, That a copy of this resolution be sent to the Chairman and Secretary of our State Fair Trade Committee.

This, October 26, 1938.

An Advertising and Publicity Committee, composed of Messrs. Moss Salley, *Chairman*; H. E. Phillips, Roy Johnson, and Roy Phillips, was appointed to work up this program.

Mr. Moss Salley, Chairman of the Committee which worked up Nationally Advertised Brands Week, reported very encouraging results from every member participating in the sale as well as increases since that time.

(Signed) Jack Barfield, *Secretary*.

At the November meeting of the Asheville Drug Club on Nov. 8 Mr. W. R. Dixon, representative of Bauer and Black, was the principal speaker. During a business session, the club voted unanimously to approve plans of the Asheville Merchants' Association for the Christmas season. Over thirty persons were present at the meeting.

Marriages

Mr. and Mrs. Charles Augustus Harrison, of Williamston, announce the marriage on Nov. 25 of their daughter, Miss Katherine Taylor, to Mr. Claud Baxter Clark, Jr., in the Memorial Baptist Church in Williamston. Mr. Clark is the son and namesake of Druggist C. B. Clark, Sr., proprietor of Clark's Drug Store, and has been associated in business with his father since his graduation from the State University School of Pharmacy in 1934. He has many friends among JOURNAL readers since he has been a regular attendant at Association meetings since his first year in college. We are extending our congratulations and many wishes for much happiness. Following a wedding trip the young couple are making their home in the Tar Heel apartments in Williamston.

Mr. and Mrs. Robert Lee Holland, Jr., of Fayetteville, announce the marriage of

their daughter, Elizabeth Louise, to **Mr. Louie Livingston Rouse**, on the morning of Nov. 23 in Fayetteville. Mr. Rouse is originally from Holly Springs and graduated from the State University School of Pharmacy in 1933. He served for one year as assistant in the pharmaceutical laboratories and was a member of Rho Chi. For the past three years he has been associated with Saunders Drug Store, of Fayetteville.

Mr. and Mrs. John Ira Wyche announce the marriage of their daughter, Mary Ellen, to **Mr. Arthur Linwood Cochrane, Jr.**, at four o'clock on the afternoon of Nov. 25 in the Methodist Episcopal Church, of Weldon. Mr. Cochrane is originally from Weldon and graduated from the State University in 1932. For the past year he has been prescriptionist for the Jackson Drug Co., of Jackson. State papers carried most attractive photographs of Miss Wyche on Nov. 6 following the announcement of her engagement.

Miss Norma Lee Creech and **Mr. Norward Travis Taylor** were united in marriage on the morning of Nov. 5 at the Central Methodist parsonage in Raleigh. The bride is originally from Selma. Mr. Taylor is the son of Mr. George E. Taylor, of Jackson. He received the Ph.G. degree from the State University in 1934 and has been connected for some time with the Person St. Pharmacy in the Capital City. Immediately after the wedding ceremony the bridal couple left for a trip to unannounced points and are now at home to their friends at 1321 Mordecai Drive.

Miss Eadie Stephens and **Mr. Jesse Eli Turlington**, both of Lumberton, announce

their marriage in Fayetteville on Nov. 22. The couple are at home to their friends in Lumberton where the groom is connected with Johnson's Drug Store.

Births

Mr. and Mrs. J. P. B. Connell, of Henderson, announce the arrival of a young daughter, Mary Francis, on Nov. 19. The proud father is connected with the Kerner Drug Co.

Deaths

Mr. Charles McLean Higgins, aged 69, retired pharmacist of Lexington, died in Lexington at the home of his son on the evening of Oct. 31. He had suffered a stroke of paralysis while at the breakfast table that morning. Mr. Higgins was born in Beaufort on Dec. 18, 1868 and was licensed as a pharmacist in 1887. He was associated for many years with the Scott Drug Co., of Salisbury, and with the Shemwell and Wheeler drug store in Lexington. He was widely known over the State as sergeant-at-arms, assistant sergeant-at-arms and clerk of the State General Assembly. He served as assistant sergeant-at-arms at the special session of 1938 and had planned to run for the office at the next session of the Legislature. Mr. Higgins was the possessor of an expressive vocabulary. Speaking of him a few years ago in *The State* Carl Goerch says: "Doc (Higgins) knows more adjectives than Webster knew nouns, adverbs, infinitives and prepositions combined. He's a great Doc." Services were held from the First Methodist Church, Lexington, the body lying in state at the church for an hour before the funeral.

FLETCHER FIXTURE CO. INC.

RICHMOND, VIRGINIA

Designers and Manufacturers of Better Fixtures Since 1902

Modern Equipped Drug Stores Are Essential

LET US SOLVE YOUR PROBLEMS

Floor Coverings of All Types

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